

Pricing Schedule for G-Cloud 14

The pricing schedule contains a list of the services available to the Client from the Supplier. It is not exhaustive. Details of the specification, dependencies, and constraints of each of the Services provided are given in the relevant Service Description.

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Azure

Azure Resource Costs

All Microsoft Azure pricing is based on Microsoft Azure list prices. Any Microsoft Azure pricing changes during the lifetime of the applicable G-Cloud framework will be passed on to the Client. Clients should always check the Microsoft Azure [Website](https://azure.microsoft.com/en-gb/pricing/calculator/) for up-to-date pricing.

Current Microsoft Azure pricing is available at: <https://azure.microsoft.com/en-gb/pricing/calculator/>

Azure Managed Services

Monthly Pricing

Wanstor leverage a monthly charge for management of the non-VM resources in Azure, this charge is against the total Azure usage of the subscriptions under management

Service Option	Price
Azure Managed Service Charge	. 15% if not hosted on Wanstor CSP. £500.00 minimum
Azure Virtual Machine Management	£46.50
Azure Virtual Desktop Environment Management per environment*	£500.00

*AVD deployed in two regions would count as two environments

Azure Professional Services

One-off charges

Service Option	Price
Azure Migration Assessment	£2,550
Azure Migration services Quoted on a day rate following assessment	<i>Rates as per SFIA rate card</i>
Azure Optimization Assessment	£4,250
Azure Professional Services Quoted on a day rate against a defined scope	<i>Rates as per SFIA rate card</i>

Wanstor Private Cloud

Private Cloud Resource Costs

Monthly pricing

Resource	Price
CPU per core	£8.00
RAM per GB	£9.00
Diskspace per GB (<i>includes 28 day backup retention</i>)	£0.15
Virtual Firewall	£276.5
Disaster Recovery CPU per core	£3.50
Disaster Recovery RAM per GB	£4.00
Disaster Recovery Storage per GB	£0.10
Additional IP addresses	£5.00
Additional archive monthly backup storage beyond 28 day retention per GB	£0.05

IaaS and Customer Hosted Managed Services

Monthly Pricing

These charges also apply to resources hosted by the customer on-premise or in their own datacentre.

Service Option	Monthly Price
Virtual Machine /Server Management	As per Infrastructure & Network Management service
Web Server Management per instance	£15.86
SQL Management per instance	£15.86
Remote Desktop Server (RDS) Management per instance	£15.86
Exchange Management per server	£7.93
Hypervisor management (on-premise or customer hosted only) – No charge if hosted on Wanstor Private cloud	£25.00

M365 Managed Applications

Wanstor is a Tier 1 Microsoft Cloud Solution Provider (CSP) partner and we resell Microsoft 365 licences at list price (Microsoft ERP).

Where licences are purchased through Wanstor, we will provide a standard support service to resolve issues raised with the services or log with Microsoft to resolve, unless explicitly stated, this does not include maintenance of devices, users, licence allocations or recommended configurations, backups or other maintenance activities for the features provided by the licence

If the licences are not purchased through Wanstor's CSP (either through EA or other agreement), an additional charge will be levied against each seat for standard support of £4.50 per seat per month

Change requests and project work will be charged as per our SFIA rate card. All prices exclude travel and subsistence which is chargeable separately at cost.

M365 Application Management

Monthly Pricing

Item	Unit Cost
Intune & Autopilot Management per instance	£450.00

Managed Back-ups

Backups of devices/user data not hosted on Wanstor's private cloud are charged at the following rate:

The Managed backup service is charged by combining two measurements:

Backup type and **Storage Used**.

4.

Backup type

Item	Price (monthly)
VM License	£3.00
Server agent (non-VM) License	£4.00
Workstation agent (non-VM) License	£2.00
M365 Backup (License) per user	£1.50

Storage Used

Item	Price (monthly)
Disk Storage per GB	£0.07



Managed Wide-Area-Network

WAN Circuit prices

Monthly Pricing

Service Option	ADSL 2+	FTTC 80/20	SOGEA 80/20	FTTP 80/20 - 1Gbps	Fibre
Monthly Circuit Price	£35	£40	£ 49	£40-£100	From £200
Min term	3 months	3 months	12-month	12 months	12 months
Device Management	See Infrastructure & Network Management Pricing				
Public Static IP address (1 included free)	£5.00	£5.00	£5.00	£5.00	£5.00



WAN Hardware Options

One-off Prices

Service Option	ADSL 2+	FTTC	FTTC/SOGEA	FTTP	Fibre
CPE Standard Unit	£180	£180	£180	£180	£180
CPE Advanced Unit (Firewall 40F & modem)	£584	£584	£584	£584	£584

WAN Installation Options

One-off Prices per site

Service Option	ADSL 2+	FTTC	FTTC/SOGEA	FTTP	Fibre
Activation & Remote Installation ¹	£250	£250	£ 280	£ 280	Free
Activation & On Site Installation ²	£450	£450	£ 450	£ 450	Free

¹ Includes PSTN & Draytek CPE

² Includes PSTN Activation, & Draytek CPE and onsite configuration and testing

SD-WAN

SD-WAN Service Options

Service Option	Standard	Advanced	Complete
Device template design and hardening	✓	✓	✓
4-hour hardware replacement		✓	✓
SD-WAN reporting and recommendations	✓	✓	✓
Configuration Backups	✓	✓	✓
Change Logging	✓	✓	✓
SNMP & Ping monitoring sensors	✓	✓	✓
Monthly Malware Report		✓	✓
API Monitoring sensors		✓	✓
One change per month		✓	✓
Intrusion Prevention System		✓	✓
IPS Tuning		✓	✓
Web filtering		✓	✓
Security Fabric		✓	✓
Security Fabric Integrations			✓
Managed bug and vulnerability upgrades		✓	✓
Managed feature release upgrades			✓
IoT Detection & rules			✓
Quarterly best practice alignment, recommendations			✓

SD-WAN based on Fortinet 40F Hardware

Includes hardware

Service Option	Standard	Advanced	Complete
Monthly pricing 12-month term	£78	£163	£198
Monthly pricing 36-month term	£42	£132	£171

SD-WAN based on Fortinet 60F Hardware

Includes hardware

Service Option	Standard	Advanced	Complete
Monthly pricing 12-month term	£107	£216	£253.90
Monthly pricing 36-month term	£56	£158.07	£180.34

SD-WAN Installation Options

One-off costs

Service Option	Standard	Advanced	Complete
Onboarding	£180	£180	£180
Installation costs	As per our SFIA Rate card		

Hosted Firewall

All costs monthly unless stated.

Service Option	12 Month Term	36 Month Term
Fortigate HA Pair	£276.5	£238
7. Unified Threat Bundle Pair	£218.83	£198.77
Firewall Management Mandatory	£100 (£50 per device)	£100 (£50 per device)
Bandwidth up to 400Mbps	£2.50 per Mbps	£2.00 per Mbps
Bandwidth above 400Mbps	Ask	Ask
Additional IP addresses Min block 4	£20	£20
New Installation **One off**	1-day As per our SFIA Rate card	
Ruleset Migration Day rate	As per our SFIA Rate card	

Managed Services

Wanstor's End User, Infrastructure and Network Managed Services are delivered on a per device per month basis, enabling the service to scale and contract throughout the lifetime of the agreement. The pricing is scalable depending on the size of the IT estate; below pricing is estimated based on typical volumes.

8.

End User Service Desk & Device Management

	Maintain	Manage	Optimise	Outsourced
24x7 Service Desk (up to 10 tickets per device per year)	✓	✓	✓	✓
Onsite Support: Service Desk Analyst Technical Consultant Senior Technical Consultant	✓	✓	✓	✓
User Management and Password Reset Automation	✓	✓	✓	✓
Third Party Management	✓	✓	✓	✓
Automated Service Reporting	✓	✓	✓	✓
Trend Analysis & Service Reviews	-	Quarterly	Monthly	Weekly
Asset & Device Management	-	✓	✓	✓
End User Device Patch Management	-	✓	✓	✓
Problem Management	-	-	✓	✓
Enhanced SLAs (Quicker response and 95% attainment)	-	-	✓	✓
Continual Service Improvement Plans	-	-	✓	✓
Service Guarantee	-	-	-	✓
Dedicated Service Team	-	-	-	✓
50 Users - Per Device Per Month	£32.08	£41.80	£50.47	£73.19
200 Users - Per Device Per Month	£29.77	£33.14	£36.66	£45.50
500 Users - Per Device Per Month	£27.44	£29.49	£31.88	£37.85
1000 Users - Per Device Per Month	£25.57	£27.04	£29.00	£33.96

Infrastructure & Network Management Pricing

Infrastructure and Network Managed Services pricing is scalable depending on the size of the IT estate. Incremental device management charges are included below which include monitoring, management and patching.

	Maintain	Manage	Optimise	Outsourced
24x7 Network Operations Centre	✓	✓	✓	✓
Availability Monitoring	✓	✓	✓	✓
Proactive Management Days	Annually	Quarterly	Monthly	Fortnightly
Third Party Management	✓	✓	✓	✓
Automated Service Reporting	✓	✓	✓	✓
Performance Monitoring	-	✓	✓	✓
Patch Management	-	✓	✓	✓
Configuration backup	-	✓	✓	✓
Documentation Maintenance	-	✓	✓	✓
Threat & Vulnerability Scanning	-	Annually	Quarterly	Monthly
Firewall maintenance	-	-	✓	✓
Network Device Patch Management	-	-	✓	✓
License Management	-	-	✓	✓
User Experience Monitoring	-	-	✓	✓
Optimisation and Development Days	-	-	Quarterly	Monthly
Technology Roadmapping	-	-	✓	✓
Virtual CTO (1 days/mo)	-	-	-	✓
Dedicated Technical Management team	-	-	-	✓
Cloud Architect Escalation	-	-	-	✓
£Quote on asking, variable to scale of estate				

Device Monitoring and Management (for incremental additional devices):

	Maintain	Manage	Optimise	Outsourced
Switch	£8.49	£14.38	£29.32	£29.32
Router	£10.11	£16.00	£30.94	£30.94
Wireless Access Points	£10.66	£16.55	£27.78	£27.78
Firewalls / Core Router / Core Switch	£47.86	£53.75	£65.58	£65.58
Physical Server (Windows)	£34.63	£47.30	£47.30	£47.30
Virtual Server / ESX	£45.52	£63.24	£58.19	£58.19

Software Licenses

Where Wanstor utilises software tools to facilitate the management of the Customer's Network the monthly costs of these are as follows:

Tool	License Type	Cost
AD Manager	Per domain (ADManager)	Included in Support Service per user costs
AD Manager	Per non Wanstor technician	£ 42.00
AD Manager	Per Customer authoriser	£ 21.00
Self-Service Password Reset tool	Per User	Included in Support Service per user costs
Service Desk Plus	Service Desk Plus (Per Customer technician)	£ 80.00
Monitoring	Per sensor per month	£ 1.00 plus £20.00 set-up fee 1 sensor included in Maintain bundle and additional 4 sensors included from Manage bundle upwards.

Software tools will be charged based on the total number consumed during a calendar month and will not be pro-rated.

Platform charges

Charges for the platform management of devices (per customer).

Platform Management	Monthly Price
Management of Platform and Tools (DTC, PRTG, ADMP)	£ 163.07
Server Platform Management	£ 125.80
Azure Platform Management	£ 931.82
Switch Maintenance License	£ 24.07
Core Switch Maintenance License	£ 94.79
Access Point Maintenance License	£ 13.67

Endpoint Patch Management

Wanstor deploys an RMM tool to all Servers and Desktops under management for patching purposes.

An overall platform management charge for the product, DTC, is a prerequisite and is listed in the section above.

The costs of server patching are included in the per Server charges listed in earlier sections of this document (Manage).

The charges below are per Desktop or Mobile device that requires patch management, these charges do not apply for customers of our end user service desk.

Monthly Pricing

Item	Unit Cost
Desktop Operating System & Application Automated Patching (inc. License)	£2.50
Technician Licence (for Customer admin access to RMM tool)	£40.00

Managed Defender (MDR/XDR)

Utilizing Microsoft Defender Suite

Wanstor uses Microsoft Defender for our MDR/XDR service, below are our management costs for management of the ongoing configuration of Defender and monthly charges per user for alerts generated from Defender into our ITSM.

The cost below does not include the M365 licences required, which are assumed to be purchased by the customer separately.

Monthly Pricing

Item	Unit Cost	SOC Level
MDR (Defender for Endpoint only)	£500 management £4 per user £4 per server	SOC Level 1
MDR – Business Premium (Defender for Endpoint & Defender for Office 365)	£750 management £5 per user £4 per server	SOC Level 2

XDR (Defender for Endpoint + Defender for Cloud Apps, Identity and Office 365)	£1000 management £7 per user £4 per server	SOC Level 3
Sentinel (XDR + other log sources e.g. Firewalls)	£2000 management £8 per user £4 per server + *Sentinel log costs Microsoft Sentinel Pricing Microsoft Azure	SOC Level 4

Threat & Vulnerability Management

Monthly Pricing

Item	Unit Price
Continuous Threat and Vulnerability Scanning (Agent + Network Scan) – up to 500 devices	£1200.00
Additional 500 devices	£600
One-off Network Threat and Vulnerability Scan	<i>Rates as per SFIA rate card</i>
Vulnerability Remediation	<i>Rates as per SFIA rate card</i>

Remediation Projects

Remediation project work pricing is dependent on scope and complexity of the customer requirement. The discovery and requirements analysis activity is charged on a T&M basis, based on our SFIA rates.

Cyber Essentials & Cyber Essentials Plus

Cyber Essentials Consultancy

	Assessment Only I have answered the CE Assessment questionnaire. I require an assessor to review my submission.	Advise: Cyber Essentials I wish to confirm my policies and devices meet the CE requirements before assessment.	Advise: Cyber Essentials Plus I wish to confirm my policies and devices meet the CE+ requirements before assessment.	Consult & Secure I'm unsure of my Security posture and want my organisation to be reviewed against CE controls.
Question Set Consultancy Q&A of Cyber Essentials Question Set with a Cyber Essentials qualified Security Professional	Email only	✓	✓	✓
Policy Consultancy Review of your written policy controls and verification that they apply to the Cyber Essentials assessment criteria		✓	✓	✓
Threat and Vulnerability Scan Threat and Vulnerability scan of your network, includes detailed report with suggested remediation action for each item	Up to 20 External IP addresses (optional)	Up to 20 External IP addresses and 3x Internal subnets	Up to 20 External IP addresses and 3x Internal subnets	Up to 100 External IP addresses and all Internal subnets that are routable
Cyber Essentials Plus Sample Audit Conduct a mock audit of a sample of devices against the controls for Cyber Essentials Plus. Up to 15 devices			✓	✓
Secure Configuration Discovery A review of technical controls (e.g., GPO, Intune Policy) that you deploy to control your devices and users				✓
Asset and Malware Protection Discovery Network scan of your environment to identify the Hardware, Operating Systems and Applications in scope				✓
Network Boundary Access Control Review A review of your boundary Network Access Rules and Firewall Security Up to 5 Firewalls and Routers				✓
Report A detailed report on Gaps to be closed against the Cyber Essentials standard including a detailed remediation plan		✓	✓	✓
Cyber Essentials Assessment Managed Submission to governing body and assessment. Submission of CE assessment to IASME incurs a charge, this is included	✓	✓	✓	✓
Cyber Essentials Plus Audit Audit & Managed Submission to governing body and assessment. Submission of CE assessment to IASME incurs a charge, this is included			✓	✓
Effort	£900	£2,500	£4,200	£7,500
Additional services: Intensive remediation scoped on per project basis / Managed Security Service available, scoped separately				

Fig 1: Overview of the Consultancy Tiers Available

Cyber Essentials Remediation

Remediation Professional Services pricing is determined following a discovery and requirements analysis activity and is dependent on scope and complexity of the customer requirement. The discovery and requirements analysis activity are charged on a T&M basis, based on our SFIA rates.

Cyber Essentials Plus Managed Service

The Cyber Essentials Plus Managed Service is a proposition that overlays our core Managed Service solutions or can be purchased standalone. Pricing components reference solutions elsewhere.

Activity	CE Section	Aware	Comply	Defend	CE Managed
Asset Discovery	A6.1, A6.2.x, A6.6	✓	✓	✓	✓
Patch Management	A6.4, A6.4.1, A6.5, A6.5.1		✓	✓	✓
Network Device Management	A6.4, A6.4.1		✓	✓	✓
Threat & Vulnerability Scan and report	A6.4,		✓	✓	✓
Business Risk Review Meetings				✓	✓
Antivirus Management	A6.2.2,A8.1			✓	✓
Firewall NAT and Access rules review and remediation	A4.1, A4.6, A4.8				✓
Software Firewall status review and remediation	A4.11				✓
Local user account review and remediation	A5.2				✓
Security GPO/Policy review	A5.3,A5.4,A5.6, A5.10, A7.7				✓
Administrative account report	A7.9,A7.10				✓
CE compliance report	N/A				✓

Activity	Monthly Price
Asset Discovery and Reporting	£400 (up to 2000 devices) + 13p per additional device
Patch Management	As per endpoint management pricing
Network Device Management	See Infrastructure & Network Management Pricing
Threat & Vulnerability Scan and report	As per Threat & Vulnerability service
Quarterly Business Risk Review Meetings	£85.00

Antivirus Management	£0.50
Firewall NAT and Access rules review and remediation	£850.00 - £1,700 depending on size of estate and existing managed service.
Software Firewall status review and remediation	
Local user account review and remediation	
Security GPO/Policy review	
Administrative account report	
CE compliance reporting	

Power Platform Development

All roles will be charged at the day rates listed on our SFIA rate card.

Strategy and Professional Services

11. Strategy and Project pricing is determined following a discovery and requirements analysis activity and is dependent on scope and complexity of the customer requirement. The discovery, requirements analysis and delivery activities are charged on a T&M basis, based on our SFIA rates.

12.