

## Reablement & Care at Home G-Cloud 14 Pricing Q3 2025 special price offer

			Reablement & Care at Home					
			Tier Price			Solution tier in package		
	<u>Solution</u>	<u>Vertical</u>	<u>Tier 1</u>	<u>Tier 2</u>	<u>Tier 3</u>	<u>Bronze</u>	<u>Silver</u>	<u>Gold</u>
Α	Lone Worker Protection	Public Sector	£3.50	£6	£8	N/A	N/A	N/A
В	Mobile Working	Public Sector	£20	£34	£42	Tier 1	Tier 2	Tier 3
С	Order Management	Public Sector	£20	£34	£42	Tier 1	Tier 2	Tier 3
D	Scheduling	Public Sector	£10	£34	£42	Tier 1	Tier 2	Tier 3
Ε	Rostering	Public Sector	£5	£6.50	£10	Tier 1	Tier 2	Tier 3
	Analytics	Public Sector	Inclusive*	£12	£18	N/A	Tier 2	Tier 3

*Analytics Tier 1	Inclusive with B,C,D or E
3 products or more required to	
access package discount	

	Reablement & Care – Asset Management					
		An	nual Service	Fee (£)		
<u>Band</u>	Property Range	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
Band 1	0 – 2,500	34,440	35,559	36,715	37,908	39,140
Band 2	2,501 – 5,000	51,463	53,136	54,862	56,645	58,486
Band 3	5,001 – 10,000	58,516	60,148	62,381	64,409	66,502
Band 4	10,001 - 15,000	98,705	101,913	105,225	108,645	112,176
Band 5	15,001 – 25,000	168,750	174,234	179,897	185,744	191,780
Band 6	25,001 – 40,000	260,000	268,450	277,175	286,183	295,484

	<u>G-cloud</u>
Implementation	<u>Day rate</u>
Programme Manager	£1,495
Project Manager	£1,295
Solutions Architect	£1,395
Principal Consultant	£1,295
PS Consultant/Trainer	£1,195
Associate Consultant/Trainer	£695
Development/QA Manager	£1,295
Development/QA	£1,100
Product Manager	£1,495
Product Owner	£1,295

Platform	£1,450
Senior QA	£1,100
QA	£995

\*These are the Totalmobile rate card prices & the SFIA will not apply

\*\*Onsite Expenses shall be charged as flat rate at £250 per day (excluding flights).

------ Special Price Offer ------

## <u>Q3 2025 special price offer</u>

For Q3 2025 (1<sup>st</sup> July 2025 to 30<sup>th</sup> Sep 2025) Totalmobile will offer the following special discount for Care at Home customers.

Access to 1,200 tier 1 licences for,

- Lone worker protection
- Mobile working
- Order Management
- Schedule

With the following additional features,

- External providers (3<sup>rd</sup> Party Provider Management)
- Next of Kin Portal
- Real time dynamic scheduling
- Care Reporting Functionality

At an annual price of £345,000.00 (vs standard price of £409,089.00)

This deal is only valid for customers signing a G-cloud 14 contract before the end of Sep 2025, post this date the current standard G-cloud 14 list price will apply.

------ Special Price Offer ------

<u>Solution</u>	<u>Tier 1</u>	<u>Tier 2</u>	<u>Tier 3</u>
Protect	Application	Application + fob lease	Application + fob purchase
	Basic Home screen forms	Basic Home screen forms	Basic Home screen forms
Mobile	Standard PS configuration	Folio	Folio
		Bulletins	Bulletins
		PS configured Insights	PS configured Insights
		PS configured solutions	PS configured solutions
	Care planning	Care planning	Care planning
		Goal Management	Goal Management
Order management (Carelink)		Next of kin portal	Next of kin portal
			3 <sup>rd</sup> part provides management
			Care plan efficacy
	Manual scheduling	Manual scheduling	Manual scheduling
	Daily dynamic scheduling	Real time dynamic scheduling	Real time dynamic scheduling
Scheduling		Basic scheduling modeller	Advanced scheduling modeller
		Scheduling insights (basic)	Scheduling insights (Advanced)
			Al Resource efficacy
	Basic Rostering	Basic Rostering	Basic Rostering
Rostering		Shift pattern design software Standard integrations (HR + Outlook)	Shift pattern design software Standard integrations (HR + Outlook)
			Demand driven rostering
Reporting	Fixed library	Hybrid – clone existing & extend	Process KPIs/metrics
Data Visibility	Historical (previous day)	Warm data (1 hour old)	Real time (<5 min lag)
Analytics Data Sharing (out)	Raw data	Raw data + data dictionary	data dictionary + metric catalogue
External Data (In)	Reference data (flat/static)	2 <sup>nd</sup> & 3 <sup>rd</sup> party data	loT
Data Export	No	Yes (limited)	Yes (full)

Band	<u>Discount</u>
1-99	0%
100-199	10%
200-299	20%
300-499	30%
500-749	40%
750-	50%

Package	<u>Discount</u>
Bronze	20%
Silver	30%
Gold	35%

## Bundle Models

A minimum of 3 products must be included to gain bundle pricing

The volume discounts are tiered

The bundle discount level (bronze, silver or gold) is defined by the tier of product bought