

# Cprime - Hire, Train, Deploy

Using our Consulting expertise, to solve  
your talent challenges!



GLOBAL IT CONSULTING & SERVICES



# Cprime Helps Business Leaders *Modernise How Work Gets Done*

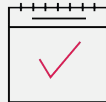
Cprime is a trusted full-service global consulting partner - helping business leaders put new ways of working, technology orchestration, and agile delivery to work for your business.



**250+**

Fortune 500 Companies

Extensive industry engagement and expertise



**20+**

Years

Focus on innovation and customer satisfaction has led to sustained growth



**30+**

Countries

Broad reach across the Americas, Europe and Asia to provide solutions adapted to the unique needs of your markets



**800+**

Employees

Dynamic team of skilled professionals who drive innovation and excellence for all clients



**Experts**

with real-world experience

Seasoned experts with extensive, practical experience and deep knowledge across the technology landscape

# Cprime: Delivering Success through Business Outcomes

*Working hands on with Tech Leaders and Teams, Cprime's experts have helped clients achieve outcomes such as:*

## Time to Market

50% accelerated  
time to market



## Efficiency & Productivity

35% increase in  
developer  
productivity and  
resource  
utilisation



## Cost Reduction

20% reduction in  
development  
cost



## Satisfaction

Increased  
employee  
satisfaction by  
58%



# What We Do

We help organisations adapt at the speed the market demands

## New Ways of Working



### Enterprise and Product Agility

- Organisational and Operating Model Design
- Product-Led Thinking
- Lean Portfolio Management
- Value Stream Mapping
- Value Chain Identification
- Process Change and Implementation
- Team, Portfolio, Program, and Executive Coaching
- Metrics Baseline and Benchmarking



### Training and Learning

- Curriculum across Agile, SAgile, Scrum, Product Management, Project & Program Management, GenAI, Atlassian, Cloud, Cybersecurity, Data & Analytics, DevOps, Software Development, Software Testing & QA

## Tech and Tooling



### Tooling

- Enterprise Software Implementations
- Toolchain Assessment
- Licensing and Subscriptions
- IT and Enterprise Service Management
- Migrations

Over 50+ Partners, including



## Expert Talent Solutions



### Hire, Train, Deploy

We realise not every role our customers want to hire is a consulting/transformation focussed role.

There is a need to hire good quality people, quickly. Who are up-skilled, coaches and ready to delivery from day 1.

We have a dedicated Hire,Train and Deploy offering, just focussed on the roles we have been providing our customers with since 1998!

- **Scrum Masters**
- **Product Owners**
- **Business Analysts**

We carry the responsibility on training, developing and managing your people for the first 18-24 months.

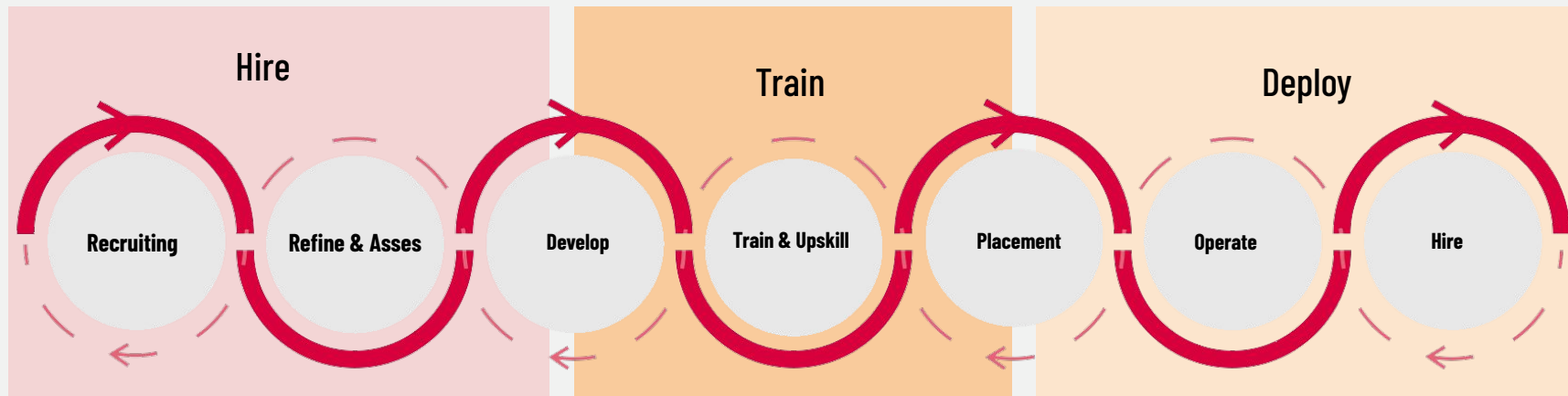
Then at the end, you hire them. **For no extra cost!**

# Your Biggest Challenge - The Talent Acquisition Struggle



The market is saturated, but hiring is still a struggle - **75% of organisations globally, say they struggle to hire roles**

# How Does it Work?



All our people are QC'd and assessed by Agile Coaches with over 7 years experience

We deliver role-based Learning Development Pathways

The work is overseen by our Engagement Managers - who are all Agile Experts

**At the end you can hire them - for no extra cost!**

# Why Cprime?



**We have trained 25% of all the Scrum Masters in the UK** - We know what good looks like. Cprime have trained over 80,000+ people globally. Our Talent team are all Agile Experts and we use Scrum Masters, Products Owners and Business Analysts to QC future people



**Global Consulting Group** - Solving customer problem in relation to ways of working, tooling and technology is 100% of what we do. We deliver large-scale transformation daily, so you are in safe hands



**Agile Experts (SPCs) over the delivery** - During the course of the engagement, we assign an Engagement Manager to oversee the activities of all our Build, Train and Deploy engagements



**Effective and Efficient** - Cprime often can move faster than our customers can get commercial cover in place. We could have a team of 5 starting with you in as little as 4 weeks-8 weeks



**Widest Training Portfolio in the UK** - Cprime have one of the largest training portfolios in the UK. We have developed specific learning academies for our global customers and will use this expertise to develop your people. We train BA's, PO's and SM's

Largest SAFe Gold Partner



Atlassian Platinum Partner  
of the Year: 2022, 2021, 2020



Largest trainer of Agile Roles -  
Globally

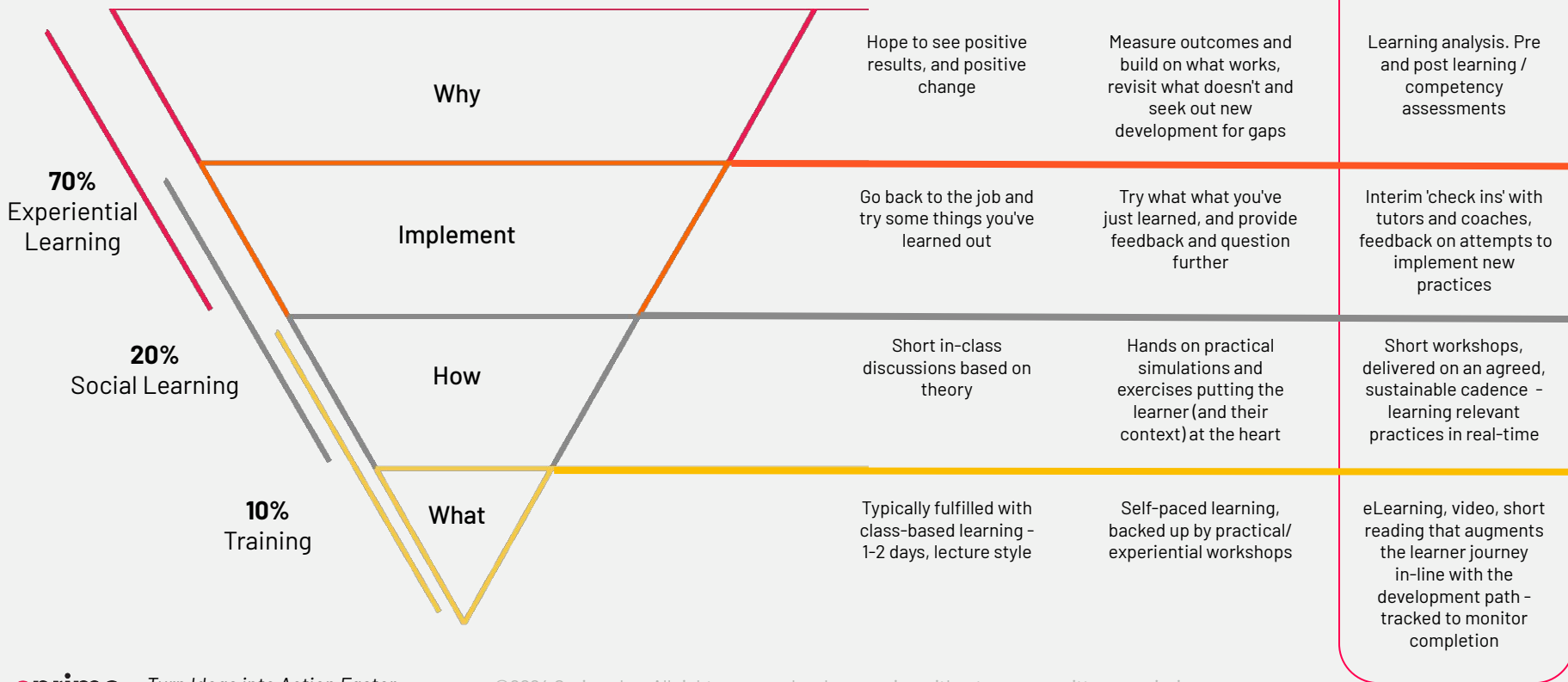


APPTIO - EMEA Partner of  
the Year, 2023



# Our Approach to Upskilling

Making learning more experiential



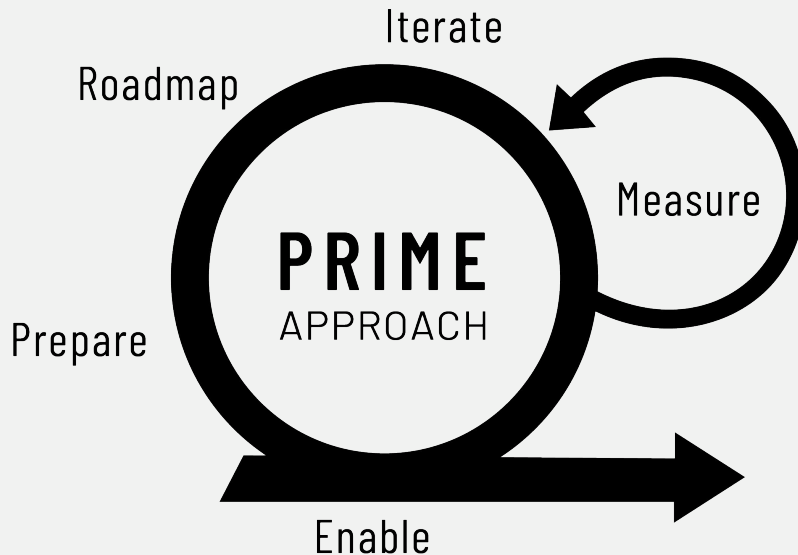


# How We Deliver

Activity focussed, with iterative reviews

We define the highest priority needs on your projects/programmes and then create a high-level plan of activities / focus teams

Each month we create a list of to-do's/activities that our PO'S,SM's or BA's will focus on.



Each 4 weeks we iterate and focus activities as we need to

Continually measure the development of our team, to ensure we are developing your teams and our people

# Your Investment

Role	Investment	Duration
Scrum Master	£400 per day, per role	Minimum of 18 month contract* Prices will be raised in line with inflation every 12 months in April
Business Analyst	£400 per day, per role	Minimum of 18 month contract Prices will be raised in line with inflation every 12 months in April
Product Owner	£400 per day, per role	Minimum of 18 month contract Prices will be raised in line with inflation every 12 months in April

***We would require commitment of at least 5 roles on one SoW. You have a right to hire these people at no extra cost after the SoW ends.***

**Value add:** Our work is tied to agreed monthly activities in an SoW & our customers get access to free Learning needs assessment to identify skill gaps within your wider organisation



**Thank You**

