

## MAT Enterprise For Multi Academy Trusts

Service Definition 2024/25



Let's Improve **Education Together** 



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bromcom.com





# It's no big secret in schools, staff workload is colossal.

**75%**<sup>1</sup>

of support staff say they are routinely working outside of contract hours due to workload

**75%**<sup>2</sup>

of teachers say general admin is taking up 'too much' of their time

**50%**<sup>2</sup>

of Leaders' feel they do too much admin within the school

<sup>1 -</sup> NEU Support staff survey 2023, 2 - DFE Working lives of teachers and leaders 2023

# Your MIS often adds to the problem.



Information is all over the place, staff waste time duplicating information and switching systems



Information isn't getting into the right hands, so decisions are being made without the full picture



Clunky interfaces mean everything is laborious with no option to automate



Staff are tied to working and accessing information at their desk



## We bring everything into one place.

That's not just your core functionality like attendance, behaviour and assessment.

It's your parent app and portal, school finance, communications, clubs and trips management, homework, analytics, HR, safeguarding and so on.



## How does this help your MAT?

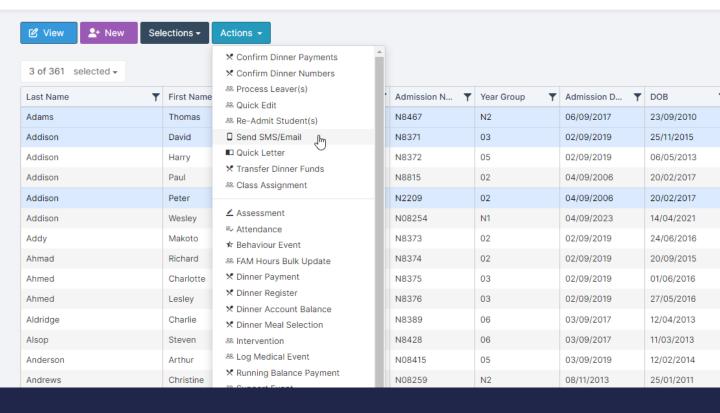
**Admin Team** 

**Teaching Staff** 

Senior Leaders

Parents & Carers

No more juggling systems and clunky workflow, get jobs done in a couple of clicks thanks to a modern, well considered interface.



"I can't tell you how brilliant our new MIS is here. We have moved all-in with Bromcom and it has blown me away. The system holds everything."



Chris Dyson
Deputy CEO
Create Partnership Trust

## Spend more time engaging with students

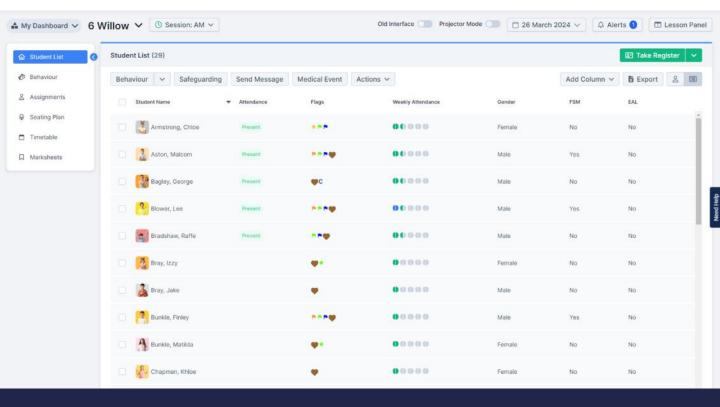
Admin Team

**Teaching Staff** 

Senior Leaders

Parents & Carers

Handle all your tasks from one screen and access it all from any device. You'll no longer be tied to your desk so you can spend more time with students.



"From a teaching and reporting point of view, inputting learning objectives, grading, analysis and interventions is no longer onerous but easy and accessible anywhere."



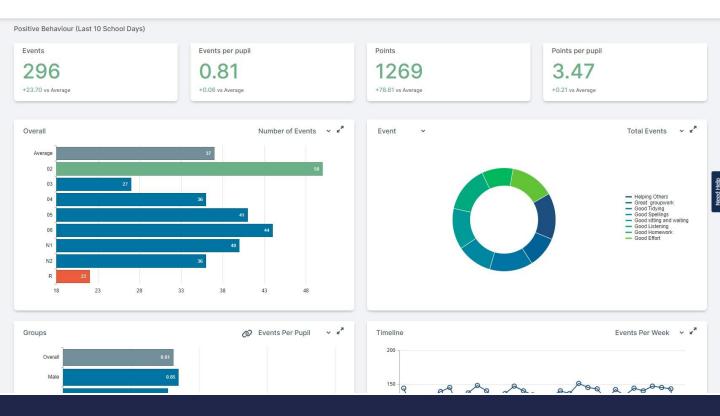
Gareth Sleightholme Headteacher Kirkbymoorside Primary School



## **Evaluate impact** & inform decisions

Teaching Staff Senior Leaders

Advanced analytics and embedded CPD help you track progress in all areas so you can make informed decisions over next steps.



"The platform's all-in-one convenience is a gamechanger. Quick access to information... streamlines my workflow.



## Encourage parental engagement

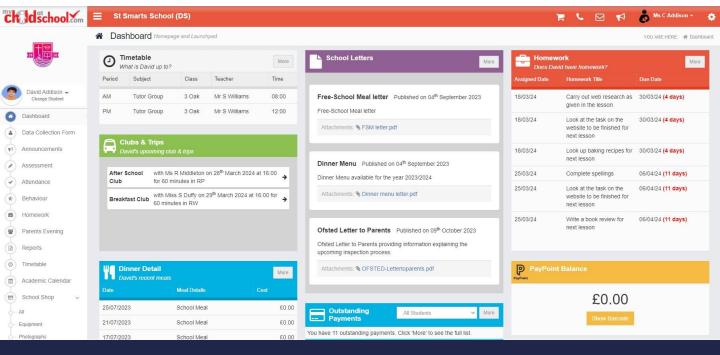
Admin Team

Teaching Staff

Senior Leaders

**Parents & Carers** 

Open our parent app to pay for a club then engage with everything from behaviour to assessment whilst you're there. There's reason to come back time and again, supporting your child through each step of their journey.



"MCAS has transformed our communication approach. Our internal adoption built confidence, and the gradual introduction to parents has been a success."



Todorka Rolfe
Business Manager
Courthouse Junior School

## Products.

#### **MIS Features**



Staff development and HR



Curriculum Management & cover



Exams



Behaviour Pathways



Safeguarding



Communication



School Administration



Interventions & Provision Mapping



Student Engagement



Parent Engagement



Analysis Dashboards



Online Payments



Flexible assessment



Clubs & Trips Management

## **Vision Features**



Track Comms & actions



Built-in Analytics Dashboards



Control user access



Export data to Excel



Apply RAG ratings



Compare schools



Centralised access to data



Power BI Integration

## **MAT Finance Features**



**Custom Reporting** 



Seamless Integration with our MIS



Making Tax Digital



Budgeting



School/LA Dashboards



Asset Register



DFE/ESFA Reporting



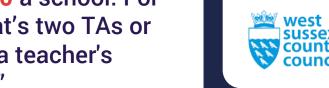
Power BI Integration





## It'll save you money too.

"Ultimately, the savings are huge for schools. I did a little cost exercise and Bromcom could potentially save us £25,000 a school. For me, that's two TAs or nearly a teacher's salary."





Karen Done Business Manager Nyewood CofE Infant School "Thanks to moving 200+ maintained schools onto **Bromcom MIS &** Finance, West Sussex are projected to save £2m per annum."







"Our MIS and Finance are integrated, with everything in one place, so we're not spending money on additional applications."



Elly Thomas Finance Officer Foxton Primary School

## Bromcom MIS Service Overview



Bromcom Enterprise is a solution that has been created to support the whole of the MAT community. The solution comprises a MAT-wide school management information system, our central 'Vision' hub, MAT Finance solution and MAT HR functionality.



The Bromcom Cloud MIS is a fully managed MIS hosted on Microsoft's Azure platform. Bringing staff, parents and students together in a single, online system, Bromcom MIS provides a powerful suite of administration, analysis and communication tools that encourage stakeholders to collaborate and improve outcomes.

Helping schools reduce workload is central to our ethos, so automation and efficient workflow are at the core of our MIS. It can automate routine activities such as generating reports, escalating behaviour rewards and triggering interventions. From analysing behaviour to contacting parents, your staff will love how all the functionality is at their fingertips. Your assessment lead will be able to set up your whole school assessment in minutes, unlocking a powerful suite of pre-made reports for giving headline figures across the school against your own defined reporting periods. Senior leaders can keep track of performance via our analytics dashboards and automatic alerts. Teachers can take registers, enter assessments, send messages, and log behaviour incidents all from their Class Dashboard.

Our MIS has a modular structure with stepped pricing to allow schools to choose a package that matches their needs and available resources. The Standard package contains the minimum requirements for a school to function effectively, the Plus package contains additional Apps for pupil and parent engagement and the One-Stop-Shop offer combines the Plus package with our latest developments for pupil safeguarding, parental communication and payments for meals, clubs and trips. When combined with the additional Finance App, our unique solution brings everything into one place, efficiently serving the needs of a modern school.

## **Primary Feature List by Service Package**

Primary App	Features	Service Package		
		Standard	Plus	One-Stop-Shop
	Common Basic Dataset	✓	✓	<b>√</b>
	Admissions	✓	✓	✓
	Curriculum Management	✓	✓	✓
	Document Management System	✓	✓	✓
	GDPR Management	✓	$\checkmark$	✓
	Staff Profiles	✓	$\checkmark$	✓
	HR & SCR Management	✓	$\checkmark$	✓
	Interventions	✓	$\checkmark$	✓
0 1410	Provision Mapping	✓	$\checkmark$	✓
Core MIS	Lesson Dashboard	✓	$\checkmark$	✓
	School & Workforce Census	✓	$\checkmark$	✓
	Catholic Census	✓	$\checkmark$	✓
	Student Profiles	✓	$\checkmark$	✓
	Student Report Cards	✓	$\checkmark$	✓
	Health and Medical	✓	$\checkmark$	✓
	Student Support & SEN/ALN Management	✓	$\checkmark$	✓
	Teacher App	✓	$\checkmark$	✓
	User Defined Fields, Panels and Flags	✓	$\checkmark$	✓
Attendance	Attendance AM/PM	✓	✓	✓
Attendance	Attendance Class	✓	✓	✓
	Assessment Marksheets	✓	✓	✓
Assessment	Assessment Formative	✓	$\checkmark$	✓
Assessment	Assessment Summative	✓	$\checkmark$	✓
	Statutory Stage Assessments	✓	$\checkmark$	✓
	EYFS Tracker		✓	✓
Duine and Toronton	Formative Tracker		✓	✓
Primary Tracker and Analytics	Standardised Test Tracker		✓	✓
and Analytics	Summative Tracker		✓	✓
	Tracker Reporting		✓	✓
	Custom Quick Reports Designer	✓	$\checkmark$	✓
Reporting  Analysis	Advanced Reporting	✓	✓	✓
	Built-In Mail Merge & Publication	✓	$\checkmark$	✓
	Report Scheduling	✓	✓	✓
	IEP, EHCP/IDP, and PEP Writer	✓	$\checkmark$	✓
	Analytics Dashboards		$\checkmark$	✓
	Key Stage Dashboards		✓	✓
	Power BI Dashboards		✓	✓
	Benchmarking	✓	✓	✓
	Vision integration	✓	✓	✓

Primary App Continued	Features	Service Package			
		Standard	Plus	One-Stop-Shop	
Clubs and Trips	Wraparound Care, Clubs & Trips		✓	✓	
Dinner	Dinner & Meal Management		✓	✓	
	Assignments: Homework & Quizzes		$\checkmark$	✓	
	Behaviour Management	✓	$\checkmark$	✓	
	Detention Management		$\checkmark$	✓	
Classroom	Lesson Plans		$\checkmark$	✓	
Management	Seating Plans		$\checkmark$	✓	
	Equipment and Room Booking		$\checkmark$	✓	
	Timetabling Management	✓	$\checkmark$	✓	
	Timetabling Designer		$\checkmark$	✓	
	Cover Management	✓	$\checkmark$	✓	
	Email	✓	✓	✓	
	SMS Text	✓	✓	✓	
Communications	SMS Text Back			✓	
	Push Notifications		✓	✓	
	School Diary		✓	✓	
	Parent App		$\checkmark$	✓	
	Parent Portal Web		$\checkmark$	✓	
Parent Portal MyChildAtSchool	Parent Evenings Management		$\checkmark$	✓	
, c	Online Payments		$\checkmark$	✓	
	School Shop Functionality		$\checkmark$	✓	
Student Portal	Student App		✓	✓	
Student Portai	Student Portal Web		✓	✓	
Safeguarding	Safeguarding			✓	
CPD	Continuing Professional Development			✓	
	Power BI Integration		$\checkmark$	✓	
	Google Base Integration	✓	$\checkmark$	✓	
Integration	Google Advanced Integration			✓	
	Office365 Base Integration	✓	$\checkmark$	✓	
	Office365 Advanced Integration			✓	
	Excel add-In (secure, live connection)		$\checkmark$	✓	
	API	✓	$\checkmark$	✓	
Bromcom Al	General Al Integration	✓	✓	✓	
	Al content Workflows		✓	✓	
	Al Data Insight			✓	

## **Secondary Feature List by Service Package**

Secondary App	Features	Service Package		
		Standard	Plus	One-Stop-Shop
	Common Basic Dataset	✓	✓	✓
	Admissions	$\checkmark$	$\checkmark$	✓
	Curriculum Management	$\checkmark$	$\checkmark$	✓
	Document Management System	$\checkmark$	$\checkmark$	✓
	Internal Examinations	✓	$\checkmark$	✓
	External Examinations	✓	$\checkmark$	✓
	GDPR Management	✓	✓	✓
	Staff Profiles	✓	✓	✓
	HR & SCR Management	✓	✓	✓
Core MIS	Interventions	✓	$\checkmark$	✓
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Assessment	Assessment Formative	✓	$\checkmark$	✓
Assessment	Assessment Summative	✓	$\checkmark$	✓
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	Custom Quick Reports Designer	✓	✓	✓
	Advanced Reporting	✓	✓	✓
Reporting	Built-In Mail Merge & Publication	✓	✓	✓
	Report Scheduling	✓	✓	✓
	IEP, EHCP/IDP, and PEP Writer	✓	✓	✓
Analysis	Analytics Dashboards		$\checkmark$	✓
	Key Stage Dashboards		$\checkmark$	✓
	Power BI Dashboards		$\checkmark$	✓
	Benchmarking	<b>√</b>	✓	<b>✓</b>
	Vision integration	$\checkmark$	$\checkmark$	✓

Secondary App Continued	Features	Service Package		
		Standard	Plus	One-Stop-Shop
Dinner	Dinner & Meal Management		$\checkmark$	✓
Clubs and Trips	Wraparound Care, Clubs & Trips		✓	✓
	Assignments: Homework & Quizzes		$\checkmark$	✓
	Behaviour Management	$\checkmark$	$\checkmark$	✓
	Detention Management		$\checkmark$	✓
	Lesson Plans		$\checkmark$	✓
Classroom	Seating Plans		$\checkmark$	✓
Management	Equipment and Room Booking		$\checkmark$	✓
	Options Management			✓
	Timetabling Management	$\checkmark$	$\checkmark$	✓
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CPD	Continuing Professional Development			✓
	Power BI Integration		✓	✓
	Google Base Integration	$\checkmark$	$\checkmark$	✓
	Google Advanced Integration			✓
Integration	Office365 Base Integration	$\checkmark$	$\checkmark$	✓
	Office365 Advanced Integration			✓
	Excel add-In (secure, live connection)		$\checkmark$	✓
	API	✓	$\checkmark$	✓
	General AI Integration	✓	✓	✓
Bromcom AI	Al content Workflows		✓	✓
	Al Data Insight			✓



## What our customers say





Switching to Bromcom was a revelation! Leaving SIMS behind, we found a superior system that transformed our school management. The reporting system's direct parent emailing is a significant change. MCAS is exceptional, optimizing operations effortlessly. Minor email glitches were guickly addressed, and we are excited for a flawless experience in September. Bromcom is the ultimate choice!

## **Hilary Steer**

Bromcom Manager

**Manchester Islamic Educational Trust** 





★ ★ ★ ★ Customer Rating: 10/10

Never have I received anything like the level of support given by Bromcom. Whether it be from my Customer Success Manager, the Helpdesk, Training or the Bromcom Community. The Community is my "go to", here I can get advice and experience from other users ... Not only is it a great way to pass on best practice, but it more often than not provides an instant solution

#### **Roz Abbott**

Trust MIS Manager **Huish Education** 

The project to onboard 53 Oasis Academies to Bromcom in three months has been an overwhelming success. Working closely in partnership, we were able to deliver complex data migrations ahead of schedule.



Jim Gardner Head of Strategic IT Projects **Oasis Community Learning** 





★ ★ ★ ★ Customer Rating: 10/10

Being able to get a quick overview of key data at each academy will save countless hours on compiling various spreadsheets and using different systems. This includes obtaining a simple snapshot of demographics or forensically monitoring attainment in order to share best practice.

#### **Neil Miley Executive Principal Dixons Academies Trust**

Staff were working midnight hours to get the data out and into Spreadsheets. We needed a central approach to consolidate data across the trust. Bromcom was the only solution that would be able to provide the aggregated data from across the schools.



Michael Ward IT Development Manager **Wickersley Partnership Trust** 

## Bromcom MIS One-Stop Shop



Our One-Stop-Shop package means having all your data and functionality in one place – so it's entered once and can be utilised in a hundred different ways. And you can save money by removing the need for third party bolt-ons.

For example, our schools can effectively analyse, using memberships from across the spectrum. How has persistent absence affected my attainment and has the introduction of the breakfast club made a difference to our attendance?

Parents have one login to view all their children across multiple schools. Show them as much or as little information as you wish. Perhaps you'd like to let them see behaviour events as they're logged with a notification popping up on their mobile phone.

Additionally, there's no data transfers to complicate things and there's always one single point of truth. GDPR turns from a nightmare to a breeze as data access and right to be forgotten requests are a solitary click away.

The Harris Federation have publicised how they have saved £2.8m over 3 years across 40-50 schools by switching to Bromcom. This is a huge sum that would have been inconceivable that offers all the functionality you need, without breaking the bank.

In the appendices, we've compiled a list of many products our schools have managed to drop after moving to Bromcom. See which contracts you can consign to the past.



## **Assessment Features**

## **Fully Featured Assessment App**

Bromcom's Assessment App is easy to set up, doing away with the complexities that assessment tools often have and provides you with visual, user-friendly Marksheets for entering marks and a set of powerful yet simple tools to help you analyse your School assessment data. Built-in reports help you identify gaps and chart pupil journeys between statutory assessment points. Monitor the whole cohort and key groups performance throughout the year with customised assessment reporting designed to meet the needs of your school.





#### **Setup Wizard**

Quick setup using a wizard-style approach to configure Assessment.



#### **Powerful Marksheets**

Marksheets are designed to save teacher time with several tools to help them quickly and easily complete their data entry.



#### **Built-in Analysis**

Quickly analyse your School Assessment data using analysis tools which have been created to help you identify gaps as quickly as possible.



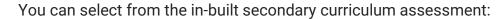
#### Assessment data integrated with MIS data

Allows schools to record student Assessment directly within the MIS without the need for third-party solutions.

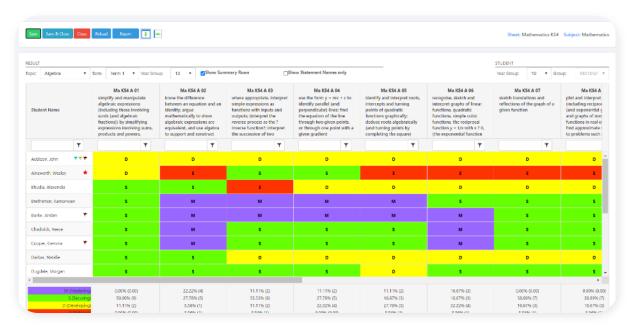
The Assessment App allows you to record KS4 progress across terms and generate headline figures, not only from the final examination data, but also from key assessment points defined within the school. You are able to track progress in individuals and key groups of students, bringing powerful analysis straight to your fingertips. Reporting templates can be saved to allow re-use and simple reports can be used to support those difficult conversations that may have to have in a school.











Your own custom assessment sheets can include calculations and comparisons to track progress directly within the assessment sheet without the need to export data and manipulate it in a third-party product.

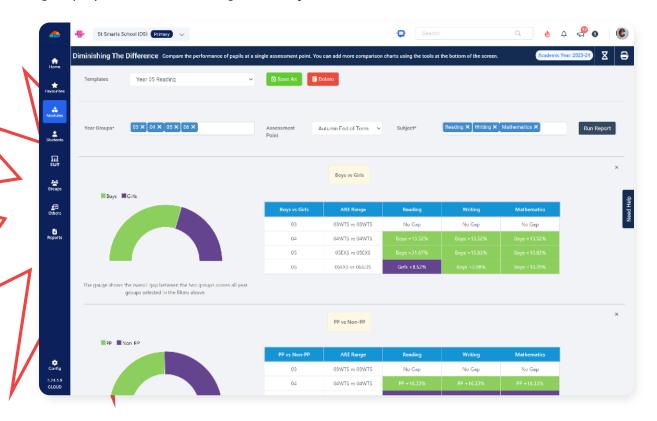


Our Headline Figures allows you to see a summary of the progress of your students against KS4 and 5 DfE reporting.



## **Primary Tracker**

Bromcom's Primary Tracker is an assessment tool built with your Primary Phase in mind. It is easy to set up, doing away with the complexities that assessment tools often have and provides you with visual, user-friendly Marksheets for entering marks and a set of powerful yet simple tools to help you analyse your Primary Assessment data. Built-in reports help you identify gaps and chart pupil journeys between assessment points allowing you to monitor the whole cohort and key groups performance throughout the year.



The Primary Tracker supports Summative Assessment, Formative Assessment, the Early Years Foundation Stage and Test Scores. The Primary Tracker Marksheets have been designed to be clear and uncluttered, giving teachers tools to reduce the time spent entering data, and giving them immediate feedback by using colour-coding to indicate the level each student is working at.

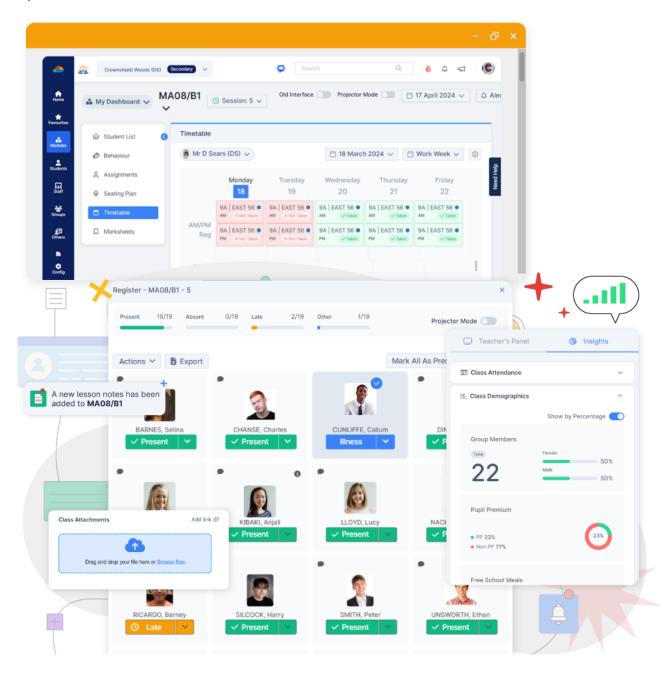






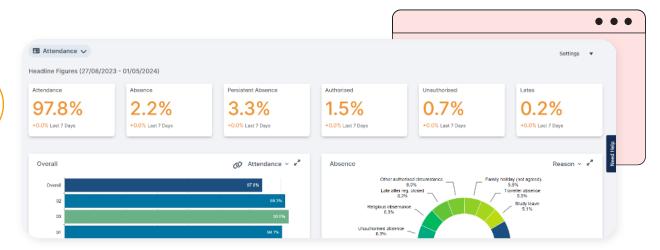
## **Attendance Features**

Quick and efficient attendance registration via any device including mobile or tablet, via the MIS or our teacher app. Statutory (AM/PM), lessons, club and trip registration are included, and you can automate SMS/email/push notifications to parents alerting them to their child's absence. Mixing Primary and Secondary registration structures in easy with Bromcom. You can even blend them so that you could utilise secondary staff to be timetabled to take lessons within the primary phase of the school.

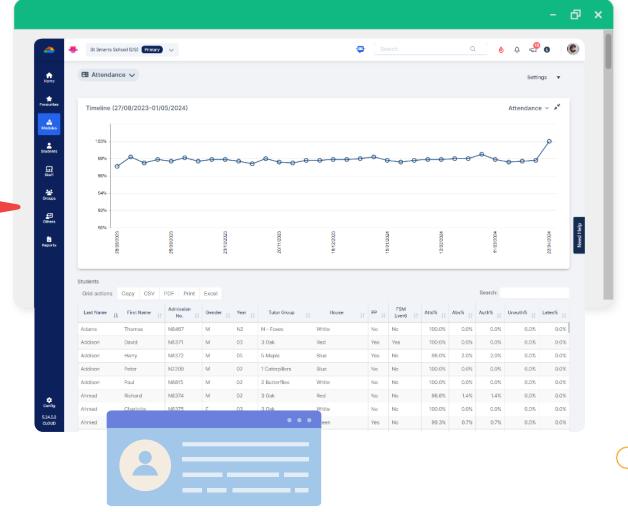




Create seating plans with pupil indicators of contextual factors and current/target grades by drag and dropping student photos. Daily and Weekly attendance reports can be scheduled, and dynamic report groups created to alert relevant staff the moment a student's attendance falls below a set threshold.



Our Attendance dashboard offers a full suite of analytics so you can measure performance, analyse trends and drill down to the detail. Compare year on year and benchmark against DFE statistics or school targets.



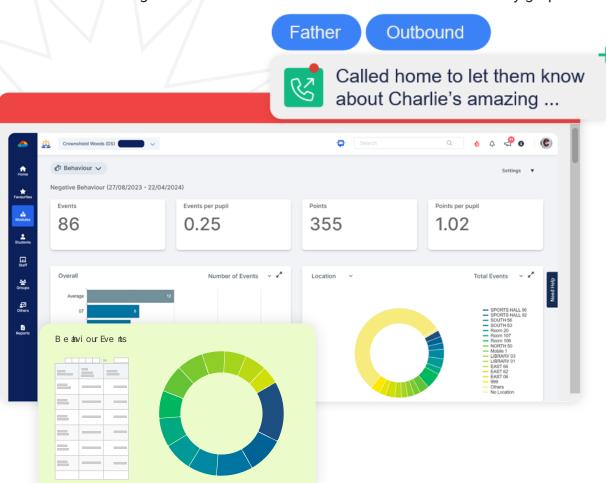


## **Behaviour Features**

Collect, monitor, and report on positive, challenging, and neutral behavioural activities quickly and easily. The Bromcom behaviour App allows schools to apply their behavioural policies in highly configurable workflows. Actions can be automated and follow ups can be carried out based a wide range of rules to meet your school's approach. Incidents can be logged directly from the Teacher's Class Dashboard, allowing staff to record behaviour without interrupting the flow of lessons.

Multiple parallel points tallies can be set up to reward students for consistently good behaviour, with the option to award certificates at various thresholds and publish them to parents via the parent portal.

Much like with the Attendance App, there's an interactive dashboard to interrogate all your behaviour events and compare them against your school rolling averages and previous years. Compare cohort groups using average points/events per pupil, examine trends using the timeline and drill into the student detail from any graphs.



## **Reporting & Analytics**



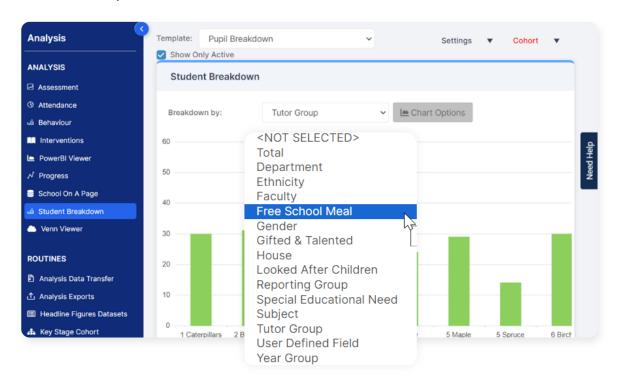
## Reporting

The Reporting App combines a number of built-in reports alongside a powerful adhoc report writer to develop custom reports and labels. Attach word templates and upload the end results directly to MCAS, our parent portal. A report scheduler enables automation of regular reports, which can be sent directly to the appropriate staff member. Letters, certificates, and reports can be sent electronically to pupils and parents via their online portals, reducing your school's environmental impact while saving money on printing and postage.

## **Analysis Module**

A graphical analysis and reporting module, which provides performance monitoring of attainment and progress, attendance and behaviour. Includes residuals analysis, grade distribution and summary reporting with huge numbers of filtering options available to help compare various pupil cohorts or vulnerable groups, including Pupil Premium, FSM and EAL.

Key stage performance data analysis provides the school with 'headline' performance indicators at KS1 and KS2 for a quick, high-level review and includes drill down capabilities.

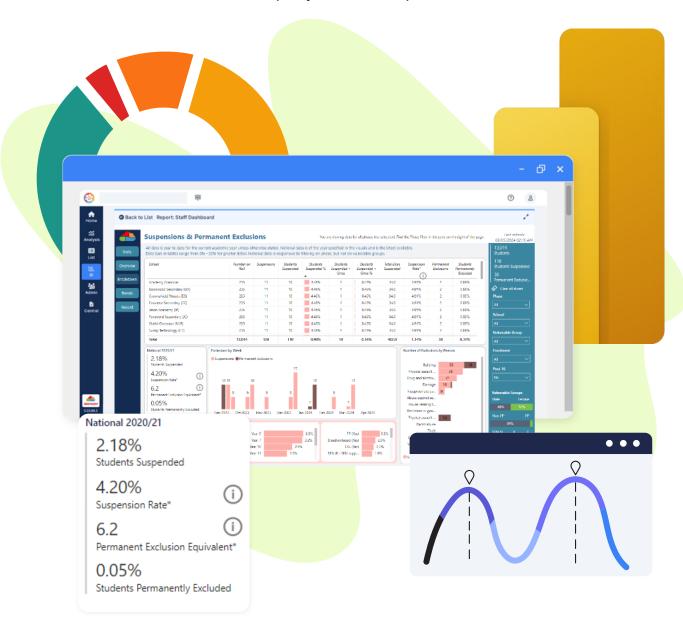


### **Power BI & Analytics**

Bromcom Analytics is a set of reports and dashboards that give an unparalleled level of detail into school performance, by individuals, cohorts and key contextual groups. It combines data on attendance, demographics and statutory assessment results.

Combined with the ability to produce complex reports is the facility to integrate dashboards from commercial business intelligence software such as Microsoft Power BI (Business Intelligence) and Tableau. Live data feeds supply these dashboards with data from across the MIS allowing school leaders to measure the KPIs that matter to them.

Our unique link to Microsoft Power BI allows Schools to create their own custom dashboards and present them within the MIS. Power BI can connect directly to Bromcom with no need to setup any additional reports or links.



## **Parental Engagement**

The Parent Portal (MyChildAtSchool) provides real-time pupil information via a secure and easy to use interface, showing timetables, homework diary, attendance, behaviour, assessments, clubs and trips. MyChildAtSchool also allows parents to make appointments for parents' evenings, give/revoke consent and view announcements, letters and public school diary events.

Parents can top up their children's dinner money balance, pay for school trips or clubs, book parents' evenings and purchase items in an online school shop. The shop is managed via the MIS and includes product photos and stock control.



#### **Access to Real-time Data**

All data is in real time so a parent can instantly see whether his/her child is in school now.



#### Keep information up to date

Parents can update their details online, along with consents and medical data, so that the school always has their most up to date information.



#### **Announcements**

Allows the school to communicate with all parents or focus on a selected audience based on student groups, including attaching documents.



#### **Timetable and Academic Calendar**

Parents can see which lessons their child has and with whom as well as having access to school events in calendar format. There's even a homework App so that can see what has been assigned and when it's due.

In addition to an online portal, parents can download an app for Android and iOS smartphones. It allows schools to send unlimited push messages with information about students' attendance, behaviour and progress.



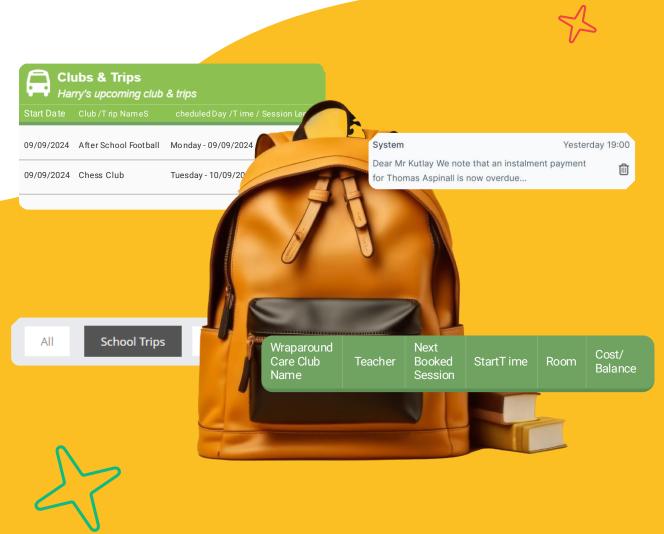
### Messaging

Our MIS includes a Staff/Parent/Pupil electronic messaging system with automatic and manual messaging functions. Create pupil watch lists for attendance and behaviour that send e-mails, push notifications and/or SMS according to defined rules. Communications logs are stored in Student/Contact records for ease of access when discussing matters with parents.

Please note: SMS messaging incurs carrier charges, which are listed in our pricing document.

## **Clubs & Trips**

Save hours by administrating clubs, trips and wraparound care in Bromcom. Parents can book places and make payments online, with pupils automatically being assigned to the relevant groups within the MIS. Schools can offer to break payments into instalments and parents can use the app to keep track of the payment schedule.





## **Administration Features**

### **Census & Statutory Returns**

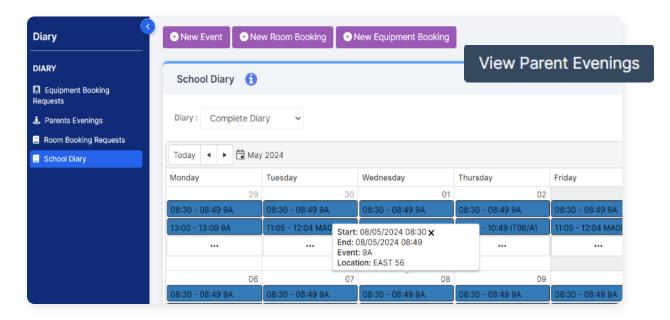
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### **Setup & Maintenance**

Easily set up and maintain permissions for the MIS and Finance with field level control of view/add/edit/delete privileges. Active Directory, Google and Microsoft login integration is available as well as time/location access control, two factor authentication and an Audit Trail of system activity. We also provide a secure web service API to facilitate third party integration.

## **School Diary**

An electronic diary to aid in the organisation of school scheduled events, parent's evenings, equipment bookings and room bookings. Sync events to the parent portal which can also be used to book appointments.



#### **Dinners**



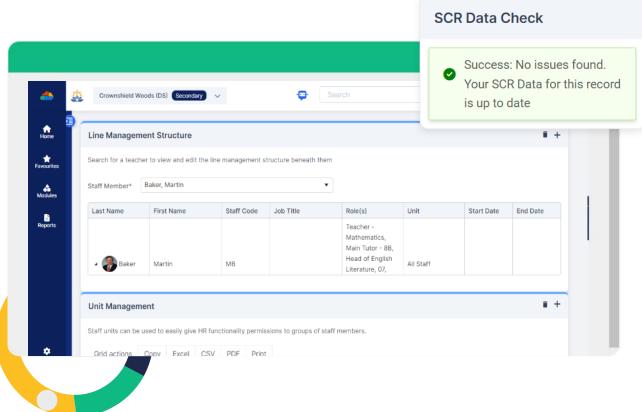
Maintain pupil and staff balances, meal choices and dietary requirements in our integrated Dinner App. Produce meal registers, audits and catering returns in the click of a button. Parents can also view balances and top them up via the Parent portal.

### **Safeguarding**

Our MIS includes a suite of safeguarding functions for recording information and actions for at-risk pupils and keeping key stakeholders informed in a highly secure area of the MIS. An incident log records a description of the incident, its type and any other agencies involved, with a body map and attachment feature for adding evidence to the record. The Safeguarding App contains a time chart plotting the occurrence of each type of incident and configurable alerts notify the relevant staff and external stakeholders (if authorised) as soon as a safeguarding incident occurs.

## **Staff Management**

Bromcom MIS provides a full suite of Staff management tools, including contract management, CPD, Background Checks and Qualifications. It's suitable for use as your Single Central Record and can quickly generate an exportable document if necessary. It can produce School Workforce Returns and links to both Bromcom Finance and third party payroll Systems.

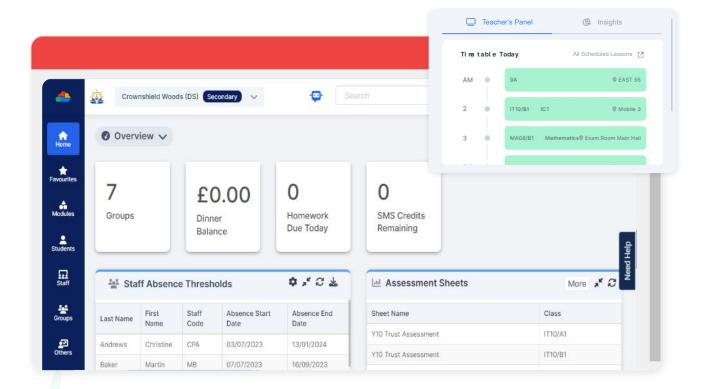


## **Curriculum Features**



#### Class & Lesson Dashboards

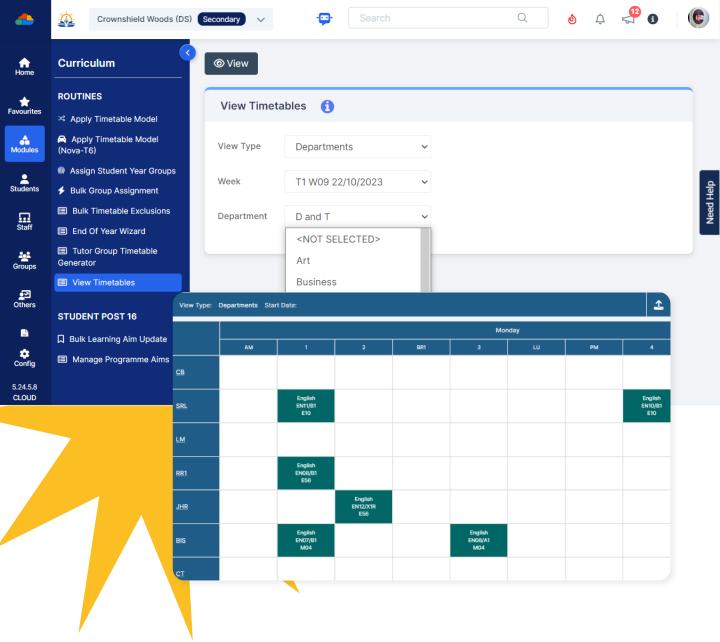
Teachers are automatically directed to their current class, with quick access to their register, associated marksheets, student lists, behaviour analysis and homework Apps. Everything is in one place, to ensure they can quickly work through their responsibilities without being bogged down with general administration.



#### **Student Portal**

The online student portal provides pupils with real-time access to their data. Fully configurable by the school, the data shared with the pupils can include their attendance, behaviour, attainment and progress. In addition, the portal can be used to set and mark homework and quizzes and has forums for hosting class discussions.





## **Curriculum Management**

Manage the structure of the school day, academic calendar and the timetable, which covers everything from a morning/afternoon form/tutor group registration to a full subject class-based schedule over a multi week cycle. Maintain classes, forms and groups, including dynamic groups that the system will then automatically maintain according to defined rules such as "all pupil premium boys in KS3 with less than 85% attendance" and "all pupils with an education, health and care plan (EHCP) who received a 'Good Class work' commendation this term". As well as lessons, you can schedule after school clubs and trips, then monitor participation accordingly.



## **Cover App**



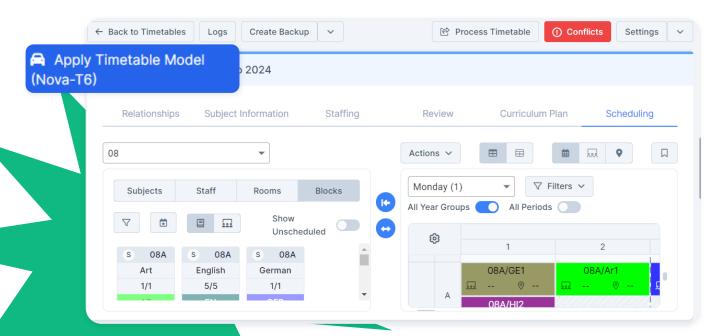
Our cover App allows you to manage staff absences and allocation of cover lessons within school. You are also able to manage room changes and closures. You can allow for supply staff to be able to login to your system and be able to take their own class registers and record behaviour. Cover can be published directly into staff dashboards and diaries, so they know when they have a cover commitment. Clear reporting allows for the cover manager to ensure a fair distribution of lessons and maximise staff deployment.

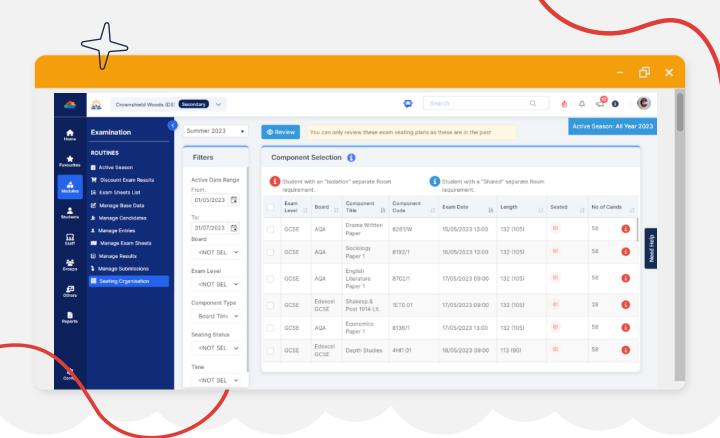
## **Timetabling**

The Bromcom Timetable App allows you to create complex school timetables based on your curriculum and rooming needs. This App allows you to take your current curriculum model in Bromcom and generate a lesson-by-lesson timetable for individual teachers. Blocks and carousel can be built, and draft timetables can be printed for school staff to review before implementation.

Once your timetable is complete it can be easily applied to the MIS so that the timetable is ready to start at the time you choose, this allows you, if needed, to have multiple timetables changes across the academic year. Small ad-hoc timetable changes, such as a change of teacher or movement of one lesson can be done easily from directly within the MIS.

When developing your timetable, you are also able to import from other timetabling systems such as Capita's NOVA-T, KJ Timetabler and Edval timetabling.





#### **Exams**

Our built-in exams App makes organising both statutory and internal examinations a breeze. You can import basedata from your examination boards and bulk assign these to the students' undertaking exams within your school. Data can be exported so that entries with the exams boards can be made. Multiple exam rooms can be managed, and specific exam considerations can also be recorded. Seating plans can be generated for use by invigilators and changes can be made easily to meet any seating requirements. Student level exam timetables can be generated, and this information is shared with our student portal MYCAS so they can see examination information directly from their digital device.

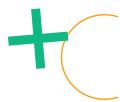
ON KS4 and KS5 results day you can import your data directly into Bromcom, this allows you not only to be able to print out summary result sheets, but the ability to email results to students directly from the system. Powerful analytics can also be used for you to explore your results and provide key stakeholders within the school a clear and concise summary document.

## **Student Support**



Advanced Pupil Support provides additional facilities over and above the core facilities that comes as standard to manage SEND, LAC, Health data etc. The Advanced option is specifically designed to meet the needs of staff managing pupil support including SENCOs and G&T Coordinators. It provides functionality to store/create documents such as Education, Health and Care Plans (EHCPs), Personal Education Plans (PEPs), support staff scheduling and disseminating information to teachers.

## Integration & Technical Features



### **Google Integration**

Google Integration is a solution to synchronise the students, staff and groups between the MIS and Google G-Suite to enable automatic provisioning of Google accounts. It pulls through staff/student groups and calendars, photographs, associations and so on. It integrates with Google Drive and allows the creation and maintenance of Google Classrooms directly from the MIS. You can even enable Single-Sign-On, giving users the opportunity to login to the MIS and related services using their Google Accounts.

## **Microsoft Office365 Integration**

Automatically provision Office365 Student and Staff Accounts from the MIS. Create and Maintain Office365 Groups with Student and Staff associations, synchronise calendars and photographs, create and maintain teams, all within the MIS. Link to Microsoft OneDrive to share resources and store documents produced by the MIS. Enable Single-Sign-On to allow users to access Bromcom services with the Office365 accounts.

#### **Public or Private Cloud**

By default, Bromcom MIS service is delivered through our multi-tenancy, UK hosted Microsoft Azure platform. This brings many benefits to our customers including continuity of service, backups, managed updates and cybersecurity. Multi-tenancy is the core tenet of cloud computing, and we use the economies of scale of our infrastructure serving hundreds of thousands of users to leverage our highest performance for the lowest cost solution.

If required, we can provide a Private Cloud alternative where a dedicated cloud platform just for you is maintained; hence the term "private" cloud. The private option offers you control of the update schedule and gives direct access to the SQL back-end. This service comes with a price premium to account for the replication of our management services to your private cloud. The private cloud infrastructure can be separately procured from Bromcom or else you as the customer can provide and take responsibility for managing your own suitable private cloud infrastructure, which Bromcom will then use to host your Bromcom services. Bromcom's Private Cloud option for Cloud MIS and Finance covers the installation of the Bromcom applications and manages Bromcom updates and also deals with the install, configuration and helps manage your SQL database application. A private cloud is listed as an option within our G-Cloud pricelist for those that require this level of control.

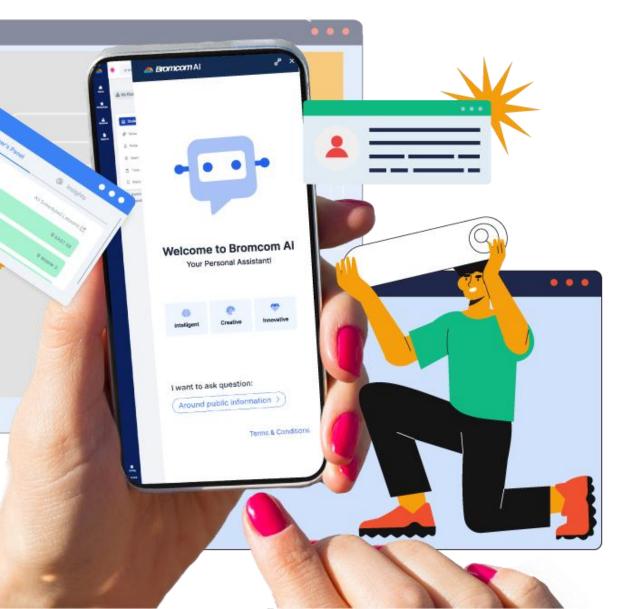


#### **Embedded Power BI**

Bromcom is the only MIS that can display Power BI dashboards within the interface. This seamless integration makes Power BI far more accessible at every role within the school, providing the opportunity for fully customisable dashboards that can be totally unique to your establishment. You can even display external data sources to SLT such as School Surveys, Payroll and Finance information, or National/Local Authority comparison data.

## **Integrated Al**

Bromcom users also benefit from integrated artificial intelligence (AI) at the heart of the MIS. Through its connections via Open AI to Chat GPT, Bromcom AI can assist with finding public information and assisting with general knowledge questions not related to your school or data. Bromcom AI is by your side to support and streamline key tasks such as communication, reporting and lesson planning. It can also provide accurate text translation to various other languages, in seconds.



## Bromcom MAT Finance Service Overview

Bromcom MAT Finance is a robust, fully managed web-based Financial Management solution designed for multi academy trusts. It is fully integrated with Bromcom MIS and MAT Vision to provide a unique offering. Integrating with the MIS and central Human Resource data of each of your schools.

Bromcom MAT Finance is hosted on Microsoft's UK hosted Azure platform. Bringing general ledger, accounts payable, accounts receivable, budgeting, cash management, staffing, asset management and business intelligence together in a single, online system, MAT Finance provides a powerful suite of administration, communication, reporting, analysis and workflow functionality to encourage stakeholders to collaborate to streamline the trust's and school's financial processes.

MAT Finance provides a single database to hold the finance data for all your schools. Schools use the same centrally managed chart of accounts, which can be based on the DfE academy chart of accounts or using a locally defined structure that is mapped to the DfE chart of accounts. The fund and cost centre structure are also defined centrally, with a trust, school hierarchy. Define cost centre structural templates by school type for ease of maintenance.

Access permission is centrally managed, and users can be granted access to one or more of your schools' data, including MAT level consolidated reporting, and those same users can be given access to MIS data with their same login, having a personalised dashboard containing MIS and Financial data according to their user roles and preferences.

A comprehensive purchasing solution enables both local and central purchasing with capacity to pool multiple requisitions together for a single order. Electronic workflows can be defined and enforced across the trust, with ability to set school level and trust level sign offs according to multiple conditions. The conditions include processing according to the supplier to deal with "related party transactions" effectively. It provides support for electronic purchase invoices from suppliers to reduce the administration burden of manual entry of invoices, and can also carry out automatic purchase order matching, within set tolerances, to further save time and money. Also, Delivery Note and Good Receipt Note processing is supported and can be individually set per suppler.

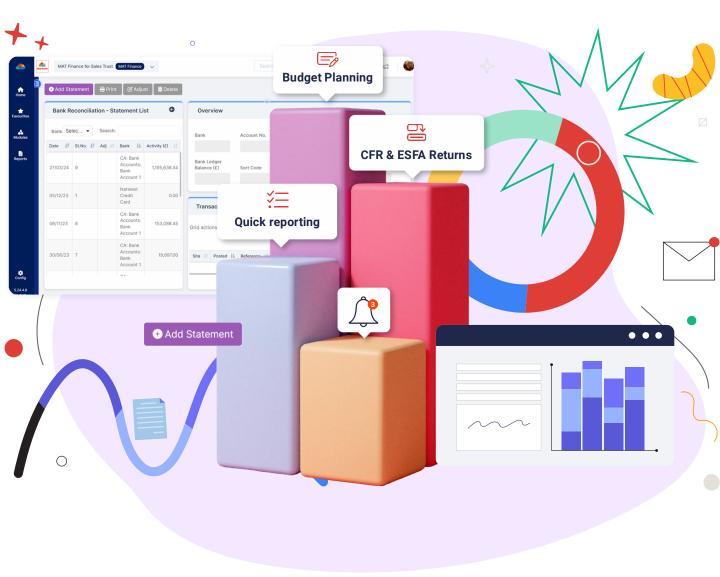
Sophisticated posting/project codes can be used to monitor income and expenditure against projects and metrics such as Pupil Premium.

MAT Finance provides the ability to define valid combinations of schools, cost centres, funds and accounts and to provide filtering of combinations to specific users or groups of users. This helps open MAT Finance to a larger user base where they are unfamiliar with the accounts structure and can be constrained by those in the know.

MAT Finance brings superb ease of use to financial management and promotes efficient working and operational improvement. It is designed to help simplify usually complex accounts processes, leaving users with more time for everyday activities and helps the individual schools as well as the trust make well informed and timely financial decisions with financial insight and business intelligence.

The standard built-in reports are supplemented by integration with Microsoft Excel and Power Business Intelligence for more sophisticated analyses.

Bromcom Finance has a uniform look and feel with Bromcom MIS to provide a friendlier and more data encompassing experience to all users.



#### **MAT Finance Service Feature List**

Finance Apps	Features	MAT Finance
	Authorisation and approval workflows	✓
	Contracts	✓
	Delivery Notes	✓
	Invoices & credit notes	✓
Accounts Payable	Multiple Payment methods	✓
	Purchase Orders	✓
	Sundry processing	✓
	Supplier Records	✓
	Automatic pre-payments and accruals	✓
	Authorisation and approval workflows	✓
	Customer Records	✓
	Invoicing and credit notes	✓
<b>Accounts Receivable</b>	Deposits	✓
	Products	✓
	Receipts	✓
	Statements	✓
	Automatic Reconciliation	✓
	Bank Reconciliation	✓
	ESFA / DfE / Academies Chart of Accounts	✓
	Rollup Account Codes	✓
	Cost Centre Enquiry	✓
General Ledger	Document Enquiry	✓
General Ledger	Ledger Enquiry	✓
	Journal Browser	✓
	Trial Balance	✓
	Petty Cash	✓
	Recurring and Reversing Journals	✓
	Intra company journals	✓

Finance Apps	Features	MAT Finance
	Quick reports (custom reporting)	✓
	Audit trails	✓
	Comprehensive reporting	✓
	Excel Integration	✓
	Financial Dashboards	✓
	MAT Reporting	✓
	Making Tax Digital & VAT Reporting	✓
Reporting	Management Reports	✓
	Reporting at single school, cluster, and MAT level	✓
	Cashflow statement	✓
	Purchase Order to Purchase Invoice Variation	✓
	Statement of Financial Activities (SoFA)	✓
	Budget Holder Report	✓
	Aged Debtor	✓
	Aged Creditor	✓
	Budget Monitoring	✓
	Budget Forecasting (3, 5, n years)	✓
	Budget Maintenance	✓
Salary Projections	Individual Salary Payments	✓
and Budget Planning	Salary Calculator	✓
	Salary Projections	✓
	Scenario Management	✓
	Staff contracts	✓

# MAT Finance In Depth

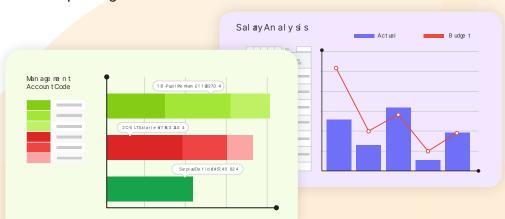
The depth of functionality that Bromcom users have come to expect is all delivered in a modern look and feel. Below we highlight some of the key financial capabilities of the service.

#### **Accounts Payable**

All aspects of Accounts Payable can be handled from within MAT Finance including raising requisitions and purchase orders, authorising and placing purchase orders, recording and paying invoices and monitoring spend. Facilities include: Supplier records, with local and shared accounts, Product Catalogues, Purchase Orders, Product searches, Delivery Notes and Goods Receipt Notes, Order and Non-Order Invoices, Credit Notes, Supplier Payment via Trust or local approvals. Approval workflows, electronic communications including emailing orders and BACS remittances and a comprehensive reporting and enquiry functions including Aged Creditors Report and VAT accounting.

#### **Accounts Receivable**

Whether through choice or necessity, many schools use their sites' resources to generate additional income. MAT Finance lets you keep track of your customers, managing credit terms, multiple additional income streams, generating and tracking PDF invoices, and processing money whether through receipts or received via the optional parent portal, MyChildAtSchool. Customers, can be drawn from existing MIS people such as staff, parents and students, saving time and having a single point of truth promoting greater accuracy. Facilities include: Customers records, Trust defined Products and Types, Invoices, Credit Notes, Refunds, Statements, Approval Workflows, and Electronic Communications including emailing documents to customers. Comprehensive reporting and enquiry functions including Aged Debtors Report and tracking revenue by cost centre, fund and ledger/account code with full VAT reporting.



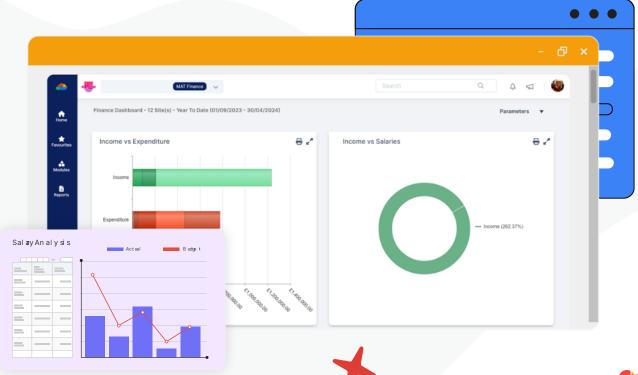
#### **General Ledger**



General Ledger is an intuitive and flexible resource for monitoring the global financial position of your trust, with facilities to drill down from any entry to the transaction details and individual journal lines. With comprehensive enquires, sophisticated manual journal capabilities and a wealth of reports, MAT Finance provides the general ledger functions you need to operate the school finances. The facilities include managing the chart of accounts centrally by the trust, which includes accounts, funds and Cost Centres. Bromcom's unique manage timelines features ensure structural adjustments can be made easily across different financial years without impacting on preceding or future years as required. Options allow use of the DfE CoA as the local chart of accounts.

#### **Staffing**

Staff contract data in the Human Resources section of the MAT Vision and Bromcom MIS is directly accessible to MAT Finance ensuring that you retain a single point of truth. Easy oversight of the salary expenditure mapping ensures completeness, accuracy and quick adjustments. You can perform salary calculations for "what if" scenarios, add annual awards, and apportionment adjustments. Powerful review projections feature to give oversight of actuals to date and outstanding commitments with extensive drill down and drill through capability. Looking at a staff member's salary projections in MAT Finance, one click to open their HR contract record. Enquiries provide for full review of salary expenditure and commitment by cost centres, ledgers, funds with full drill down, highlighting state of budgets, including coloured highlighting. Easy recording of actuals salary costs, including by individual adjustment and via automatic import. The latter has a highly flexible and configurable payroll import facility to match to the output file of your payroll provider.

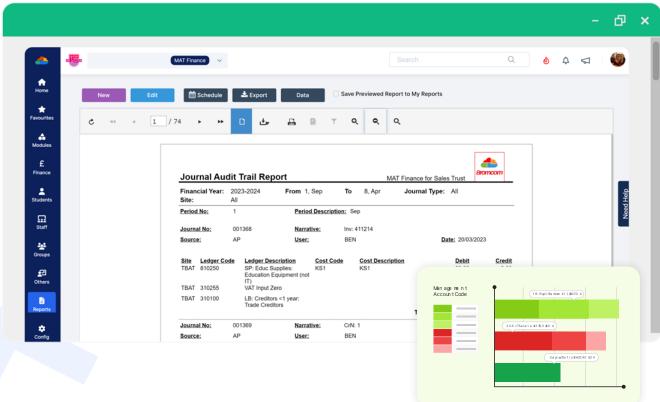




#### **Cash Management**



Manage any number of bank accounts and budget income and record receipts for accounts receivable invoices and non-invoiced income. Process paying-in slips and direct bank payments and reconcile both bank accounts and card accounts with our sophisticated reconciliation solution, which includes attaching electronic statements. Import bank statements for auto matching before confirming reconciliation. Reverse lookup statements from the cashbook as well as full drill down to source transactions and payment runs, receipts etc.



#### **Budget Planning**

Budgets can be manually entered or imported. Fix budgets and monitor virements. Budget warnings and colour highlighting with hard stops or overrides according to allocated user permissions. Manage budget profiles for income and expenditure. Budget holder dashboards are also included.

#### **Assets Management**

Assessment Management allows you to maintain records of your assets. You can auto generate records from invoices or entry directly. You can easily move equipment between locations en masse, or similarly transfer between staff holders. Plan and carry out inspections and stocktakes with suitable reports. Record sale or disposal of obsolete or unwanted equipment. Process depreciation

#### **Reporting & Analytics**



Finance reporting combines many built in reports together with a powerful ad-hoc report writer to develop custom reports. A report scheduler enables automation of regular reports, which can be sent directly to the appropriate staff member. Many financial reports are provided "out of the box" including Trial Balance, Balance Sheet, Balances and Reserves, Audit Trail, Making Tax Digital, reporting and analysis.

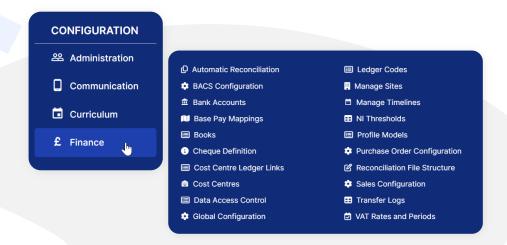
#### **Business Intelligence and Dashboards**

Our unique link to Microsoft Power Business Intelligence (BI) enabled the Trust to create its own custom dashboards and present them within the Bromcom solution. Power BI connects directly to Bromcom with no need to setup any additional reports or links. Bromcom MIS and MAT Finance is the only solution that can display Power BI dashboards within its interface. This seamless integration makes Power BI far more accessible at every role within the trust, providing the opportunity for fully customisable dashboards that can be totally unique to your establishment. You can even display external data sources to SLT such as Payroll information or National/Local comparison data.

It provides for consolidated and group level reporting with a graphical presentation of data. Reports can be multiple year or any period range that you wish with drill down available to the detail. Live data feeds supply the BI dashboards, with data from across the MIS and finance enabling senior leaders to measure the KPIs that matter to them knowing throughout that the data is up-to-date.

#### **Setup & Maintenance**

Easily set up and maintain permissions for MAT Finance with very fine degree of control for view/add/edit/delete privileges. Active Directory, Google and Microsoft login integration is available as well as time/location access control, two factor authentication and with an Audit Trail of system activity. Key financial records and transactions provide one click access to review the audit trail. We also provide a secure web service API to facilitate third party integration.



### **Bromcom Vision**

# **MAT-Wide Reporting**

For complete flexibility and scalability, we created MAT Vision, a highly detailed view of your Trust which allows the creation of totally unique dashboards. Vision automatically collates data from all your sites, producing a single, secure dataset with everything you need at top level.

It also provides a whole host of built in statistics such as attendance, assessment, behaviour, exclusions, student & staff demographics and staff absence. There is a central report builder which can interrogate the collated dataset but the preferred option for many users is the direct link to Power BI, where schools and Trusts can create their own customised Dashboards.

To get you started, we provide a Power BI dashboard that covers pupil & staff demographics, attendance, staff absence, location analysis and Statutory Assessments. This dashboard shows both MAT, School and Individual views and is fully filterable throughout, right down to pupil level.

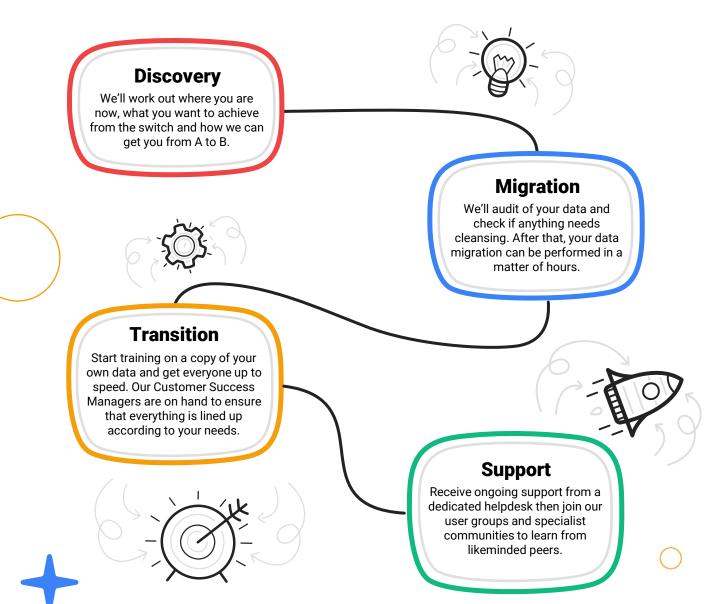


#### **Bromcom Vision Feature List by Service Package**

Vision App	Features	Service Package		
		Standard	Plus	One-Stop- Shop
	Reporting analytics	✓	✓	✓
	School performance	✓	✓	✓
	Dashboards	✓	✓	✓
D	Benchmarking	✓	✓	✓
Reporting	Census	✓	✓	✓
	Students	✓	✓	✓
	Staff	✓	✓	✓
	Central Power BI Integration	✓	✓	✓
	Central assessment resource management	✓	✓	✓
	Central standards management (e.g., codes, structures, lookups, user defined elements)	✓	✓	<b>✓</b>
	Central staff management	✓	✓	✓
	Approvals	✓	✓	✓
	Central group management	✓	✓	✓
	Central user role management	✓	✓	✓
Management	Central account management	✓	✓	✓
	Central SMS credit management	✓	✓	✓
	Central report development and repository	✓	✓	✓
	Central behaviour management		✓	✓
	Central Communications		✓	✓
	Custom Content	✓	✓	✓
	Central HR and performance management			✓

# Your Journey to Bromcom





I am very grateful to the Bromcom team. I really appreciate the high level of support they have provided for our schools, particularly given the ambitious migration timeline.



# Data Migration.

Data integrity is key to our business, and we understand how critical data migration is to the successful adoption of Bromcom.

Bromcom migrates a huge amount of data including all staff and pupil data, attendance, behaviour, dinner and for secondaries - exams and timetable. We migrate data for all students and staff who have been enrolled or contracted in your schools in the past five years as standard with additional years available upon request. Scope documents are available for all migrations, so you can feel confident about what will be included.

Our migrations procedures have been developed over several years and are extremely efficient. It includes SIMS, Arbor and iSAMS migrations taking place at the database level (from a back-up file) using advanced SQL procedures to maximise efficiency and minimise risk. Others such as RM Integris work directly from their cloud service. For those that don't use these systems, we use APIs to retrieve and transform the data remotely or provide a comprehensive set of data exchange files to be used during the data migration from your legacy solution.



Most staff only need an hour of training.



Go live with the basics and keep your third-party software until you're ready to phase them out.



We migrate 7 years' worth of historical data as standard.

As a Multi Academy Trust, there are several options for data migration:



#### **Bromcom-managed migration**

- A sophisticated test migration ahead of the 'Go-Live' to remove any unexpected data issues
- Bromcom provides a data checking and reconciliation service to ensure 100% of the target data has been successfully migrated
- 5 years of data migrated as standard. Additional years available on request



## Self-service migration (primary only, SIMS & RM Integris)

- Access to Bromcom's self-service migration portal which allows customers to migrate their own data
- No technical experience required to use the portal
- Full training materials provided to use the tool
- · Data checking guide included
- Regular check ins throughout project
- 5 years of data migrated as standard. Additional years available on request



#### No migration (Suitable for new schools)

- 1-2-1 setup consultancy setup session
- Full setup guide provided including a WalkThrough setup wizard

#### Offboarding

In the event that you are unable to continue to use our services, we provide up to two copies of your full data, with each data copy supplied in the form of an SQL backup file downloadable from our SFTP server. All SQL data requests must be submitted on or before the end of the contract. You can also manually export data at any time before contract termination. Once the contract expires, accounts are decommissioned, and no further access is granted.

# Appendix A **Third Party Software**

As Bromcom includes a huge amount of functionality within the MIS, our customers find that they can drop a significant number of third-party add-ons.

Here's a list of Bromcom features and associated third party applications that schools have been able to remove. The cost savings are substantial and bringing everything into one place brings a whole host of usability and security benefits. For example, having built in Behaviour, Dinner Money and Assessment tracking means all of this information can be collated on the Parent App, with automatic notifications and a single point of reference.

A list of third-party partners can be found on the Bromcom website: http://www.bromcom.com/partners

Bromcom Functionality	3rd Party Products	Supplier
	EduKey	EduKey Education Ltd
Seating Plans	Class Charts	EduKey Education Ltd
Seating Flans	MINTclass	Tucasi
	Mega Seating Plan	Mega Seating Plan Ltd
T	Timetabler	October Resolutions Ltd
Timetabling	Timetabler	Scientia
	Insight	Insight
	Classroom Monitor	Pupil Tracker
Primary Assessment Tracking	Pupil Asset	Pupil Asset
Fillidiy Assessment Hacking	Target Tracker	Juniper Education
	Otrack	Optimum
	iTRACK	LCP
Communication 9 Apps	Parent Mail	Iris Software Group
Communication & Apps	Teachers2Parents	Eduspot

Bromcom Functionality	3rd Party Products	Supplier
	ParentPay	ParentPay
Dinner Management	WisePay	WisePay
Diffier Management	School Money	Eduspot
	Schools Cash Office	Tucasi
	Behaviour Watch	Eduspot
Behaviour & Detentions	Behaviour Watch	CPOMS
	Behaviour Watch	Go 4 Schools
Medical Tracking	Medical Tracker	Medical Tracker
	Schools Buddy	Schools Buddy
Parent Portal	Firefly	Firefly Learning Ltd
	Frog	Frog
Student Portal (VLE)	Moodle	Moodle
	ParentPay	ParentPay
Clubs / Trips & Online	WisePay	WisePay
Payments	School Money	Eduspot
	Schools Cash Office	Tucasi
	MyConcern	One Team Logic
	Safeguard	Safeguard Software
Safeguarding	CPOMS	CPOMS
	Cura	Tasc Software Solutions Ltd
	School Cloud Systems	School Cloud Systems
Parents Evening	Netmedia	Netmedia LTD
	FMS	Capita ESS
	PS Financials	Iris Software Group
	Access Education	Access Education
Finance	Sage	Sage
	Edukey, Blue Hills	Blue Hills Software
	Provision Map	Edukey Education Ltd
Room Booking	Room Booking	School Cloud Systems
	BlueSky	BlueSky Education
CPD	School CPD Tracker	TT education
	CPD Genie	Geniesuite

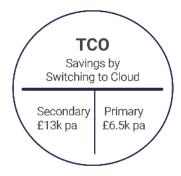
# Appendix B MIS Checklist

We've put together a checklist of items that we feel are the main considerations when choosing an MIS. You can use it to compare our product alongside another supplier to see how they fare.

Feature	Bromcom	Competitor
General		-
1. One Stop Shop Integrated Functionality without the need for additional bolt-ons	Our combination of one SLA, all functionality and all data in one place, has won over countless schools and saved them thousands of pounds by reducing additional license charges. There's no need to transfer data back and forth between different systems and you have a single point of reference for information and reporting.	
2. Modern, User Friendly Interface	Staff can quickly get up and running with our straightforward and intuitive user interface that's was recently refreshed. A wide variety of tasks are extremely easy to access via the global search tool or the main dashboard. In many cases, a user can do all their work without even touching the menu system. Furthermore, our WalkThrough tool shows users how to carry out tasks in the system, taking them through each click, step by step. We want our users to get the best out of our MIS, so they can spend time doing what matters most.	
3. Powerful Analytics	Our analytics dashboards are proving a real hit for schools.  Demographics and pupil KPIs such as attendance, behaviour and attainment are available at every level. It's easy to drill down from charts to tables, see the individual students and export lists if necessary. Rather than being limited to static figures, the dashboards demonstrate trends and ensure you're aware of dips in behaviour or increases in persistent absentees. If you want to design your own dashboards, Bromcom provides a secure feed to Microsoft Power BI, an industry standard interactive reporting tool. Our integrated Power BI viewer is totally unique, allowing schools to display their customised dashboards within the MIS.	
4. Integrated Finance	Bromcom Finance is a robust, Cloud-Based accounting system that is fully integrated with our MIS, making it a truly unique offering in the marketplace. Rather than having to jump between applications, Finance is accessible within the same interface, just like any other part of the system. Just like the MIS, you can drill down into each item and investigate in more detail. Make use of multiple tabs to improve workflow, just like when you're browsing a website.	
5. Flexible Assessment	Our Assessment system is highly flexible and gives your school the freedom to track however you see fit. Templates are distributed and controlled centrally to avoid hassle and maintain integrity. We provide all the tools you need to record both summative and formative assessments, then analyse performance. Share assessments with Parents via our App or publish customisable reports directly to the portal.  Many MATs want a simple and straightforward approach to tracking. That's why we created a wizard to roll out an assessment system based on simple questions. It comes with a variety of analysis features and built in reports, so you don't have to be an expert to get great results.	

## Appendix C MIS Checklist

Although you've already made the step towards moving to the cloud by browsing the G-Cloud portal, it's worth examining some of the key financial benefits below so you can rest assured that you're making the right decision. When considering the cost of your MIS, it's important to consider a wide range of factors. We work with hundreds of Schools, Multi Academy Trusts and Local Authorities to help them make the move from on-site implementations of their MIS to a cloud-based approach.



Thanks to this, we have been able to identify significant savings that can be made when moving to the Cloud. Frequently, direct comparisons are made between the software costs for on-site solutions and Cloud solutions. This is often only a fraction of the cost of running an on-site MIS. Based on information from the large MATs we work with, we have been able to build a clearer view of the considerable cost savings that are made when an organisation switches to a Cloud solution.

Vanessa Pittard, Deputy Chief Executive of MEI (Mathematics in Education and Industry) and formerly Assistant Director at the DFE, published a whitepaper named 'Switching schools to Cloud MIS: What will really get things moving?' Here, she states that running your MIS on site can cost up to £13,000 PA in addition to the upfront software costs.

Looking at these costs in more detail, it's clear that moving to a Cloud solution eliminates these charges:

On Premise Additional Costs	Included In Cloud Costs
Local server dedicated to MIS Power Cooling Usual server maintenance Configuring access devices (Workstations)	Hosting in Bromcom Cloud
Workstation installations and upgrades Maintenance of MIS via Patches & Updates, SQL & Server migrations IT Support costs for managing the above	All Maintenance & Updates provided centrally
Costs of £13,000 PA (£6,500 for Primary)	Included in Bromcom Pricing

## Appendix D

## **Financial and Economic Standing**

There is a duty on public bodies to be prudent and carry out due diligence on companies as per the government guidelines <u>Assessing the Economic and Financial Standing of Suppliers</u>

These are especially important questions with School MIS and Finance being mission critical systems for schools, with the role these systems have in managing students including safeguard related matters and with events such as the Covid-19 pandemic having the potential to have an impact on businesses' own standings.

We are very happy to state that Bromcom is in a very strong position, the Company's reserves are at an all-time high, and its high credit rating is unchanged from that it has been over the recent years.

Experian is used by many public bodies for credit rating purposes and we invite you to check our status for yourselves online via <a href="https://www.experian.co.uk">https://www.experian.co.uk</a>

An independent study published on Linkedin used the UK Government's Financial Viability risk assessment tool¹ to assess the six most prominent UK school MIS vendors. The results and other tips for assessing suppliers can be found on <a href="https://www.linkedin.com/pulse/uk-schools-mis-software-5-things-ask-suppliers-before-phil-sanders">https://www.linkedin.com/pulse/uk-schools-mis-software-5-things-ask-suppliers-before-phil-sanders</a>

Question	Consideration	Bromcom Result
1. System security	Evidence of regular penetration testing?	<b>~</b>
2. Financial security	Financial security?	<b>~</b>
3. User involvement in the procurement process	School specific database available without delay?	<b>~</b>
4. Test supplier claims	Before starting the procurement, review your current system along with the needs of all users & consumers of the data. Calculate the total cost of ownership to help with a value for money comparison.	<b>✓</b>
5. Test supplier claims	Trial accounts and deep dive workshops?	<b>~</b>

Our business is also ISO27001 and ISO9001 certified and with full business continuity in force. We would be happy to provide more details, should you wish.

<sup>[1]</sup> The Financial Viability risk assessment tool is published on the UK Government's website under "Outsourcing Playbook".

# Book a demo and begin your journey.



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**G-Cloud Services** 



**Bromcom MIS Service Definition** 

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