

Gartner delivers all its work for clients via a fixed price mechanism. We have had feedback from clients that this offers the right balance of focus on outputs and outcomes as well as predictability of spend. We have therefore provided prices for each service as a baselined product. We typically see clients combining services such as a cloud product benchmarking service and a sourcing and evaluation service. We can also adapt a service to better reflect the needs of a client and the complexities of their operating environment. In this event we would provide a multiple of a service, for example x0.5 or x3, to reflect need/circumstance. Whether procuring two or more combined services at once or multiples of a specific service Gartner will still agree and deliver against a fixed fee, to defined risks, assumptions and desired outcomes.



	G-Cloud Category	Service	Unit-Based Pricing
1	Cloud Consulting	Client-Side Cloud Platform Advisory	£142,400
2	Cloud Consulting	Cloud Benchmarking — Additional Cloud-Based Service Component Benchmark	£32,500
3	Cloud Consulting	Cloud Benchmarking — Cloud Applications Productivity Assurance	£70,200
4	Cloud Consulting	Cloud Benchmarking — Cloud-Based Supplier Labour Effort Day Rates	£45,400
5	Cloud Consulting	Cloud Benchmarking — Executive IT Metrics Benchmark	£75,000
6	Cloud Consulting	Cloud Benchmarking — Market Price Assessment Benchmark	£88,400
7	Cloud Consulting	Cloud Benchmarking — Software as a Service (SaaS) Contract and Commercial Optimisation — Optimising Cloud Licensing	£203,500
8	Cloud Consulting	Cloud Cost Optimisation — Cloud Services IT Spend Transparency Baseline	£165,800
9	Cloud Consulting	Cloud Cost Optimisation — IT Savings Opportunity Identification and Appraisal	£70,200
10	Cloud Consulting	Cloud Cost Optimisation — Roadmap Development	£45,400
11	Cloud Consulting	Cloud Cost Optimisation — Rapid Spend Optimisation	£165,800
12	Cloud Consulting	Cloud Data and Analytics — AI Capability Maturity Assessment	£142,400
13	Cloud Consulting	Cloud Data and Analytics — AI Centre of Excellence (CoE) Design	£152,800
14	Cloud Consulting	Cloud Data and Analytics — Artificial Intelligence Strategy and Roadmap	£203,500
15	Cloud Consulting	Cloud Data and Analytics — Data Literacy	£203,500
16	Cloud Consulting	Cloud Data and Analytics — Data Maturity Capability Assessment	£165,800
17	Cloud Consulting	Cloud Data and Analytics — Data Stewardship and Data Governance Accelerator	£203,500
18	Cloud Consulting	Cloud Data and Analytics — D&A, AI Use Case Elicitation and Prioritisation	£70,200
19	Cloud Consulting	Cloud Data and Analytics — Data-driven Data and Analytics Strategy	£267,500
20	Cloud Consulting	Cloud Data and Analytics — Decision Intelligence Assessment and Diagnostic	£203,500
21	Cloud Consulting	Cloud Financial Management (CFM) — Contract and Workload Optimisation	£160,000
22	Cloud Consulting	Cloud Financial Management (CFM) — Contract Pricing and Discounts	£100,000
23	Cloud Consulting	Cloud Financial Management (CFM) — Governance and Architecture	£300,000
24	Cloud Consulting	Cloud Financial Management (CFM) — Multicloud Strategy, Architecture and Tooling	£360,000
25	Cloud Consulting	Cloud Infrastructure — Cloud Component Document Review	£32,500
26	Cloud Consulting	Cloud Infrastructure — Cloud Discovery Workshop	£45,400
27	Cloud Consulting	Cloud Infrastructure — Cloud Fitness for Purpose Assessment	£105,300
28	Cloud Consulting	Cloud Infrastructure — Cloud Optimisation for Data Centres	£203,500
29	Cloud Consulting	Cloud Infrastructure — CRM Application Assessment	£165,800
30	Cloud Consulting	Cloud Infrastructure — Legacy Technology Remediation Strategy	£223,600
31	Cloud Consulting	Cloud Infrastructure — Strategy	£182,400
32	Cloud Consulting	Cloud Operations — Business Continuity and Disaster Recovery Plan Assessment	£105,300
33	Cloud Consulting	Cloud Operations — Digital Service Delivery Compliance Assessment	£70,200
34	Cloud Consulting	Cloud Operations — Network Assurance	£88,400
35	Cloud Consulting	Cloud Operations — Service Delivery Assessment	£105,300
36	Cloud Consulting	Cloud Security — Cybersecurity Controls Maturity Assessment	£105,300
37	Cloud Consulting	Cloud Security — Cybersecurity for the Board	£203,500
38	Cloud Consulting	Cloud Security — Cybersecurity Function Optimisation	£165,800
39	Cloud Consulting	Cloud Security — Cybersecurity Solution Architecture	£70,200
40	Cloud Consulting	Cloud Security — Cybersecurity Supply Chain Security Assessment	£136,500

41	Cloud Consulting	Cloud Security — Cybersecurity IAM Modernisation	£165,800
42	Cloud Consulting	Cloud Security — SOC Development Optimisation and Sourcing	£182,400
43	Cloud Consulting	Cloud Sourcing — Assurance	£136,500
44	Cloud Consulting	Cloud Sourcing — Business Case Development	£120,400
45	Cloud Consulting	Cloud Sourcing — Cloud Service Procurement Roadmap and Plan	£88,400
46	Cloud Consulting	Cloud Sourcing — Contract Portfolio Optimisation	£165,800
47	Cloud Consulting	Cloud Sourcing — Dynamic Sourcing	£72,200 (monthly unit cost)
48	Cloud Consulting	Cloud Sourcing — Evaluation and Selection	£136,500
49	Cloud Consulting	Cloud Sourcing — Negotiation Strategy and Planning	£120,400
50	Cloud Consulting	Cloud Sourcing — Strategy	£165,800
74	Cloud Consulting	Cloud Sourcing — Transition Strategy, Planning and Delivery Assurance	£152,800
51	Cloud Consulting	Cloud Sourcing — Vendor Ecosystem Design	£267,500
52	Cloud Consulting	Cloud Sourcing — Vendor Management Optimisation	£120,400
53	Cloud Consulting	Cloud Strategy — Impact Assessment of Moving to Cloud	£136,500
54	Cloud Consulting	Cloud Strategy — Service Management Integration Strategy	£142,400
55	Cloud Consulting	Cloud Strategy — IT Assessment and Vision Definition	£88,400
56	Cloud Consulting	Cloud Strategy — Strategy Definition	£165,800
57	Cloud Consulting	Cloud Transformation — Applications Portfolio Transition Assessment	£223,600
58	Cloud Consulting	Cloud Transformation — Conceptual Target Platform Architecture	£152,800
59	Cloud Consulting	Cloud Transformation — Digital Innovation Centre / COE design	£152,800
60	Cloud Consulting	Cloud Transformation — Digital Transformation Programme Assurance	£223,600
61	Cloud Consulting	Cloud Transformation — ERP (SAP) Transformation Journey	£223,600
62	Cloud Consulting	Cloud Transformation — Fusion Cloud Optimising Hybrid Ways of Working	£203,500
63	Cloud Consulting	Cloud Transformation — Hybrid Cloud Change Assessment and Roadmap	£152,800
64	Cloud Consulting	Cloud Transformation — Hybrid Cloud Change Leadership Assessment and Development	£70,200
65	Cloud Consulting	Cloud Transformation — Hybrid Cloud Fusion Operating Model	£203,500
66	Cloud Consulting	Cloud Transformation — Hybrid Cloud Fusion Operating Model Component Design	£105,300
67	Cloud Consulting	Cloud Transformation — Hybrid Cloud Performance, Value Indicators and Dashboards	£136,500
68	Cloud Consulting	Cloud Transformation — TalentScore Benchmark for Hybrid Cloud & Cloud Teams	£152,800
69	Cloud Consulting	Cloud Transformation — Hybrid Cloud Workforce Management Maturity Assessment	£88,400
70	Cloud Consulting	Cloud Transformation — Postmodern ERP Options Analysis	£223,600
71	Cloud Consulting	Cloud Transformation — Project Gate Assurance	£105,300
72	Cloud Consulting	Cloud Transformation — Service Component Readiness Assessment	£70,200
73	Cloud Consulting	Cloud Transformation — Transition and Transformation Assurance	£88,400
75	Cloud Consulting	Cloud Transformation — User Experience and Engagement Strategy	£152,800
76	Cloud Consulting	Digital Leadership — Digital Maturity Assessment	£88,400
77	Cloud Consulting	Digital Leadership — Digital Workplace & Employee Experience Strategy	£165,800
78	Cloud Consulting	Digital Leadership — Execution Roadmap	£70,200
79	Cloud Consulting	Digital Leadership — Mobility and Employee Device Strategy	£165,800
80	Cloud Consulting	Digital Leadership — Operating Model Strategy	£223,600
81	Cloud Consulting	Digital Leadership — Programme Outline (ROM) Cost Projections	£88,400
82	Cloud Consulting	Digital Leadership — Stakeholder Interviews and Discovery	£25,000
83	Cloud Consulting	Machinery of Government Change — Technical Divestment	£120,400
84	Cloud Consulting	Cloud Product Management — Strategy and Design	£142,400
85	Cloud Consulting	Cloud Product Management — Support and Execution	£105,300