

# XMA Limited - Salesforce Tableau Training

## Detailed Pricing

Tableau Training	Unit Price			
Description - Public Training <sup>1</sup>	Unit	List Price	with Premier Success	with Signature Success
Tableau - Training - Desktop I: Fundamentals (Open Registration - In-Person)	Person	£831.12	£623.34	£540.23
Tableau - Training - Desktop I: Fundamentals (Open Registration - Virtual)	Person	£831.12	£623.34	£540.23
Tableau - Training - Desktop II: Intermediate (Open Registration - In-Person)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Desktop II: Intermediate (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Desktop I & II: Accelerated (Open Registration - In-Person)	Person	£2,244.02	£1,683.02	£1,458.62
Tableau - Training - Desktop I & II: Accelerated (Open Registration - Virtual)	Person	£2,244.02	£1,683.02	£1,458.62
Tableau - Training - Desktop III: Advanced (Open Registration - In-Person)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Desktop III: Advanced (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - eLearning - Site Admin Blended (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87

# XMA Limited - Salesforce Tableau Training

Tableau - Training - Server Administration (Open Registration - In-Person)	Person	£2,244.02	£1,683.02	£1,458.62
Tableau - Training - Server Administration (Open Registration - Virtual)	Person	£2,244.02	£1,683.02	£1,458.62
Tableau - Training - Server Architecture (Open Registration - In-Person)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Server Architecture (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Tableau Prep I (Open Registration - In-Person)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Tableau Prep I (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Visual Analytics (Open Registration - In-Person)	Person	£1,350.57	£1,012.93	£877.87
Tableau - Training - Visual Analytics (Open Registration - Virtual)	Person	£1,350.57	£1,012.93	£877.87
<b>Description - eLearning<sup>1</sup></b>	<b>Unit</b>	<b>List Price</b>	<b>with Premier Success</b>	<b>with Signature Success</b>
Tableau - Training - eLearning (Creator)	Person	£99.73	£74.80	£64.83
Tableau - Training - eLearning (Explorer)	Person	£49.87	£37.40	£32.41

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Description - Certification <sup>1</sup>	Unit	List Price	with Premier Success	with Signature Success
Tableau - Certification - Tableau Certified Associate Architect (TCA) - Bulk <sup>2</sup>	Per Exam	£207.78	£155.84	£135.06
Tableau - Certification - Tableau Certified Consultant (TCC) - Bulk <sup>2</sup>	Per Exam	£207.78	£155.84	£135.06
Tableau - Certification - Tableau Certified Data Analyst (TCDA) - Bulk <sup>2</sup>	Per Exam	£207.78	£155.84	£135.06
Tableau - Certification - Tableau Desktop Specialist (TDS) - Bulk <sup>2</sup>	Per Exam	£83.11	£62.33	£54.02
Tableau - Certification - Tableau Server Certified Associate (TSCA) - Bulk <sup>2</sup>	Per Exam	£207.78	£155.84	£135.06
Description - Private Workshop (Standard - Virtual)	Unit	List Price		
Desktop I: Fundamentals - Virtual	1 day Private (up to 14 students)	£5,713.95		
Desktop II: Intermediate - Virtual	2 day Private (up to 14 students)	£11,427.90		
Desktop I & II: Accelerated - Virtual	3 day Private (up to 14 students)	£17,141.85		
Desktop III: Advanced - Virtual	2 day Private (up to 14 students)	£11,427.90		
Server Administration - Virtual	3 day Private (up to 14 students)	£17,141.85		

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Server Architecture - Virtual	2 day Private (up to 14 students)	£11,427.90
Tableau Prep I - Virtual	2 day Private (up to 14 students)	£11,427.90
Visual Analytics - Virtual	2 day Private (up to 14 students)	£11,427.90
<b>Description - Private Workshop (Standard - Onsite)</b>	<b>Unit</b>	<b>List Price</b>
Desktop I: Fundamentals - In-Person	1 day Private (up to 14 students)	£5,713.95
Desktop II: Intermediate - In-Person	2 day Private (up to 14 students)	£11,427.90
Desktop I & II: Accelerated - In-Person	3 day Private (up to 14 students)	£17,141.85
Desktop III: Advanced - In-Person	2 day Private (up to 14 students)	£11,427.90
Server Administration - In-Person	3 day Private (up to 14 students)	£17,141.85
Server Architecture - In-Person	2 day Private (up to 14 students)	£11,427.90
Tableau Prep I - In-Person	2 day Private (up to 14 students)	£11,427.90
Visual Analytics - In-Person	2 day Private (up to 14 students)	£11,427.90

# XMA Limited - Salesforce Tableau Training

Description	Term
1 - Success Plan Discounting	Customers with a Premier Success Plan will receive a 25% Discount on any Public Course Booking. Customers with a Signature Success Plan will receive a 35% Discount on any Public Course Booking
2 - Certification Exams	Discounted Prices only apply if over £1,600.00 pounds are spent (can be combined w/ multiple exam products).

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Description	Generic Term
<b>Renewal Options</b>	Upon renewal, Customer may (1) sign a new Call-Off Agreement under the same G-Cloud Framework as may be available, at the prices contained therein, for the duration of the Renewal Term, (2) sign a new Call-Off Agreement under a new G-Cloud Framework as may be available, at the prices contained therein, for the duration of the Renewal Term. Any improvement in pricing as published in the relevant Digital Marketplace offering for which they signed a Call-Off Agreement, subject to (1) the total monthly contract value and the total contract value being the same or greater; (2) the Order Term being the same duration or longer than the current Contract Term; and (3) Customer executes a new Order Form reflecting this. For purposes of clarification, any prepaid fees for the period after the start of the new contract shall be applied to such new contract.
<b>Administrative Swap</b>	During a subscription term, Customer may replace, some or all of the User subscriptions purchased hereunder with User subscriptions for a different SFDC product, provided: (1) the total monthly contract value and the total contract value being the same or greater; (2) the Order Term being the same duration or longer than the Order Term set forth in this Order Form; and (3) Customer executes a new Order Form reflecting the new subscriptions, and pays, in addition to any subscription fees set forth on such new Order Form, a one time Administrative Swap Fee equal to: (a) the quantity of subscriptions being swapped, multiplied by (b) the subscription per unit per month subscription fee, multiplied by (c) the number of months remaining in the subscription term of this Order Form, multiplied by 10%. For the avoidance of doubt, in no event may Customer replace SFDC products for any professional services, retained / program architect services, non GA products, Dreamforce conference passes, or products for which SFDC owes a royalty to third parties (e.g., <a href="http://Data.com">http://Data.com</a> , Heroku and Marketing Cloud Products). Discounts are Non-Cumulative When Customer places their first Order Form, User subscription counts for the purposes of discounting shall start from one (1).
<b>Volume Discount Tiering</b>	Discounts are based on the total number of Users under this Order Form at the time of the applicable order, taking into account any previously purchased User subscriptions if this Order Form is an add-on. Any price decreases shall have no effect on previously purchased User subscriptions. If a single additional order raises the number of Users under this Order Form above a certain threshold, only those User subscriptions exceeding the threshold are entitled to the reduced pricing. For the avoidance of doubt, no re-pricing of existing User subscriptions shall take place, based on achieving or exceeding a discounting threshold.

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*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
<b>Legacy Stock Keeping Units</b>	The pricing above shall also apply to existing Customers who have legacy Stock Keeping Units (SKU) on existing Orgs, per Edition as appropriate: Service Cloud Lightning CRM - Professional Edition, Service Cloud Lightning CRM - Enterprise Edition, or Service Cloud Lightning CRM - Unlimited Edition. For clarity, any new Orgs shall use the new SKUs, as above.
<b>Exclusive of VAT</b>	All prices are exclusive of VAT.