

K2 Pricing for G-Cloud 14

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
Implementation (one-off)		£10,810	£19,210	£34,960	£66,460	£108,460	Standard implementation
Consultancy Day Rate (remote delivery)		£1,265					Daily rate for remote delivered consultancy
Annual Subscription							
Core K2	1 Year	£30,820	£36,160	£39,280	£42,450	£47,920	Include the following modules; <ul style="list-style-type: none">• Core;• Admin;• Graphic Viewer (CAD),• Notification List,• Dashboard,• Calendar,• Restrictions and Warnings. Supports the creation of all core physical (sites, buildings, zones, floors and rooms) and organisational structures within the database. Provides the
	2 Years	£27,070	£30,530	£32,720	£34,950	£38,550	

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
	> =3 Years	£25,820	£28,660	£30,530	£32,450	£35,420	ability to link electronic document to all licensed modules. Allows for global searching and management of core reference data.
K2 Feature Bundle (optional)							
Core Enhanced	1 Year	£3,000	£4,500	£5,250	£6,000	£7,500	Additional to Core - Attribute Manager (user defined fields), Energy and Tree Register.
	2 Years	£1,750	£2,630	£3,070	£3,500	£4,380	
	> =3 Years	£1,340	£2,000	£2,340	£2,670	£3,340	
Estates Management	1 Year	£9,000	£13,500	£15,750	£18,000	£22,500	This includes the following modules Lease, Acquisition, Deed, Disposal, Valuation, Accounts Receivable Invoice and Payments.
	2 Years	£5,250	£7,880	£9,190	£10,500	£13,130	
	> =3 Years	£4,000	£6,000	£7,000	£8,000	£10,000	

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Estates Management Enhanced	1 Year	£3,000	£4,500	£5,250	£6,000	£7,500	Additional to Estates Management - Applications, Voids and Web Based GIS.
	2 Years	£1,750	£2,630	£3,070	£3,500	£4,380	
	> =3 Years	£1,340	£2,000	£2,340	£2,670	£3,340	
Hard Facilities Management	1 Year	£12,480	£18,720	£21,840	£24,960	£31,200	This includes the following modules Assets, Asset Systems, Components, Composites, Condition, Lifecycle costing, Planned Maintenance, Service Request Maintenance, Permit to Work and Record Invoice.
	2 Years	£7,280	£10,920	£12,740	£14,560	£18,200	
	> =3 Years	£5,550	£8,320	£9,710	£11,100	£13,870	
Hard Facilities Management Enhanced	1 Year	£7,200	£10,800	£12,600	£14,400	£18,000	Additional to Hard Facilities Management - K2 Mobile and Stock Control.
	2 Years	£4,200	£6,300	£7,350	£8,400	£10,500	
	> =3 Years	£7,200	£10,800	£12,600	£14,400	£18,000	
Compliance Management	1 Year	£4,200	£6,300	£7,350	£8,400	£10,500	This includes the Fire Risk, Asbestos and Legionella Modules.
	2 Years	£2,450	£3,680	£4,290	£4,900	£6,130	

Concurrent Users >>>	Minimum Contract commitment	Small (5 or less)	Medium (6-15)	Large (16-25)	Very Large (26-50)	Enormous (over 50)	Description
	> =3 Years	£1,870	£2,800	£3,270	£3,740	£4,670	
Compliance Management Enhanced	1 Year	£2,400	£3,600	£4,200	£4,800	£6,000	Additional to Compliance Management - Generic Audits.
	2 Years	£1,400	£2,100	£2,450	£2,800	£3,500	
	> =3 Years	£1,070	£1,600	£1,870	£2,140	£2,670	
Asset Management Planning	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Suitability and Sufficiency Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Capital Projects Management	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Projects and Programme Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Soft Facilities Management	1 Year	£3,600	£5,400	£6,300	£7,200	£9,000	This includes the Key Management, Service request Taxi and Key Modules.
	2 Years	£2,100	£3,150	£3,680	£4,200	£5,250	
	> =3 Years	£1,600	£2,400	£2,800	£3,200	£4,000	
Soft Facilities Management Enhanced	1 Year	£4,800	£7,200	£8,400	£9,600	£12,000	Additional to Software Facilities Management – Resource

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	2 Years	£2,800	£4,200	£4,900	£5,600	£7,000	Booking, Incidents and Correspondence.
	> =3 Years	£2,140	£3,200	£3,740	£4,270	£5,340	
Total users >>>	Minimum Contract commitment	Small (50 or less)	Medium (51 - 100)	Large (101 - 200)	Very Large (201 - 500)	Enormous (501+)	Description
Portal	1 Year	£4,800	£7,200	£8,400	£9,600	£12,000	This includes all portal functionality available at the time of purchase, Tribal reserve the right to charge for additional functionality.
	2 Years	£2,800	£4,200	£4,900	£5,600	£7,000	
	> =3 Years	£2,140	£3,200	£3,740	£4,270	£5,340	
Reporting (optional)							
Report Writing Service		£4,200	£6,300	£6,300	£8,400	£8,400	Tribal develops and maintains customer reports. Pre-Paid set number of days per year.
RDS Setup		£300					Named user access to use report builder to develop custom reports in K2 Test.
RDS Per user		£550					

Notes

- All Fees exclude VAT which will be charged at the prevailing rate
- Annual Subscription Fees are invoiced annually in advance
- Implementation Fees are on-off fees for a standard implementation– and will be invoiced in advance of the commencement of the work

Worked Example

Customer requirements:

- Core, Estates Management and Hard Facilities Management (with the extended features) bundles for 20 users.
- Portal for 250 users
- 3 of their own users to write reports (and does not want the Tribal reporting service)
- Three-year minimum contract length commitment

Services Required	Banding	Implementation Fees	Annual Subscription Fee
K2 Core	Large	£34,960	£30,530
Estates Management			£7,000
Hard Facilities Management			£9,710
Hard Facilities Management Enhanced			£5,600
Portal	Very Large		£4,270
RDS Per seat (3 seats @ £550)	n/a	£300	£1,650
Total (excluding VAT)		£35,260	£58,760

Contact Details

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