

# **A Gartner G-Cloud 14 Service Definition for Cloud Research — Gartner Industry Advisory Services Leadership Team Plus: Essentials Team Member (IASLPSSM)**

2024

Gartner G-Cloud 14 Service Definition

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## Service Description

Industry Advisory Services Leadership Team Plus is ideally suited to the direct reports of a CIO and their teams. It features indispensable insights including robust Business Initiatives content, Peer & Practitioner content, Gartner for IT Leaders research and content, and industry-specific research and content.

## Service Benefits

- Aids the productivity of clients who work in team environments
- Leader can share the Gartner relationship with his/her team
- Team Members can join the Leader in Team Inquiry
- Targeted content based on role, preferences, and key initiatives
- Network with other IT professionals
- Gain objective insights on IT products, services, and initiatives

## Service Features

- Industry-specific IT Research and Role-specific IT Research
- Gartner for IT Leaders Research and IT Initiative Based Research
- Strategic Business Content for IT Executives
- Peer and Practitioner Research
- Select *Harvard Business Review* content
- Diagnostic Tools, Templates, and Case Studies
- Selected Vendor Reports and Weekly Picks & News Analysis
- IT Podcast Series and Webinars
- Team Analyst Inquiry
- Peer Networking

## Invoicing

- The service is provided for one licensed user for a period of 12 months
- Gartner will bill for 100% of the fees at contract signing
- All invoices are payable net 30 days from date of invoice

## Full List of Service Features

- Industry-specific IT Research — Research that provides analysis and advice on major issues within the selected industry (Banking & Investment, Energy & Utilities, Insurance, Manufacturing or Retail). Industry research is designed to deliver key technology insights to technology leaders, business-focused IT professionals, and business executives
- Gartner for IT Leaders Research and related content — Includes Core IT and role-specific Research; diagnostic tools, templates, and case studies; Weekly Picks and News Analysis; and webinars featuring Gartner experts
- Role-specific IT Research and IT Initiative Based Research

- Strategic Business Content for IT Executives — Select Business content related to business topics of strategic interest to IT executives
- Peer and Practitioner Research — Includes peer benchmarks, best practices, case studies, tools and templates
- Select *Harvard Business Review* content — Specially selected documents that leverage Harvard business expertise in key industries
- IT Key Metrics Data — Provides performance metrics on trends in IT spending and staffing, unit costs, and performance measures across IT domains
- IT Podcast Series — A subscription-based podcast series featuring Gartner Research experts' perspectives on business priorities and challenges on topics in information technology
- Webinars — Periodic web conferences where Gartner research advisors speak on timely topics in information technology and then solicit questions from listeners
- Team Analyst Inquiry — The Team Leader must schedule and attend the Team Inquiry sessions which are up to 30 minutes. Team Members may lead the discussion or pose questions to the research advisor on behalf of the team, provided all such questions and discussions advance the Team Leader's agenda
- Peer Networking: Peer Community — Access an exclusive, trusted community of IT and business professionals who share unbiased references and opinions on technology products and vendors to help avoid pitfalls and leverage one another's experiences with strategic IT initiatives

Additional information on the Deliverables listed above include the following:

The Essentials Team Member may open an unmetered number of Weekly Picks, News Analysis, and Webinars; and is entitled to access Gartner Research documents from the Research Deliverables above, as follows:

(a) Shared Document Allocation – Shared access to a total document allocation equal to 20 (twenty) Gartner Research documents times the number of Essentials Team Members on the Team.

(b) Reversals – Up to 20 (twenty) reversals (to reverse a debit of specific Gartner Research documents) during the contract term.

## Additional Terms & Conditions

- This product is only available as a renewal product for existing license holders only
- At least three (3) Advisor Team Member or Cross Function Team Member seats must be sold with each Industry Advisory Services Leadership Team Plus: Team Leader. The maximum number of Members per Team is ten (10)
- The Essentials Team Member may open an unmetered number of Weekly Picks, News Analysis, and Webinars; and is entitled to access Gartner Research documents from the Research Deliverables above, as follows: (a) Shared Document Allocation – Shared access to a total document allocation equal to 20 (twenty) Gartner Research documents times the number of Essentials Team Members on the Team. (b) Reversals – Up to 20 (twenty) reversals (to reverse a debit of specific Gartner Research documents) during the contract term.
- Participation in Analyst Inquiry is limited to the Licensed User(s) and the Gartner Analyst only (i.e., non- Users, either inside or outside of the Client company, may not attend or otherwise participate on the call). For Team Inquiry sessions: (i) The Team Leader must schedule and attend the sessions, and (ii) Team Members may lead the

discussion or pose questions to the Analyst on behalf of the team, provided all such questions and discussions advance the Team Leader's agenda

- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of [gartner.com](https://gartner.com).