Software Sourcing & Portfolio Management

Combining digitised procurement & software asset management for enhanced business value

Companies around the world are settling into a new normal of business, with digital transformation at the forefront of this shift. Digital transformation has now become vital for businesses of all sizes to survive into the future. One of the ways to quickly make the leap to digital transformation is by looking into your software lifecycle. Software Sourcing & Portfolio Management (SSPM) is the combination of digitised procurement and software asset management (SAM) with the aim of delivering enhanced customer experience and value.

30 years of expertise in the digital transformation and ITAM space allows us to help organisations with their most pressing challenges:

Remote working

The need to digitally transform is still there for many companies and sometimes they have to create solutions that take months to build in only days.

Adapting to new solutions

Companies that aren't ready for the shift are experiencing a significant impact on revenue and have to focus on quickly adopting new solutions to prevent more business disruptions. This involves implementing the solutions, running the platforms, and training employees on how to use the technology.

Limited resources

Those who had already started their digital transformation journey were able to react quickly, but many are working with limited resources. For them, the challenge is to keep the momentum going and make permanent changes that address immediate needs.

Why SoftwareOne?

By analysing your current software lifecycle situation, SoftwareOne can assess your maturity and uncover ways to optimise software usage and define cost savings potential throughout your lifecycle, end-to end. Because your software portfolio can be very complex to manage, there
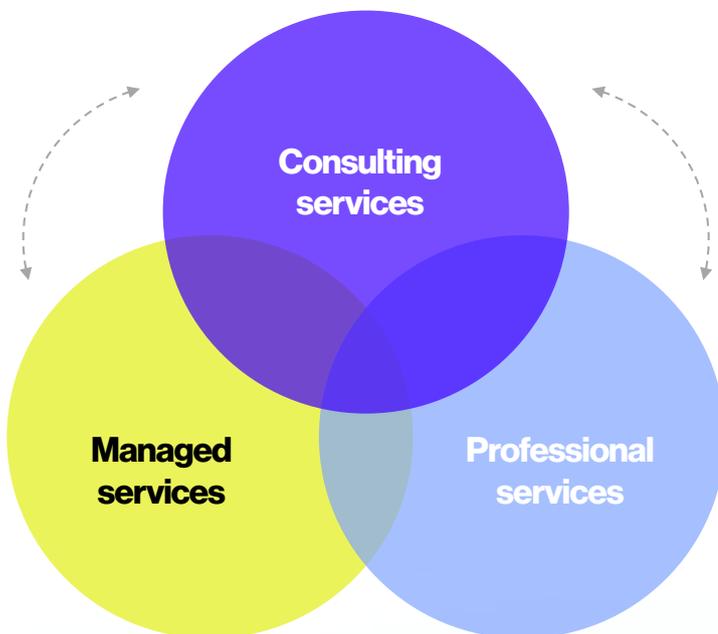
is often not enough time or transparency to identify and track savings. With our second-to-none methodology, we quickly analyse your complex software estate and show you substantial saving opportunities in a variety of ways:

- Uncover immediate costs
- Free up cash flow
- Avoid audit penalties
- Maximise current assets
- Cut operating costs

Leader in Gartner's Magic Quadrant for Software Asset Management

Gartner named SoftwareOne a leader in the 2022 Magic Quadrant for Software Asset Management (SAM) Managed Services. Our position as a Leader in the Gartner Magic Quadrant for Software Asset Management Managed Services recognizes our Ability to Execute and Completeness of Vision. We believe our position as a Leader is testament to the high level of service we provide to our customers globally, through our people and leading technology.

Software Sourcing & Portfolio Management Services

Consulting services
The diagnostic
Strategy and setup
Mergers, acquisition and divestiture support
Strategic cost take out

Professional services
IBM Advisory Services (IAS)
SAP Advisory Services (SAPAS)
Oracle Advisory Services (OAS)
Microsoft Advisory Services (MAS)

Managed services
Visibility, risk and optimisation management
Software Sourcing and Process Outsourcing

Our consulting and professional services are short-term projects where we provide guidance, a roadmap, and knowledge support, and the organisation itself continues to build upon the foundation we establish. Managed services, however, are end-to-end services where your organisation

partners with our experts for an ongoing, long-term engagement. Our highly experienced software lifecycle and technology-focused experts serve as your trusted advisors.

ISO27001 certified

SoftwareOne's Software Sourcing & Portfolio Management business is automated, digitized and online – therefore confidentiality, integrity and availability are of the utmost importance to us, which led to achieving the ISO 27001 certification.

Achieving ISO 27001 certification proves that SoftwareOne is:

- Protecting information to prevent it from getting into unauthorised hands.
- Ensuring information is accurate and can only be modified by authorised users.
- Being independently assessed to an international standard based on industry best practices.

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