



# Innovative approaches to transforming digital services

**A guide to our services**



# ABOUT bedigital

## **An innovative, agile, digital solutions provider.**

bedigital was established in 2014 to provide public sector, central government and private organisations a way to effectively define their strategic vision and transform IT estates.

Bringing together human skills, best-in-class tools and a commitment to collaboration, bedigital empowers every client to deliver better services, fully aligned to the objectives of the business with end-to-end financial and service management transparency.

We are proud of the enduring impact we continue to achieve with our clients, creating significant cost savings whilst transforming services with an immeasurable social impact.

## AWARDS & GIVING BACK



Cardiff Business Awards  
Winner 2017



Wales Start Up Awards  
Finalist 2017



DVLA School Code Challenge  
Sponsor 2017



Wales Fast Growth 50 Awards  
Winner 2018

# OUR UNIQUE WAY OF WORKING



## Discover

In depth knowledge of your business is key to a successful journey. By identifying your and your customer's needs, challenges and goals, we understand where you are and where you need to be.



## Collaborate

People matter and are fundamental to the success (or failure) of change. Working in partnership, we unite, build trust and deliver sustainable change, leaving you with improved capabilities, knowledge and independence long beyond our engagement.



## Transform

Transformation is a journey, not a destination. We bring the knowledge, experience and leadership necessary to define the road map and successfully deliver towards your digital vision.

# WHAT WE DO

## Digital Transformation

Transforming your organisation for the digital age starts with an understanding of the services you need to provide and then working out how to deliver them. bedigital can help you through this journey, identifying the capabilities and skills you need to maximise success.

### Value Delivered



Strategy, road-maps and best practice.



Appropriate vendor-agnostic solutions following GDS standards.



Re-usable standardised architectural building blocks.



Gain full potential of digital flexibility & efficiency.



Early buy-in: communicating benefits clearly to all stakeholders.



Full support into operations: embedding knowledge transfer.

### Example Engagement Outcomes:

- Cloud enablement programme reduces deployment times by 99%. NOC insourcing helps save 90% of operational costs.
- Development of GovWifi services providing seamless wifi across the public sector.

## Project Management

Successful project management aims to maximise business benefit & ROI whilst minimising project & budget overruns, and the risk of outcomes not being achieved. To deliver projects successfully, you need to manage the tools, process and people.

### Value Delivered



Integrate multiple project management methodologies into single framework.



Establish mature PMO, ensuring projects achieve stated objectives.



Enable client self-sufficiency in change management & control.



Clear alignment of projects to business motivation & purpose.



User-led transformation journey planning.



Deliver transformation whilst 'keeping the lights on'.

### Example Engagement Outcomes:

- bedigital implements a unified project lifecycle framework; providing outcome-based approach to projects.
- bedigital successfully delivers a £70m change portfolio.

## Service Management

Managing service in the digital age requires detailed understanding of the services being provided and then working out how to deliver them efficiently. bedigital can help you through this journey, identifying the capabilities and skills you need to maximise success.

### Value Delivered



Create a single business-facing IT organisation, integrating supplies successfully.



Maximise supplier value: negotiation outcome-based contracts.



Design, recommend & implement processes, tools, & organisation models for complex organisations.



Modify behaviours: show-back & charge-back models.



Bring transparency to IT costs; close the gap between IT & Finance.



Competitor analysis to establish areas of improvement.

### Example Engagement Outcomes:

- bedigital delivered 25% cost savings to end user computing services through new supplier selection.
- Disaggregation of IT contracts delivers 25% cost savings & additional benefits.
- 50% reduction in Service Management.

## Digital Workplace / End User Services

Transforming your organisations within the digital workplace starts with an understanding of the services you need to provide and then working out how to deliver them. This needs to be supported with clear roadmap of travel and integration with other IT functions. bedigital can help you through this journey, identifying the capabilities and skills you need to maximise success.

### Value Delivered



Early buy-in communicating benefits clearly to all stakeholders and end users.



Fully efficient and cost-effective solutions. Supported by Service regime.



Integration with IT functions with clear gets and gives.



Standardised architectural building blocks.



Integration of solution in to operating model



Appropriate vendor-agnostic solutions and roadmaps.



Full support into operations: enablement & staff training.

### Recent Projects

- Digital Workplace delivery at Defra cost savings of 25%
- End User services delivery at Metropolitan Police
- bedigital helped provide Digital Workplace strategic model for GDS

## Asset Management & Cost Optimisation

bedigital offer a fully managed Asset Management service which can help you control costs, optimise value and ensure compliance on an on-going basis. By continually managing your current asset & licensing investment we can help you to avoid non-compliance, asset & licence shortfalls and unnecessary expenditure.

Our service follows two initial phases;

### Discovery

Phase one starts by understanding your current license & asset landscape, the value of those assets and the dependencies these assets and licenses may have. Following on from discovery we will then work with your vendors including IBM, Oracle & Microsoft to identify the optimal licensing model for your current usage in addition to identifying discrepancies across your estate in order to maximise savings and avoid additional unnecessary costs.

### Optimisation

Once the effective license position (ELP) has been completed, we will take you through the findings and notify you of any risks. We will then conduct a workshop with key stakeholders, as nominated by you, to walk through the position and any risks that it has identified.

This will include a view of how best to mitigate them. Having given you a consistent data set, we can work with you to make decisions about your cloud strategy and priorities, developing these into an effective commercial plan in order to help negotiate the best possible terms for your organisation in order to future-proof your asset/license position.


Get in touch today to understand how bedigital can help you improve optimisation of your software and assets costs.



## GET IN TOUCH


 Tramshed Tech, Pendyris St  
Cardiff CF11 9HB

 [www.bedigitaluk.com](http://www.bedigitaluk.com)

 +44 (0)2920 660 229

 [hello@bedigitaluk.com](mailto:hello@bedigitaluk.com)

 @bedigital\_uk

 /bedigitaluk