



Contents

1.	Introduction	2
2	Service detail	1
3.	Key contacts	10

1. Introduction

EY is delighted to participate in the latest release of the G-Cloud framework. We have been a supplier through G-Cloud since its inception and, in line with digital trends, have evolved our services over this time.

Digitalisation strategies and adoption of cloud technologies are a core enabler in tackling today's challenges such as energy transition and net zero, cyber-security and data loss, workforce skills gap, and ethical and regulatory changes. With enterprise technology evolving at an unprecedented pace, it is critical to work with a partner that can help you navigate these challenges and that brings an in depth understanding of how to leverage the broader technology ecosystem (e.g. ServiceNow, Microsoft, SAP) and emerging technologies (e.g. AI, Augmented Reality) in the context of cloud solutions to do so.

With 135,000 consultants globally, of which 17,000+ are cloud professionals providing services across Azure, AWS, GCP, IBM and Alibaba Cloud, we support all aspects of digital business transformations pivoting around cloud. We deliver end to end services from cloud strategy and migration to solving specific business challenges through building cloud native digital solutions. These technology-driven services are supplemented by our business and people capabilities allowing for holistic transformational change and adoption.

EY offers a range of cloud services that help organisations globally to modernise their business core, build data centricity and connect distributed ecosystems (see Figure 1):

Data modernisation through cloud -Migrate data to cloud, transform data foundations with intelligent cloud data platforms and infuse AI to accelerate and optimise operations and workflows such as our Advanced Analytics and

Data Science service:

Distributed cloud - Develop, deploy and manage distributed architectures across multiple public clouds and edge, building resiliency, security and compliance such as our Cloud Strategy and Architecture service.

Industry cloud - Accelerate speed to market with EY industry clouds, through sector-specific use cases and opportunities to co-create solutions with

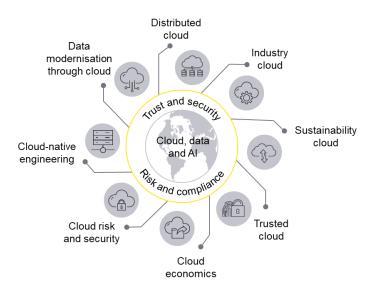


Figure 1 - EY Global Cloud Services

industry specialists and ecosystem partners such as Microsoft, SAP and ServiceNow.

Sustainability cloud - Design cloud solutions that reduce carbon emissions and embed energy-efficient architecture and methods into cloud-based solutions such as our Microsoft Sustainability Manager solution.

Trusted cloud - Embed strong governance into cloud architecture that helps you comply with rapidly evolving legal and regulatory requirements.

Cloud economics - Create transparency on your cloud consumption and strengthen governance of costs and controls, enabling data-driven decisions and optimisations.

G-Cloud 14 Page 2 of 12

Cloud risk and security - Secure trust in critical business applications and data platforms hosted in multi-cloud environments from the onset, enabling innovation and transformational change.

Cloud-native engineering - Develop and deploy data and insights-driven microservices and composable architectures, enabled by industrialised DevOps.

For G-Cloud 14, we have curated a range of services grouped into themes (see Figure 2) which align to our Global Cloud Services and that can be procured separately or together to meet your specific requirements.

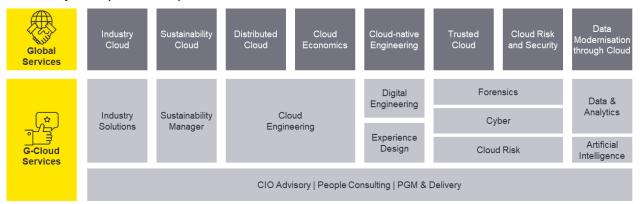


Figure 2 - EY G-Cloud 14 Service Themes

EY has been recognised as a:

- ✓ Leader in the Gartner Magic Quadrant for completeness of vision and ability to execute and have scored highest in Strategy and Consulting, Data Management and Governance Use Cases.
- ✓ Leader in Cloud Security and Microsoft Implementation Services by IDC MarketScape
- ✓ Top cloud professional services provider, based on an analysis of our capabilities and strategies by IDC MarketScape
- ✓ Leader in the 2023 Cloud Services in Insurance PEAK Matrix by Everest Group

G-Cloud 14 Page 3 of 12

2. Service detail

2.1. Introduction to the Service

EY enables secure cloud transformation journeys by orchestrating cloud and technology providers as well as providing the required security services for compliant and resilient cloud business models. We deliver positive security transformation to the business through the design or review of cloud service architecture ensuring it meets business need and requirements for security, risks mitigation and conforms to the relevant policies and regulations, while balancing information and business risk against cost of controls.

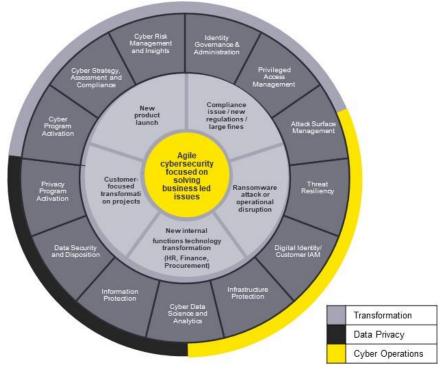


Figure 3 - EY Cyber Services

The components of this service are:

- Cloud Security Governance
- Security Capability and Cyber Strategy
- Extension of the Enterprise Security Framework into Cloud
- Cyber Operations
- ► Cloud Security Assessment
- ► Architecture and Engineering
- ▶ Cyber Resilience
- Platform and Apps Readiness
- Human Factors Security
- Cyber Board Advisory
- ► Cloud Security Audit

Through this service clients can achieve the following benefits:

- Compliance to industry and government cloud security standards
- Security architecture assessment and maturity review of the cloud services
- Consistent process across cloud providers and business units
- Effective cloud governance
- Regulatory compliance integrated to design and review
- Information security risk assessment and assurance
- Resilient cloud infrastructure design and review
- Alignment of cloud security strategy with the core information security strategy
- Defined cloud security patterns based on standards and leading practices

G-Cloud 14 Page 4 of 12

EY Cybersecurity supports trust in systems, design and data, so organisations can take more risk, make transformational change and enable innovation with confidence. EY teams accomplish the mission by developing solutions that can be used to assure security and resilience of key business transformation initiatives and/or business functions. These solutions are built using talent, experience and capability resident within the 5 competencies.

Security Strategy, Risk, Compliance and Resilience - This set of solutions helps organisations evaluate the effectiveness and efficiencies of their cybersecurity and resiliency programs in context of the business growth and operations strategies. The solutions apply consistently regardless of where they are applied (IT, IoT, OT, Cloud), provide clear measurement of risk and capture current risks to the organisation and demonstrate how cyber risks will be managed going forward. Each service can be combined to form a larger program or transformation effort.

Data Protection and Privacy - EY data protection and privacy services and solutions are designed to help organisations protect their information over the full data lifecycle – from acquisition to disposal. EY service offering helps organisations stay up to date with data security and data privacy good practices, as well as compliancy with regulation, in a constantly evolving threat environment and regulatory landscape. In the event of misuse or breach of personal information, the services can help companies forensically identify the scope and nature of the misuse or breach, and take steps to remediate and report on the event.



Figure 4 - EY UKI Cyber Key Metrics

G-Cloud 14 Page 5 of 12

Identity and Access Management (IAM) - This set of solutions helps support organisations with their definition of access management strategy, governance, access transformation and ongoing operations. IAM includes the processes and technologies collectively used to manage the lifecycle of digital identities (profiles) for people, systems, services and users, and is a crucial part of keeping a client's data and key resources protected from cyber attacks and limited to only those who should have access.

Security Architecture, Security Engineering, and Emerging Technologies - EY security architecture, security engineering, and emerging technologies services and solutions are designed to help companies protect their organisations from adversaries that would seek to exploit weaknesses in the design, implementation, and operation of their technical security controls, including disruptive technologies in the marketplace (e.g., cloud computing, blockchain, internet of things (IoT)/industrial control systems (ICS) devices, connected automotive, robotic process automation (RPA), etc.)

Next Generation Security Operations and Response - EY next generation security operations and response services along with a deep portfolio of advisory, implementation and managed services, can help clients build a transformation strategy and roadmap to implement the next generation of security operations, and provide the right amount of support to help you manage leading class security operations in a programmatic way.

Alliances

At EY, we deliver long-term value to our clients and society with our Alliance & Ecosystem Relationships by enabling secure transformations through integrated delivery of cybersecurity with other capabilities.

In today's complex cyber risk landscape, our clients need and value comprehensive reliable cybersecurity strategies and operations. EY stands out for its ability to create value

for clients through future-proofed technology, that enable business outcomes, via our alliance ecosystem orchestration.

EY cyber professionals work closely with our alliance partners to combine transformational consulting experience with leading technologies. Together, we help businesses create dependable capable safeguards and strategies to



Figure 5 - EY Cyber Key Alliance Partners

detect, respond to and prevent, potential cyber attacks.

2.2. Service Description

Human Factors

There are **seven** core components of the EY People Security offer:

G-Cloud 14 Page 6 of 12

- 1. **Target Operating Model:** creating an effective cyber target operating model and supporting organisation design
- 2. **Culture and Awareness:** developing a cyber secure culture, raising awareness and changing behaviour
- 3. **Academies and Training:** developing the right technical and non-technical capabilities at all levels of the organisation
- 4. **Organisational Resilience:** getting the right people in the right place at the right time to build a cyber resilient organisation
- 5. **Leadership and Crisis Management:** developing leadership capability to effectively respond to cyber threats and incidents
- 6. **Insider Threat:** effectively identifying, tackling and reducing the risk associated with insider threats
- 7. **Cyber Crisis Comms:** building capability to communicate effectively internally, externally and with regulators in times of crisis

Target Operating Model

- Understand current cyber operating model and how this aligns with the full organisation operating model
- ▶ Identify key areas to strengthen existing operating model e.g., strategy and vision, governance, capabilities, processes, structures, etc
- ▶ Develop target operating model to strengthen the areas for improvement identified
- ▶ Identify dependencies for the target operating model to be effective e.g., policies and governance, training, culture and awareness, etc
- ▶ Develop the implementation roadmap to realise target operating model benefits and integrate with the whole organisation operating model

Culture and Awareness

- ▶ Define current and target culture and levels of awareness
- ▶ Using CFD articulate the gap that needs to close and the behaviours, from leadership down, that need to change to achieve the target state
- Develop and launch a culture change and awareness raising programme
- ► Integrate culture and awareness programme with organisation business as usual e.g., performance monitoring, governance, programme delivery, etc
- ► Regularly monitor performance against the target culture and awareness levels using CFD, rewarding positive organisation and individual change

G-Cloud 14 Page **7** of **12**

Cyber Security Culture Model

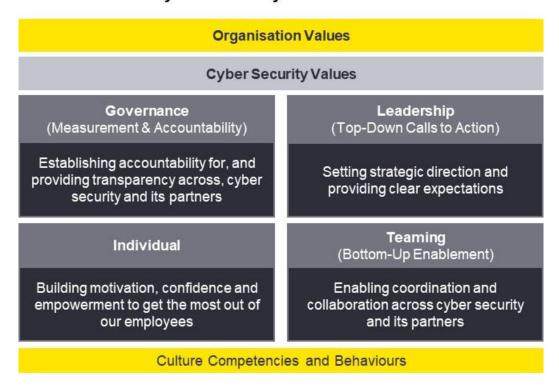


Figure 6 - Cyber Security Culture Model

Organisational Resilience

- ▶ Using operating model and capability gap analysis map current capabilities to critical roles across the organisation
- Using the current organisation baseline establish the gap between capability supply and demand
- ▶ Develop a future workforce plan, including strengthening existing approaches to talent attraction and retention, to close the gap between supply and demand
- Regularly monitor organisation resilience against the capability assessment and workforce plan

Leadership and Crisis Management

- ► Understand the current level of awareness and capability across the leadership population
- ▶ Deliver tailored training to give leaders the cyber context and understanding they need
- ► Run a cyber crisis leadership simulation to test and build leaders' capability to respond
- Evaluate gaps in leadership capability and deliver targeted training interventions to close gaps

Academies and Training

- ► Establish current state capability and develop employee personas to inform learning journey development
- ▶ Define future capabilities and using OCX establish the gap to be closed

G-Cloud 14 Page 8 of 12

- ▶ Understand the existing learning offer and identify any gaps in provision
- ► Design and launch the new learning curriculum working with our leading cyber training partners, creating learning journeys aligned to employee personas

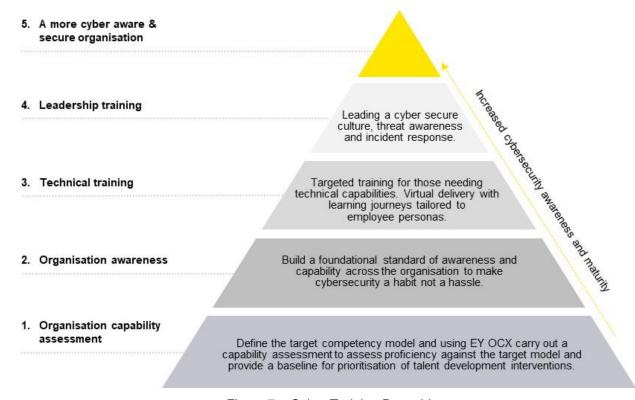


Figure 7 - Cyber Training Pyramid

Insider Threat

- Understand current policies and practices to identify and manage risks
- ▶ Identify gaps and weaknesses in the organisation's approach e.g., physical security, operating model, culture and awareness, technical capability, etc
- Carry out a risk assessment to identify the most effective ways to close gaps in the insider threat management approach
- Develop a roadmap and specific steps to take in reducing the risk profile
- Carry out periodic review of the risk profile to assess effectiveness in closing the gaps identified

Cyber Crisis Comms

- Understand current crisis communications capability
- ▶ Define stakeholders who need to be communicated with during a crisis, and the different methods and messaging each group needs
- Review past crisis communications to understand lessons learned
- ▶ Run a cyber crisis communications simulation to test capability
- ► Evaluate gaps in communications capability, deliver targeted interventions and develop specific communications aids to support more effective future crisis communications

G-Cloud 14 Page 9 of 12

3. Key contacts

For further information please get in touch via the email address below.



Rick Hemsley

Consulting Cybersecurity – Government and Infrastructure – Partner

Email: eytenders@uk.ey.com



Matt Saville

Consulting Cybersecurity – Government and Infrastructure – Director

Email: eytenders@uk.ey.com

G-Cloud 14 Page 10 of 12

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Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

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Ernst & Young LLP, 1 More London Place, London, SE1 2AF.

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