



HIGH PERFORMING CHANGE RESOURCES

G-Cloud service definition

Commercial in Confidence

May 2024

proteus when results matter



INTRODUCTION TO PROTEUS

The change and transformation specialists

Proteus is a recognised Digital transformation and change specialist that provides Professional Consulting Services to numerous organisations across 21 industry sectors to deliver demonstrable and measurable results, providing a unique mix of interventions using our Cloud-based AI Accelerator Hub that make a real difference in change performance.

At Proteus, the award-winning change management consultancy, we work at the heart of our client's organisation to make the most complex and business-critical change portfolios more manageable and measurable and internal change teams more capable and self-sufficient.

With our unique, Cloud-based digital predictive analytics engine 'The Proteus AI Accelerator Hub', available via the G-Cloud Digital Marketplace and fuelled by the data from thousands of change engagements, clients are supported by the combined insights, experiences and results of thousands of their peers, taken from comparable projects. We help them evaluate their approach against similar scenarios, benchmark their progress and make timely adjustments and improvements.

With our expert support and guidance and people resources, plus hands-on support, training and tools, we can help our clients build their knowledge and confidence, learn new skills and take control of change with clarity, certainty and confidence.

PROTEUS CLOUD SUPPORT SERVICES



Shaping initiatives for success

Proteus will help your business deliver complex Digital change initiatives by exploiting our proven, Cloud-based predictive analytics engine to understand change complexity, assess preferred solutions and validate do-ability based on capacity, capability and risk appetite. Facilitated sessions develop a shared vision and establish effective leadership and governance.



Change leadership coaching

Proteus develops conscious competence in Change Leaders to adopt the skills and behaviours required to effectively lead sustainable Digital and cloud change. We provide tailored training and coaching interventions by utilising our unique Cloud-based predictive analytics engine. Provide leadership to your Cloud journey with clarity, certainty and confidence.



Change portfolio optimisation

Proteus will help your business select and prioritise the cloud-based programmes most aligned to your corporate strategies and your Digital change portfolio. Our proven, Cloud-based, differentiated data-driven diagnostic tools enable us to understand Digital change complexity and validate do-ability based on capacity, capability and risk appetite.



Establish Enterprise PMO

Proteus have extensive experience in designing and delivering enterprise level Programme Management Offices (PMO) for Digital Cloud programmes. Working at the heart of our Clients' organisations we make complex and business-critical Digital change portfolios more successful, transferring capability to make internal change teams more capable and self-sufficient.



Analytics-based assurance

Proteus provides independent, unbiased assurance on the true health of your Digital change initiative, using our proven, Cloud-based predictive analytics engine. Your approach is validated against thousands of similar scenarios throughout the transformation lifecycle. Auditing changing health improves chances of success, identifying where to make preventative, timely course corrections.



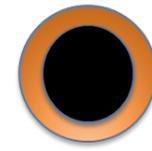
Effective governance for change

The Proteus service delivers confidence that the fundamental governance building blocks are in place to support Digital Cloud change, applying appropriate controls to enable information flow. Resulting in teams who know what they are delivering, how to deliver it, their accountabilities and where decisions are made without constraining agility.



High performing change resources

Proteus provides experienced change practitioner resources that will support client needs to achieve delivering complex digital change portfolios. Their experience is coupled with the ability to effectively interact with C suite to build confidence with senior stakeholders and work collaboratively at a team level. This is achieved by exploiting our proven, cloud based data driven diagnostic tools.



Change capability excellence

Proteus will help your business build sustainable change capability excellence by using proven, Cloud based predictive analytics to benchmark their current 9 core capabilities and determine what needs to change to successfully achieve their future strategic ambition in the most effective way.

HIGH PERFORMING CHANGE RESOURCES



Proteus has Over 20 years' experience successfully delivering complex digital change portfolios

Proteus provides experienced change practitioner resources with the proven, practical experience of successfully delivering complex digital change portfolios. Their experience is coupled with the ability to effectively interact with C-Suite Executives and quickly drive up confidence in delivery by exploiting our proven, Cloud-based differentiated data-driven diagnostic tools.

Features

- Provide proven, highly experienced and qualified programme change managers
- Clarify roles and responsibilities for Proteus resources at outset
- Exploit our Cloud-based, differentiated data-driven digital diagnostic tools
- Drive up delivery confidence and improve chances of success
- Identify the resources and skills needed to undertake the engagement
- Objective, impartial assessment and benchmarking of your initiative status
- Use visual predictive analysis tools to aid understanding and communication
- Instil greater business sponsorship, accountability, involvement and ongoing ownership
- Informed decision making based upon empirical and statistically robust data
- Review the engagement quarterly

Benefits

- Demonstrate control of change with clarity, certainty and confidence
- Independent, unbiased verification and validation of the change initiative
- Analytics driven programme assurance, governance and control
- Create a trusted relationship with senior stakeholders
- Understand, embrace and implement what good looks like
- Improved chances of success for complex and critical change initiatives
- Decisive interventions with less internal bias eliminating decision making paralysis
- Management of performance and risk across programmes
- Alignment of digital and commercial strategies through robust programme frameworks
- Identification, prioritisation and management of emerging threats and opportunities

SERVICE INFORMATION

Onboarding & Offboarding

- We assign an Account Director to each contract which ensures the engagement is formally controlled and enables effective client outcomes
- We have processes in place to bring our experts onboard quickly and effectively without disrupting your existing work programmes
- We ensure that the scope of the service to be delivered is properly quantified. This means not only agreeing the logistics (e.g. deliverables, timescales, quality criteria, etc.), but understanding your constraints, sensitivities and key drivers to ensure the outputs we provide fully match your expectations
- The offboarding process is highly consultative to ensure that you are fully aware of the exit plans and to effectively and smoothly transition to Business as Usual

Contract Termination

- There are no additional termination terms, which would be in accordance with the Framework Agreement, Call Off contract and the Proteus IPR Limited Use Addendum v4 terms and conditions

Client Responsibilities

- For any given engagement, we will identify any dependencies on the client (e.g. access to key stakeholders, inputs to critical processes, etc.) and agree these at the start of the work

Support Hours

- Support hours are: Monday to Friday from 9.00 h until 17.00 h

THE PROTEUS AI ACCELERATOR HUB

Focusing on improving performance, capability, behaviours and better dialogue/interaction through intelligent products.

Multi award winning

- Deep Learning / AI Solution (Tech Ascension Awards)
- Digital Learning Award (Learning Awards)
- Best Digital Initiative in HR / L&D Award (CiPD)
- Innovation in Projects Award (APM)
- Disruptive Business Model Award (UK Business Awards)
- Small Business Innovation Award (The Techies)
- ‘The ones to watch’ (European Business Award for Innovation)
- Best SAAS Product for Project Management Award (SAAS)
- Software as a Service Award – UK Digital Experience

“This award celebrates not just people who think outside the box, but people who are prepared to rip up the box and use it to light a fire under conventional thinking and so is worthy of getting everyone's attention.”

Association of Project Management Inaugural Innovation in Projects award



£15.5bn

worth of change programme investment diagnosed and supported with our solutions



25,000+

project and programme assessments carried out, growing by c875 a month



239,400+

data points that are used to refine our high performance benchmarks



10.3m

scenarios are forensically assessed to stress test their statistical validity



FIND OUT MORE



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