

Assurance Engineering - Pricelist

1. T-shirt sizing

Edge Testing trading as Resillion's Assurance Engineering services are priced based on the deliverables provided to each client, and the specifics of what will be delivered varies in response to the needs of a project, programme, or initiative. To facilitate the complexity of this we agree a 'T-shirt sizing' price list during the Initiation phases of the engagement and an associated set of parameters which influence the pricing.

To expand the T-Shirt analogy, there can be different types of T-shirts and different sizes of T-Shirts. A T-shirt for a mouse would cost less than a T-shirt for an elephant, even a large mouse versus a small elephant!

The 'types' of deliverables are defined for each sub-service, covering automated functional testing, non-functional testing, security and reliability and platform services. For each type of deliverable there are multiple sizes with agreed costs. The size depends on a range of factors, typically things such as:

- **Scale:** Some tasks or outcomes are simply larger than others. To automate data entry for a single field is clearly a smaller task than automating data entry for a page with scores of fields if all other factors are equal
- **Technical Complexity:** Some technologies are more difficult to work with than others. For example, APIs are well defined and very precise in their operation (a message is formatted correctly or it isn't with no fuzziness around the edges) whilst GUI interfaces can be much more vague in terms of where a control hot-spot is located, when it is responsive to inputs
- **Business Complexity:** Similarly, some systems have more complex business rules which need to be taken account of whilst building a solution. For example, complex ERP systems like SAP can have business rules which say that a product cannot be sold until a period of time has elapsed following creation since this is a real-world constraint on the production process. Such business rules mean that more intricate test suites need to be carefully designed and built, and can take much more effort and coordination to execute
- **External complexity:** It is ever more the case that systems are implemented as collection of services or components and not all of these will be under direct control of a client organisation. Where inputs or services are being provided by external third parties this naturally increases the potential for delay and incorrect delivery which might force re-development of assurance deliverables
- **Novelty:** Where something is new to a business or development function (whether technology, process, ways of working or any other factor) then there is an associated risk. This often manifests in poor requirements, poor understanding of requirements or development tasks taking significantly longer than planned.

All these factors are taken into consideration when defining what constitutes a small, medium, large etc. instance of a deliverable. Such things are guidelines and a form of estimation and as such our team (and your team) will gain a more specific understanding of how much effort deliverables require to produce as work proceeds. For this reason, we keep the sizing factors in review and will refine them with you at our regular service management sessions.

2. Illustrative t-shirt prices

The table below shows some illustrative costs for functional test automation assets:

Functional Automation:

Size	Create / Maintain API Test Asset	Create / Maintain GUI Test Asset	All other automation assets
S	£17	£34	£138
M	£138	£167	£275
L	£688	£688	£688
XL	£1,375	£1,375	£1,375
XXL	Bespoke*	Bespoke*	Bespoke*

* Items of this size and complexity will be estimated individually

Prices exclude VAT and are based on work being carried out remotely.

About Resillion

Resillion is a global quality engineering and cyber security partner from initiation to launch, with best-in-class technologies, leading solutions, and industry recognised services to support our clients throughout the digital lifecycle. By leveraging the latest technologies, an innovation-first mindset, and industry best practice, we are advocates for staying ahead of the competition and achieving strategic objectives.

The company delivers end-to-end solutions to support clients throughout their strategic digital initiatives offering a holistic offering across software and hardware.

Thanks to an invaluable pedigree across multiple different industries, we are proud to partner with leading brands to resolve issues and provide quality driven outcomes. We empower our clients from the world's leading organisations within the Public Sector, Media, Energy, Healthcare, Finance, and B2C industries amongst others, to deliver measurable business value and unleash their full potential.

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