



**Softcat**  
**Cloud Services**



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## Softcat Cloud Services

### 1.1. Pricing Method

The Softcat Cloud Service is delivered across several types of resource.

- Project resource – either on a resource per day rate, or on a fixed price project rate
- On-going resource – subject to scope of cloud, managed, or support service.
- Supply of Cloud IaaS, PaaS or SaaS – Once chosen on a solution, Softcat can provide the transactional supply of Cloud Services based on a fixed % margin.

#### 1.1.1. Project resource per day

Resource Type	Day rate
Consultant	£500 to £3200
Solutions Architect	£500 to £3200
Technical Architect	£500 to £3200
Enterprise Architect	£500 to £3200
Technical Implementation Engineer	£500 to £3200
Project Manager	£500 to £3200
Programme Manager	£500 to £3200

All Pricing Exclusive of VAT. Pricing includes Out of Hours.

#### 1.1.2. Project resource per project

Subject to scope of project.

#### 1.1.3. On-going resource

Subject to scope of project.

#### 1.1.4. Design and Supply

Given the variation of vendors within Softcat's Cloud provisioning platform, we offer a strict supply price of cost+15% across all vendors. However, customers can achieve additional discounts which can greatly reduce the overall cost of the solution below, which Softcat will share with the customer.

### 1.2. General and Service terms

#### 1.2.1. Project and On-Going Resource

Softcat's project resource is delivered under Softcat's general terms and conditions can be accessed via <https://www.softcat.com/general-terms-and-policies>

#### 1.2.2. On-going Solution Supply

Where Softcat are providing 3rd Party Vendors we will provide customers with relevant EULA / Terms for review