



FOTHERINGHAM ASSOCIATES
PRICING DOCUMENT

G-Cloud 14

REFERENCE NUMBER RM1557xiv



BUSINESS DESIGN, CLOUD DATA DESIGN & TECHNOLOGY DESIGN - SERVICE PRICING

This document contains the pricing arrangements for the Business Design, Cloud Data Design and Technology Design services provided by Fotheringham Associates under G-Cloud Lot 3 (Cloud Support).

1. Services can be procured on a time and materials basis using the SFIA rate card.
2. We are happy to estimate a number of days required to provide a single or combination of capabilities to provide the service that you require. The SFIA rate card shows the highest price we would expect, discounts maybe offered for larger numbers of days procured together.
3. An educational discount can be offered, with the scale of discount being described once the engagement effort has been determined.
4. The initial consultation meeting will be free of charge. This will allow us to tailor the service to your needs.
5. When working outside the M25 area, travel expenses are re-chargeable where the individual is required to work at a location other than their normal work location.
6. For services procured, we will invoice for services provided on a monthly in arrears basis, supported by weekly timesheets.
7. Payment is due within 30 days of invoice date
8. We also offer a drawdown approach to the commercials in which an estimated amount is paid up front and services are drawn down against this amount, allowing the skills and resources needed for your Cloud Support to be varied. This is particularly useful if your cloud project ambition is at a very early stage. We issue a drawdown report each month detailing the amount of value used and remaining so you remain in control.