



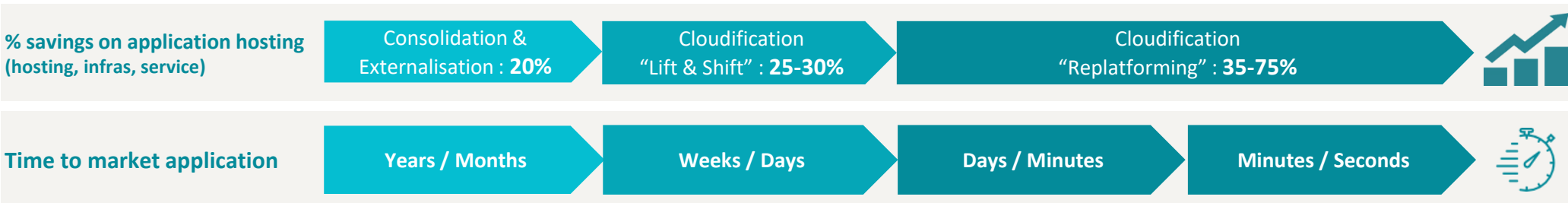
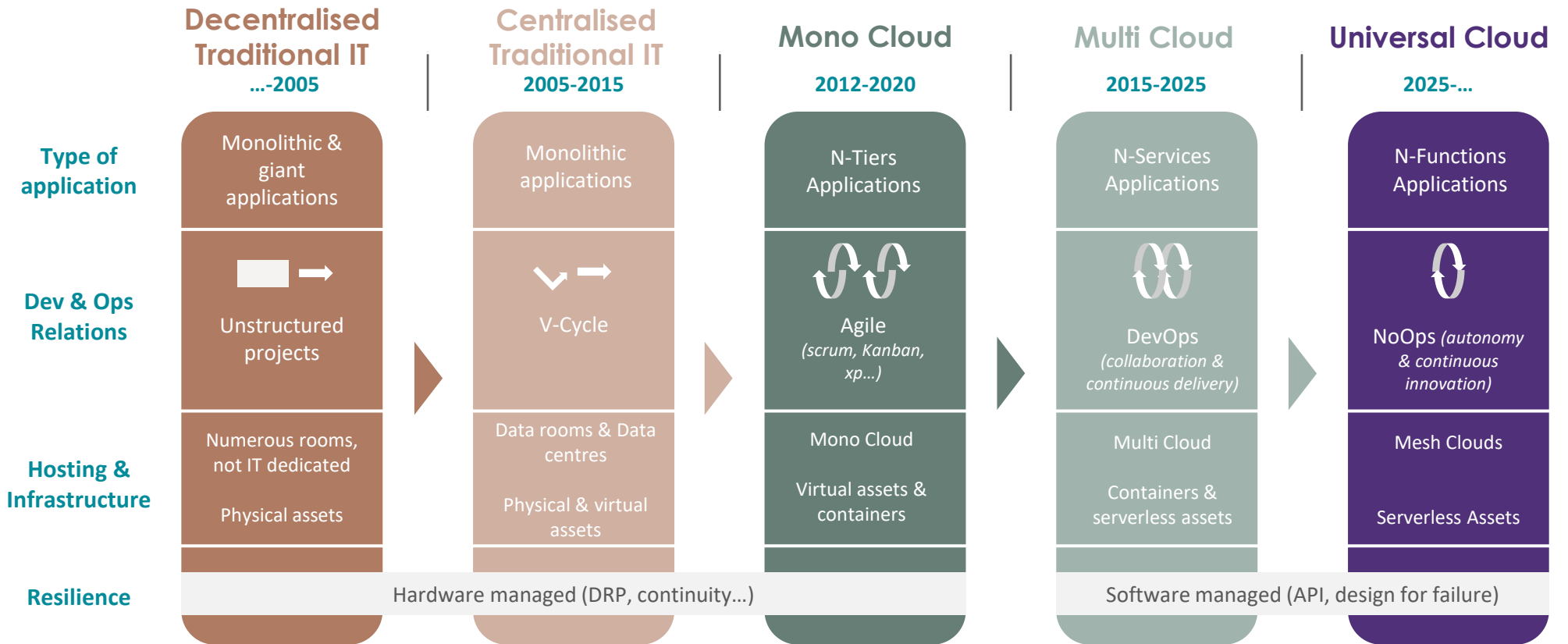
WAVESTONE

Cloud Organisation and Operating Model Design

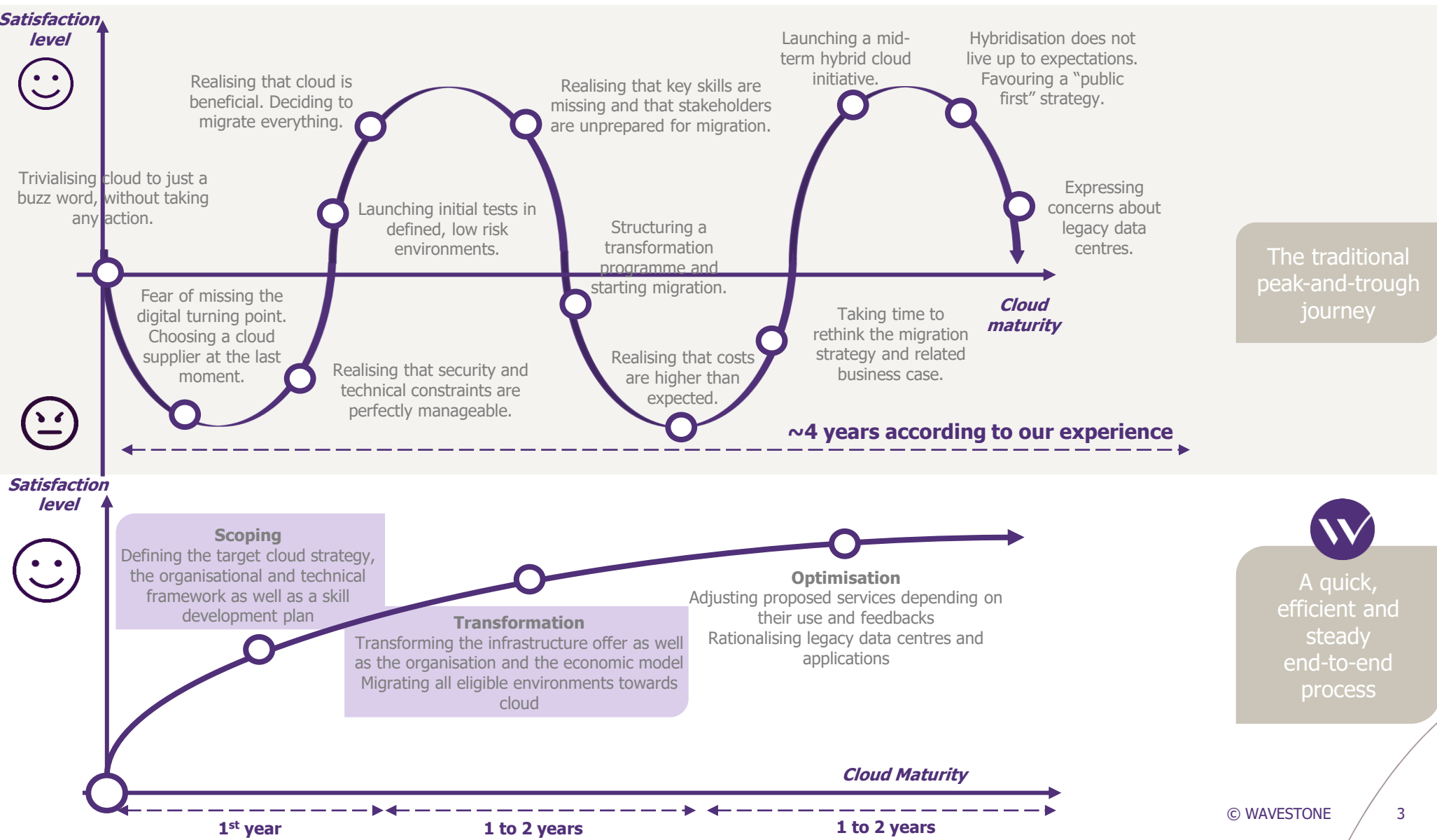
G-Cloud 13

April 2022

Wherever you are in your cloud journey, defining the appropriate organisation and operating model is key to realising the benefits of new technologies.



We help you mitigate the challenges typically encountered in integrating cloud solutions and technologies into the organisation.



Our holistic and structured approach to organisation and target operating model design ensures there are actionable plans for all areas of your organisation

1

Current and Future State Analysis

Current state and gap analysis focused on transformation objectives and cloud strategy

Service Portfolio



- Transformation objectives and Cloud strategy determination
- Analysis of current versus future service portfolio
- Determination of target user groups and providers

Organisation & Governance



- Analysis of current service delivery, integration and management capability
- Strategy for target operating model
- Determination of internal and external provider teams involved in current and future state
- Capability requirements determination

Technical Framework



- Current service operations, integration, brokerage and management tooling analysis
- Technical transformation strategy
- Future technical requirements determination

2

Target Operating Model Design

Determination of target services, including Cloud Operating model definition and underpinning technical frameworks

- Service user groups, demand, cost and access definitions for service portfolio
- Service portfolio evolution approach
- Service catalogue definition
- Service marketing strategy

- Target operating model describing teams, processes, roles, responsibilities, measures, governance structures
- Sourcing strategy alignment
- Provider integration approach alignment

- Cloud and technical platform services evolution definition
- Technical architecture definition for service operations, integration, brokerage and management
- Tooling selection and sourcing support

3

Transformation Planning & Implementation

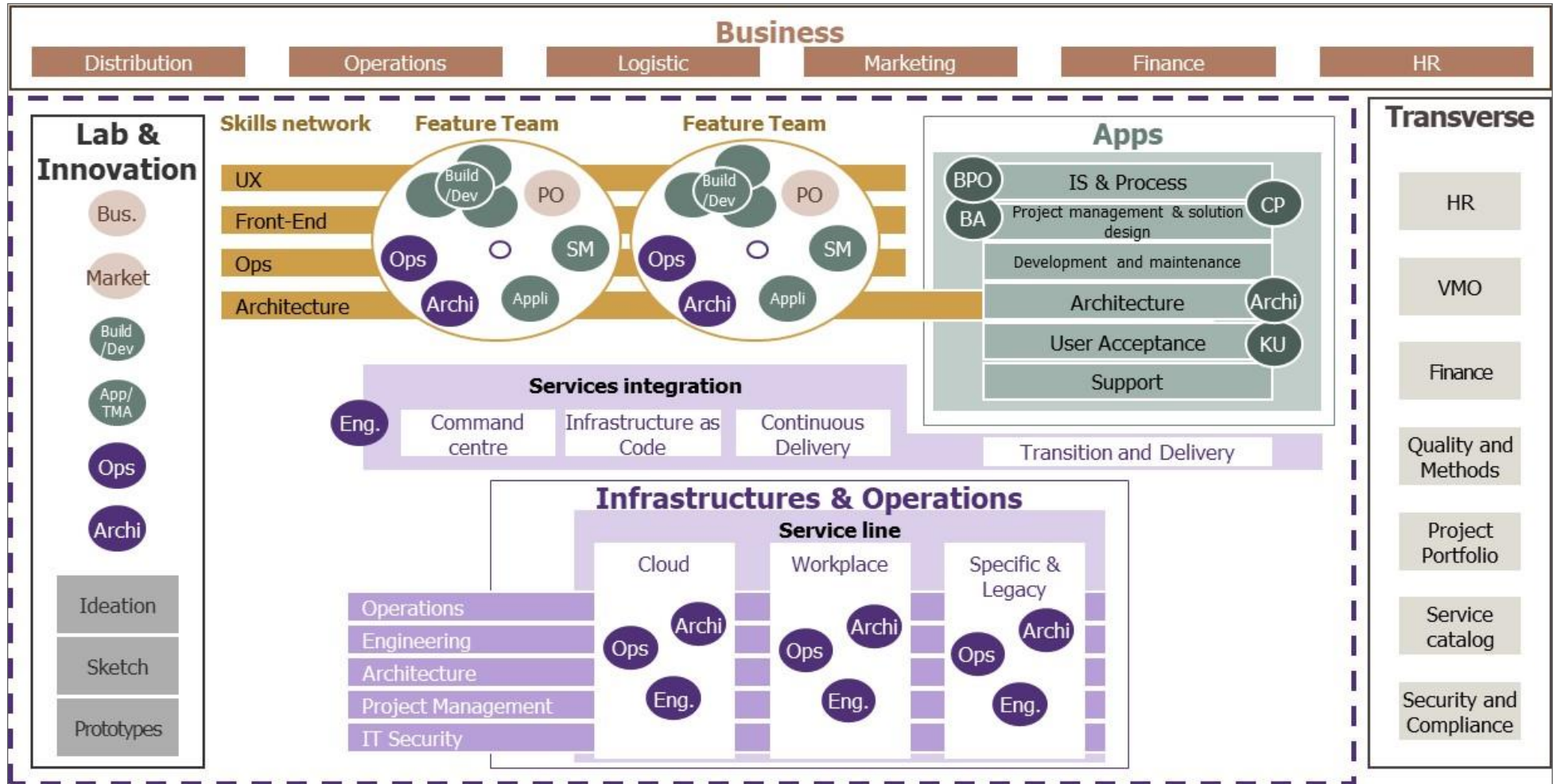
Transformation roadmap definition and implementation programme governance

- Service catalogue implementation
- Service portfolio evolution roadmap
- Service and service catalogue marketing

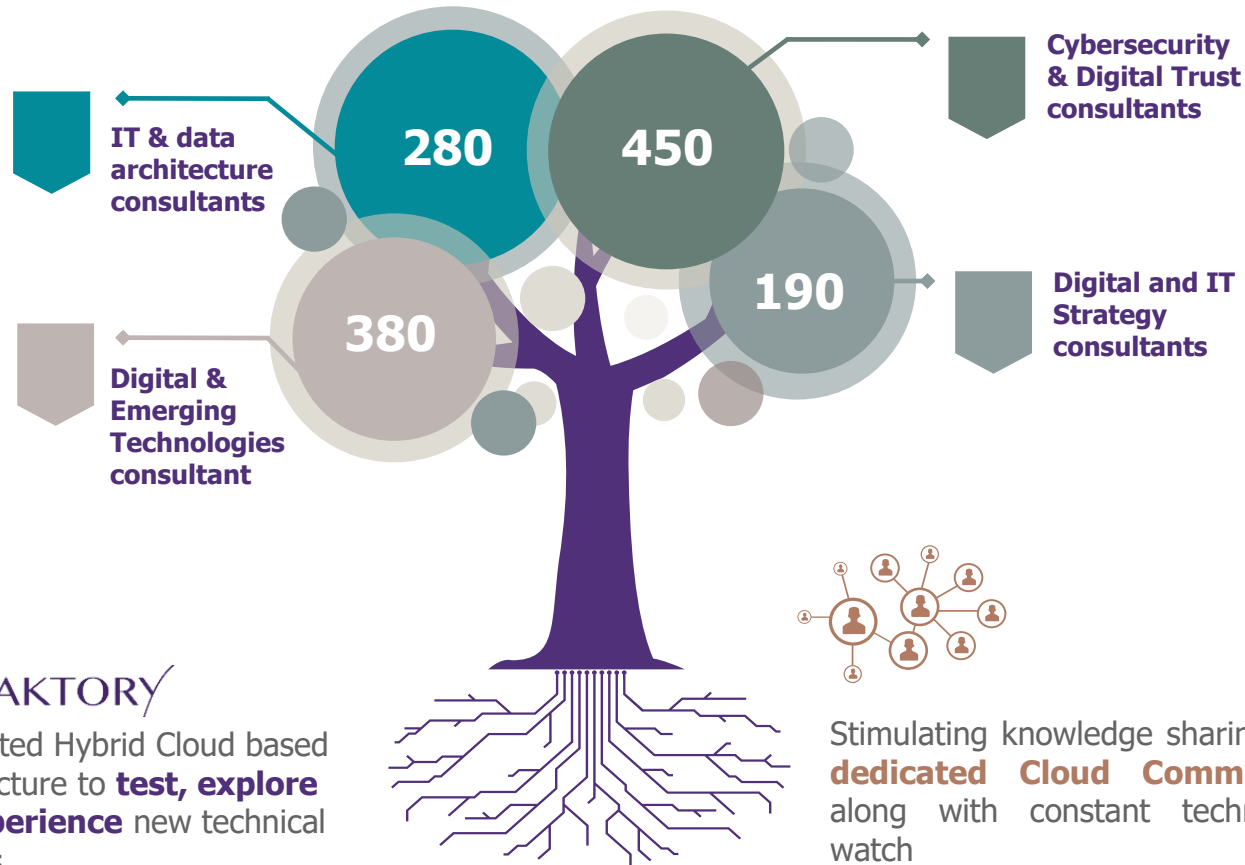
- Transformation programme governance
- Operating model implementation:
 - Teams and roles
 - Providers and services integration
 - Processes and governance
- Communication, familiarisation, training and coaching

- Technical transformation plan and governance for:
 - Cloud and technical platform services
 - Service operations, integration, brokerage and management tooling

The end result is an organisation that has the structure, people and tools to leverage and increase agility and efficiency.



Cloud & Infrastructure topics are at the heart of our competencies with 1,300+ consultants...



THE FAKTORY

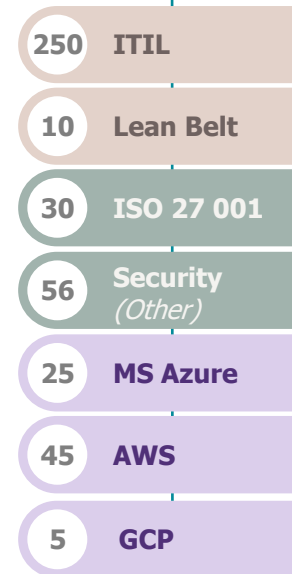
A dedicated Hybrid Cloud based infrastructure to **test, explore and experience** new technical solutions



Participation in major Cloud & Infrastructure events

(AWS summit, Cloud World Expo, Cisco cloud day, MS Techdays, DCDynamics ...)

Some of our certifications



- Organization
- Security
- Technology



Appendix

Stimulated by solving challenges and driven to succeed



Business
&
Technologies



Transformation



Positive Way

A unique ability to combine in-depth industry expertise, business functions know-how and technology mastering

BUSINESS FUNCTIONS

Strategy

Innovation management
& funding

Marketing, sales &
customer experience

People & change

Finance, risk &
procurement

Operations & supply
chain

INDUSTRIES

Financial services

Telecom, media &
entertainment

Consumer goods & retail

Manufacturing

Energies & utilities

Transportation & travel

Real estate

Public sector &
international institutions

TECHNOLOGY

Digital & IS strategy

Digital & emerging
technologies

IT & data architecture

Cybersecurity & digital
trust

Wavestone, a fast-growing company



Pure-play
consultancy



€470m



15 offices
in 9 countries



3,500+
employees

Wavestone supports leading organisations shape and deliver their most critical transformations

In the UK we are the “go to” organisation for our senior executive clients for technology advisory. Our client focused approach allows us to bring deep business and technology expertise to add value to an organisation’s agenda

Cybersecurity

**Technology
Advisory**

**Operational
Resilience**

**100+ UK Employees
and growing**

**Deep subject matter capability
and practical experience**

**Independent and
impartial advice**

Underpinned by our Attitude | Approach | Adaptability



Multidisciplinary approach

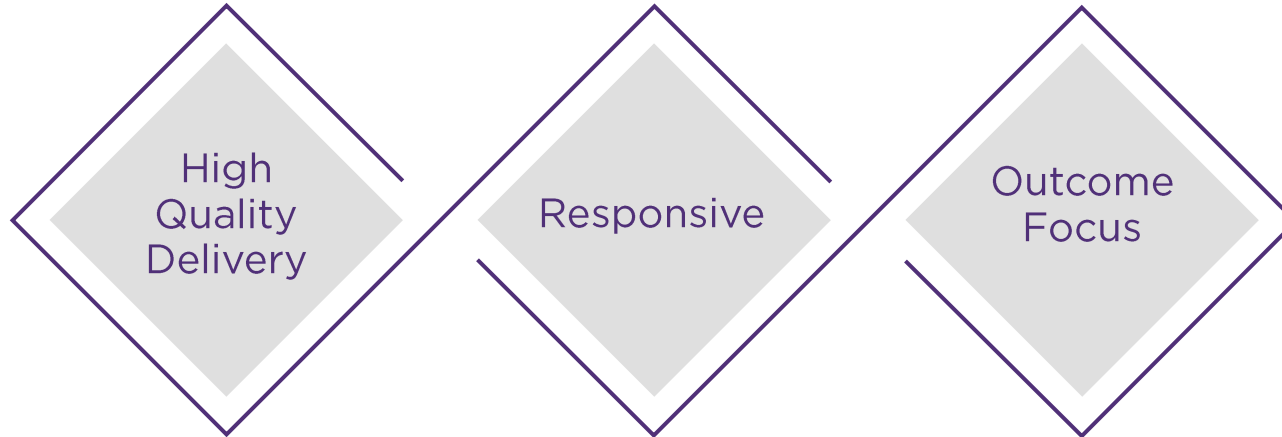
Collaborative consulting style

**Blend different
skillsets
from breadth of
expertise**

**One Global company,
flat structure,
no silos**

**Account
Manager as
single point
of contact**

How our culture drives the best outcomes for our clients



Attitude



Based on **teamwork** and **enthusiasm**, which drives the mentality to succeed with our clients

Approach



Transparency drives **honesty** and **intimacy** to create an environment of trust. Leave a legacy.

Adaptability



Always bring the best capabilities, with **flexibility** to change, delivered from a single point of contact

Here's what our clients say....

*I find there is masses of **energy and enthusiasm** and work alongside us effortlessly... through our partnership and **honesty**, we ended up in a position where we got the **outcome** we all wanted.*



COO | Global Investment Bank

*Wavestone provided programme management expertise at a very critical and sensitive time in the project. Your team was **always at our side** even through the toughest of times. Our engagement always felt like a **deep partnership**.*



US COO | Global Bank

*It has been a pleasure with working Wavestone. You have brought some much needed **expertise** and thinking to the work we have undertaken and I appreciate both the **professionalism** and **collaborative nature**.*



Head of Department |UK
Regulator

Here's some of our recent work

Investment Bank



A Cloud Security review to recommend a unified cloud solutions in a secure way, with cost-effective approach



UK Government Entity



Established an effective go-to-market strategy for the future procurement of WAN services, with advisory on improving performance and reducing circuit costs



UK Regulator



Review of cyber recovery capability to ensure preparedness for recovery from a Cyber-Attack



Large Government Department



Technical Debt discovery exercise to help provide centralised view of IT Estate

The Positive Way

WAVESTONE

Mike Newlove
Partner



Jim Hennigan
Partner



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