

## Higher Education Cloud Architecture and Migration



## Pricing

#	Area	SFIA Level	Ref	Role	Minimum Years Experience	Day Rate (£ GBP; excl VAT)	
						Onshore	Offshore
1	Architecture, Development and DevOps	7	1.1	Solution Architect/Enterprise Architect/Solution Lead	15+	1280	N/A
		7	1.2	Principal Developer/Cloud /Platform / DevOps Architect	15+	1040	400
		6	1.3	Senior Developer/DevOps/Cloud Engineer/DevSecOps	5+	800	320
		5	1.4	Developer/DevOps/Cloud Engineer	<=5	595	250
2	Consultancy	7	2.1	Process Improvement Principal / Lead Assessor	15+	1040	N/A
		7	2.2	Agile and DevOps Process Improvement Consultant	10+	750	350

## Volume Discount

The following table summarises the volume discounts applicable on total monthly billing value (exclusive of VAT and exclusive of expenses) of this service on a per call off contract basis.

Total Monthly Billing Value	Total % Discount
<= £50,000	0%
< £50,000, <= £100,000	1.5%
< £100,000 <= £200,000	3.0%
< £200,000, <= £350,000	4.5%
<£350,000, <= £500,000	6.0%
> £500,000	7.5%

Note that % discount applies to the total monthly billing value and that % discounts in the table below are not accumulative.

Discount will be applied at the end of each quarter throughout the year as a credit note against a Purchase Order. Should any discount due be greater than Purchase Order amount, discount will be paid by bank transfer.

If you would like further information on our service, please contact us.



**Nalin Parbhu**

Founder & CEO

[nalin.parbhu@infuse.it](mailto:nalin.parbhu@infuse.it)

+44 (0) 7976 276 132



**Dr. Nick Pearce**

Chief Operating Officer

[nick.pearce@infuse.it](mailto:nick.pearce@infuse.it)

+44 (0) 7824 460 708



**Ade Odumosu**

Head of Client Relations

[ade.odumosu@infuse.it](mailto:ade.odumosu@infuse.it)

+44 (0) 7788 393 923