

G-Cloud 13 Services

Pricing document

Crown Commercial Service Supplier



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Overview

With over 30-years' experience in connectivity, data centre and cloud services, Logicalis UK has designed and operated dedicated, public and shared services environments for public sector organisations from devolved administrations, higher education, local government, emergency services, and health services.

Our services include Cloud Readiness Assessment, Cloud Security Assessment, Cloud Plan, Design and Migrate, hybrid and multi-cloud management, and Cloud Managed Services (Microsoft Azure Landing Zone, Cloud Security, Managed SIEM, Application and Resource Performance).

Logicalis has a range of proven methodologies and services to enable our customers to confidently assess, adopt and adapt their environment to cloud services.

Service category / name	Pricing	Discount for educational organisations		
Logicalis Advisory Services				
Application Performance Maturity	Prices starting from £800 a			
Assessment	person a day			
Azure Kubernetes Service	Prices starting from £10,000			
Azure Stack HCI	Prices starting from £40,000			
Cloud Maturity Assessment	Prices starting from £10,000			
Cloud Plan, Design and Migrate	Prices starting from £10,000			
Cloud Readiness Assessment	Prices starting from £10,000			
Cloud Security Assessment	Prices starting from £10,000			
Data Foundation	Prices starting from £15,000			
DevSecOps Foundation	Prices starting from £15,000			
Hybrid / Multicloud Operations	Prices starting from £5,000			
Managed Collaboration Suite	Prices starting from £3,000			
Virtual Desktop	Prices starting from £5,000			
Digital Network Readiness	Prices starting from £800 a			
Assessment (DNRA)	person a day			
Logicalis Security Services				



Managed Firewall	Prices starting from £164.95		
	(per firewall per month)		
Managed MFA	Prices starting from £2.89		
	(Per user per month including		
	Duo License and managed		
	service)		
Managed Security Incident Alert	Prices starting from £8.00		
and Response (SIAR)	(per device per month)		
Managed SIEM (SOC Services)	Prices starting from £3,000		
	(Per instance per month)		
Managed Cisco Umbrella	Prices starting from £822.27		
	(This is minimum price for up		
	to 500 users)		
Managed PAM	Prices starting from £202.61		
	(Per user per month		
	managed service only,		
	license separate)		
		4	
Standalone Services			
Application and Resource	Prices starting from £		
Performance			
Cloud Resource Management and	Prices starting from £		
Cost Optimisation			
Microsoft Azure Landing Zone –	Prices starting from £		
Production Ready Cloud Platform			
SD-WAN-as-a-Service	Prices starting from £		
01			
Cloud Software			
Cloud Sync	Prices starting from £0.09		
	(per instance/relationship per		
	hour)		
NetApp Cloud Insights	Prices starting from £6		
	(per Managed Unit per Month		
	for 1 year)		



NetApp Cloud Backup Service	Prices starting from £0.05			
	(per GB per month pay as			
	you go)			
NetApp Cloud Data Sense	Prices starting from £35			
	(per TB per Month)			
NetApp Multi-Cloud Data	Prices starting from £0.03			
Management Tiering	(per GB per month)			
NetApp Global File Cache	Prices starting from £5,195*			
	(Per licence per year)			
Spot – Cloud Optimisation and	Savings starting from £0**			
Automation	(a unit a month)			
VEEAM Availability Suite	Prices starting at £1,100	\boxtimes		
Universal Licence	(Per licence - 10 instances			
	per licence 1 Year)			
VEEAM Backup for Office 365	Prices starting at £14.50	×		
	(a user public sector)			
VEEAM Kubernetes Backup and	Prices starting at £1,650			
DR with Kasten	(licence per year)			
* GFC is licensed as an annual subscription, with the pricing increment being the number of locations which are granted access to the centralized Cloud Volumes. There is no charge for GFC core instances, giving customers the flexibility to deploy as many GFC core instances in as many clouds as would be required for the optimal configuration. Likewise, there is no pricing based upon the number of users, storage capacities in the cloud, etc. The cost is based upon the number of sites being given access, in the context of which member of the Cloud Volumes family you are using. This annual fee includes the software, product updates/maintenance, and				
support **Pay as you go - % of savings realised				
Logicalis Cloud Hosting Services				
Cloud Volumes ONTAP - Azure	Prices starting from £0.04			
	(per gigabit per month)			
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Logicalis Advisory Services

Application Performance Maturity Assessment

Logicalis' Application Performance Maturity Assessment enables organisations to assess their current maturity and capability to deploy tools to improve cloud transparency, visibility, performance, availability, user experience, code quality, application development lifecycle, and cloud infrastructure resources necessary to accelerate the transformation of their mission critical applications.

Azure Kubernetes Service (AKS)

Simplify the deployment, management and operations of Kubernetes. Use a fully managed Kubernetes container orchestration service provided by Azure.

Azure Stack HCI

Deploy and run VMs in your datacentre or at the edge using your existing tools, processes, and skillsets. Extend your datacentre to the cloud with Azure Backup, Azure Monitor, and Azure Security Center.

Cloud Maturity Assessment

Using a blend of knowledge and industry best practices for cloud cost management (FinOps) we can help your business to: Identify where cost savings can be made. Assess your business' cost management maturity and provide areas for improvement. Automate aspects of cost management controls in order to keep costs low.

Cloud Plan, Design and Migrate

Cloud Plan, Design and Migrate services from Logicalis provide expertise from our Microsoft Azure certified cloud architects, consultants and engineers for a range of use cases from cloud migrations to rearchitecting new or existing cloud deployments. These services follow-on from our Cloud Assessments and precede our Managed Azure services.

Cloud Readiness Assessment

Logicalis' Cloud Readiness Assessment provides an analysis of existing IT assets and non-Azure workloads with the full costs and effort involved with moving them to cloud.

We provide an approach to reducing Cloud and IT Operating Costs, offering better services to stakeholders and making recommendations on all security and governance issues.

Cloud Security Assessment

Our Cloud Security Assessment benefits organisations with existing Microsoft Azure deployments who need verification that their security and governance meets industry best



practice. This remotely delivered service audits and grades Azure environments and recommends where security controls, networking, governance policies and application architectures need changing to meet Microsoft security guidelines.

Data Foundation

Logicalis Data Foundation in Azure is governed, secure, reliable, and production ready for all current requirements, and provide flexibility for future ones. Logicalis help to ensure the platform is secure, stable, managed, and automated where possible whilst allowing for consistent updates to the platform as new features are enabled.

DevSecOps Foundation

Logicalis DevSecOps Foundation allows organisations to implement DevSecOps processes and tooling, shortcutting common pitfalls and mistakes using our knowledge and experience in the field, allowing organisations to ship faster with increased levels of security.

Digital Network Readiness Assessment (DNRA)

Logicalis' DNRA demonstrates where and how a new digital network infrastructure can benefit your organisation. To ensure alignment to your requirements, Logicalis go beyond infrastructure discovery to execute a consultative exercise that will help shape any future SDN or Cloud strategy whilst understanding operational processes, management procedures and security policies.

Hybrid/Multicloud Operations

Azure Arc for Server management, data services, and Kubernetes provides a single control plane to allow you to manage your hybrid/multi-cloud estate by extending the capabilities of Azure Resource Manager to virtual machines and Kubernetes, regardless of if they are on premises or deployed in another public cloud platform.

Managed Collaboration Suite

The Logicalis Collaboration Suite enables employees to collaborate effectively and provides management with clear benchmarking and analytics to track adoption and measure success. The Logicalis Collaboration suite, built on Cisco and Microsoft technology and delivered as a managed service, is designed to help organisations scale the digital collaboration experience.

Virtual Desktop

Enable a secure remote desktop experience from virtually anywhere.



Logicalis Security Services

Managed Firewall

Logicalis' Managed Firewall Service provides 24x7x365 alerting and response, enabling businesses to shift the burden of network security, compliance, and monitoring to our security experts.

Logicalis help prevent cyber-attacks and unauthorised access to your business assets, saving you money and keeping your business running as usual without unwanted interruptions.

Managed MFA

Logicalis eliminates the risk of unauthorised access to the network by offering a Multi-Factor Authentication managed service. The solution ensures your data can only be accessed by your staff, anywhere and at any time, securely.

Managed Security Incident Alert and Response (SIAR)

The Logicalis managed SIAR service provides organisations with an added layer of security to help reduce the risk of compromise. It will alert and respond to suspicious activity at the user-level to protect against insider and external threat indicators that could compromise business critical assets.

Managed SIEM (SOC Services)

This service offers Security Incident, Event and Response Management and include identifying indicators of compromise and advising recommended courses of action. Logicalis ensures that monitoring tools are continually tuned to changing needs and evolving threats, whilst our security analysts are able to quickly identify events and trigger response actions.

Managed Cisco Umbrella

Cisco Umbrella is a secure internet gateway that provides the first line of defence against internet. This Logicalis Umbrella service takes complete management ownership, providing security protection at the DNS layer from Malware, CNC, Botnets, etc. and provides further granular DNS filtering for Content Categories (adult themes, gambling, etc).

Managed PAM

Privileged accounts provide access to an organization's most sensitive data and critical systems. When unsecure, passwords to access these accounts can easily be stolen or shared with unauthorized users.

Our solution ensures privileged accounts are maintained and audited to assure businesses that critical access to their systems are secure.



Standalone Services

Application Performance Management

Logicalis' Application Performance Management Service, powered by AppDynamics, enables organisations to accelerate application and cloud transformation by providing full transparency, viability and analysis of the performance, business impact, availability, user experience, code quality, development lifecycle, and infrastructure resources of mission critical business applications.

Cloud Resource Management and Cost Optimisation

Logicalis' Cloud Resource Management and Cost Optimisation, powered by Turbonomic, enables organisations to take control of their cloud resources and associated costs, enabling them to continually optimise their environment and mitigate wasted resources and cloud spend; with average 30% savings for non-optimised cloud environments.

Microsoft Azure Landing Zone – Production Ready Cloud Platform

Designed by Logicalis Cloud and Azure Specialists, our Production Ready Cloud Platform is a pre-configured environment that sits within Microsoft Azure. It addresses all of the configuration, risk, and security issues that need to be considered before migrating workloads to the cloud.

SD-WAN-as-a-Service

Enabling connectivity to applications hosted in the cloud or delivered as SaaS in a secure and flexible manner is critical delivering business benefit. SD-WAN technology delivers flexible and secure connectivity between applications wherever they are hosted and out to entitled users, on a corporate site or working remotely.

