

G-CLOUD PRICING

RM1557.14 G-CLOUD 14 ALL LOTS

Version 1.1

Statement of Confidentiality

This proposal and supporting materials contain confidential and proprietary business information of Transputec and should not be shared with other parties.

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1. Introduction

Adopting cloud services brings the core advantage of utility-based pricing models. Transputec Limited has embraced this streamlined approach, crafting commercial propositions specifically for the Public Sector and Public Sector frameworks.

Please note: The pricing and terms under GCloud 14 are accessible to all Public Sector organisations possessing a URN Reference code. This includes agencies and arms-length bodies and applies to procurements transacted specifically through the GCloud framework.

For bespoke service pricing, please reach out to Transputec Limited via your Account Manager or at g-cloud@transputec.com for comprehensive details.

Transputec Limited is a comprehensive IT services provider based in London, UK. As one of the UK's leading IT companies, we offer a range of services including:

Managed IT Services: We provide award-winning managed IT services, including outsourced IT support.

Bespoke IT Solutions: Transputec works with clients to tailor solutions for their organisation's needs.

Cyber Security Services: We offer a 24x7 SOC service that covers your security needs.

Software Development Services: We build integrations and solutions to meet unique business needs, driving growth, and ensuring technological excellence.

IT Procurement Services: With over 250K products in stock at any time, we help optimise the procurement process.

Cloud Services: We help drive innovation, enhance customer experiences, and gain competitive advantages in the digital era.

Transputec Limited has been in operation for over 26 years and has been offering IT support services in London for over 35 years. The company was incorporated on 2 October 1997 and its registered office is located at Transputec House, 19 Heather Park Drive, Wembley, Middlesex, HA0 1SS.

We have been recognised for our work, being voted MSP of the year 2023 with Cloud Excellence and PCR Awards. We pride ourselves on delivering the best for who we serve and aim to provide strategic, long-term solutions to help improve our clients' company's performance, improve digital transformations, and gain operational efficiency.

2. Azure Cloud Services

2.1. Subscription Charges

The subscription costs for Azure cloud services are delivered through the CSP subscription model:

[Pricing – Microsoft Azure Calculator](https://azure.microsoft.com/en-gb/pricing/calculator/?ef_id=_k_EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE_k_&OCID=AIDcmm3bvqzxp1_SEM__k_EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE_k_&gad_source=1&gclid=EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE) - https://azure.microsoft.com/en-gb/pricing/calculator/?ef_id=_k_EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE_k_&OCID=AIDcmm3bvqzxp1_SEM__k_EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE_k_&gad_source=1&gclid=EAlaIQobChMIzI7XyJv7hQMVh41QBh3UlwmHEAAYASAAEgLBByfD_BwE

2.2. Professional Services

Professional service charges are included in our SFIA Rate Card

3. Azure Cloud Managed Services

This section covers our various Azure options:

3.1. Azure Microsoft CSP Direct Resell

Includes management of billing and provision of online billing portal where Transputec act as Master Payer for the Tenancy (acting as Customer CSP).

3.2 Microsoft CSP Managed Cloud Support

Includes management of billing and provision of online billing portal where Transputec act as Master Payer for the Tenancy (acting as Customer CSP).

Additionally, we provide an outsourced managed support service to the whole or subset of our customers Azure environment including Microsoft 365 also.

Charges for this service based upon service needs are 35%, 45% or 50% of the entire monthly Microsoft CSP charges for the Azure and M365 environments.

All the above pricing will be valid for contracts with a minimum 12 month's duration.

3.3. Azure Planning

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.4. Azure Design, Setup and Migration

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.5. Azure Security

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.6 Authentication, Identity and Access Management

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3 | Microsoft 365 - https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.7 Email and Secure Email

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3 | Microsoft 365 - https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
Exchange Online - [Compare Microsoft Exchange Online Plans Microsoft 365 - https://www.microsoft.com/en-gb/microsoft-365/exchange/compare-microsoft-exchange-online-plans](https://www.microsoft.com/en-gb/microsoft-365/exchange/compare-microsoft-exchange-online-plans)

Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.8 Instant Messaging (IM and Chat)

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3 | Microsoft 365 - https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.9 Online Meetings

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365) | [Microsoft 365 -](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
<https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365>
[Compare Pricing and Plans for Online Business Options](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365) | [Microsoft Teams -](https://www.microsoft.com/en-gb/microsoft-teams/compare-microsoft-teams-business-options)
<https://www.microsoft.com/en-gb/microsoft-teams/compare-microsoft-teams-business-options>

Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.10 Presentations and Slides (Office Productivity)

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365) | [Microsoft 365 -](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
<https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365>
Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.11 Spreadsheets (Office Productivity)

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365) | [Microsoft 365 -](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
<https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365>
Lesser pricing may be achieved for public sector

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.12 Word Processing (Office Productivity)

Microsoft E3 - [Compare Enterprise Microsoft 365 E3 and Office 365 E3](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365) | [Microsoft 365 -](https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365)
<https://www.microsoft.com/en-gb/microsoft-365/enterprise/compare-microsoft-365-and-office-365>
Lesser pricing may be achieved for public sector

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.16 *Compute and Application Hosting*

Licensing in accordance with Microsoft licensing: [Pricing - Cloud Services | Microsoft Azure - https://azure.microsoft.com/en-gb/pricing/details/cloud-services/?ef_id=k_0d11ffdfed1e1834b80999eb3ca70454_k_&OCID=AIDcmm3bvqzxp1_SEM_k_0d11ffdfed1e1834b80999eb3ca70454_k_&msclkid=0d11ffdfed1e1834b80999eb3ca70454](https://azure.microsoft.com/en-gb/pricing/details/cloud-services/?ef_id=k_0d11ffdfed1e1834b80999eb3ca70454_k_&OCID=AIDcmm3bvqzxp1_SEM_k_0d11ffdfed1e1834b80999eb3ca70454_k_&msclkid=0d11ffdfed1e1834b80999eb3ca70454)

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.17 *NoSQL Database - Cloud*

Licensing in accordance with Microsoft licensing:
[Pricing - Azure Cosmos DB | Microsoft Azure - https://azure.microsoft.com/en-us/pricing/details/cosmos-db/autoscale-provisioned/](https://azure.microsoft.com/en-us/pricing/details/cosmos-db/autoscale-provisioned/)
[Azure Tables Storage Pricing | Microsoft Azure - https://azure.microsoft.com/en-gb/pricing/details/storage/tables/](https://azure.microsoft.com/en-gb/pricing/details/storage/tables/)
[Pricing - Azure Cache for Redis | Microsoft Azure - https://azure.microsoft.com/en-gb/pricing/details/cache/](https://azure.microsoft.com/en-gb/pricing/details/cache/)
[Pricing - Azure SQL Database Elastic Pool | Microsoft Azure - https://azure.microsoft.com/en-us/pricing/details/azure-sql-database/elastic/](https://azure.microsoft.com/en-us/pricing/details/azure-sql-database/elastic/)

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.18 *Relational Database - Cloud*

Licensing in accordance with Microsoft licensing:
[Azure Tables Storage Pricing | Microsoft Azure - https://azure.microsoft.com/en-us/pricing/details/azure-sql-database/elastic/](https://azure.microsoft.com/en-us/pricing/details/azure-sql-database/elastic/)
[Flexible Server Pricing - Azure Database for MySQL | Microsoft Azure - https://azure.microsoft.com/en-gb/pricing/details/mysql/](https://azure.microsoft.com/en-gb/pricing/details/mysql/)

Professional service charges are included in our SFIA Rate Card.
Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.19 Application Lifecycle Management

Licensing in accordance with Microsoft licensing [Azure DevOps Services Pricing | Microsoft Azure](https://azure.microsoft.com/en-us/pricing/details/devops/azure-devops-services/) - <https://azure.microsoft.com/en-us/pricing/details/devops/azure-devops-services/>

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

3.20 Ongoing Support

Managed service charges are subject to scope of requirements.

3.21 Email or Online Ticketing Support

Managed service charges are subject to scope of requirements.

3.22 24 x7 Phone Support

Managed service charges are subject to scope of requirements.

4 Cloud Email Security - Mimecast

This section offers the pricing for Mimecast services: Pricing in accordance with GCloud

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

5 AWS Cloud Services

5.1 Subscription Charges

The subscription costs for AWS cloud services are delivered through our AWS partner subscription model:

[AWS Product and Service Pricing | Amazon Web Services](https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)

(https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)

5.2 Professional Services

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6 AWS Cloud Managed Services

This section covers our various AWS options:

6.1 AWS Direct Resell

Includes management of billing and provision of online billing portal where Transputec act as Master Payer for the AWS ID's (acting as Customer registered partner).

6.2 AWS Managed Cloud Support

Includes management of billing and provision of online billing portal where Transputec act as Master Payer for the AWS ID's (acting as Customer registered partner).

Additionally, we provide an outsourced managed support service to the whole or subset of our customers AWS environment.

Charges for this service based upon service needs are 45%, 50%, or 60% of the entire monthly AWS charges for all AWS ID's managed.

All the above pricing will be valid for contracts with a minimum 12 month's duration.

6.3 AWS Planning

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.4 AWS Design, Setup and Migration

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.5 AWS Security

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.6 AWS File Storage

Licensing in accordance with AWS licensing: [Cloud Storage on AWS \(amazon.com\) - https://aws.amazon.com/products/storage/](https://aws.amazon.com/products/storage/)

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.7 AWS Cloud Backup

Licensing in accordance with AWS licensing: [AWS Backup Pricing | Centralized Cloud Backup | Amazon Web Services - https://aws.amazon.com/backup/pricing/?did=ap_card&trk=ap_card](https://aws.amazon.com/backup/pricing/?did=ap_card&trk=ap_card)

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.8 NoSQL Database - Cloud

Licensing in accordance with AWS licensing: [AWS Product and Service Pricing | Amazon Web Services \(https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all\)](https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.9 AWS Application Lifecycle Management

Licensing in accordance with AWS licensing - [AWS Product and Service Pricing | Amazon Web Services \(https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all\)](https://aws.amazon.com/pricing/?nc2=h ql pr ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.10 *Relational Database - Cloud*

Licensing in accordance with AWS licensing - [AWS Product and Service Pricing | Amazon Web Services](https://aws.amazon.com/pricing/?nc2=h_ql_pr_ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)
(https://aws.amazon.com/pricing/?nc2=h_ql_pr_ln&aws-products-pricing.sort-by=item.additionalFields.productNameLowercase&aws-products-pricing.sort-order=asc&awsf.Free%20Tier%20Type=*all&awsf.tech-category=*all)

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

6.11 *Ongoing Support*

Managed service charges are subject to scope of requirements.

6.12 *Email or Online Ticketing Support*

Managed service charges are subject to scope of requirements.

6.13 *24 x7 Phone Support*

Managed service charges are subject to scope of requirements.

7 Cloud Backup – Acronis Cyber Protect

Per-Workload Model: Based on the number of devices/workloads protected OR

Per-GB Model: Based on the total amount of data protected in gigabytes (GB).

Acronis Cyber Protect Cloud:

Acronis Cyber Protect Cloud – VM - £7.20 per month per VM

Acronis Cyber Protect Cloud – Server - £25.43 per month per server

Acronis Cyber Protect Cloud – Hosted Storage per workload model (GB) – 0.5 pence per month per GB

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.

Managed service charges are subject to scope of requirements.

8 Cloud Backup – SkyKick Cloud Backup

SkyKick Cloud Backup:

Bundle: £25.92 per annum per seat, billable monthly on annual commitment

Implementation: 1 day @£850

Options other than the SkyKick bundle can be priced if the bundle is not suited to requirements.

Professional service charges are included in our SFIA Rate Card

Managed service charges are subject to scope of requirements.

9 Broadcom/VMware Implementation Services

Licensing in accordance with VMware licensing.

Professional service charges are included in our SFIA Rate Card.

Typically, but subject to the scope of works, day rates will be for based on Apply, Enable, Ensure/Advise and Initiate/influence.