Microsoft Azure / Cloud Consultancy, Implementation, Development, Migration and Ongoing Support

Service attributes

Service type

Cloud support

Service name

Service name

Microsoft Azure / Cloud Consultancy, Implementation, Development, Migration and Ongoing Support

About your service

Service description

If you're looking for Microsoft Azure implementation, development, deployment, migration, and support services, as a Microsoft Partner, Stallions Solutions will work with you to design and deploy Azure solutions that will take advantage of the security, flexibility, and hybrid capabilities of the platform, including PaaS and IaaS deployments.

Service features and benefits

Service features and benefits

Service features

- Cloud and infrastructure consultancy and implementation.
- Best practice training and consultancy for Azure services.
- Secure and compliant Azure infrastructure design.
- Migration of applications, infrastructure, and workloads.
- Reselling of Azure services.
- Support and management of Azure services.
- Training and support covering all aspects of the Azure platform.
- Azure architecture and development specialisation.
- Azure configuration & customisation.
- Database migration and validation.

Service benefits

- Reduce risk by engaging skills that are not in-house.

- Stress-free set up and design of an Azure architecture.
- Raise productivity through insight, improving decision-making with Azure consultancy.
- Reduce costs of on-premise environments moving to Microsoft Azure consultancy.
- Best practice with real world experience
- Access to a consultancy with outstanding Public sector experience.
- Quick and easy adoption of Azure products/services, supported by experts
- Simplify IT management and minimise upfront and ongoing expenses.
- Microsoft Azure consultancy to help improve productivity.
- High level understanding of the strategic implications of Cloud computing.

Planning

Planning

Planning service

Yes

How the planning service works

Cloud solutions are a great way for businesses to reduce costs and improve efficiency. At Stallions Solutions, we work with you to understand your needs and find the best cloud solution for your organisation. We identify the software and platforms that are best suited for the cloud, as well as the infrastructure services required to take advantage of the cloud. We also evaluate the system integration requirements and develop a phased implementation plan. This way, you can slowly transition to using cloud applications for things like intranets, collaboration, and business intelligence. We'll also provide a route map for future cloud adoption. This allows for a clear understanding of what is required from the outset and gives everyone a transparent view of progress throughout the project. We have experience delivering projects using a range of approaches and can best fit your organisation. We're well-versed in both Agile and Waterfall methods and can provide a blended approach if desired. Whichever method you prefer, you can be assured of regular updates and a high level of transparency. We aim to ensure that your project is delivered on time, on budget, and to the required specification.

Planning service works with specific services

Yes

Hosting or software services the planning service works with

- Microsoft Dynamics 365
- Microsoft Dynamics CRM
- Microsoft SharePoint
- Microsoft Office 365
- Microsoft Azure
- .Net Custom Development
- Microsoft Dynamics Finance and Operations
- Microsoft Dynamics Finance
- Microsoft Dynamics Supply Chain
- Microsoft Dynamics HR

Setup and migration

Setup and migration

Setup or migration service available

Yes

How the setup or migration service works

At Stallions Solutions, we provide comprehensive services for cloud adoption and change management. Our highly expert consultants have experience in technology and change processes and can support our clients through all phases of project and service delivery. Our trainers can help clients embed new ways of working, while our technical expertise can help manage challenges around configuration, information architecture, and risk and compliance. Our change consultants align your organisational processes and objectives with your technical programs, ensuring a seamless transition to the cloud. Migration to, from or between cloud services is a complex process that can be undertaken with the help of experienced professionals. Our team at Stallions Solutions has a wealth of experience across a variety of environments, technologies and platforms, which allows us to provide comprehensive migration services. This includes data migration from legacy applications to new cloud-based services. We adhere to Agile, PRINCE2 and ITIL v3 guidelines in order to deliver a high-quality service.

Setup or migration service is for specific cloud services
Yes

List of supported services

- Microsoft Dynamics 365

- Microsoft Dynamics CRM
- Microsoft Dynamics Finance and Operations
- Microsoft SharePoint
- Microsoft Office 365
- Microsoft Azure
- Microsoft Dynamics Finance
- Microsoft Dynamics Supply Chain
- Microsoft Dynamics HR
- .Net Custom Development

Quality assurance and performance testing

Quality assurance and performance testing

Quality assurance and performance testing service

Yes

How the quality assurance and performance testing works

Our team works closely with our customers, including your key stakeholders, internal service teams and user representatives, to understand the setup and migration issues, either for migrating to the cloud or transitioning between cloud services. We use a deep-dive discovery approach, typically working in an agile fashion, to explore the migration needs. This may involve a detailed mapping between the as-is and the to-be services, helping the customer understand the technical, infrastructure, and security requirements to support the migration (and the wider implications for the organisation), always ensuring that the chosen solutions are fully aligned to high-level business strategies. We will also identify what post-implementation support may be required to ensure the continuing viability, benefits-realisation and cost-effective maintenance of the services.

Security services

Security services

Security services

Yes

Security services type

- Security strategy
- Security design

Training

Training

Training service provided

Yes

How the training service works

Stallions Solutions provides training for our customers on all aspects of deploying a cloud infrastructure. We offer skilled training sessions that cover a variety of topics such as Azure architecture, DevOps, security, and more. Your senior managers can also receive training on the benefits and risks of transitioning to the cloud, along with tips on how to control costs. This allows them to make more informed decisions about your company's digital transformation. End-user training can be delivered in different ways, depending on the needs of your organisation. It can be provided in a 'train-the-trainer' model, in which key users will be responsible for delivering training throughout the organisation. Alternatively, we can provide tailored training materials and follow up sessions to ensure all users stay on track. Our 'Training Designed For You' service is a custom set of training options that can be fully tailored to meet the specific needs of customers. Services we can provide as part of this include bespoke course design, bespoke training notes authoring, and course tuition. We have many training courses available, covering introductory, advanced, marketing, reports, service and support, system administrator, finance, and Train the Trainer topics.

Training is tied to specific services

Yes

Services the training service works with

- Microsoft Dynamics 365
- Microsoft Dynamics CRM
- Microsoft Dynamics Finance and Operations
- Microsoft SharePoint
- Microsoft Office 365
- Microsoft Azure
- Microsoft Dynamics Finance
- Microsoft Dynamics Supply Chain
- Microsoft Dynamics HR
- .Net Custom Development

Ongoing support

Ongoing support

Ongoing support service

Yes

Types of service supported

- Buyer hosting or software
- Hosting or software provided by your organisation
- Hosting or software provided by a third-party organisation

How the support service works

At Stallions Solutions, we pride ourselves on our ability to provide best of breed technology support services that are tailored to meet the needs of our customers. Our support model is broken down into a number of operational sub-services, which ensures that the definition of system and service targets are meaningful, measurable, and aligned with our customers' requirements.

Service scope

Service constraints

Consultancy services are based on a daily rate per consultant and delivered on a time and materials basis, working to an agile project methodology. Helpdesk support is provided remotely by our UK-based team or Offshore team, with on-site support available at our consultancy day rate.

Reselling

Supplier type

Supplier type

I'm a reseller providing extra features and support not available from the original supplier

Organisation whose services are being resold

Microsoft

User support

Email or ticketing support

Email or online ticketing support

Yes

Support response times

Helpdesk support SLAs are based on the support contract and the priority (business impact) of the issue. For example, if a customer has a support contract and a Priority 1 ("system down") issue is

raised then SLA is a 1-hour response and 1-day resolution. Please see the Service Description document for full details.

User can manage status and priority of support tickets

Yes

Online ticketing support accessibility

None or don't know

Phone support

Phone support

Yes

Phone support availability

9 to 5 (UK time), Monday to Friday

Web chat support

Web chat support

No

Support levels

The Stallions Solutions Support services, and associated response levels, are dependent upon the needs of our individual customers. Typically, operating Monday – Friday (excluding UK public holidays), with the option of weekend support, Stallions Solutions Service Desk offers customers two options for support availability and response times. Option 1 (08:30 – 17:30) P1: 1-hour response (4-hour resolution). P2: 4-hour response (8-hour resolution). P3: 8-hour response (24-hour resolution). P4: 24-hour response (40-hour resolution) Option 2 (09:00 – 17:00) P1: 2-hour response (8-hour resolution). P2: 8-hour response (16-hour resolution). P3: 24-hour response (40-hour resolution). P4: 40-hour response (80-hour resolution) P4: 40-hour response (80-hour resolution) Our support costs are based on these 2 options and their particular response and resolution times. Your support package can also include a package of pre-agreed development man-days to be used every month - all for a fixed monthly cost. For Microsoft Dynamics 365, Power Platform and SharePoint Online (SaaS version), support is typically provided as second-line application support which includes an escalation to Microsoft for software and service platform issues.

Staff security

Staff security clearance

Staff screening performed but doesn't conform with BS7858:2019

Government security clearance

Up to Security Clearance (SC)

Standards and certifications

ISO/IEC 27001 certification

ISO/IEC 27001 certification

No

ISO 28000:2007 certification

ISO 28000:2007 certification

No

CSA STAR certification

CSA STAR certification

No

PCI certification

PCI certification

No

Cyber essentials

Cyber essentials

Yes

Cyber essentials plus

No

Other security certifications

Other security certifications

No

Social Value

Social Value

Social Value

- Fighting climate change
- Covid-19 recovery
- Tackling economic inequality
- Equal opportunity
- Wellbeing

Fighting climate change

Stallions Solutions combats climate change by adopting sustainable practices such as renewable energy usage and optimizing data centres for energy efficiency. All our UK employees work from home to reduce carbon emissions from commuting. Additionally, Stallons Solutions also contributes to fighting climate change by promoting paperless operations and encouraging our clients to adopt sustainable practices.

Covid-19 recovery

Stallons Solutions has implemented a valuable policy for COVID-19 recovery. This stems from prioritising our employees well-being and adapting work practices to support them during these challenging times. This involves implementing flexible work arrangements, such as remote work options or adjusted schedules, to accommodate our employees' circumstances and caregiving responsibilities. Offering paid sick leave and health benefits that cover COVID-19 testing and treatment demonstrates our care for employees' health and safety.

Tackling economic inequality

Stallons Solutions tackles economic inequality for employees by implementing several initiatives aimed at promoting financial well-being and equal opportunities within the company. Our transparent salary structures and promotion processes helps mitigate wage gaps and ensures fair compensation based on merit and experience rather than biases. Additionally, providing opportunities for skills development and career advancement through training programs and mentorship initiatives enables our employees to enhance their earning potential and progress professionally. Overall, by prioritising economic equality within the company fosters a more inclusive and equitable workplace culture, benefiting our employees and Stallions Solutions as a whole.

Equal opportunity

Stallons Solutions champions equal opportunity for our employees by implementing several strategies aimed at fostering a diverse and inclusive workplace culture. Firstly, we have established fair and transparent recruitment and hiring processes that prioritise merit and skills over biases or discriminatory factors. Regularly tracking and analysing diversity metrics and conducting pay equity audits helps us identify and address disparities within the organisation. Finally, fostering a culture of belonging where all employees feel valued, respected, and empowered to contribute their unique talents and perspectives is essential for promoting equal opportunity and social value within Stallons Solutions.

Wellbeing

Stallons Solutions promotes employee well-being by offering comprehensive health benefits, flexible work arrangements, and wellness programs. Encouraging open communication, providing mental health support, and organising team-building activities foster a supportive work environment within the company. Our initiatives like remote work options and wellness activities promotes work-life balance and reduces stress. Prioritising employee well-being not only enhances morale and productivity but also demonstrates Stallons Solutions commitment to social value and a culture of care.

Pricing

Price

£300 to £700 a user a day

Discount for educational organisations

Yes