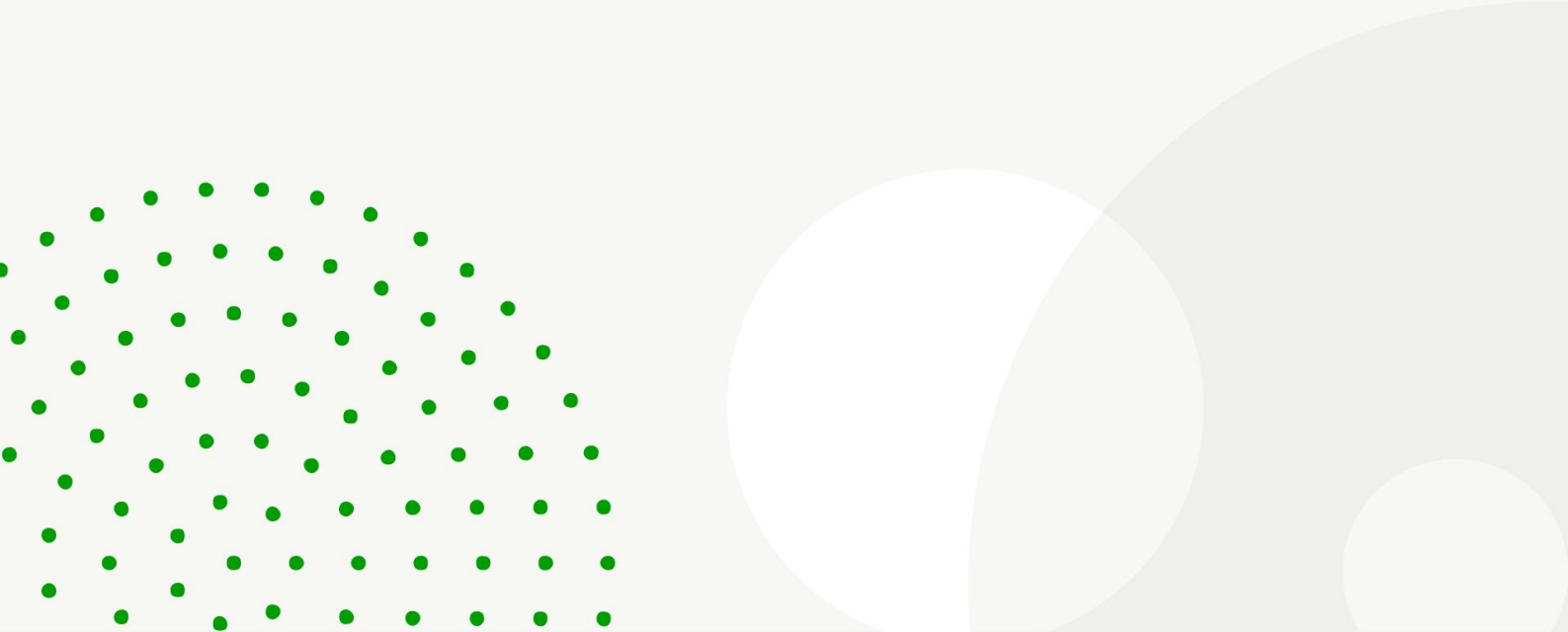




6,500+
Schools have chosen
Arbor MIS!

Arbor Licence Pricing 2024/25

Transforming the way schools work



Arbor's G-Cloud 14 introductory discount offer

Any Local Authority or Multi Academy Trust procuring Arbor Core or Comms through G-Cloud 14, **before 31st December 2024**, will receive an extra 1% scaled discount. Any Local Authority or Multi Academy Trust procuring Arbor Perform through G-Cloud 14, **before 31st December 2024**, will receive an extra 2% scaled discount. Small schools with less than 150 pupils can also benefit from a £500 reduction in their base fee.

MIS Core

All the core features of our MIS

Features include:

- Attendance
- Behaviour
- Progress Tracking
- Census
- Custom Report Writer
- Student and Staff Profiles
- Emails and SMS

MIS Comms

Build on Arbor's benefits with advanced parent communication

All Core features +

- Parent Portal
- Parents Evening Booking
- Arbor App
- Student Report Cards
- Student Portal
- Meals management
- Payments

MIS Perform

Bring your other school data workflows into one system

All Core/Comms +

- Curriculum Tracking
- Intervention Tracking
- Provision map
- Assignments
- My Classroom
- Seating plans
- School shop
- Staff performance

Scale Discount with offer included:

3+ institutions	6%	11%	22%
8+ institutions	16%	16%	22%
15+ institutions	21%	24%	27%
20+ institutions	24%	26%	32%
30+ institutions	26%	31%	35%
50+ institutions	31%	34%	39%
70+ institutions	36%	38%	44%
90+ institutions	41%	41%	47%
110+ institutions	46%	46%	52%
200+ institutions	61%	61%	67%
400+ institutions	66%	66%	72%

Arbor's 2024 Pay for One Promise

The majority of UK schools use MIS software that is, [as publicly documented here](#), only purchasable to them on a 3 year contract expiring on 1st April 2025 or 1st April 2026. This software is not cloud-based or available on the Digital Marketplace. Schools looking for alternatives are therefore restricted from using any other software until this contract expires, or will have to pay for two systems.

Arbor is therefore offering schools in this contractual situation the option to use Arbor Core for free until 31st March 2025 or 31st March 2026 - dependent on the contract end date with your current supplier - so you can move but still only pay for one system.

GCloud contracts are 3 years with the option to extend by a further 1 year. On a contract that started in February 2025, for example, this could mean 1 year and 1 month of free Arbor Core, alongside any paid upgrades to Comms or Perform and any supporting services, with the full contract lasting until 2028.

LAs and MAT's can use this service for any of the school types listed within this rate card or any MIS replacement. This offer is valid on G-Cloud 14 until the **31st December 2024**.

Conditions

- This offer applies to schools locked into an existing contract as described above, with any MIS provider, for the duration of that existing contract or 31st March 2026 (whichever occurs sooner), so they can start on their new system without having to wait.
- Schools must be switching to Arbor MIS as their core system to benefit from this offer, which can be checked after migration by whether they are using Arbor to submit their School and Workforce Census (we commit to having every school's data census-ready from day 1!). If not, the school will need to extend their programme or project management services with Arbor to get them back on track.
- The free period only applies to Arbor Core licences, including the base fee. You can still use Comms or Perform by paying the price difference, but the Core part will be free as long as your legacy contract lasts.

Our MIS packages

MIS Core

All the core features of our MIS

Features include:

- ✓ Attendance
- ✓ Behaviour
- ✓ Progress Tracking
- ✓ Census
- ✓ Custom Report Writer
- ✓ Student and Staff Profiles
- ✓ Emails and SMS

MIS Comms

Build on Arbor's benefits with advanced parent communication

All Core features +

- ✓ Parent Portal
- ✓ Parents Evening Booking
- ✓ Arbor App
- ✓ Student Report Cards
- ✓ Student Portal
- ✓ Meals management
- ✓ Payments

MIS Perform

Bring your other school data workflows into one system

All Core/Comms +

- ✓ Curriculum Tracking
- ✓ Intervention Tracking
- ✓ Provision map
- ✓ Assignments
- ✓ My Classroom
- ✓ Seating plans
- ✓ School shop
- ✓ Staff performance

Pricing

Primary (and AP schools)	£3.15/student +£2,100 base	£6.30/student +£2,100 base	£10.50/student +£2,100 base
Secondary (inc. KS1-KS4)	£4.20/student +£4,200 base	£7.35/student +£4,200 base	£11.55/student +£4,200 base
Further education (inc. 6th form, KS5 and UTC)	£4.20/student +£4,725	£7.35/student +£4,725	£11.55/student +£4,725

Scale Discounts

3+ institutions	5%	10%	20%
8+ institutions	15%	15%	20%
15+ institutions	20%	23%	25%
20+ institutions	23%	25%	30%
30+ institutions	25%	30%	33%
50+ institutions	30%	33%	37%
70+ institutions	35%	37%	42%
90+ institutions	40%	40%	45%
110+ institutions	45%	45%	50%
200+ institutions	60%	60%	65%
400+ institutions	65%	65%	70%

To help you plan your Local Authority budget, we will provide a guarantee against schools leaving your contract due to academisation. When you buy Arbor for LA maintained schools under a single G-Cloud 14 contract, the discount threshold will be based on your Year 1 committed number of schools. If schools academise and move away from this license onto alternative Arbor MIS licenses held by their Multi Academy Trust, **Arbor will maintain the same discount threshold for your LA maintained schools** so you'll never pay more for less.

MIS package details

Features:

	Core	Comms	Perform
	A simple, smart cloud-based MIS to replace your legacy system, saving your staff time and your school up to 30% on system costs	Extend Arbor's functionality with more communication tools like the Arbor App to turn your insights into action	Access Arbor's advanced features to fully manage your school from your MIS, including SEND, classroom and staff management
School & MAT Benchmarking & Reports	✓	✓	✓
MAT Dashboard	£	£	£
School Dashboard	✓	✓	✓
Student & Staff Profiles	✓	✓	✓
Admissions	✓	✓	✓
Attendance	✓	✓	✓
Behaviour	✓	✓	✓
Calendar management and timetables ¹	✓	✓	✓
Communications: SMS ²	✓	✓	✓
Communications: Email	✓	✓	✓
Census	✓	✓	✓
Clubs & Trips	✓	✓	✓
Cover	✓	✓	✓
Custom Report Writer	✓	✓	✓
Departments & Faculties	✓	✓	✓
Document storage	✓	✓	✓
Examinations	✓	✓	✓
Medical	✓	✓	✓
Reports & dashboards	✓	✓	✓
Tables to charts (visualisations)	✓	✓	✓
Special Education Needs	✓	✓	✓
Summative tracking	✓	✓	✓
Student Report Cards	✓	✓	✓
Parent Portal		✓	✓
Parent App (for iOS and Android)		✓	✓
Parent Evening Booking		✓	✓
Student Portal		✓	✓
Meals management		✓	✓
Parent payments for clubs, meals and trips ³		✓	✓
Payments Plus (school shop functionality) ³			✓
Formative tracking			✓
My Classroom teacher portal			✓
Seating Planner			✓
Interventions			✓
Provision mapping			✓
Online homework system			✓
Staff performance management			✓

1. Timetable modelling and Options packages for Secondary Schools sold separately.

2. Pay as you go or purchase credits in app.

3. Payment charges: 1.275% per transaction. Minimum transaction £2.

Support:

Third-Party Integration (REST API & SDK)	✓	✓	✓
Online Tutorials	✓	✓	✓
Data Migration & Automated Cleaning	✓	✓	✓
Manual Data Cleaning	£	£	£
Top-up Training	£	£	£
Project Management	£	£	£
Helpdesk Support	✓	✓	✓



Training

In-person or online training to ensure you have the best start possible, with free webinars released every term



Phone support

Call your customer team on dedicated primary & secondary phone lines
8am – 5pm
Monday – Friday



Online help

Searchable online documentation, help articles and videos are built into the platform

We work with a number of Accredited Support Partners who provide alternative options and fees for MIS and Finance support for schools and MATs. You can see what the reduced price is for schools with 3rd party support below, prior to any scaled discounts:

Primary with 3rd party support

	Base Licence	Per Pupil Licence
Core	£1,575.00	£2.35
Comms	£1,575.00	£5.25
Perform	£1,575.00	£9.15

Secondary with 3rd party support

	Base Licence	Per Pupil Licence
Core	£3,675.00	£2.85
Comms	£3,675.00	£5.75
Perform	£3,675.00	£9.70

FE, 6th Form, or UTC with 3rd party support

	Base Licence	Per Pupil Licence
Core	£4,200.00	£2.85
Comms	£4,200.00	£5.75
Perform	£4,200.00	£9.70

Arbor Finance

Arbor Finance is the top-rated finance system for LA Maintained schools. Designed to make day-to-day school accounting simple, user-friendly and affordable, it gives you streamlined features just right for the size of your school. Plus, it's easy to pick up whether you have an accounting background or not.

Partner supported

Directly supported

Pricing

	Partner supported	Directly supported
Primary (and AP schools)	£1,500 per year	£2,000 per year
Secondary (inc. KS1-KS4)	£2,000 per year	£2,500 per year

Scale Discounts

	Partner supported	Directly supported
3+ institutions	5%	5%
8+ institutions	15%	15%
15+ institutions	20%	20%
20+ institutions	23%	23%
30+ institutions	25%	25%
50+ institutions	30%	30%
70+ institutions	35%	35%
90+ institutions	40%	40%
110+ institutions	45%	45%
200+ institutions	60%	60%
400+ institutions	65%	65%

Onboarding Services	Price
Primary and Special	
Training and implementation	£500
Secondary	
Training and implementation	£750
Central Teams	
'Train the trainer' Partner Accreditation	£5,950

To help you plan your Local Authority budget, we will provide a guarantee against schools leaving your contract due to academisation. When you buy Arbor for LA maintained schools under a single G-Cloud 14 contract, the discount threshold will be based on your Year 1 committed number of schools. If schools academise and move away from this license, **Arbor will maintain the same discount threshold for your LA maintained schools** so you'll never pay more for less. Arbor Finance is only suitable for LA maintained schools.

Group MIS packages

Designed for Local Authority School Improvement and Data teams to analyse your schools' data and take action on it.

Essentials

Use the Group MIS to read data from all of your school sites and access them remotely, with both built-in dashboards and the custom report writer for further analysis.

Features include:

- ✓ Login to MIS
- ✓ Context, Attendance, and behaviour dashboards
- ✓ Custom Report Writer
- ✓ Live feeds
- ✓ Create school clusters
- ✓ Group staff records
- ✓ Single Central Record
- ✓ User management and permissions
- ✓ Staff Search List
- ✓ User List Audit
- ✓ Group level API

Plus

Use the Group MIS to both read and write back to your school sites, with comms and push-down options, and read data directly from the Data Warehouse with the BI Connector.

All Essentials features +

- ✓ Centralised emailing
- ✓ Bulk actions
- ✓ Attendance Thresholds
- ✓ Assessment Policy Pushdown
- ✓ Assessment Analysis
- ✓ Pay Scale Pushdown
- ✓ User Defined Fields Pushdown
- ✓ Census Audit
- ✓ New School Year Setup Audit
- ✓ BI Connector
- ✓ BI Viewer

Enterprise

Read and write to both the MIS and directly to the data warehouse. Our Custom Data Warehouse allows you to manipulate the underlying dataset of your MIS, by bringing in other data sources, building programs, or running SQL lookups

All Core/Comms +

- ✓ Custom Data Warehouse

Pricing

Year 1 set up fee	£1,500	£1,500	£1,500
Annual per student	50p per student	£1 per student	£1.50 per student
Annual base fee	£2,500	£2,500	£3,500

Special integrations

HR system Data Warehouse Connector	N/A	£350 annual	£350 annual
Additional Data Warehouse Connectors	N/A	£350 annual	£350 annual

Further options

Shared Teaching

Designed for circumstances like a shared 6th form or splitting resources across multiple schools, Shared Teaching allows you to live sync student and class data like attendance for that day across more than one MIS. To use this module to its fullest, we recommend you upgrade to advanced support with either Arbor or your chosen third party support provider.

Addition to Annual Licence

Shared Teaching Module per school	£1,575.00
Advanced Support per school	£2,635.00

Google Classroom or Microsoft Teams live sync

Dependent on third-party support at time of publication. Contact Arbor Account Management for a list of available partners and pricing (up to £750 per school per year)

BI Connector for individual schools

Addition to Annual Licence

Per school MIS	£1,000
Per small school (>150 students)	£750

TimeTabler Options and support

TimeTabler support and the cloud-based Options product are sold as an add-on to your Arbor MIS licence.

(note: TimeTabler licences are sold separately as this is not a cloud product.)

Options	£750 (annual licence)
TimeTabler Options Gold Start	£500 (one-off)



6,500+

Schools have chosen
Arbor MIS!

Arbor MIS Migration and Training costs 2024/25

Transforming the way schools work

Free Resources & Support



To help schools hit the ground running with our simple, smart MIS, we can provide full customer support and technical support.

Plus, we've designed our training resources to help you improve your knowledge of the software on your own schedule. These resources are available to all users, even if you have a third-party or in-house support team.

Your onboarding support includes:

- Status calls and coordination during implementation with an experienced onboarding team
- Phone, email, and webchat help desk active 8–5 Monday–Friday
- An ongoing Account Manager who will make sure you're happy with your MIS, and book any training for you

Your onboarding training includes:

- A series of pre-recorded training 'webinars', as well as live Q&A webinars throughout the year at key times such as exams season or census
- A searchable online Help Centre with regularly updated training videos and written guides
- An interactive e-learning journey that takes you through the key features you need to get started
- Help text and in-app instructions embedded into different MIS pages, so new users can get familiar with your site on the go!

“
The customer service from Arbor really is a breath of fresh air – we are not used to MIS people going out of their way to help and support us!
”



Jason Anderson
Romsey Primary School

Data migration from your legacy MIS is also free for most Primary schools!

Services for groups of schools

Over the past year, Arbor brought more schools onto the cloud than any other MIS supplier, so we have a tried and tested approach for onboarding schools in large groups based on our experience with over 6,500 schools. We know changing MIS is viewed with trepidation by some schools, and we allow for this in our programmes by providing training and planning sessions well before migrations begin. Our phased mobilisation plans are based on Prince2 methodology, with ITIL-certified support to back it up.

As a Local Authority, your broader programme of implementation phases will be planned in collaboration with you by a trained, dedicated **Programme Manager**. Most of your implementation and training costs will depend on your size and needs on a per-school basis - please see overleaf for school pricing. We are also able to accredit your central team to deliver support or training, as well as create bespoke shared training days or packages to meet your schools' needs.

Phase 1: Technical Migration

Phase 2: Getting Started

Phase 3: Active

Programme Manager (£2,500 per term)

Account Manager (free)

Bookable Support Slot (free)

Ongoing support and consultancy

Account Manager	Free
Data migration support	Price per school
Phone, email and web chat (8am-5pm, Mon-Fri)	Free
Bookable Support Slot	Free
Programme Manager (Per term, onboarding only)	£2,500
Secondary Onboarding (16 weeks)	£2,500

Training for schools

Prices per primary/secondary school

Training for Central Team

Group MIS	
Group Operational Bundle (6 hours)	£650
MIS Support accreditation	Free

Spend on services as a group of schools

% discount applied to entire amount

Up to £1000	0
Up to £1,500	10%
Up to £3,000	15%
Up to £5,000	20%
Up to £8,000	25%
Up to £15,000	30%
Above £15,000	50%

Primary schools

A primary school with a standard data migration could get their minimum setup done absolutely free. We recommend you book the further services and training below according to what your school wants to get out of the move to Arbor. All of your training can be completed flexibly online. A good place to start are the Arbor Foundations sessions, which will take your staff through the core system before and after their site launches.

Phase 1: Technical Migration

Phase 2: Getting Started

Phase 3: Active

Primary onboarding team (free, 8 weeks)

Account Manager (free)

Ongoing phone, email and web chat (free)

Data migration support

Digital onboarding service and migration for primaries	Free
MIS Setup from Scratch (new school)	£1,000
MIS Setup from Scratch (manual migration)	£600

Ongoing support and consultancy

Phone, email and web chat (8am-5pm, Mon-Fri)	Free
15 Minute Support Slots (During 8-week onboarding)	Free

Foundation training

Primary School Onboarding bundle (17x Foundation sessions, up to 5 schools can share)	£750
Meals and Payments bundle (3x Foundation sessions)	£250
New User bundle (17x Foundation sessions plus live Q&A)	£500

Intermediate training

Operational reporting for schools 3 hours	£350
Parental engagement 2 hours	£250

Ongoing support and consultancy

Account Manager	Free
Phone, email and web chat (8am-5pm, Mon-Fri)	Free

Pro training

Arbor SENCO Core Accreditation (1:1, 2x 2.5 hour sessions)	£450
Arbor Assessment Advanced Accreditation (3 x 2 hour sessions)	£350

Bespoke training

Online bespoke training (per hour)	£150
In-person bespoke training (per day)	£950
Behaviour consultation and reporting	£350
Assessment Consultation (up to 3 hours)	£350
Assessment setup and reporting (1:1, price is per hour of setup)	£150

Secondary schools

Secondary Onboarding will get your school onto the cloud as smoothly and simply as possible, with every Arbor school going live census, exams, and timetable-ready from day one of their first active term. You can choose the set of training that will have the biggest impact on your MIS launch.

Phase 1: Technical Migration

Phase 2: Getting Started

Phase 3: Active

Project Manager (£2,500, up to 22 weeks)

Account Manager (free)

Ongoing phone, email and web chat and bookable Support Slot (free)

Data migration support

Census ready migration for secondaries/All-throughs	£500
MIS Setup from Scratch (new school)	£1,000
MIS Manual Migration (e.g. from a non-standard MIS)	£1,500

Ongoing support and consultancy

Secondary Onboarding (12 weeks)	£2,500
Phone, email and web chat (8am-5pm, Mon-Fri)	Free
Bookable Support Slot	Free

Foundation training

Secondary School Onboarding bundle (17x Foundation sessions, up to 5 schools can share)	£1000
Meals and Payments bundle (3x Foundation sessions)	£250
New User bundle (17x Foundation sessions plus live Q&A)	£600

Intermediate training

Operational reporting for schools 3 hours	£350
Parental engagement 2 hours	£250

Ongoing support and consultancy

Account Manager	Free
Phone, email and web chat (8am-5pm, Mon-Fri)	Free

Pro training

Arbor SENCO Core Accreditation (1:1, 2x 2.5 hour sessions)	£450
Arbor Assessment Advanced Accreditation (3 x 2 hour sessions)	£350

Bespoke training

Online bespoke training (per hour)	£150
In-person bespoke training (per day)	£950
Behaviour consultation and reporting	£350
Assessment Consultation (up to 3 hours)	£350
Assessment setup and reporting (1:1, price is per hour of setup)	£150

Priced Example

For an accredited 100 school Local Authority with Arbor MIS and Arbor Finance

	Arbor Core	Arbor Comms	Arbor Perform
Primary schools	90	90	90
Primary students*	22500	22500	22500
Secondary schools	10	10	10
Secondary students	10000	10000	10000
Arbor MIS Primary base fee	£ 1,575.00	£ 1,575.00	£ 1,575.00
Arbor MIS Primary license per-student	£ 2.35	£ 5.25	£ 9.15
Arbor MIS Secondary base fee	£ 3,675.00	£ 3,675.00	£ 3,675.00
Arbor MIS Secondary license per-student	£ 2.85	£ 5.75	£ 9.70
Arbor Finance Primary license	£ 1,500.00	£ 1,500.00	£ 1,500.00
Arbor Finance Secondary license	£ 2,000.00	£ 2,000.00	£ 2,000.00
Arbor MIS Annual licences	£ 259,875.00	£ 354,125.00	£ 481,375.00
Arbor Finance Annual licences	£ 155,000.00	£ 155,000.00	£ 155,000.00
Scale discount on license fees	40%	40%	45%
Total annual Arbor licenses	£ 248,925.00	£ 305,475.00	£ 350,006.25
Online training resources	✓	✓	✓
Online community forum	✓	✓	✓
Arbor MIS Secondary school migration	£ 5,000.00	£ 5,000.00	£ 5,000.00
Arbor MIS Secondary school project management	£ 25,000.00	£ 25,000.00	£ 25,000.00
Arbor Group Programme Management	£ 2,500.00	£ 2,500.00	£ 2,500.00

* Student numbers will use numbers from GIAS initially and will be reviewed on renewal

Pricing is continued overleaf.

Priced Example

(cont. from previous page)

Arbor MIS Foundations: Primary and Secondary Onboarding training *	£ 15,500.00	£ 15,500.00	£ 15,500.00
Arbor Finance Primary and Secondary Training and Implementation *	£ 10,500.00	£ 10,500.00	£ 10,500.00
Year 1 services & training total	£ 58,500.00	£ 58,500.00	£ 58,500.00
Discount on services & training	50%	50%	50%
Total year 1 services & training	£ 29,250.00	£ 29,250.00	£ 29,250.00

Arbor Total year 1 price	£ 278,175.00	£ 334,725.00	£ 379,256.25
Arbor Total ongoing price	£ 248,925.00	£ 305,475.00	£ 350,006.25
Average annual price per school	£ 2,489.25	£ 3,054.75	£ 3,500.06
Average annual price per student	£ 7.66	£ 9.40	£ 10.77

*Maximum 5 schools per session purchased