A Gartner G-Cloud 14 Service Definition for Cloud Digital Leadership — Executive Programs Leadership Team Plus with Industry: IT Executive Team Member (EPLPITEMI)

2024

Gartner G-Cloud 14 Service Definition

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Service Description

Executive Programs Leadership Team Plus with Industry: IT Executive Team Member service is designed for senior technology executives in large client organisations, providing indispensable insights and specific guidance on best practice for cloud deployment and strategy, plus industry insights.

Service Benefits

- An Executive Partner with experience in Senior Technology Executive roles
- Client Success Manager will serve as primary point of contact
- Digital executive guidance, insights and skills transfer
- Individualised strategies based on client priorities and initiatives
- Ongoing engagement and delivery of value
- Virtual Strategy Meetings, Analyst interactions and local events
- Industry-specific IT Research and Industry-focused Advisors
- Symposium attendance and peer networking interactions
- Best Practice and Decision Support Content

Service Features

- Assigned Service Delivery Team and Access to Gartner Analysts
- Virtual Team Workshop and Virtual Research Briefing
- Gartner IT Symposium/Xpo
- Executive Programs Events and Peer Networking
- Leadership Development Research and Related Content
- Gartner for IT Leaders Research and Related Content
- Strategic Business Content for IT Executives and Industry-specific IT Research
- Peer & Practitioner Research and IT Initiative Based Research
- Executive Programs Research on Cloud Services & Technologies
- Digital Execution Scorecards and IT Key Metrics Data

Invoicing

- The Service, which is part of Executive Programs Leadership Team Plus, requires the separate purchase of Executive Programs Leadership Team Plus: Leader
- The service is provided to one licensed user for a period of twelve months
- All invoices are payable net 30 days from date of invoice

Full List of Service Features

- Assigned Service Delivery Team — An Executive Partner with experience in senior technology executive roles and a client success manager will serve as the IT Executive Team Member's primary points of contact for this Service. They will help define and develop individualised strategies based on their priorities and initiatives. The IT Executive Team Member may interact monthly with the Executive Partner and

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Gartner to ensure ongoing engagement and delivery of value. Interactions may include: Strategy Meetings, Research Expert ("expert") interactions, local events, Symposium attendance, peer networking interactions, or Executive Partner teleconferences or meetings

- Virtual Strategy Meetings may take place between the IT Executive Team Member and the Executive Partner to review and apply Executive Programs Research, or other relevant content and advice on issues of relevance to the IT Executive Team Member
- A client success manager, an experienced service professional who understands the Client's context and priorities, helps the Client understand the entitlements of their Service, and provides personalised, proactive, concierge-level service as the single point of contact from Gartner, helps the team leverage the most relevant Gartner resources. The service professional facilitates a coordinated service approach for the team, as well as alignment between Team Members and the Leader
- Value Reviews — The Executive Partner will periodically conduct Value Reviews with the IT Executive Member against the IT Executive Member's Agenda
- Virtual Team Workshop — One (1) half-day annual strategy session (jointly determined by the Executive Partner and IT Executive Team Member), facilitated by the Executive Partner, which is focused on application of Executive Programs Research and action planning. Topic is selected by the IT Executive Team Member and Executive Partner from a list of available Executive Programs workshops. The session may include non-Team Members up to a total of 25 (twenty-five) participants
- Access to Research Advisors: Inquiry for the IT Executive Team Member — Participation is limited to the Gartner Advisor and the IT Executive Team Member. The Inquiry topic may be any area of Gartner-covered Research. Prioritised Scheduling — The IT Executive Team Member is entitled to prioritised scheduling for Inquiry and 1-on-1 sessions at Gartner IT Symposium/Xpo.
- Research Briefing — One (1) briefing session per contract period with an Advisor, delivered remotely, not to exceed four (4) hours. The session may include Team members and others from the client's organisation, up to a total of 25 (twenty-five) participants
- Attendance at Gartner IT Symposium/Xpo — One (1) complimentary, non-transferable invitation to attend Gartner IT Symposium/Xpo
- Peer Networking: Peer Directory — Access to searchable directory of senior technology leaders. Online Forums — Access to virtual discussions of common issues among peers on gartner.com, including a private forum exclusive for Executive Programs Members and Leaders. Offline Meetups — Access to designated lounges at Gartner IT Symposium/Xpo. Facilitated Networking – Executive Partner will upon request set up virtual meetings or conference calls with peers around a specific topic to discuss best practices or areas of expertise. Peer Roundtables — Access to facilitated discussions with peers; participation limited to executives with similar job roles
- Leadership Development Research and Related Content — Customised professional development content for the development of technology leaders, targeted to Team Members
- Gartner for IT Leaders Research and Related Content — Includes Gartner Core IT and Role-specific Research; diagnostic tools, templates, and case studies; Weekly Picks and News Analysis; and webinars featuring Gartner Analysts
- Strategic Business Content for IT Executives — Access to content that aligns to the changing roles of IT Executives and provides guidance around how IT Executives can be better business partners to their peers

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- IT Initiative Based Research and Role-specific IT Research
- IT Key Metrics Data — Provides performance metrics on trends in IT spending and staffing, unit costs, and performance measures across critical IT domains
- Executive Programs Research and Related Content — Research Reports — Up to 12 Reports per year, covering Gartner-selected topics on areas where business and IT intersect. (Schedules are approximations and are dependent on the publication schedule of relevant Research.) Includes associated tools and teleconferences hosted by Executive Programs authors to discuss their Research Reports
- Business Research and Related Content — Targeted to CIOs, CFOs, and other business executives
- Peer & Practitioner Research — Includes peer benchmarks, best practices, case studies, tools, and templates
- Executive Programs Research and Related Content: Research Reports — Up to 12 (twelve) Reports per year, covering Gartner-selected topics on areas where business and IT intersect. (Schedules are approximations and are dependent on the publication schedule of relevant Research.) Includes associated tools and teleconferences hosted by Executive Programs authors to discuss their Research Reports. Business Research and Related Content — Targeted to CIOs, CFOs, and other business executives
- IT Podcast Series — A subscription-based podcast series featuring Gartner Research experts' perspectives on business priorities and challenges on topics in information technology
- Digital Execution Scorecards — The Digital Execution Scorecard provides a comprehensive set of digital strategy benchmarks to accelerate decision making and drive execution.

Additional Terms & Conditions

- One (1) Leader plus a minimum of three (3) and a maximum of ten (10) additional members are required for this product option
- The Conference invitation entitles the Licensed User to register for one (1) Conference and is valid for 12 (twelve) months from the date of issue. A conference invitation provided as part of a Gartner Research offering is valid only for a conference during the contract term of that Research offering. Invitations are not transferable. A single invitation may not be used by more than one (1) employee of the client company and may not be used for admission to any conference other than the Gartner IT Symposium/Xpo Conference
- Depending on travel advisories and/or government orders, at Gartner's sole discretion, some meetings and events may be held virtually
- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.

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