



g-cloud 14 pricing document.

contents.

Contents 2

Introduction. 3

 About Fivium 3

 About FOXopen..... 4

Pricing & Invoicing..... 5

 Pricing..... 5

 Termination 5

 Invoices 5

introduction.

Fivium Digital are delighted to present this Pricing Document to our all current and prospective non-FOXopen UK public sector customers.

About Fivium

In 2006, Fivium's cofounders were working in government for a forward-thinking civil servant using, what was at the time, a relatively esoteric software development methodology to build an oil and gas portal at the then Department of Trade and Industry (DTI).

Prior to working at the DTI, the cofounders had completed graduate placement years within government and appreciated the challenges that its IT teams and projects faced, but also understood that there were faster and more efficient ways of delivering the same or better outcomes.

As a direct result of demonstrating their engineering talent and revolutionary approach within the DTI, they were approached to save a failing project for the export licensing of restricted goods, which later became the UK government's critical national system, SPIRE.

Now, over a decade later, Fivium employs circa sixty people, with all its resources based in the UK, and retains its original core purpose of making the work of the public sector easier and simpler whilst creating opportunities for its current and future people. It achieves this by investing in developing innovative high-quality cost-effective services purely for the public sector.

Named by the Cabinet Office as one of the top SME suppliers to the UK government, Fivium are universally well respected for both eCase, our correspondence case management platform, and our agile digital development services, which make the work of the public sector easier, more efficient and more compliant, as well as the core values that we live, breathe and hold ourselves to:

- Integrity and customer-centricity - we genuinely care about the UK public sector and its services.
- Focus on Quality – we take pride in our work and set high benchmarks for ourselves.
- Investment in Innovation & Opportunity for our team - we believe a stimulated, engaged and creative team with prospects is the secret to our success.

About FOXopen

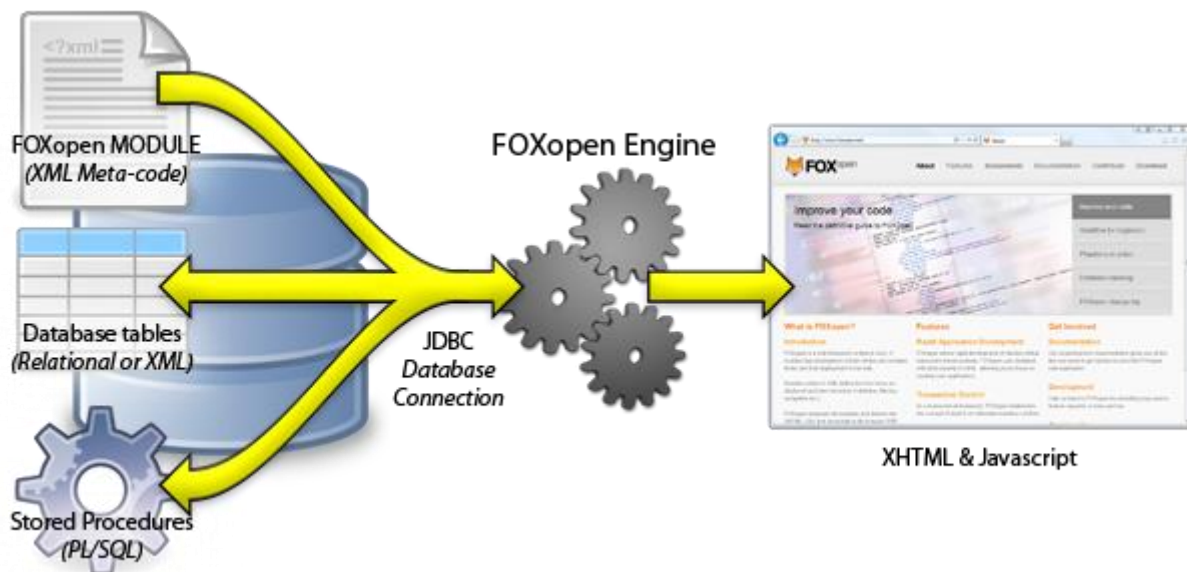
FOXopen is an open-source framework originally created in the late 1990s. It was used primarily in the development of UK government systems in the early 2000s, however as newer and more modern Java frameworks (such as Spring or Play) have emerged, and become more common, FOXopen has become a legacy framework with a diminishing number of skilled and knowledgeable software developers who are competent in supporting it.

FOXopen's origins lie in applications and consents systems that require detailed tracking and collaboration. It can be applied to any complex workflow to provide a complete end-to-end service.

How it works

FOXopen applications are developed by creating Application and Module XML definition files, which are stored in a database.

FOX XML modules can contain model, view, and controller directives. These are compiled at runtime into persistent server memory, the Model and Controller XML DOMs are combined with the View to dynamically create XHTML and JavaScript which is served to the browser.



pricing & invoicing.

Pricing

Due to the varying scale and complexity of FOXopen systems, the FOXopen Software Support and FOXopen Hosting Maintenance and Support service will be costed individually.

All Additional FOXopen Software Development services are delivered on a Time & Materials basis at the rates detailed Table 1. Please note that as there are a diminishing number of skilled and competent FOXopen developers, we are only able to offer Senior Consultant and above levels for FOXopen work.

Table 1. Fivium Digital FOXopen Day Rates

Grade	Day Rate
Managing Consultant	£1,560
Principal Consultant	£1,365
Lead Consultant	£1,235
Senior Consultant	£1,105
Consultant	Not Available
Junior Consultant	Not Available
Developer	Not Available

Our day rates are based on a 7.5 hour working day between Monday to Friday (excluding national holidays). Travel, mileage and subsistence are included within our day rate inside of the M25 or will be payable at pre-agreed T&S rates outside the M25.

Termination

Due to the complexity of FOXopen systems and the scarcity of qualified FOXopen resources to support them, the notice period for the Buyer to terminate their contract is a minimum of 180 days from the date of written notice for Ending without cause (as per clause 18.1 of the G-Cloud 14 Call-Off Contract).

Invoices

Invoices for support services will be issued quarterly in advance.

Invoices for development services will be issued at the end of each month for days delivered within the month.

Our payment terms are net 15 days.