



4C | STRATEGIES

For CCS: Pricing Document

G-Cloud 14

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1 Overview

Our service provides experienced human resources to help public sector clients on cloud projects.

These resources include consultants, analysts, engineers and project managers.

2 Service Pricing

The pricing of our consultancy services is based on a combination of time required and our day rates.

3 Unit Based Pricing

We charge for our service in one of two ways.

For cloud projects involving a defined package of work with known timescales, we are willing to offer fixed fees. These fixed fees are calculated using our tendered day rates and an estimation of the number of days required.

For cloud projects without a fully defined scope and or timescales or cloud projects where the client does not want a fixed fee, we charge for our service on a 'pay as you go' basis using our tendered day rates and the number of days used.

4 Volume Discounts

We will consider discounts for major retentions. Additionally, if we are retained to concurrently provide more than one service to a client, we will always look for opportunities to reduce our fees by making optimum use of each day we are working for that client.

5 Combination Discounts

We will consider discounts for major retentions including combination. Additionally, if we are retained to concurrently provide more than one service to a client, we will always look for opportunities to reduce our fees by making optimum use of each day we are working for that client.

6 Sector Based Pricing

In response to the level of business we have historically achieved, we offer a 5% discount on our fees to all public sector clients including Universities, Colleges, Local Authorities and NHS Trusts. These are already reflected in our SFIA rates.

7 Resource Based Pricing

We have submitted a separate rate card document to confirm our resource-based pricing.

8 Data Extraction Costs

This is not relevant to our services.

9 Prices for Extra Services

Prices for extra services are calculated in the same way as our prices for 'core' services.

10 Exclusions

The only cost area that is specifically excluded from our rates is international air travel.

If international air travel is required on a project, it would be recharged at cost.