

## K2 Pricing for G-Cloud 14

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
Implementation (one-off)		£10,810	£19,210	£34,960	£66,460	£108,460	Standard implementation
Consultancy Day Rate (remote delivery)				£1,265			Daily rate for remote delivered consultancy

Annual Subscription

Core K2	1 Year	£30,820	£36,160	£39,280	£42,450	£47,920	Include the following modules; <ul style="list-style-type: none"> <li>Core;</li> <li>Admin;</li> <li>Graphic Viewer (CAD),</li> <li>Notification List,</li> <li>Dashboard,</li> <li>Calendar,</li> <li>Restrictions and Warnings.</li> </ul> Supports the creation of all core physical (sites, buildings, zones, floors and rooms) and organisational structures within the database. Provides the
	2 Years	£27,070	£30,530	£32,720	£34,950	£38,550	

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
	> =3 Years	£25,820	£28,660	£30,530	£32,450	£35,420	ability to link electronic document to all licensed modules. Allows for global searching and management of core reference data.

**K2 Feature Bundle (optional)**

Core Enhanced	1 Year	£3,000	£4,500	£5,250	£6,000	£7,500	Additional to Core - Attribute Manager (user defined fields), Energy and Tree Register.
	2 Years	£1,750	£2,630	£3,070	£3,500	£4,380	
	> =3 Years	£1,340	£2,000	£2,340	£2,670	£3,340	
Estates Management	1 Year	£9,000	£13,500	£15,750	£18,000	£22,500	This includes the following modules Lease, Acquisition, Deed, Disposal, Valuation, Accounts Receivable Invoice and Payments.
	2 Years	£5,250	£7,880	£9,190	£10,500	£13,130	
	> =3 Years	£4,000	£6,000	£7,000	£8,000	£10,000	

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Estates Management Enhanced	1 Year	£3,000	£4,500	£5,250	£6,000	£7,500	Additional to Estates Management - Applications, Voids and Web Based GIS.
	2 Years	£1,750	£2,630	£3,070	£3,500	£4,380	
	> =3 Years	£1,340	£2,000	£2,340	£2,670	£3,340	
Hard Facilities Management	1 Year	£12,480	£18,720	£21,840	£24,960	£31,200	This includes the following modules Assets, Asset Systems, Components, Composites, Condition, Lifecycle costing, Planned Maintenance, Service Request Maintenance, Permit to Work and Record Invoice.
	2 Years	£7,280	£10,920	£12,740	£14,560	£18,200	
	> =3 Years	£5,550	£8,320	£9,710	£11,100	£13,870	
Hard Facilities Management Enhanced	1 Year	£7,200	£10,800	£12,600	£14,400	£18,000	Additional to Hard Facilities Management - K2 Mobile and Stock Control.
	2 Years	£4,200	£6,300	£7,350	£8,400	£10,500	
	> =3 Years	£7,200	£10,800	£12,600	£14,400	£18,000	
Compliance Management	1 Year	£4,200	£6,300	£7,350	£8,400	£10,500	This includes the Fire Risk, Asbestos and Legionella Modules.
	2 Years	£2,450	£3,680	£4,290	£4,900	£6,130	

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
	> =3 Years	£1,870	£2,800	£3,270	£3,740	£4,670	
Compliance Management Enhanced	1 Year	£2,400	£3,600	£4,200	£4,800	£6,000	Additional to Compliance Management - Generic Audits.
	2 Years	£1,400	£2,100	£2,450	£2,800	£3,500	
	> =3 Years	£1,070	£1,600	£1,870	£2,140	£2,670	
Asset Management Planning	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Suitability and Sufficiency Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Capital Projects Management	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Projects and Programme Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Soft Facilities Management	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Key Management, Service request Taxi and Key Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Soft Facilities Management Enhanced	1 Year	£4,800	£7,200	£8,400	£9,600	£12,000	Additional to Software Facilities Management – Resource

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	2 Years	£2,800	£4,200	£4,900	£5,600	£7,000	Booking, Incidents and Correspondence.
	> =3 Years	£2,140	£3,200	£3,740	£4,270	£5,340	
Total users >>>	Minimum Contract commitment	Small (50 or less)	Medium (51 - 100)	Large (101 - 200)	Very Large (201 - 500)	Enormous (501+)	Description
Portal	1 Year	£4,800	£7,200	£8,400	£9,600	£12,000	This includes all portal functionality available at the time of purchase, Tribal reserve the right to charge for additional functionality.
	2 Years	£2,800	£4,200	£4,900	£5,600	£7,000	
	> =3 Years	£2,140	£3,200	£3,740	£4,270	£5,340	
<u>Reporting (optional)</u>							
Report Writing Service		£4,200	£6,300	£6,300	£8,400	£8,400	Tribal develops and maintains customer reports. Pre-Paid set number of days per year.
RDS Setup		£300				Named user access to use report builder to develop custom reports in K2 Test.	
RDS Per user		£550					

**Notes**

- All Fees exclude VAT which will be charged at the prevailing rate
- Annual Subscription Fees are invoiced annually in advance
- Implementation Fees are on-off fees for a standard implementation— and will be invoiced in advance of the commencement of the work

**Worked Example**

Customer requirements:

- Core, Estates Management and Hard Facilities Management (with the extended features) bundles for 20 users.
- Portal for 250 users
- 3 of their own users to write reports (and does not want the Tribal reporting service)
- Three-year minimum contract length commitment

Services Required	Banding	Implementation Fees	Annual Subscription Fee
<b>K2 Core</b>	Large	£34,960	£30,530
<b>Estates Management</b>			£7,000
<b>Hard Facilities Management</b>			£9,710
<b>Hard Facilities Management Enhanced</b>			£5,600
<b>Portal</b>	Very Large		£4,270
<b>RDS Per seat</b> (3 seats @ £550)	n/a	£300	£1,650
<b>Total (excluding VAT)</b>		<b>£35,260</b>	<b>£58,760</b>

**Contact Details**

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