



G Cloud 14 Pricing Document

Lot 3: Cloud Support Services

May 2024



Services Covered

All Zaizi services listed under G Cloud 14 Lot 3.

Pricing

Our pricing is based upon our SFIA Rate Card and tailored for specific client requirements either using a Capped T&M or Fixed Price Model.

Skills for the Information Age (SFIA) Definitions & Rate Card

These rates include SC where required

Level	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£450	£450	£450	£450	£450	£450
2. Assist	£600	£600	£600	£600	£600	£600
3. Apply	£850	£850	£800	£775	£775	£775
4. Enable	£1,000	£1,000	£950	£900	£900	£900
5. Ensure/Advise	£1,200	£1,200	£1,100	£1,075	£1,075	£1,075
6. Initiate/Influence	£1,400	£1,400	£1,300	£1,200	£1,250	£1,250
7. Set Strategy/Inspire	£1,600	£1,600	£1,500	£1,500	£1,500	£1,500

Consultant's Working Day – 8 hours exclusive of travel and lunch

Working Week – Monday to Friday excluding national holidays

Office Hours – 09:00 – 17:00 Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25

Mileage – As above

Professional Indemnity Insurance – included in day rate

VAT – Excluded