



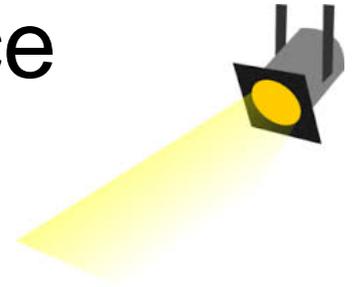
# Fotheringham Associates

## Cloud Data Design Service

### G-Cloud 14

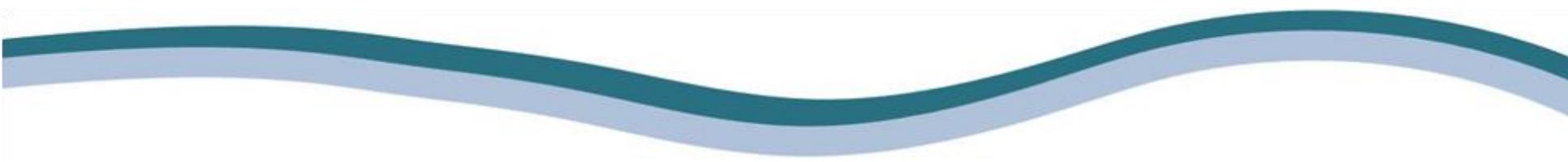


# Cloud Data Design Service



## Highlights

- Access to skills to meet either a specific short term need or to help establish a long term competency within your organisation
- Our services are formed of a number of features, which are grouped into three stages: Ambition, Solution & Implementation
- The services can help you whether you are working at an enterprise, a programme or project level of change
- The Cloud Data Design service can be used alone or alongside our other services Business Design or Technology Design service to provide comprehensive support for your change programme
- You can buy straight from the G-Cloud framework with published prices and standard terms and conditions





# Cloud Data Design Service

## How it works?

- You consider the features within the Cloud Data Design service and find the closest fit. Contact us if you need assistance, or if you think you require an approach that combines a number of features.
- Our projects are usually measured in days or weeks depending upon the scope and challenge. The nature of the work does also allow for us to engage on a hourly basis on an agreed programme of work. Where you require a longer term resourcing option this can be arranged to meet specific need.
- We use standard terms and conditions from G-Cloud, and our rates are shown in the SFIA rate card. Note that the level of resource required will depend upon the scope and type of work



# Cloud Data Design Service

## What do we deliver?

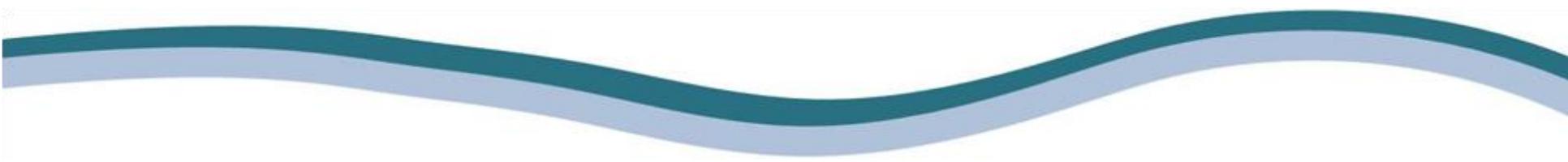
- This depends on the capability that you require. Typically it can be a series of models, processes, papers or a just experienced resource to help you build out a proof of concept or migration platform.
- All output is yours and we ensure that it is constructed in a way that allows you to continue using the artefacts after we leave. Knowledge transfer will be built into the delivery.
- Our goal is to deliver the service you need to enable your change.



# Fotheringham Associates

## Cloud Data Design Service

### Company Introduction





# Company introduction

Crown  
Commercial  
Service  
*Supplier*

## About Us

- Established for 9 years, appointed to G-Cloud 5 to 12
- We provide business and IT advisory services by working alongside, collaborating with and mentoring your staff
- We operate an 'associate' model, using a network of known, trusted experienced consultants
  - 25+ associate consultants
  - 5 associated companies that can provide software delivery, consulting and hosting services
- Our team has significant experience of Central & Local Government, NHS and third sector bodies in addition to in-depth knowledge of private sector businesses



# Company introduction – Sample Client List



**London Borough:** Definition of the Council Enterprise Architecture and the creation of an architecture function in support of the business transformation

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**Unitary Authority:** Definition of transformation roadmap, major ICT procurements, creation and management of Council architecture function, design authority and supplier management.

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Driver & Vehicle  
Standards  
Agency

**Government Agency:** Provision of business design and enterprise architecture support to create business architecture definition, business architecture strategy and development of in-house capability

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National  
Children's  
Bureau

**LEAP - Big Lottery funded programme:** Analysis of intervention services, creation of strategic roadmap & delivery of data integration platform



# Company introduction – Sample Client List

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**European payments company:** Development of operating models, digital channel architecture development, innovation process development, corporate IT strategy and architecture team development

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**Business strategy product vendor:** Definition of new product architecture, roadmap, technology selection and recruitment and oversight of development team

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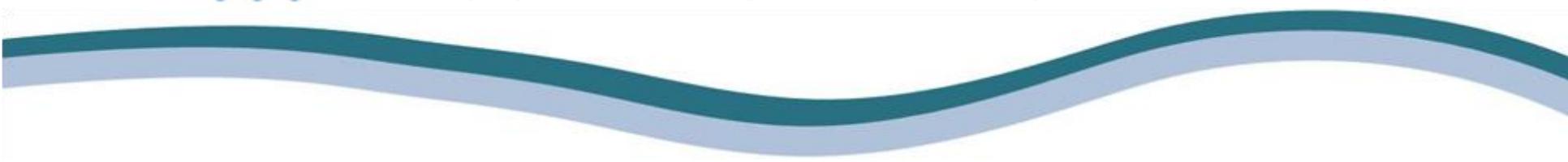
**Local Government Organisation:** Delivery of enterprise architecture services and management of G-Cloud procurement feedback event & subsequent report for the Cabinet Office.

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**Open Source software business:** Consultancy to create value propositions, strategic direction roadmaps and Go To Market support

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# Fotheringham Associates

## Cloud Data Design Service

### Delivery Associates



# Delivery Associates

- Whilst we use an associate model to deliver engagements, Fotheringham Associates retain full accountability and will provide account management support for the duration of your project
- The associates that we use are well known to us and are individuals and organisations that we have successfully worked with before
- In line with G-Cloud framework requirements we have listed the most likely associate organisations that maybe used to deliver capabilities as part of our service:
  - Clymol Technologies Ltd
  - East Barn Consulting Ltd
  - Crucial Communications Ltd