

Employment Services Programmes Pricing

Aptem Employ can be used by employment services providers as the technology platform for programme delivery. It includes both a provider portal for full configuration and delivery and a jobseeker portal from where employability resources and support can be accessed.

Aptem Employ is provided as a hosted SaaS solution. This means that Aptem Ltd develops, hosts and supports the platform and your team and those you assist simply access the service online as and when needed. Subject to Microsoft Teams availability, Aptem Employ has Microsoft Teams integrated within the platform for webinars and 1:1 meetings (at an additional cost).

Aptem Employ is provided on a minimum 24-month agreement.

Pricing Alternatives

Option A

Account set up, for provision of an Aptem tenant	£7,000
Advisor account per year (accounts purchased mid contract year are pro-rata)	£1,500

Plus

Enrolled jobseeker (cost is for the period the account remains on Aptem)	£15
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Option B

Account set up, for provision of an Aptem tenant	£7,000
Revenue share (based on amount client receives for delivering contract)	3% of 1st £5m per year 1.5% of £5m + per year
This option is subject to minimum total fees of £20,000 per annum.	

Optional Costs

Feature	Description	Price
Additional integrations	Facility for Aptem to exchange data with third party systems. Includes a one-off project support cost to help set up the integration is included.	£1,500 set up project support fee £250 monthly recurring cost
Communications Connector (MS Teams)	Seamlessly interact with virtual sessions from within Aptem.	£500 set up project support fee £250 monthly recurring fee
Additional tenant	One-off cost and monthly fee to clone a production tenant for demos, training and testing. This includes minor amends to user details.	£500 set up to clone £2,000 monthly recurring fee
Training	Any additional training requirements beyond those specified in service packages is chargeable. Training is charged per 30 minutes or per day.	£1,000 per day £100 per 30 mins
Product consultancy	Access to a subject matter sector expert providing consultancy on solution, design and best practice. Charged per hour/day.	£1,500 per day
Implementation of SAML 2 Single-sign-on	For authentication with customer's technology environment.	£250/mth
Superuser support seat	Additional seats to raise support tickets can be	£150

	purchased if required. Please note support seats can be used only by trained Aptem Superusers.	
Supporting public API set-up in Aptem	Up to 12 hours of support for public API set up in Aptem, including walk through of API documentation, discussion on Customer workflows, field mapping advice and general Q&A.	£1,500

Service levels and fees (monthly)

Silver – core service level to support using Aptem day-to-day. Combining self-service with some human touchpoints.	Gold – get the most from Aptem through quarterly touchpoints with your Customer Success Manager who is on hand to ensure the system supports your goals.	Platinum – a high-touchpoint service, befitting organisations who use Aptem as part of a competitive and differentiated proposition.
Included	5% of platform and learner fees	10% of platform and learner fees

All costs are stated exclusive of VAT which will be added at the standard rate. Travel and subsistence are recharged at cost.



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