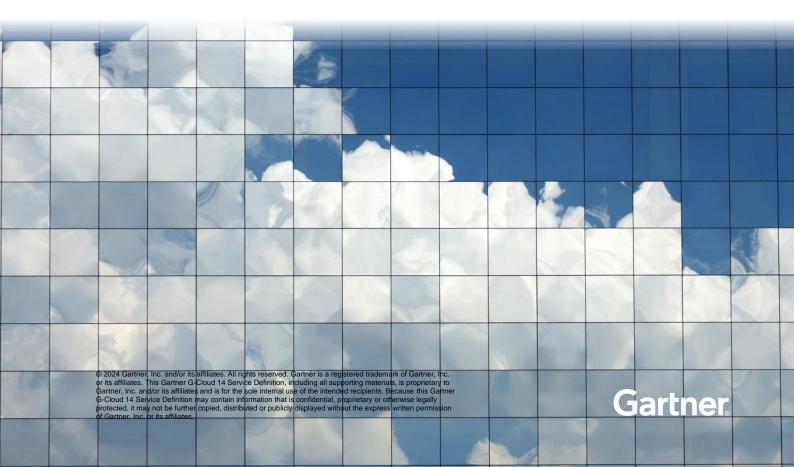# A Gartner G-Cloud 14 Service Definition for Cloud Digital Leadership — Gartner for Enterprise IT Leadership Team with Industry: Essentials Team Member (EITLTESSMI)

2024
Gartner G-Cloud 14 Service Definition

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Service Description

Gartner for Enterprise IT Leadership Team with Industry is a membership-based service for CIO direct reports that combines expert coaching with indispensable insights and the real-world experiences of peers. Tailored exclusively to professionals in IT leader roles, EITL is based on Member/Leader's individual value plans tied to their key initiatives.

Service Benefits

- Aids the productivity of clients who work in team environments
- Leader can share the Gartner relationship with his/her team
- Team Members can join the Leader in Team Inquiry
- Digital executive and team guidance, insights and skills transfer
- Targeted content based on role, preferences, and key initiatives
- Network with other IT professionals
- Gain objective insights on IT products, services, and initiatives

Service Features

- Core IT Research and Role-specific IT Research
- Peer & Practitioner Research
- Industry-specific Research and IT Initiative Based Research
- IT Key Metrics Data
- Tools and Templates
- Selected Vendor Reports
- Weekly Picks & News Analysis
- IT Podcast Series and Webinars
- Peer Networking
- Team Inquiry

Invoicing

- The service is provided for one licensed user for a period of 12 months
- Gartner will bill for 100% of the fees at contract signing
- All invoices are payable net 30 days from date of invoice

Full List of Service Features

The Deliverables for the Essentials Team Member are set forth below:

- Core IT Research
- Role-specific IT Research and IT Initiative Based Research
- Peer & Practitioner Research — Includes peer benchmarks, best practices, case studies, tools, and templates
- Industry-specific Research — Access to Gartner Research related to the specific industry pre-selected by the Client at time of purchase

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- IT Key Metrics Data — Provides performance metrics on trends in IT spending and staffing, unit costs, and performance measures across IT domains

- Tools and Templates

- Selected Vendor Reports

- Weekly Picks & News Analysis

- IT Podcast Series — A subscription-based podcast series featuring Gartner Research experts' perspectives on business priorities and challenges on topics in information technology

- Peer Networking: Gartner Peer Community — Access an exclusive, trusted community of IT and business professionals who share unbiased references and opinions on technology products and vendors to help avoid pitfalls and leverage one another's experiences with strategic IT initiatives

- Team Inquiry — Includes 30-minute sessions with Gartner Research Advisor to ask questions based on published research or request reviews of business-related documents. Team members may lead the discussion or pose questions to the analyst on their behalf or on behalf of the team, provided the sessions are scheduled and attended by the Leader to advance the Team Leader's agenda

The Essentials Team Member (i) may open an unmetered number of Weekly Picks & News Analysis, Webinars, and Event Highlights; and (ii) is entitles to access Gartner Research documents from the Research Deliverables above, as follows:

1. Share Document Allocation — Shared access to a total document allocation equal to 20 (twenty) Gartner Research documents times the number of Essentials Team Members on the Team.
2. Reversals — Up to 20 (twenty) reversals (to reverse a debit of specific Gartner Research documents) during the contract term.

Additional Terms & Conditions

- At least three (3) Advisor Team Member or Cross Function Team Member seats must be sold with each Enterprise IT Leadership Team: Team Leader. The maximum number of Members per Team is ten (10)

- Depending on travel advisories and/or government orders, at Gartner's sole discretion, some meetings and events may be held virtually

- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.

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