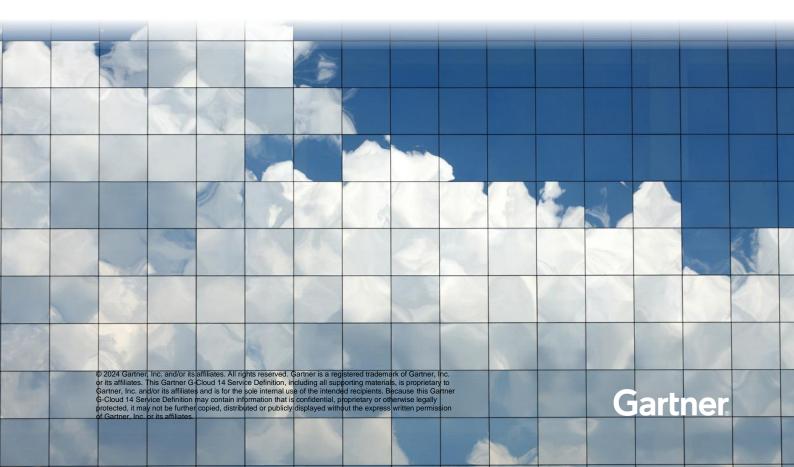
# A Gartner G-Cloud 14 Service Definition for Cloud Digital Leadership — Executive Programs Leadership Team Plus with Industry: Delegate Team Member (EPLPDELI)

2024
Gartner G-Cloud 14 Service Definition



### **Service Description**

Executive Programs Leadership Team Plus with Industry: Delegate Team Member permits the client to identify an individual reporting to the CIO, for professional development and to serve as proxy for the leader. The service provides indispensable insights and specific guidance on best practice for cloud deployment and strategy.

#### **Service Benefits**

- An Executive Partner with experience in Senior Technology Executive roles
- Client Success Manager will serve as primary point of contact
- Digital executive and team guidance, insights and skills transfer
- Individualised strategies based on client priorities and initiatives
- Ongoing engagement and delivery of value
- Analyst interactions and local events
- Symposium attendance and peer networking interactions

#### **Service Features**

- Assigned Service Delivery Team
- Access to Gartner Analysts and Virtual Team Workshop
- Gartner IT Symposium/Xpo and Peer Networking
- Access to Gartner for IT Leaders Research and Related Content
- Peer and Practitioner Research
- Industry-specific IT Research and IT Initiative Based Research
- Executive Programs Research on Cloud Services and Technologies
- Leadership Development Research and Role-specific IT Research
- IT Key Metrics Data and Digital Execution Scorecards

## **Invoicing**

- The Service is part of Executive Programs Leadership Team Plus with Industry and requires the separate purchase of Executive Programs Leadership Team Plus with Industry: Leader
- The service is provided to one licensed user for a period of twelve months
- All invoices are payable net 30 days from date of invoice

#### **Full List of Service Features**

Assigned Service Delivery Team — An Executive Partner, who has experience in senior technology executive roles, and a client success manager will serve as the Team Member's primary points of contact for this Service. The Delegate Team Member may serve as proxy for the Team Leader in working with the Executive Partner on the leader agenda. In their role as the single point of contact from Gartner, the client success manager realizes the Client's context and priorities and helps them understand the entitlements of their Service. The service professional facilitates a coordinated, concierge-level service approach to help the team leverage the most



- relevant Gartner resources and ensure alignment among Team Members and the Team Leader
- Virtual Team Workshop Participate in a half-day annual strategy session (jointly determined by the Executive Partner and Leader) facilitated by the Executive Partner, which is focused on application of Executive Programs Research and action planning. Topic is selected by Leader and Executive Partner from a list of available Executive Programs workshops
- Expert Interactions Provides access to Gartner experts associated with the Service. Inquiry call participation is limited to the expert and the Licensed User only (i.e., non-Users, either inside or outside the Client company, may not attend or otherwise participate on an inquiry call)
- Attendance at Gartner IT Symposium/Xpo One (1) complimentary, nontransferable invitation to attend Gartner IT Symposium/Xpo, including standard Symposium entitlements
- Select Peer Experiences Gartner provides opportunities for peer engagement in a variety of ways. Licensed Users have access to Gartner assets that enable ratings and reviews, connecting with qualified peers, and access to select community features
- Peer Networking: Peer Directory Access to searchable directory of senior technology leaders. Online Forums — Access to virtual discussions of common issues among peers on gartner.com. Offline Meetups — Access to designated lounges at Gartner IT Symposium/Xpo
- Peer and Practitioner Research Includes peer benchmarks, best practices, case studies, tools, and templates
- Gartner for IT Leaders Research and Related Content Includes Gartner Core IT and Role-specific Research; diagnostic tools, templates, and case studies; Weekly Picks and News Analysis; and webinars featuring Gartner Analysts
- Industry-specific IT Research Access to Gartner Research related to the specific industry pre-selected by the Client at time of purchase
- Strategic Business Content for IT Executives Access to content that aligns to the changing roles of IT executives and provides guidance around how IT executives can be better business partners to their peers
- IT Key Metrics Data Provides performance metrics on trends in IT spending and staffing, unit costs, and performance measures across critical IT domains
- IT Initiative Based Research and Role-specific IT Research
- Executive Programs Research and Related Content Research Reports Up to 12 (twelve) Reports per year, covering Gartner-selected topics on areas where business and IT intersect. (Schedules are approximations and are dependent on the publication schedule of relevant Research.) Includes associated tools and teleconferences hosted by Executive Programs authors to discuss their Research Reports. Business Research and Related Content — Targeted to CIOs, CFOs, and other business executives
- Leadership Development Research and related content Customised professional development content for the technology leaders, targeted to Team Members
- Leadership Development Coaching An individual development plan is created to identify key areas of focus and priorities. Progress against the plan will be reviewed during the contract year as follows: Up to four (4) times per year, the Executive Partner will conduct coaching teleconferences with the Delegate Team Member to: (i) review and apply Leadership Development content, Executive Programs Research,



- or other relevant content; (ii) advise the Delegate Team Member in the context of their professional and career goals; and (iii) develop, discuss the progress of, or evaluate the plan
- IT Podcast Series A subscription-based podcast series featuring Gartner experts' perspectives on business priorities and challenges on topics in information technology
- Digital Execution Scorecards The Digital Execution Scorecard provides a comprehensive set of digital strategy benchmarks to accelerate decision making and drive execution.

#### **Additional Terms & Conditions**

- This product is only available as a renewal product for existing license holders only
- The invitation or Ticket entitles Licensed User to register for one (1) conference and is valid for 12 (twelve) months from date of issue. A conference invitation provided as part of a Gartner research offering is valid only for a conference during the contract term of that service. One (1) Ticket is issued per contract term of twelve (12) months a shorter contract term does not entitle Client to a conference invitation. Invitations are nontransferable. A single invitation may not be used by more than one (1) client company employee and may not be used for admission to any conference other than Gartner IT Symposium/Xpo Conference
- Depending on travel advisories and/or government orders, at Gartner's sole discretion, some meetings and events may be held virtually
- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.

