



# Azure Managed Service

**A KPMG Service for G-Cloud 14**

May 2024  
[kpmg.co.uk](https://kpmg.co.uk)



# KPMG About us

KPMG is one of the largest Cloud Advisory & Implementation providers in the UK.

We bring end-to-end services across the entire cloud journey from Strategy and Planning, Designing, Building and Securely running clients Cloud environments with a diverse and multi-disciplined team

<p>Cloud Practice in its <b>8th</b> year</p>	<p><b>1000+</b> Cloud Team (750+ Architects and Engineers, 250+ Advisors &amp; consultants)</p>	<p><b>2000+</b> cloud certifications in Azure, Google, AWS</p>	<p><b>£50M +</b> cloud spend supported annually</p>	<p><b>600+</b> cloud projects completed</p>	<p><b>50%+</b> Focused on highly regulated industries</p>
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## KPMG Cloud practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award winning scaled engineering capability
- Long established consulting approach and methodologies

## Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

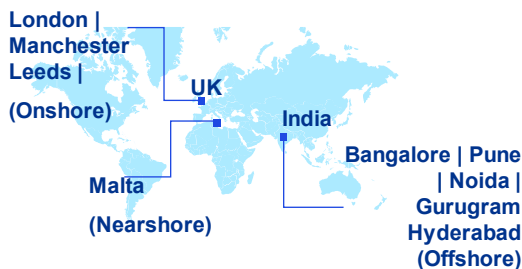
## How we Operate

- Sprint based projects for fast iterative results
- Outcome focused multi-disciplinary teams
- Deliver with our clients, upskilling as we go
- Bringing constructive challenge and opinions
- Strong, established network to ensure partnering excellence

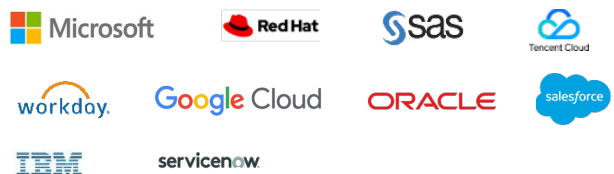
## Our Core Cloud Propositions Besides the core cloud propositions we deliver 120+ services mentioned in our Service Catalogue

<p>Cloud Strategy</p>	<p>Cloud Value Management - FinOps</p>	<p>Cloud Build, Migrate &amp; Transform</p>	<p>Operating Model &amp; Cloud Centre of Excellence</p>	<p>Security &amp; Risk, Controls and Cyber</p>
<p>Cloud Managed Services, DevOps as a Service</p>	<p>Cloud Data &amp; Analytics</p>	<p>GenAI</p>	<p>Programme Management &amp; Change Adoption</p>	<p>ESG</p>

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.





# Azure Managed Service



## Service Description:

KPMG's Azure Managed Service offers clients a comprehensive solution to support and optimize their Azure environment. By leveraging KPMG's expertise, clients can achieve significant cost savings, improved performance, enhanced security, and streamlined operations, enabling them to focus on their core business objectives.



## Service Categories

- Infrastructure as a Service (IaaS)
- Native Platform as a Service (PaaS)
- Cloud Security and Compliance
- Monitoring and Management (Performance, Security and FinOps)
- Service Management - Break/fix (level 2 and 3)
- Incident and Problem Resolution
- Service Reporting, Regular Meetings and Escalation paths
- Technical Escalation Support
- Shared Model Managed Service
- Full Managed Service



## Service Benefits

- Operational uptime and resilience of infrastructure
- Operational uptime and resilience of infrastructure - duplicate
- Reduce deployment time and risk to the business
- `Single pane of glass` view of the entire infrastructure
- Reduced business risk and increased velocity for resolution of issues
- Centralised visibility of all open and closed issues
- Open & Regular communications to ensure smooth operations
- Reduced business risk due to quick resolution of issues
- Fixed capacity for volume of Azure resources
- Fixed capacity for volume of Azure resources



## Our service features

- Full Support for IaaS workloads
- Full Support for native PaaS Services
- System Design incorporating Security, Governance and Compliance
- End to End monitoring, management and alerting of cloud resources
- Large pool of SMEs for smooth operations of Azure environment
- Enhanced visibility through ITSM to track issues
- Enhanced communications with dedicated accounts manager for smooth operations
- Piece of mind, SMEs available to assist with technical issues
- KPMG would complete changes and upkeep of support infrastructure
- KPMG provide all frontline support, changes and upkeep



# Our Approach

**Our approach to Azure Managed Services involves proactive management, monitoring, and optimisation of your Azure environment. We focus on ensuring your Azure infrastructure operates efficiently, securely, and aligns with evolving business needs through continuous support and strategic guidance.**



## Requirements

- Effective Azure Managed Services require comprehensive oversight of cloud resources, including automated management tools, expert knowledge of Azure functionalities, and strong security practices. Key requirements include continuous monitoring, incident management, cost optimisation, and adherence to compliance standards.



## Activities

### Continuous Monitoring and Management

- Implement 24/7 monitoring tools to track performance, usage, and health metrics.
- Manage Azure resources to ensure optimal performance and availability.
- Respond to and resolve incidents and anomalies promptly.

### Security and Compliance Enforcement

- Conduct regular security assessments and compliance audits.
- Implement and update security policies and controls as per regulatory requirements.
- Manage identity and access controls to protect sensitive data.

### Cost Optimisation and Resource Allocation

- Regularly review and optimise spending on Azure services.
- Implement cost-saving measures such as right-sizing resources and purchasing reserved instances.
- Provide detailed reporting on spending trends and cost reduction opportunities.

### Strategic Advisory and Reporting

- Offer strategic guidance to align Azure services with business objectives.
- Prepare and deliver regular performance, security, and compliance reports.
- Advise on emerging Azure technologies and integration opportunities.



## Outcomes

- Engaging Azure Managed Services results in a highly efficient, secure, and cost-effective Azure environment. This service ensures that your infrastructure not only meets current operational demands but is also scalable and ready for future growth. Organisations benefit from reduced operational overhead, enhanced security posture, and improved overall cloud management, enabling them to focus more on strategic business activities.



## High-Level Timelines

Our indicative timeline is based on our experience of delivering similar engagements for multiple organisations. Once engaged, we will work with you to create and agree a bespoke plan to meet your specified requirements.

**Weeks:** Varies





# Why KPMG



## Top Professional Brand

We have robust methodologies. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record in delivering similar engagements and an intimate knowledge of challenges faced by our clients. KPMG has a strong brand and excellent reputation.



## Constructive input and challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practice



## We employ a collaborative, integrated team approach

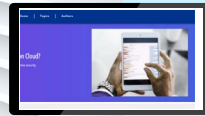
We deliver a full suite of recommendations, in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we deliver holistic thinking and insights to even the most complex challenges.



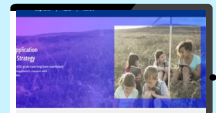
## We have strong relevant recent credentials

We have worked across multiple industries and will bring insight from other sectors to challenge your thinking. We have vast Cloud & DevOps expertise around UK region alone within our technology practice who cover everything from hosting strategy to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise

## Thought Leadership



How to secure your data on cloud



ESG Centric app. development strategy



Why a "Cloud Exit Strategy" is essential



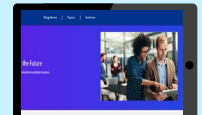
AI & Cloud

## 100+ POVs/Blogs

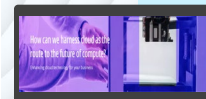
Some of them are displayed here



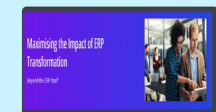
What does sustainability in IT really mean?



Mainframes modernisation



How can we harness cloud as the route to the future of compute?



Enterprise Architecture considerations for ERP

And many more....



## KPMG Industry Analyst Recognition



2022 Partner of the Year Winner  
Dynamics 365 Finance Award  
2022 Partner of the Year Finalist  
Global SI & Advisory Digital Transformation Award  
Advisory Services Award

Microsoft Partner of the year for 2023

Microsoft Prestige Award for Supplier of the Year



KPMG named a **global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the year 2024  
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / DevOps Leader of the Year 2023



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024



UK'S LEADING MANAGEMENT CONSULTANTS 2023



WOMEN IN TECH EXCELLENCE AWARDS 2021

Industry analysts recognition and accolades - KPMG Global



## Contact Us



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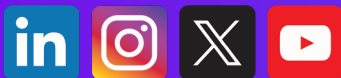
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