

Response to G-Cloud 14 Crown Commercial Service

Lot 3 Cloud Support

Pricing Document

May 2024

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AtkinsRéalis fully supports SFIA and the importance of a common set of competencies across IT resources. Below is our rate card for our consultants (a maximum rate per consultant per day).

Due to the nature and differing requirements of G-Cloud Cloud Services that clients may require, AtkinsRéalis will be pleased to provide a quotation against our Standard Rate Card shown below aligned to your specific requirements. We believe our day rates to be highly competitive but discounts for large volume/long duration assignments and different commercial models (i.e., fixed price, time and material, risk/reward) will be considered on a case by case basis.

It should be noted that the following applies to our rates:

- Value Added Tax – all rates are exclusive of VAT
- Consultant's Working Day – 8 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours – 09:00 – 17:00 Monday to Friday
- Professional Indemnity Insurance – included in day rate.

This rate card is completely aligned to SFIA, to ensure that G-Cloud has complete visibility of the capability of the resource with confidence over the cost of service provision at all times.

Expenses

Expenses within the M25 are included in the day rate. Anything outside the M25 will be payable at the Department's standard expenses policy.

Discounts

We believe the day rates specified above are highly competitive. However, durational discounts for substantial assignments will be considered on a case-by-case basis.

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
Follow	Up to £600					
Assist	Up to £700					
Apply	Up to £1,050					
Enable	Up to £1,450					
Ensure, advise	Up to £1,700					
Initiate, influence	Up to £1,950					
Set strategy, inspire, mobilise	Up to £2,350					

All prices are exclusive of VAT.



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