

# **A Gartner G-Cloud 14 Service Definition for Cloud Consulting: Digital Leadership — Operating Model Strategy**

2024

Gartner G-Cloud 14 Service Definition

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## Service Summary

Gartner's operating model strategy will define the optimum operating structure for your IT and digital organisation.

## Service Description

This service establishes the business-aligned operating model for the digital/IT organisation. Based on Gartner's proven methodologies, the service comprises the establishment of the digital bimodal operating model to ensure that:

- The service defines the capabilities the digital/IT organisation requires
- Your digital/IT organisation is optimally sized in terms of staff numbers
- Assess capability gaps where new roles and skills are needed
- Defined roles and reporting structures in both the retained organisation and key roles in any service integration layers
- The mission of the digital/IT organisation aligns with business priorities
- Aligned with strategic priorities, the need to assess, prioritise and effectively exploit digital and cloud capabilities

## Service Benefits

- Defines the detailed digital bimodal operating model
- Ensures function scope, purpose and accountabilities are defined
- Removes barriers to the adoption of cloud approaches
- Defines target state, digital operating model
- Defines functional scope, purpose and accountabilities
- Defines digital/IT roles and reporting structures
- Develops digital/IT staff sizing
- Assesses digital/IT capability gaps
- Allows organisations to recognise and execute cloud opportunities
- Builds digital dexterity

## Service Features

- Define target state digital operating model and architecture topography
- Functional scope, purpose and accountabilities
- Define roles and reporting structures
- Develop staff sizing
- Assess capability gaps
- Actionable and prioritised recommendations
- Clear value proposition presentation document for senior stakeholders
- Roadmap to a business-aligned digital operating model, including cloud

## Full List of Service Features

Most reorganising organisations are trying to solve relationship, process or people problems. There is seldom a right choice of organisational structure, only a set of trade-offs and choices that must be evaluated. However, a clear line of sight from the business through the IT workstream is critical.

Design the optimum operating structure for your digital/IT organisation.

This digital operating model will define your organisation, often covering the following dimensions:

- Data, Tools and Platforms — Well-structured, clean and accessible data enabling and driving processes and decision-making across the organisation. Digitally- and cloud-enabled tools and platforms which accelerate efficiencies
- Performance and Financials — Measurements and metrics which drive the performance of the enterprise business, teams, and people
- Organisational Structure, Talent, and Decision Rights — The structure and associated governance model of your organisation, how it influences enterprise business operations and includes roles, responsibilities, reporting relationships, skill sets and more

## Project Approach

- Week 0: Project initiation:
  - Agree and advise participants dates for workshops and presentations, schedule interviews, and provide briefing documentation to Gartner
- Weeks 1 to 4: Information gathering and review of high-level organisation options:
  - Review current high-level designs of the IT functions of the organisational and planned target state
  - Conduct selected interviews (up to 16) over up to five calendar days
- Weeks 4-8: Develop detailed organisation design:
  - Define functional scope, purpose and accountabilities, roles, and reporting structures and agree on workloads against staffing expectations. Develop staff sizing and assess capability gaps
  - Facilitate 3 workshops (between 5 and 15 participants, to be agreed upon with client sponsor)
- Weeks 9-10: Conduct workshops to assess and test design:
  - Facilitate 3 workshops (between 5 and 15 participants, to be agreed with the client)
- Weeks 11 to 12: Develop an operating model plan and recommendations:
  - Provide a concise report highlighting issues and opportunities

Provide actionable and pragmatic recommendations for improvements to allow greater exploitation and value from cloud and related technologies

## Project Schedule

Gartner anticipates completion of this engagement within 12 weeks.