

## **G-Cloud 14 Services**

### **Pricing document**

Crown Commercial Service Supplier



### Contents

G-Cloud 14 Services	1
Contents Error!	Bookmark not defined.
Overview	2
LogicalisAdvisory Services	6
Application Performance Maturity Assessment	6
Azure Kubernetes Service (AKS)	6
Azure Stack HCI	6
Cloud Maturity Assessment	6
Cloud Plan, Design and Migrate	6
Cloud Optimisation	6
Cloud Security Assessment	6
Microsoft Fabric Data and AI	7
Hybrid/Multicloud Operations	7
Virtual Desktop	7
Logicalis Security Services	8
Managed Firewall	8
Managed MFA	8
Managed Security Incident Alert and Response (SIAR)	8
Managed SIEM (SOC Services)	8
Managed Defender for Endpoint	8
Managed Cisco Umbrella	8
Managed PAM	8
Standalone Services	
Application Performance Management	10
Cloud Resource Management and Cost Optimisation	10
Microsoft Azure Landing Zone – Production Ready Cloud Platform	10
SD-WAN-as-a-Service	10
Software	10
Trend Micro Vision One	10
Wiz	10



### Overview

With over 30-years' experience in connectivity, data centre and cloud services, Logicalis UK has designed and operated dedicated, public and shared services environments for public sector organisations from devolved administrations, higher education, local government, emergency services, and health services.

Our services include Cloud Readiness Assessment, Cloud Security Assessment, Cloud Plan, Design and Migrate, hybrid and multi-cloud management, and Cloud Managed Services (Microsoft Azure Landing Zone, Cloud Security, Managed SIEM, Application and Resource Performance).

Logicalis has a range of proven methodologies and services to enable our customers to confidently assess, adopt and adapt their environment to cloud services.

Service category / name	Pricing	Discount for educational organisations
Logicalis Advisory Services		
Application Performance Maturity	Prices starting from £800 a	
Assessment	person a day	
Azure Kubernetes Service	Prices starting from £10,000	
Azure Stack HCI	Prices starting from £40,000	
Cloud Optimisation	Prices starting from £20,000	
Cloud Plan, Design and Migrate	Prices starting from £15,000	
Cloud Readiness Assessment	Prices starting from £15,000	
Cloud Security Assessment	Prices starting from £15,000	
Microsoft Fabric Data and Al	Prices starting from £10,000	
DevSecOps Foundation	Prices starting from £15,000	
Hybrid / Multicloud Operations	Prices starting from £15,000	
Virtual Desktop	Prices starting from £5,000	
Logicalis Security Services		



Managed Firewall	Prices starting from £164.95	
	(per firewall per month)	
Managed MFA	Prices starting from £2.89	
	(Per user per month including	
	Duo License and managed	
	service)	
Managed Security Incident Alert	Prices starting from £8.00	
and Response (SIAR)	(per device per month)	
Managed SIEM (SOC Services)	Prices starting from £3,000	
	(Per instance per month)	
Managed Cisco Umbrella	Prices starting from £822.27	
	(This is minimum price for up	
	to 500 users)	
Managed PAM	Prices starting from £202.61	
	(Per user per month	
	managed service only,	
	license separate)	
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Standalone Services		
Application and Resource	Prices starting from £	
Performance		
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Cloud Resource Management and	Prices starting from £	
Cost Optimisation		
Microsoft Azure Landing Zone –	Prices starting from £	
Production Ready Cloud Platform		
SD-WAN-as-a-Service	Prices starting from £	
	1	

### **Cloud Software**

Cloud Sync	Prices starting from £0.09	
	(per instance/relationship per	
	hour)	
NetApp Cloud Insights	Prices starting from £6	
	(per Managed Unit per Month	
	for 1 year)	



Nathan Claud Dealeur Cardia		
NetApp Cloud Backup Service	Prices starting from £0.05	
	(per GB per month pay as	
	you go)	
NetApp Cloud Data Sense	Prices starting from £35	
	(per TB per Month)	
NetApp Multi-Cloud Data	Prices starting from £0.03	
Management Tiering	(per GB per month)	
NetApp Global File Cache	Prices starting from £5,195*	
	(Per licence per year)	
Spot – Cloud Optimisation and	Savings starting from £0**	
Automation	(a unit a month)	
VEEAM Availability Suite	Prices starting at £1,100	$\boxtimes$
Universal Licence	(Per licence - 10 instances	
	per licence 1 Year)	
VEEAM Backup for Office 365	Prices starting at £14.50	$\boxtimes$
	(a user public sector)	
VEEAM Kubernetes Backup and	Prices starting at £1,650	$\boxtimes$
DR with Kasten	(licence per year)	
Trend Micro Version One Attack	Pricing starting at £2846	
Surface Risk Management for	(per licence per year)	
Cloud		
Trend Vision One Attack Surface	Pricing starting at £10.5	
Management for on-premise	(per licence per year)	
desktops and server		
Zero Trust Secure Access	Pricing starting at £31.89	
	(per licence per year)	
Trend Vision One Container	Pricing starting at £674	
Security	(per node per year)	
Vision One File Security	Pricing starting at £3063	
	(per 500k scans)	
Trend Vision One - Endpoint	Pricing starting at £24	
Security (Core) with XDR (EDR)	(per licence	
	scans)	
Trend Vision One - Endpoint	Pricing starting at £158	
Security (Pro) for Servers with	(per licence per year)	
XDR		
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Trend Vision One Email and	Pricing starting at £14	
Collaboration Security O365 and	(per licence per year)	
email agteway with XDR		
Trend Micro Cloud One –	Pricing starting at £5250	
Network Security - IPS	(per licence per year)	
Wiz	Pricing starting at £20	
	(per individual workload	
	per month)	
* GFC is licensed as an annual subscription, with the pricing increment being the number of locations which are granted access to the centralized Cloud Volumes. There is no charge for GFC core instances, giving customers the flexibility to deploy as many GFC core instances in as many clouds as would be required for the optimal configuration. Likewise, there is no pricing based upon the number of users, storage capacities in the cloud, etc. The cost is based upon the number of sites being given access, in the context of which member of the Cloud Volumes for includes the context of which member of the Cloud		
Volumes family you are using. This annual fee includes the software, product updates/maintenance, and support		
**Pay as you go - % of savings realised		
Logicalis Cloud Hosting Services		
Cloud Volumes ONTAP - Azure	Prices starting from £0.04	
	(per gigabit per month)	



# **Logicalis Advisory Services**

### **Application Performance Maturity Assessment**

Logicalis' Application Performance Maturity Assessment enables organisations to assess their current maturity and capability to deploy tools to improve cloud transparency, visibility, performance, availability, user experience, code quality, application development lifecycle, and cloud infrastructure resources necessary to accelerate the transformation of their mission critical applications.

### Azure Kubernetes Service (AKS)

Simplify the deployment, management and operations of Kubernetes. Use a fully managed Kubernetes container orchestration service provided by Azure.

### Azure Stack HCI

Deploy and run VMs in your datacentre or at the edge using your existing tools, processes, and skillsets. Extend your datacentre to the cloud with Azure Backup, Azure Monitor, and Azure Security Center.

### Cloud Maturity Assessment

Using a blend of knowledge and industry best practices for cloud cost management (FinOps) we can help your business to: Identify where cost savings can be made. Assess your business' cost management maturity and provide areas for improvement. Automate aspects of cost management controls in order to keep costs low.

### Cloud Plan, Design and Migrate

Cloud Plan, Design and Migrate services from Logicalis provide expertise from our Microsoft Azure certified cloud architects, consultants and engineers for a range of use cases from cloud migrations to rearchitecting new or existing cloud deployments. These services follow-on from our Cloud Assessments and precede our Managed Azure services.

### **Cloud Optimisation**

Ensure your cloud objectives align with business goals, drive operational excellence and champion sustainability, whilst safeguarding against security threats. Pillars include Cost Optimisation, Security, Reliability, Operational Excellence, Performance Efficiency, and Sustainability..

### **Cloud Security Assessment**

Our Cloud Security Assessment benefits organisations with existing Microsoft Azure deployments who need verification that their security and governance meets industry best



practice. This remotely delivered service audits and grades Azure environments and recommends where security controls, networking, governance policies and application architectures need changing to meet Microsoft security guidelines.

### Microsoft Fabric Data and AI

Logicalis Data Foundation in Azure is governed, secure, reliable, and production ready for all current requirements, and provide flexibility for future ones. Logicalis help to ensure the platform is secure, stable, managed, and automated where possible whilst allowing for consistent updates to the platform as new features are enabled.

### Hybrid/Multicloud Operations

Azure Arc for Server management, data services, and Kubernetes provides a single control plane to allow you to manage your hybrid/multi-cloud estate by extending the capabilities of Azure Resource Manager to virtual machines and Kubernetes, regardless of if they are on premises or deployed in another public cloud platform.

### Virtual Desktop

Enable a secure remote desktop experience from virtually anywhere.



# **Logicalis Security Services**

### Managed Firewall

Logicalis' Managed Firewall Service provides 24x7x365 alerting and response, enabling businesses to shift the burden of network security, compliance, and monitoring to our security experts.

Logicalis help prevent cyber-attacks and unauthorised access to your business assets, saving you money and keeping your business running as usual without unwanted interruptions.

### Managed MFA

Logicalis eliminates the risk of unauthorised access to the network by offering a Multi-Factor Authentication managed service. The solution ensures your data can only be accessed by your staff, anywhere and at any time, securely.

### Managed Security Incident Alert and Response (SIAR)

The Logicalis managed SIAR service provides organisations with an added layer of security to help reduce the risk of compromise. It will alert and respond to suspicious activity at the user-level to protect against insider and external threat indicators that could compromise business critical assets.

### Managed SIEM (SOC Services)

This service offers Security Incident, Event and Response Management and include identifying indicators of compromise and advising recommended courses of action. Logicalis ensures that monitoring tools are continually tuned to changing needs and evolving threats, whilst our security analysts are able to quickly identify events and trigger response actions.

### Managed Defender for Endpoint

To support your evolving business requirements, Logicalis will ensure that your systems have the latest protection against malware, viruses, spyware and other security risks. Microsoft Defender for Endpoint is an enterprise endpoint security platform designed to help enterprise networks prevent, detect, investigate, and respond to advanced threats.

### Managed Cisco Umbrella

Cisco Umbrella is a secure internet gateway that provides the first line of defence against internet. This Logicalis Umbrella service takes complete management ownership, providing security protection at the DNS layer from Malware, CNC, Botnets, etc. and provides further granular DNS filtering for Content Categories (adult themes, gambling, etc).

### Managed PAM

Privileged accounts provide access to an organization's most sensitive data and critical





systems. When unsecure, passwords to access these accounts can easily be stolen or shared with unauthorized users.

Our solution ensures privileged accounts are maintained and audited to assure businesses that critical access to their systems are secure.



# **Standalone Services**

### **Application Performance Management**

Logicalis' Application Performance Management Service, powered by AppDynamics, enables organisations to accelerate application and cloud transformation by providing full transparency, viability and analysis of the performance, business impact, availability, user experience, code quality, development lifecycle, and infrastructure resources of mission critical business applications.

### Cloud Resource Management and Cost Optimisation

Logicalis' Cloud Resource Management and Cost Optimisation, powered by Turbonomic, enables organisations to take control of their cloud resources and associated costs, enabling them to continually optimise their environment and mitigate wasted resources and cloud spend; with average 30% savings for non-optimised cloud environments.

### Microsoft Azure Landing Zone – Production Ready Cloud Platform

Designed by Logicalis Cloud and Azure Specialists, our Production Ready Cloud Platform is a pre-configured environment that sits within Microsoft Azure. It addresses all of the configuration, risk, and security issues that need to be considered before migrating workloads to the cloud.

#### SD-WAN-as-a-Service

Enabling connectivity to applications hosted in the cloud or delivered as SaaS in a secure and flexible manner is critical delivering business benefit. SD-WAN technology delivers flexible and secure connectivity between applications wherever they are hosted and out to entitled users, on a corporate site or working remotely.



Trend Micro One is a collection of technologies that use the unified cybersecurity platform called Vision One to protect your endpoints, cloud, email, network, web, and more. We do this by applying layered protection sensors across your organisation to defend your systems regardless of device, application, network, or location.

#### Wiz

Wiz provided by Logicalis, provides holistic cloud security SaaS solution using an agentless, graph-based approach that enables comprehensive risk assessment across the entire security



stack.