

FDM

Pricing Overview

FDM cloud-based services are priced by a common set of rates tables, based on the ‘Skills for the Information Age (SFIA)’ Definitions and Rate Card, as shown below. This gives day rates for FDM consultants of different levels of experience within FDM’s cloud service. Further details can be provided if required, but we would normally expect to agree what level is required for a given service, which will enable us to determine what rate(s) are appropriate.

G-Cloud Services	1. Follow	2. Assist	3. Apply	4. Enable	5. Ensure	6. Initiate	7. Inspire
Cloud Project Support Office	£290	£325	£360	£425	£475	£525	£600
Cloud Application Development and Architecture	£290	£325	£360	£425	£475	£525	£600
Cloud Engineering	£290	£325	£360	£425	£475	£525	£600
Cloud RPA and Business Process Management	£290	£325	£360	£425	£475	£525	£600
Cloud Data Management	£290	£325	£360	£425	£475	£525	£600
Cloud Information Security	£290	£325	£360	£425	£475	£525	£600
Cloud Data Sciences	£290	£325	£360	£425	£475	£525	£600
Testing	£290	£325	£360	£425	£475	£525	£600
Project Delivery	£290	£325	£360	£425	£475	£525	£600
IT Service Management	£290	£325	£360	£425	£475	£525	£600
ERP / CRM	£290	£325	£360	£425	£475	£525	£600
Cloud Business Analysis	£290	£325	£360	£425	£475	£525	£600
Cloud Project / Programme Management	£290	£325	£360	£425	£475	£525	£600
Managed Services	£290	£325	£360	£425	£475	£525	£600
Cloud Business Intelligence Service	£290	£325	£360	£425	£475	£525	£600
IS Delivery Partner*	£360	£425	£475	£525	£575	£625	£700

*In recognition of the enhanced level of involvement and expertise provided by our Consultancy Services team, our IS delivery partner rates reflect the additional support extended to our clients. Our streamlined management structure reduces unnecessary layers of administration, allowing for more efficient decision-making and resource allocation, thus achieving significant value for our clients through cost savings resulting from lower managerial overheads. This comprehensive approach not only ensures superior service quality but also encompasses the management and mitigation of risks on behalf of our clients. Our commitment to delivering exceptional outcomes justifies a premium investment in our services, which is indicative of the tangible benefits and strategic advantages our clients receive.

FDM Standards for Day Rate Cards	
Consultant’s Working Day	8 hours exclusive of travel and lunch
Working Week	Monday to Friday excluding national holidays
Office Hours	09:00 – 17:00 Monday to Friday
Travel and subsistence	Included in day rate to assigned office location. Payable at Department’s standard T&S rates for all other locations
Mileage	As above
Professional Indemnity Insurance	Included in day rate

FDM’s cloud-based service provision is typically outlined and agreed with each buyer on a case-by-case basis. This typically involves the buyer providing a Purchase Order aligned to which FDM will create a Statement of Work to be agreed by both parties. FDM will invoice monthly and the buyer is requested to pay the full invoice within 30 days.