

G-Cloud 14

Cloud Support Services

Rate Card
May 2024





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Cloud Support Services Rate Card

G Cloud Services for this Rate Card

This Cloud Support Services Rate Card applies to the following services within the G-Cloud Support Services lot within G-Cloud 14

- PwC - Information Governance Services
- PwC - eDiscovery Cloud Services
- PwC - Managing Cloud Transformation
- PwC - Dynamic Strategic and Scenario Planning
- PwC - Cloud Transformation Strategy and Planning
- PwC - Enterprise Cloud Based Transformation
- PwC - Enterprise Transformation Optimise
- PwC - Data Migration Services
- PwC - Cloud Training Services
- PwC - Cloud Readiness Assessment Services
- PwC - Application Management Services
- PwC - Cloud Integration Services
- PwC - Cloud Delivery and DevOps Services
- PwC - Environment Management and Security Services
- PwC - Customer-led Transformation Solutions
- PwC - Customer-led Transformation - Salesforce Solutions
- PwC - Customer-led Transformation - Microsoft Solutions
- PwC - Microsoft PowerPlatform_Centre of Excellence and Implementation Strategy
- PwC - Back Office ERP Enabled Transformation
- PwC - Oracle Cloud ERP Implementation Services
- PwC - Oracle Business Intelligence Services
- PwC - Oracle Cloud Enterprise Performance Management Services
- PwC - Enterprise Performance Management Services
- PwC - Oracle Custom Application Development Services
- PwC - Oracle Cloud HCM and Payroll Implementation Services
- PwC - Integrated ERP and HCM Implementation Services
- PwC - Oracle SCM Cloud Implementation Services
- PwC - Oracle Applications Optimisation Services
- PwC - SAP Ariba_e-Procurement and Supply Chain Collaboration Solution Services
- PwC - SAP GRC_Governance, Risk and Compliance Solution Services
- PwC - SAP Business Integration Services
- PwC - SAP Digital Finance Transformation Services
- PwC - SAP Business Analytics Strategy Services
- PwC - SAP Cloud Integration (end-to-end) Services
- PwC - SAP Cloud Platform Services
- PwC - Microsoft Dynamics 365 Enabled Back Office transformation
- PwC - Microsoft Dynamics 365 Finance for Local Government Services
- PwC - Connected Digital Enterprise - Transforming Businesses by Leveraging Digital Assets Across People, Process and Automation
- PwC - Supply Chain Intelligence 1.0
- PwC - Supply Chain Control Tower
- PwC - Digital Procurement Services
- PwC - Mission Control Programme Intelligence Services
- PwC - DA Maturity Assessment and Roadmap
- PwC - Trusted Data Services
- PwC - Procurement Analytics Services
- PwC - Analytics Driven Business Insight Services
- PwC - RPA and Automation Services

- PwC - IT Sourcing Services
- PwC - WorkPlace_Plus - Microsoft 365 adoption
- PwC - Perform Plus Performance Improvement Programme Licence
- PwC - Emerging Technology Assurance Services
- PwC - Cloud Application Assurance Services
- PwC - Strategy & Transformation Assurance Services
- PwC - Technology Operations Assurance Services
- PwC - P3M Programme and Project Assurance Services
- PwC - Commercial Assurance Services
- PwC - Software Asset Management Services
- PwC - Data and Cloud Solution Services
- PwC - Operate Managed Capacity Services
- PwC - Sustainability and Climate Change Services
- PwC - Data Confidence for Cloud
- PwC - Artificial Intelligence (AI) Assurance Services

This document provides our **day rate card** applicable to all of the above Services. A range of rates are provided within the rate card below as we have a range of workforces and levels that are able to provide the services defined above based on the business need. The experience level and rate of resource will always be matched against the business requirements of the buying organisation.

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£ 100.00	£ 100.00	£ 100.00	£ 100.00	£ 100.00	£ 100.00

2. Assist	£ 750.00	£ 750.00	£ 400.00	£ 250.00	£ 650.00	£ 650.00
3. Apply	£ 1,280.00	£ 1,280.00	£ 500.00	£ 290.00	£ 900.00	£ 900.00
4. Enable	£ 1,830.00	£ 1,830.00	£ 1,200.00	£ 940.00	£ 1,600.00	£ 1,600.00
5. Ensure, advise	£ 2,300.00	£ 2,300.00	£ 1,240.00	£ 980.00	£ 2,100.00	£ 2,100.00
6. Initiate, influence	£ 2,600.00	£ 2,600.00	£ 1,250.00	£ 990.00	£ 2,300.00	£ 2,300.00
7. Set strategy, inspire mobilise	£ 2,750.00	£ 2,750.00	£ 1,260.00	£ 1,000.00	£ 2,500.00	£ 2,500.00

PwC Rate Card Assumptions

1. Supplier Staff will work an eight-hour day exclusive of travel & lunch.
2. Supplier Staff will work a five-day week, Monday to Friday excluding National Holidays.
3. Travel costs within the M25 are included in the day rate. Travel outside of the M25 will be billable to the customer department at an agreed standard rate which may be set out in the Call Off Contract or otherwise agreed between the Parties.
4. The ratecard listed above is aligned to SFIA 8 categories as described at sfia-online.org except for the following SFIA subcategories, for which the rates listed under 'Change and Transformation' in the ratecard above will apply: 'Data and Analytics', 'User Experience', 'Computational Science', and strategy / design of all subcategories of 'Delivery and Operation' in SFIA.
5. Rates stated under 'Development and Implementation' and 'Delivery and Operation' assume use of Supplier's nearshore and offshore delivery capabilities. If security constraints apply, Supplier's rates listed under 'Change and Transformation' will be applicable for UK-based resources. Supplier will work with Buyers to agree the most appropriate blend of resources to support Value for Money objectives whilst remaining compliant with applicable security requirements.
6. Rates defined in this rate card for 'strategy' related work refers to technology / IT strategy related activities – this rate does not apply to Supplier resources performing corporate / business strategy related work where different rates may apply.
7. Rates for large scale or long duration projects or programmes may qualify for a discount of up to 5% which Supplier would be happy to discuss with potential Buyers during the procurement process.
8. Large scale or long duration projects or programmes may be suitable for a Risk / Reward or Contingent arrangement. Supplier would be happy to discuss this with potential Buyers during the procurement process.

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