



G-Cloud 14: Service Definition Document

Team Alignment **Workshop**



Team Alignment Workshop.

Rainmaker help organisations discover and realise their greatest ambitions - for their people, their customers and themselves.

We do this like no other because we believe PEOPLE are the difference. It starts with leaders being aligned in their goals and problem solving together.

Our workshops achieve exactly that.



The benchmark.

Features.

Expert facilitation and engaging exercises

Learn about each other's goals, aspirations and the challenges faced

Agree your way forward together

We supercharge teams to have full clarity of purpose

Teams leave having full clarity on their way forward

Generate a way forward that is passionately believed in

Team buy-in from the start, because they created it together.

Benefits.

Leadership clarity and alignment around future aspirations

Collated concerns about the constraints and challenges faced

Help rationalise how to overcome those challenges by working together

Produce a series of guiding principles, aligned to your values

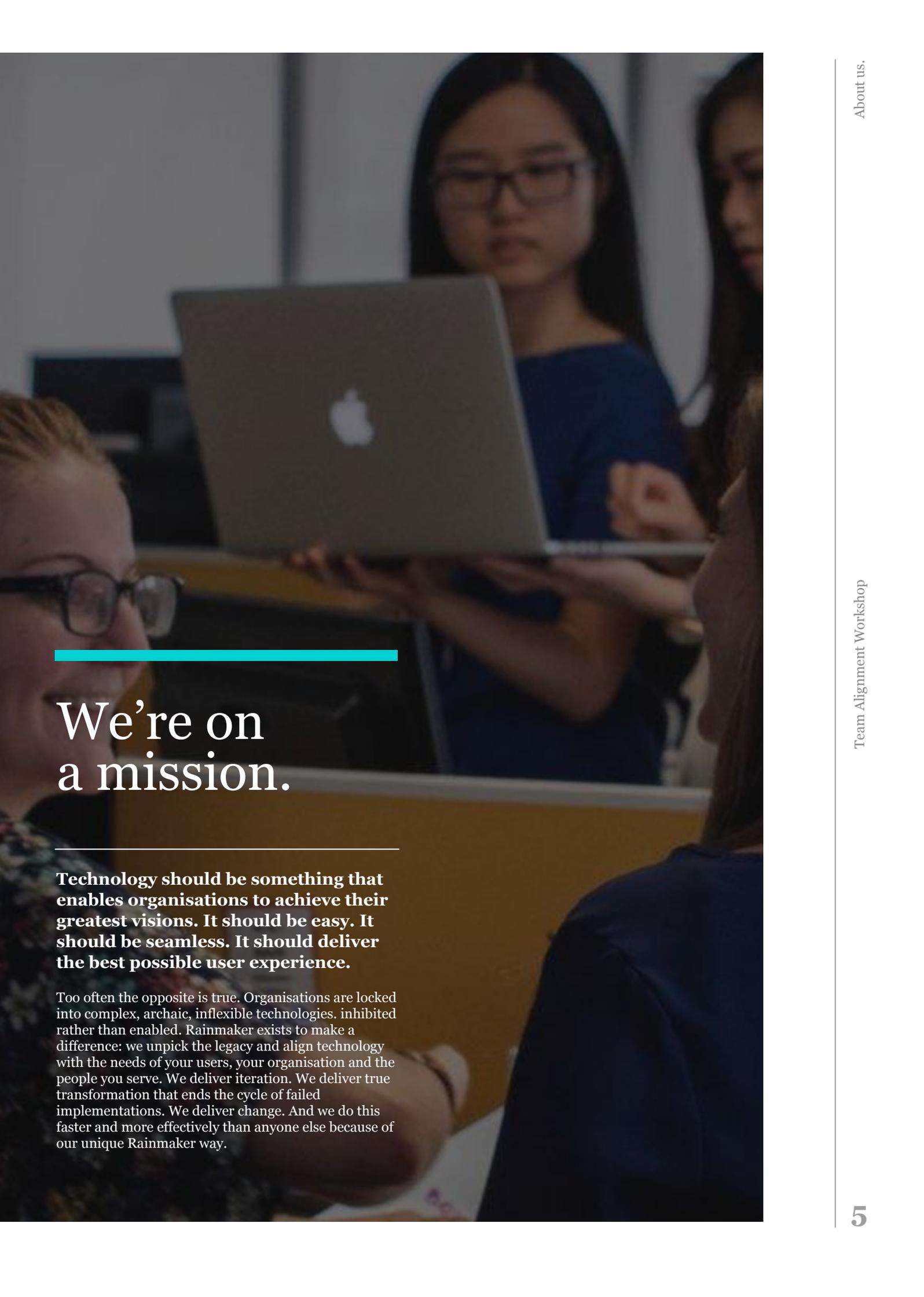
Principles will guide teams in how you should work together

Co-created ways of working supported by defined guiding principles

Understanding how teams can be engaged to co-own the journey

Clarity of, and alignment on, desired outcomes

Clear actions to achieve success, with agreed prioritization

A group of people in a meeting, with one person holding a laptop. The image is dark and serves as a background for the text.

We're on a mission.

Technology should be something that enables organisations to achieve their greatest visions. It should be easy. It should be seamless. It should deliver the best possible user experience.

Too often the opposite is true. Organisations are locked into complex, archaic, inflexible technologies. inhibited rather than enabled. Rainmaker exists to make a difference: we unpick the legacy and align technology with the needs of your users, your organisation and the people you serve. We deliver iteration. We deliver true transformation that ends the cycle of failed implementations. We deliver change. And we do this faster and more effectively than anyone else because of our unique Rainmaker way.

15 years of transformation.

Here at Rainmaker we always strive to make a difference and do the right thing - be it saving millions of pounds in public sector IT spend, redesigning national services used by millions, or fighting corruption in governments worldwide.

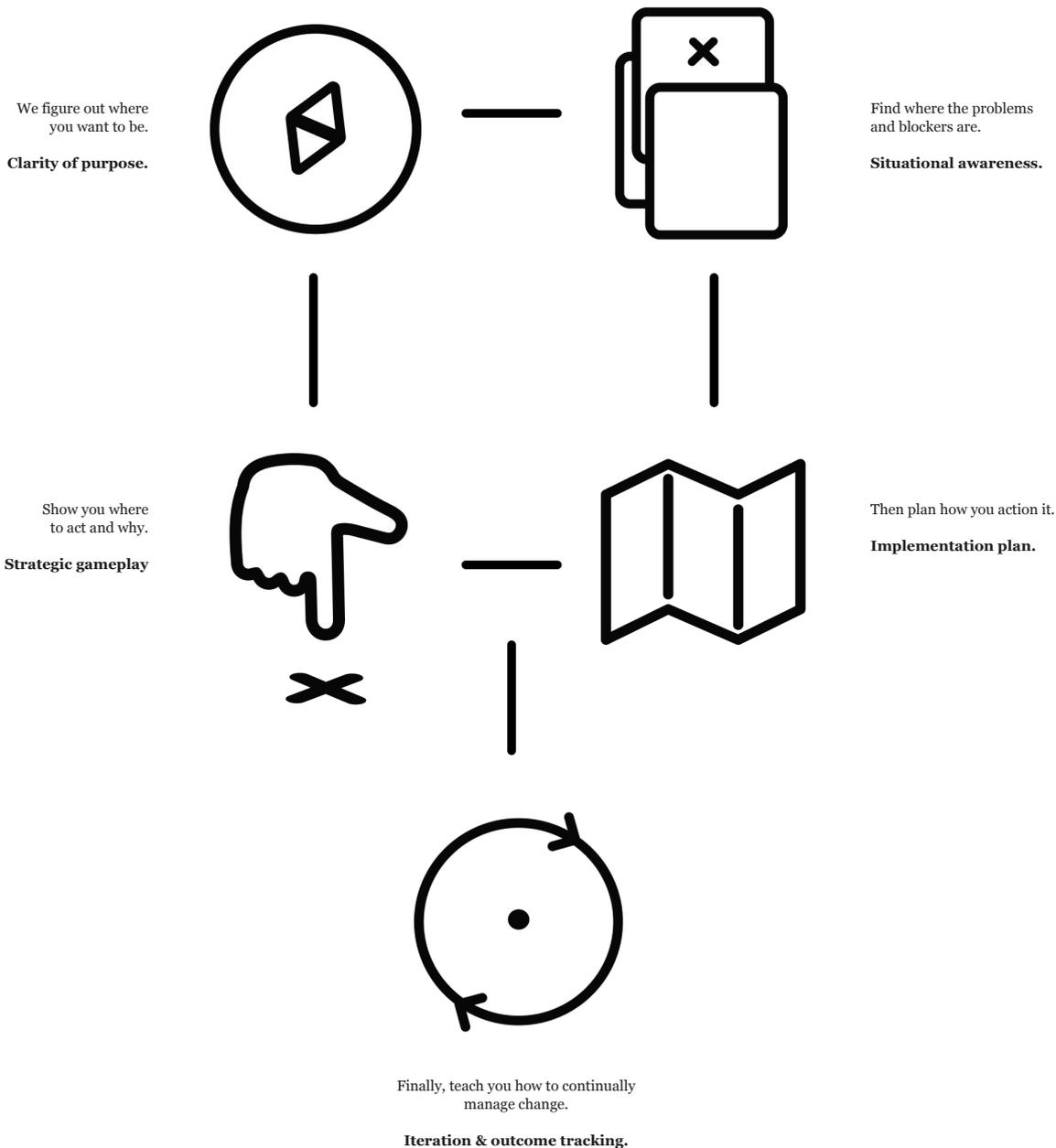
Inspiring the next generation of truly great organisations.



The magic to your success.

We call it the Rainmaker Way.

No one service, approach or technology is the solution. Instead, we use our unique methodology to understand how your organisation is designed today and where, when and how you need to act to realise your visions for tomorrow.



Working out loud.

We believe working out loud will be a key to success on this project, ensuring the team are fully aligned at all times and facilitating knowledge transfer by default.

This is a concept we employ across Rainmaker on every project.

_Be inspired.

We work-out-loud because we believe it inspires and engages everyone on the project. Working as one team, with real time collaboration, creates momentum and breaks down barriers to creativity.

_Share knowledge.

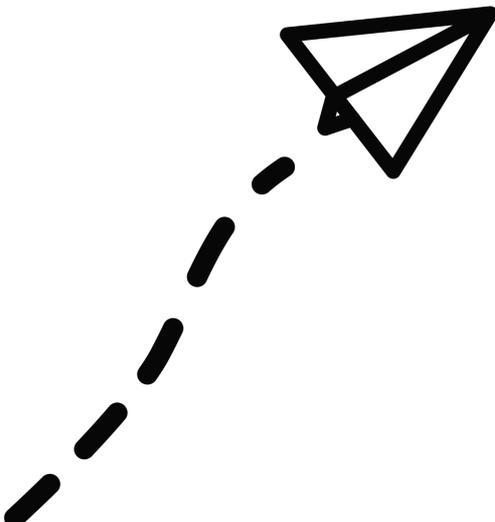
When we work we are sharing our knowledge with our clients in real time. This provides a more innovative and collaborative atmosphere for everyone we work in as one team.

_Truly transparent.

We communicate openly in Slack using the public channels and a shared Google Drive. We also encourage having pop-up type sessions with colleagues to share ideas/gain input.

_Be brave.

It's all about openly narrating our work as we do it, so others can contribute or learn. Failure is the mother of success, so we need to learn collectively as a team, fail faster and break new ground.



Our core offerings.

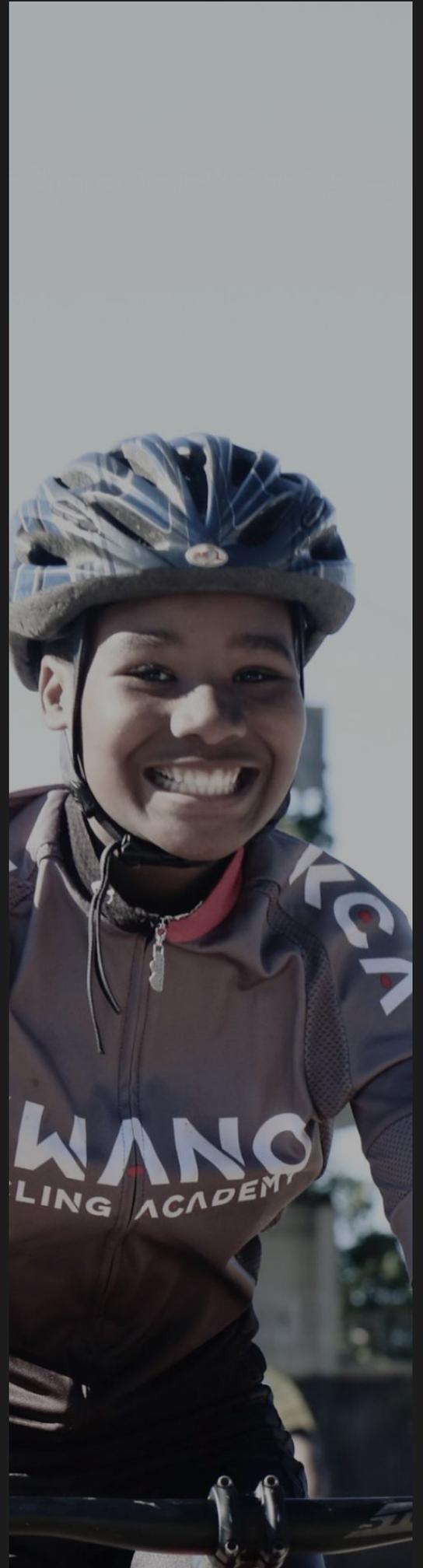
Accessibility and assisted digital
Agile coaches
Architects (data, solution Enterprise, integration)
Business analysts commercial
Change specialists
Communications specialists
Content designers
Cross-language / platform and multi-skilled software developers
Cyber security experts
Data analysts
Data scientists
Data/analytics specialists
Delivery management
Digital strategists
Financial analysts
Performance analysts
PMO
Procurement and behavioural scientists.
Product owners/managers
Programme managers
Project management
RPA experts
Scrum masters
Service designers
Service management
Service managers
Testers
Trainers
User researchers
UX/UI designers



THE BUFFALO
FOUNDATION

Rainmaker is committed to making a difference not just for our clients but also for the benefit of the wider communities in which we operate.

That's why we have set up an independent charity; The Buffalo Foundation (charity number 1177994). The Buffalo Foundation believes everyone should have an opportunity to reach their full potential. This is achieved through investment in sport, education and employment opportunities for those who may not otherwise receive them.





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