

# G-Cloud 14

Cloud Support Services

Rate Card  
May 2024





# Contents

## G Cloud Support Services Rate Card

• G Cloud Services for this Rate Card	Page 3
• G Cloud Rates	Page 5
• PwC Rate Card Assumptions	Page 6

# Cloud Support Services Rate Card

G Cloud Services for this Rate Card

This Cloud Support Services Rate Card applies to the following services within the G-Cloud Support Services lot within G-Cloud 14

- PwC - Data Sharing and Monetisation Services
- PwC - Palantir Related Services
- PwC - Safe transition to cloud
- PwC - Data Services for AI
- PwC - AI Training Services
- PwC - Articulating the Value of AI Services
- PwC - AI Integration and Implementation Services
- PwC - AI Development and Support Services
- PwC - Procurement Notice Service
- PwC - Perform Plus Performance Improvement Programme
- PwC - Grants Management Service

This document provides our **day rate card** applicable to all of the above Services. A range of rates are provided within the rate card below as we have a range of workforces and levels that are able to provide the services defined above based on the business need. The experience level and rate of resource will always be matched against the business requirements of the buying organisation.

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£ 100.00	£ 100.00	£ 100.00	£ 100.00	£ 100.00	£ 100.00
2. Assist	£ 750.00	£ 750.00	£ 400.00	£ 250.00	£ 650.00	£ 650.00
3. Apply	£ 1,280.00	£ 1,280.00	£ 500.00	£ 290.00	£ 900.00	£ 900.00
4. Enable	£ 1,830.00	£ 1,830.00	£ 1,200.00	£ 940.00	£ 1,600.00	£ 1,600.00
5. Ensure, advise	£ 2,300.00	£ 2,300.00	£ 1,240.00	£ 980.00	£ 2,100.00	£ 2,100.00
6. Initiate, influence	£ 2,600.00	£ 2,600.00	£ 1,250.00	£ 990.00	£ 2,300.00	£ 2,300.00
7. Set strategy, inspire mobilise	£ 2,750.00	£ 2,750.00	£ 1,260.00	£ 1,000.00	£ 2,500.00	£ 2,500.00

## PwC Rate Card Assumptions

1. Supplier Staff will work an eight-hour day exclusive of travel & lunch.
2. Supplier Staff will work a five-day week, Monday to Friday excluding National Holidays.
3. Travel costs within the M25 are included in the day rate. Travel outside of the M25 will be billable to the customer department at an agreed standard rate which may be set out in the Call Off Contract or otherwise agreed between the Parties.
4. The ratecard listed above is aligned to SFIA 8 categories as described at [sfia-online.org](http://sfia-online.org) except for the following SFIA subcategories, for which the rates listed under 'Change and Transformation' in the ratecard above will apply: 'Data and Analytics', 'User Experience', 'Computational Science', and strategy / design of all subcategories of 'Delivery and Operation' in SFIA.
5. Rates stated under 'Development and Implementation' and 'Delivery and Operation' assume use of Supplier's nearshore and offshore delivery capabilities. If security constraints apply, Supplier's rates listed under 'Change and Transformation' will be applicable for UK-based resources. Supplier will work with Buyers to agree the most appropriate blend of resources to support Value for Money objectives whilst remaining compliant with applicable security requirements.
6. Rates defined in this rate card for 'strategy' related work refers to technology / IT strategy related activities – this rate does not apply to Supplier resources performing corporate / business strategy related work where different rates may apply.
7. Rates for large scale or long duration projects or programmes may qualify for a discount of up to 5% which Supplier would be happy to discuss with potential Buyers during the procurement process.
8. Large scale or long duration projects or programmes may be suitable for a Risk / Reward or Contingent arrangement. Supplier would be happy to discuss this with potential Buyers during the procurement process.

Confidential. This document does not constitute a Call-Off Contract for Services with PricewaterhouseCoopers LLP. Where we are engaged to provide Services, our Services will be governed by a subsequent Call-Off Contract that may be entered into between us. If you receive a request under freedom of information legislation to disclose any information we provided to you, you will consult with us promptly before any disclosure. All information contained in this document or otherwise provided or made available as part of any Award Procedure is confidential and may not be disclosed to anyone else without our prior consent.

© 2024 PricewaterhouseCoopers LLP. All rights reserved. 'PwC' refers to the UK member firm, and may sometimes refer to the PwC network. Each member firm is a separate legal entity. Please see [www.pwc.com/structure](https://www.pwc.com/structure) for further details.