

G-Cloud 14 Service Description

Digital Business Model Design

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Methods boast a number of prominent thought leaders in digital business models and public sector technology. Our strategy and business modelling enables customers to become more agile, more collaborative and more cost-effective. Our consultants provide advice tailored to your circumstances and focused on fulfilling your digital and cloud potential.

What is the Service

Every organisation has a set of business capabilities in place – i.e. the combination of people, process, information and technology – that allows it to meet the needs of its service users. This service offers strategy and business modelling, enabling customers to become more agile, more collaborative and more cost effective.

What can it do for you

Digital business models will:

- Give you a competitive advantage
- A tool to plan for growth
- Provide you with financial sustainability
- Build new strategies, approaches and roadmaps for digital and cloud transformation

Service Features

1. Advice tailored to your circumstances
2. Reveal the layers of digital common to all organisations
3. Customer-centric service design
4. Build new strategies, approaches and roadmaps
5. Explore new techniques based on lean start-up principles
6. Reveal extent to which cloud/digital can transform your services
7. Persona development, Lean Business Model Canvas and capability Wardley-mapping
8. Envisages and adopts a strategic approach to modern technology
9. Discover how cloud platforms can transform the public sector
10. Making services faster, flexible, collaborative and customer focused

Service Benefits

1. Migration to consumption of cloud-based technology
2. A number of different architectural patterns both cloud and hybrid
3. Connecting the cloud to existing legacy technology investments
4. Work with a team with unrivalled public sector experience
5. Get a holistic view of digital transformation
6. Make services faster, flexible more collaborative and customer focused
7. Align with GDS design principles and digital transformation methodology

Contact details

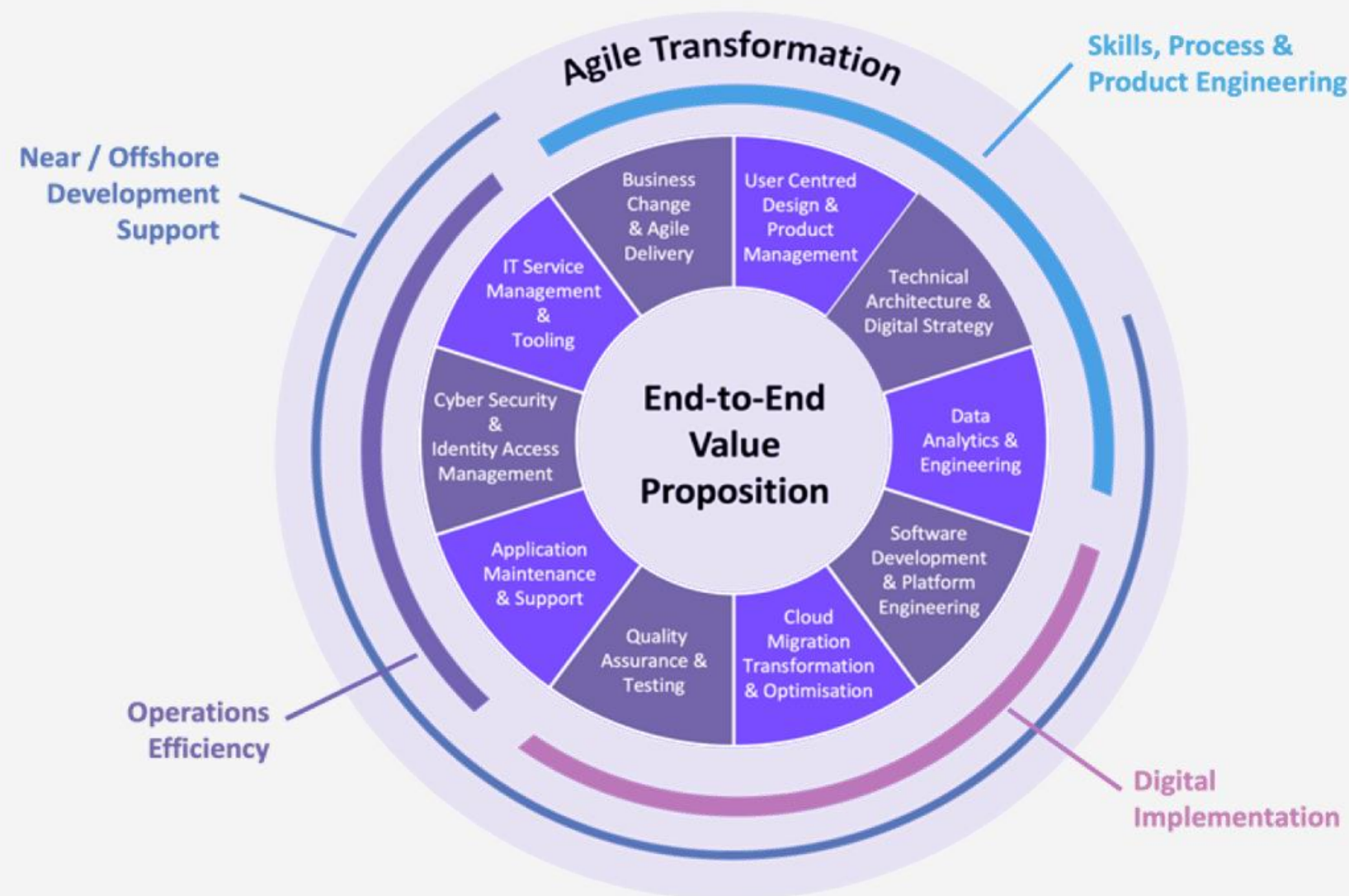
End-to-end transformation and innovation experts

Applying our skills in innovation and collaboration from across the Methods Group, to deliver end-to-end business and technical solutions that are people-centred, safe, and designed for the future.

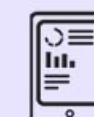
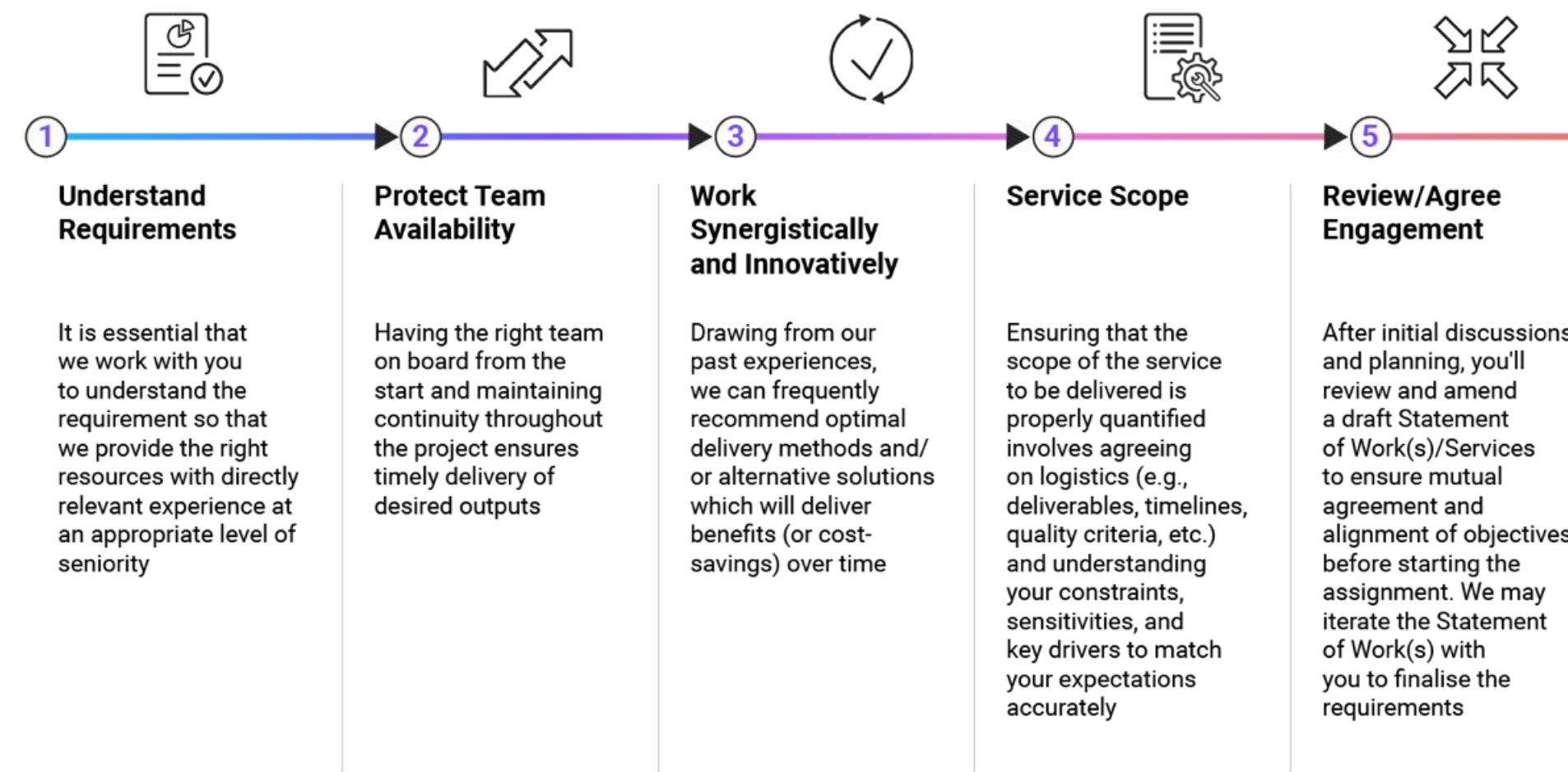
Methods provide collaborative and innovative solutions to help Central Government adapt to the changing landscape and deliver better outcomes for citizens.

With a focus on driving interoperability and innovation in UK Central Government, we have helped multiple organisations in the sector modernise their IT architecture, systems, strategy, and operating models to improve organisational resilience and service delivery.

Methods deliver wide-ranging services and thought leadership to support delivery including:



Onboarding and offboarding process



Ordering and Invoicing

Once we have agreed a Statement of Work(s) we will sign the appropriate agreement and complete a Call Off contract with an attached Statement of Work(s), and submission of a Purchase Order. We will then set up a mutually acceptable start date and commence work.

Payment terms are 30 days or less as may be agreed.

Please note - we are unable to accept Government Procurement Card (GPC) payments.



Customer Responsibilities

For any given requirement, we will identify any dependencies on the customer (e.g. access to key stakeholders, facilities, documentation, etc.) and agree these at the start of the work.

Making a difference

The work we do each day is focused on delivering a positive difference for the public sector for the benefit of society as a whole.



Customer stories



Stopped a Central Government high-severity Cyber threat in its tracks with a Threat Management solution that continuously monitors the security posture and responds to active cyber security incidents and vulnerabilities fast



Simplified 230+ service offerings with no disruption to live service to deliver service management maturity that was standardised to be more efficient, and optimised to reduce cost at a critical time for HMCTS



Put nature at the heart of government decision-making using digital and AI innovation to explore 21 natural capital ecosystem assessments with Defra



Reduced service costs by 60% through the design and transition of Robotic Process Automation of 1.2M service billing transactions per month at NOS Telecoms Cabinet Office



Enabled the delivery of 4.7M care and food supplies to people who were at the highest risk from COVID-19 through the development, delivery, and maintenance of the Shielding Vulnerable People service at the Cabinet Office



Increased speed and traceability of annual education funding allocations by transforming the Funding Service at ESFA in the DFE