



LET US TAKE YOU BEYOND THE CLOUD

ALSCIENT PRICING

SOLVING YOUR PROBLEMS, EMPOWERING YOUR BUSINESS.
WE USE OUR BUSINESS AND TECHNOLOGY EXPERTISE TO HELP
YOU GAIN THE ADVANTAGE, BOOST REVENUES, REDUCE COSTS
AND ACHIEVE CUSTOMER SUCCESS.

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Pricing

Resource Based Pricing

Alscient provides resources on a T&M basis according to the rates described in the Alscient SFIA Rate Card. These rates are based on a consultant's working day (being 8 hours exclusive of travel and lunch).

Volume Discounts

Alscient provide discounted pricing based on the number of days per engagement within any single calendar year. The following table describes the discounts that apply:

Banding	Discount Applied	Illustration
1 to 100 days	Not Applicable	The first 100 days are charged as per the rates described in the Alscient SFIA Rate Card.
101 to 200 days	5% discount	The first 100 days are charged as per the rates described in the Alscient SFIA Rate Card. Subsequent days are charged at a 5% discount from the rates described in the Alscient SFIA Rate Card.
201 + Days	10% discount	The first 100 days are charged as per the rates described in the Alscient SFIA Rate Card. The next 100 days (the 101st to 200 th day) are charged at a 5% discount from the rates described in the Alscient SFIA Rate Card. Subsequent days are charged at a 10% discount from the rates described in the Alscient SFIA Rate Card.

Combination Discounts We do not provide specific discounts relating to a combination of services. The volume discounting described above would apply according to the combined number of days.

Education Pricing We do not provide separate pricing for educational services. The rates described in the SFIA Rate Card apply.

Sector Pricing We do not provide separate pricing for different sectors. The rates described in the SFIA Rate Card apply.