

A Gartner G-Cloud 14 Service Definition for Cloud Digital Leadership — Gartner for Executive Chief Procurement Officers: Team Leader (GECPOTL)

2024

Gartner G-Cloud 14 Service Definition

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Service Description

Gartner for Executive Chief Procurement Officers: Team Leader is for the most senior supply chain executive in the client company, typically the CPO, and his or her leadership team. The Service provides access to Gartner research and experts to help Chief Procurement Officers and their teams execute against critical priorities.

Service Benefits

- A personalised service delivery model led by Executive Partner
- Effective resource allocation, issues diagnosis, and best practice insights
- Network with other procurement professionals
- Team Members can join the Leader in Team Inquiry
- Targeted content based on role, preferences, and key initiatives
- Gain objective insights on procurement products, services, and initiatives
- Digital executive and team guidance, insights and skills transfer
- Live and virtual events with peer executives
- Unlimited, on-demand advisory and research advisor support

Service Features

- Guided Service Partner
- Member Value Plan
- Annual Strategy Meeting
- CPO Role-based Content & Tools
- Peer Experiences
- Facilitated Peer Networking and Events
- Individual Inquiry and Team Inquiry
- Gartner BuySmart™
- Supply Chain Conference Ticket with VIP Access

Invoicing

- The service is provided to one licensed user for a period of twelve months
- All invoices are payable net 30 days from date of invoice

Full List of Service Features

- Guided Service Partner — An Executive Partner will serve as the Licensed User's primary point of contact for this Service and will maintain the relationship through the delivery of the Service and implementation of a member value plan
- Member Value Plan — This customized service plan is created in collaboration with the Licensed User at the beginning of the Service and reviewed periodically through the membership lifecycle. Elements include setting Licensed User expectations, value criteria, up to three (3) key initiatives and action plan

- Annual Strategy Meeting — Licensed User will meet virtually with the Executive Partner for coaching and advice on strategic planning and execution of up to three (3) key initiatives. Guidance will be based on the collective expertise of Gartner research and the peer community
- Exclusive Role Based Content & Tools — Insight and Tools tailored to meet the unique and evolving needs of a specific role within an organisation. Topics span from building and maintaining programs to demonstrating business value, empowering clients to serve as strategic partners within their organisations, and enabling growth.
- Cross-practice Research content — Access to a selection of content from across Gartner that addresses key responsibilities and organisational dependencies of the CPO. Topics include supply chain, risk and real estate
- Executive Leadership Key Initiatives — Access to content written on initiatives for Executive Leadership to address the specific and shared needs of leaders in their broader executive role a regardless of domain, e.g., Digital Business Transformation, Talent, Internal Communications, and others
- Enhanced Vendor Selection Research — Access to all Gartner Magic Quadrant and Market Guide methodologies to aid in the vendor selection process
- Webinars — Periodic multi-client virtual events (live and/or replays) where Gartner expert(s) present research on a topic and clients participate through Q&A chats/polls. Clients have access to webinars through gartner.com
- Peer Experiences — Gartner provides opportunities for peer engagement in a variety of ways. Licensed Users have access to Gartner assets that enable ratings and reviews, connecting with qualified peers, access to community features, and exclusive features specific to client role
- Facilitated Networking — Service Delivery Team will, upon request, arrange meetings with peers around a specific topic to discuss best practices or areas of expertise
- Individual Inquiry — Unlimited, 50-minute sessions with Gartner research advisors to ask questions based on published research or request reviews of business-related documents. Participation is limited to the research advisor and the Partner, Delegate or Advisor Team Members. Partners, Delegates or Advisor Team Members may participate in each other's inquiry sessions
- Team Inquiry — Includes 50-minute sessions with Gartner research advisors to ask questions based on published research or request reviews of business-related documents. Team Members may lead the discussion or pose questions to the research advisor on their behalf or on the behalf of the team, provided the sessions are scheduled and attended by the Leader to advance the Team Leader's agenda
- Shareable Summaries — Clients in a team solution can download and share PowerPoint (PPT) summaries of select Research content within their organisations for the purposes of furthering their MCPs. Summaries contain executive summaries of the research note and key graphics only. Must be used in accordance with the Gartner Usage Policy and the sharing guidelines set forth in the PPT document
- Gartner BuySmart™ — Gartner BuySmart™ helps clients select and craft a fair deal (e.g., determine what they need, pick the right provider, align deal structure with needs, and negotiate contracts to optimise spend and reduce complexity) through inquiries and document/proposal reviews by reducing costs and avoiding common pitfalls using the most recent insights on technology spend management, contracting practices, and long-term risk mitigation
- One (1) Gartner Supply Chain Conference VIP Ticket — The Gartner Supply Chain Conference Ticket provides admission to one (1) Gartner SC Conference with VIP

access. The VIP access provides an exclusive and elevated experience tailored to executives

Additional Terms & Conditions

- Each Team must consist of 1 Leader and 1 to 10 coterminous Team Members. All Team Member licenses must be coterminous with the Leader license
- Participation in inquiry calls is limited to Licensed User(s) and Gartner research expert only (i.e., non-Users, either inside or outside of the client company, may not attend or otherwise participate on the call). Team Leader is entitled to two (2) types of inquiry: (i) inquiry sessions with an expert (“Individual Inquiry”), which may be scheduled and attended independent of Team Members; and (ii) inquiry sessions with an expert and the team (“Team Inquiry”). For Team Inquiry sessions: (i) Team Leader must schedule and attend the sessions, and (ii) Team Members may lead discussions or pose questions to expert on behalf of the team, provided all such questions and discussions advance the Leader’s agenda
- The Conference Ticket is a numbered identifier (e.g., 424562) that entitles Licensed User to register for one (1) Conference as specified in the Ticket Letter emailed to Client. Tickets are valid for 12 (twelve) months from date of issue, per the expiration date on the Ticket Letter. Tickets provided as part of a Gartner research offering are valid only for Gartner conferences during the contract term of that service. One (1) Ticket is issued per contract term of 12 (twelve) months – a shorter contract term does not entitle Client to a Ticket. Tickets are transferable within the client company but may not be transferred to another company. A single Ticket may not be used by more than one (1) individual and may not be used for admission to any conference other than a Supply Chain Conference
- Depending on travel advisories and/or government orders, at Gartner’s sole discretion, some meetings and events may be held virtually
- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.