



Cloud CoE & Target Operating Model

A KPMG Service for G-Cloud 14

May 2024
kpmg.co.uk

KPMG About us

KPMG is one of the largest Cloud Advisory & Implementation providers in the UK.

We bring end-to-end services across the entire cloud journey from Strategy and Planning, Designing, Building and Securely running clients Cloud environments with a diverse and multi-disciplined team



<p>Cloud Practice in its 8th year</p>	<p>1000+ Cloud Team (750+ Architects and Engineers, 250+ Advisors & consultants)</p>	<p>2000+ cloud certifications in Azure, Google, AWS</p>	<p>£50M + cloud spend supported annually</p>	<p>600+ cloud projects completed</p>	<p>50%+ Focused on highly regulated industries</p>
--	---	--	---	---	---

KPMG Cloud practice

- Deep domain experience across a wide range of Cloud providers and technologies
- Leading and award winning scaled engineering capability
- Long established consulting approach and methodologies

Our Principles

- Industrialised approach reusing assets and accelerators
- Automate everything
- Deliver value for money
- Pride ourselves on high quality outcome deliverables

How we Operate

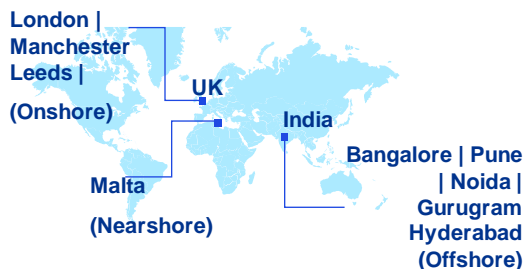
- Sprint based projects for fast iterative results
- Outcome focused multi-disciplinary teams
- Deliver with our clients, upskilling as we go
- Bringing constructive challenge and opinions
- Strong, established network to ensure partnering excellence

Our Core Cloud Propositions

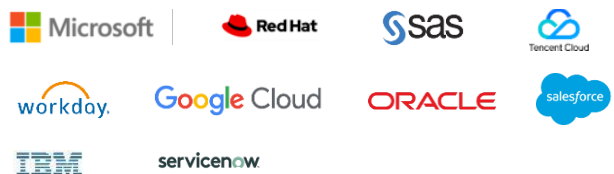
Besides the core cloud propositions we deliver **120+** services mentioned in our Service Catalogue

<p>Cloud Strategy</p>	<p>Cloud Value Management - FinOps</p>	<p>Cloud Build, Migrate & Transform</p>	<p>Operating Model & Cloud Centre of Excellence</p>	<p>Security & Risk, Controls and Cyber</p>
<p>Cloud Managed Services, DevOps as a Service</p>	<p>Cloud Data & Analytics</p>	<p>GenAI</p>	<p>Programme Management & Change Adoption</p>	<p>ESG</p>

Across our many delivery centres, we work with clients of all industries, specialising in complex, high risk or regulated sectors.



Combining our expertise with our alliance tech solutions, we harness the power of smart technologies. Together, we solve your most complex business issues to create sustainable success.





Cloud CoE & Target Operating Model



Service Description:

KPMG's approach to Cloud Operating Model design is centred on business value and underpinned by real-world experiences helping our clients on their journey to deliver the full value of Cloud. We assess maturity across 6 pillars and assist with transforming your operating model to best suit your business needs and achieve outcomes.



Service Categories

- Cloud Capability and Process
- Organisation & Governance
- Technology & Tools enablement
- Sourcing & Delivery Models
- Performance Management
- People & Culture
- KPI and Metrics definition



Service Benefits

- Increase business agility and gain cost efficiency.
- Increased scalability and flexibility catering to new business demands
- Increase time to market , ROI for application teams
- Increased focus on customers and business outcomes
- Increased governance and compliance thus ensuring consistency cloud adoption.
- Helps increase security disciplines and strengthening firms security posture.



Service Features

- Identify and define cloud capabilities, end-end process required to support service delivery.
- Align organisation's governance, risk and compliance processes to its strategy.
- Define target Cloud CoE to enable & accelerate Cloud adoption & management
- Define technology and operational infrastructure, SRE practices to support execution of cloud processes.
- Define target Cloud Architecture and best practices
- Help shape Cloud cost optimization framework to realize ROI post migration
- Define organisational structure, reporting, culture, skills, and performance expectations for people
- Define locations and means by which services are delivered.



Our Approach

KPMG proposes a well-defined approach that will assist in delivering a customised solution that meets your requirement. Using our global framework, industry experience and methodologies we will accelerate your journey to cloud, adoption of your operating model structure, creation of a resilient architecture and business case.



Requirements

- Understanding of their current Process and Capabilities in place
- Understanding of their current Governance forums
- Understanding of their existing Tooling strategy
- Assessing their current people skillset for cloud and ways of working
- Understanding their Service & Delivery Sourcing model i.e. supporting cloud, hybrid and multi-cloud strategies
- Evaluating KPI's , metrics overseeing the Capability and process driving IT/Cloud performance



Activities

A Cloud centric operating model can help enable IT organizations to achieve the some of the following outcomes in their Cloud journey enabled by Cloud CoE. This will enable them to drive Cloud transformation initiatives seamlessly.

Discover/Assess

- Discover and Assess current state maturity across Capability , Process , Tool, Governance, KPI, Sourcing etc..
- Gather existing information and inputs from key business stakeholders
- Gap analysis and defining interventions to help develop target cloud Op model for the client

Design & Develop

- Per the maturity assessment designing the target state Capability , Process , Tool, Governance, KPI, Sourcing strategy as applicable.
- Define Cloud CoE, staff CoE members , and identify the key R&R and initiatives to help accelerate target Op model implementation.
- Define KPI's and rollout Tooling

Implement & Scale

- Define overall implementation roadmap
- Define overall change management plan
- Identify cloud upskilling required to support target OP model
- Run Governance fora's to review and assess target cloud OP model process / capabilities rollout etc..



Outcomes

- Target Cloud Capability Process defined and aligned to support Business outcomes
- Cloud Governance established governance with key guideline and guardrails overseeing cloud management and operations
- Cloud Tooling Strategy aligned to support target cloud service lifecycle.
- Cloud Skilled organization equipped to support target cloud strategy and operations.



High-Level Timelines

Our indicative timeline is based on our experience of delivering similar engagements for multiple organisations. Once engaged, we will work with you to create and agree a bespoke plan to meet your specified requirements.

Weeks:

Why KPMG



Top Professional Brand

We have robust methodologies. We are focused on customer needs and have a pragmatic approach for the design and delivery of our Projects. Our team has a proven track record in delivering similar engagements and an intimate knowledge of challenges faced by our clients. KPMG has a strong brand and excellent reputation.



Constructive input and challenge

We consider it to be our responsibility to bring an independent perspective and constructively challenge existing processes and systems. We will highlight and share with you both internal and external leading practice



We employ a collaborative, integrated team approach

We deliver a full suite of recommendations, in collaboration with KPMG sector and technical experts in all parts of our business around the globe. By working in multi-disciplinary teams, we deliver holistic thinking and insights to even the most complex challenges.



We have strong relevant recent credentials

We have worked across multiple industries and will bring insight from other sectors to challenge your thinking. We have vast Cloud & DevOps expertise around UK region alone within our technology practice who cover everything from hosting strategy to building landing zones. We produce agile, resilient and efficient IT functions that support the wider enterprise

Thought Leadership



How to secure your data on cloud



ESG Centric app. development strategy



Why a "Cloud Exit Strategy" is essential



AI & Cloud

100+ POVs/Blogs

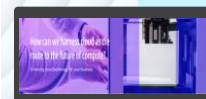
Some of them are displayed here



What does sustainability in IT really mean?



Mainframes modernisation



How can we harness cloud as the route to the future of compute?



Enterprise Architecture considerations for ERP

And many more....



KPMG Industry Analyst Recognition



2022 Partner of the Year Winner
Dynamics 365 Finance Award
2022 Partner of the Year Finalist
Global SI & Advisory Digital Transformation Award
Advisory Services Award

Microsoft Partner of the year for 2023

Microsoft Prestige Award for Supplier of the Year

VERDANTIX

KPMG named a **global Leader** in Verdantix Green Quadrant: **ESG and Sustainability Consulting 2024**



Global Partner of the year 2024
Google Cloud DE&I Partner 2024



2x Guinness World Records for DevOps and Cloud upskilling

DevOps upskilling in KPMG and the community



2020, 2021, 2022

Highly Commended / **DevOps Leader of the Year 2023**



The Forrester Wave™: Cybersecurity Consulting Services in Europe, Q1 2024



UK'S LEADING MANAGEMENT CONSULTANTS 2023



WOMEN IN TECH EXCELLENCE AWARDS 2021

[Industry analysts](#) recognition and accolades - KPMG Global



Contact Us



Jonathan Grice

**Director, Head of Cloud Infrastructure
Government and Healthcare**

KPMG LLP, CIO Advisory
15 Canada Square
London E14 5GL
Email: jonathan.grice@kpmg.co.uk



Runita Virdee

**Director, Head of Cloud
Transformation**

KPMG LLP, CIO Advisory
15 Canada Square
London E14 5GL
Email: runita.virdee@kpmg.co.uk



kpmg.com/uk

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

© 2024 KPMG LLP, a UK limited liability partnership and a member firm of the KPMG global organisation of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.

Document Classification: KPMG Confidential