



# | G-Cloud 14 Pricing Document

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# Standard Rate Card

CPS will use the Standard SFIA Public Sector Rate Card for all G-Cloud 14 consultant engagements.

	Strategy and architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
1. Follow	£675					
2. Assist	£775					
3. Apply	£895					
4. Enable	£995					
5. Ensure/Advise	£1,080					
6. Initiate/Influence	£1,195					
7. Set Strategy/ Inspire	£1,395					

1. Daily rates are exclusive of VAT charged at the prevailing rate
2. A working day is 7.5 hours exclusive of travel and lunch.
3. Rates are valid for the duration of the G-Cloud 14 framework agreement and apply to engagements delivered on a Time and Materials basis only.
4. The rates are subject to the availability of suitably skilled resources.
5. Travel & subsistence within the boundary of the M25 is included in the day rate. Travel and subsistence outside of the M25 boundary is payable at the contracting organisation's standard policy outside M25.
6. In situations where the above rate card is used for Fixed Price deliverables a premium may be added to reflect the additional commercial requirements of such an arrangement.
7. CPS will invoice the contracting organisation monthly based on the days worked in that calendar month. Invoices will be payable within 30 days.

## Volume Discounts

CPS offer volume discounts when the total Call-Off Order level of effort exceeds selected spend levels.

	<£200k	£200k-£1m	>£1m
<b>1. Follow</b>	N/A	N/A	N/A
<b>2. Assist</b>	N/A	5%	10%
<b>3. Apply</b>	N/A	5%	10%
<b>4. Enable</b>	N/A	5%	10%
<b>5. Ensure/Advise</b>	N/A	5%	10%
<b>6. Initiate/Influence</b>	N/A	5%	10%
<b>7. Set Strategy / Inspire</b>	N/A	5%	10%

Please Note: The volume discounts outlined above only apply to any effort over the threshold of £250,000 in each individual Call-Off Order and are not cumulative. The discount will be applied to the final invoices.