

G-Cloud 14 Service Description

Discovery & Blueprint

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Methods’ Discovery and Blueprint service works with you to map your organisation, building a complete picture of services, processes and resources. It identifies common patterns and opportunities for improvement before setting out a blueprint, model, and roadmap defining the work required to realise new opportunities and journey to get there.

What is the Service

Our Discovery and Blueprint service maps your services, processes, technologies, data and people to build a coherent picture of your organisation that can be effectively and objectively analysed. It identifies common patterns, core capabilities, pain points and opportunities for improvement that can transform your organisation before setting out a blueprint that defines the work to realise the opportunities and creates an achievable Roadmap to get there.

During the Blueprint we agree the objectives for the transformation or change you want to deliver and identify the capabilities and technology architecture to deliver these objectives. We analyse the options for implementing the opportunities identified in the Discovery before agreeing a preferred approach and defining a roadmap and associated resource plan to achieve it. We can also produce a business case to support this. Finally we define the work required to deliver the opportunities identified during discovery and a supporting change management plan to embed it.

What can it do for you

Our teams work in a highly collaborative and engaging way to rapidly build a picture of your organisation and identify and prioritise opportunities for improvement. We take a holistic approach to understanding your business, engaging a wide range of staff to build robust insights that are validated with your team to ensure they feel part of defining the change.

Our approach helps you to understand your users and how well your services, capabilities and underlying technology meet their needs, making recommendations on how to address any gaps. It builds a consistent, coherent picture of how you deliver your services and the costs required to support this. It helps you identify common capabilities, patterns and technology that could be shared across the organisation along with prioritised opportunities for improvement and the financial and non-financial benefits of delivering them. This is then translated into a blueprint for your future state that sets out the services, capabilities and technology required to achieve your vision, the activities required to deliver them and an achievable roadmap for you to get there.

Service Features

1. Analysis of your current service and technology offering
2. Opportunity matrix to capture, consolidate and analyse discovery opportunities
3. Populated knowledgebase consolidating all information elicited in a consistent way
4. Established prioritisation approach to help identify where to start
5. Discovery Report pulling together the Discovery outputs and key themes
6. Options analysis for delivering opportunities identified, presenting a preferred option
7. Achievable delivery plan and critical supporting activities to deliver it
8. High-level model defining key capabilities to support agreed option
9. High-level cost/benefit model defining potential benefits of prioritised opportunities
10. Blueprint Report pulling together final outputs with clear, consolidated recommendations

Service Benefits

1. Clear and achievable transformation blueprint to unlock your strategic ambitions
2. Provides consistent understanding of your users, capabilities, technology and services
3. Identifies re-usable components to create a consistent, joined-up user experience
4. Identifies opportunities for financial and non-financial benefits realisation
5. Clear line of sight from opportunity capture to blueprint recommendations
6. Engage your staff in identifying improvements opportunities to increase buy-in
7. Simplify and standardise your offering, reducing duplication and failure demand
8. Pragmatic, tailored approach to accelerate your transformation/change
9. Upskilling and transfer of key skills to in-house services
10. Applies extensive experience of public sector, transformation and technology

Contact details

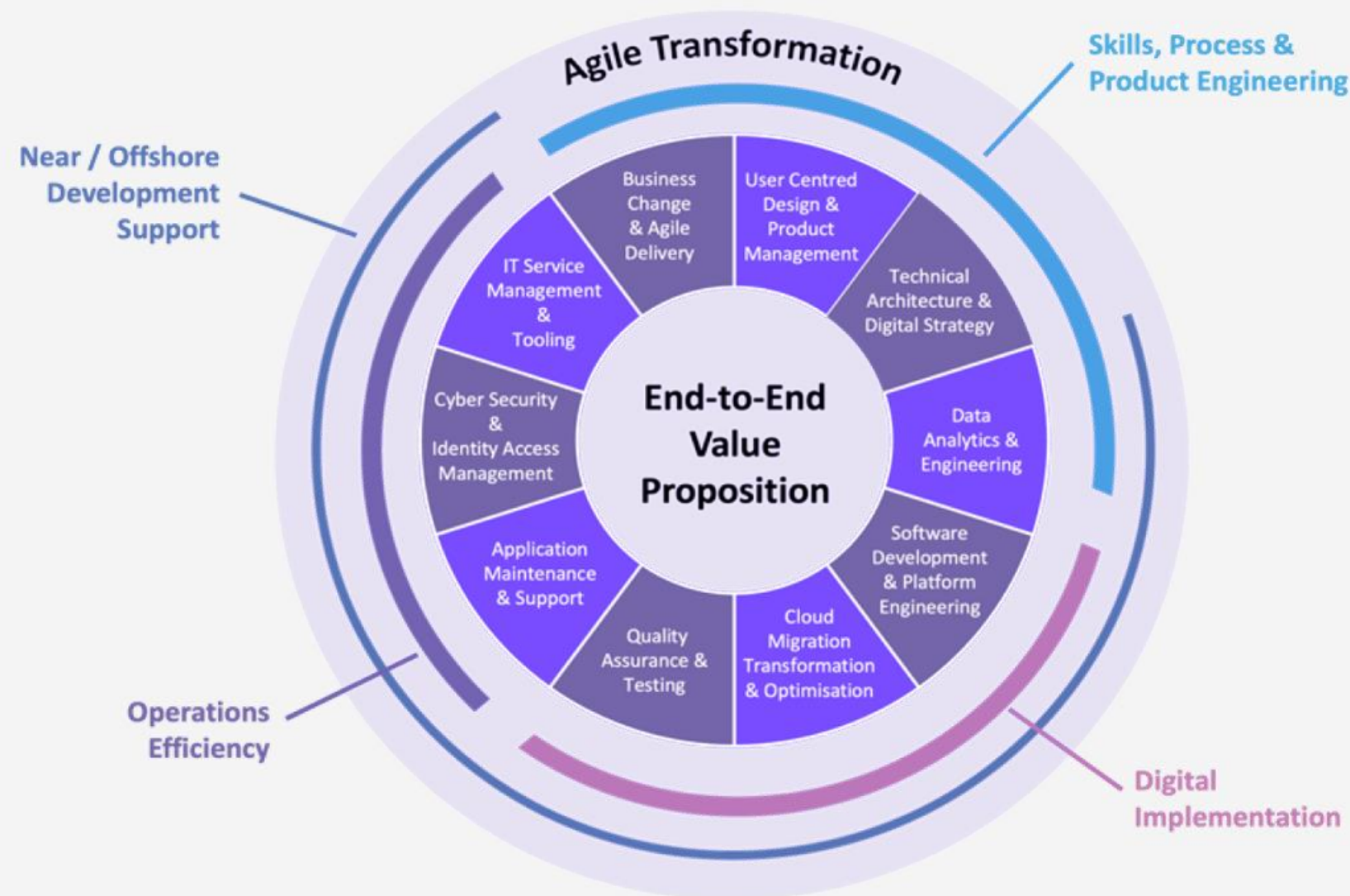
End-to-end transformation and innovation experts

Applying our skills in innovation and collaboration from across the Methods Group, to deliver end-to-end business and technical solutions that are people-centred, safe, and designed for the future.

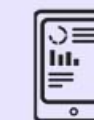
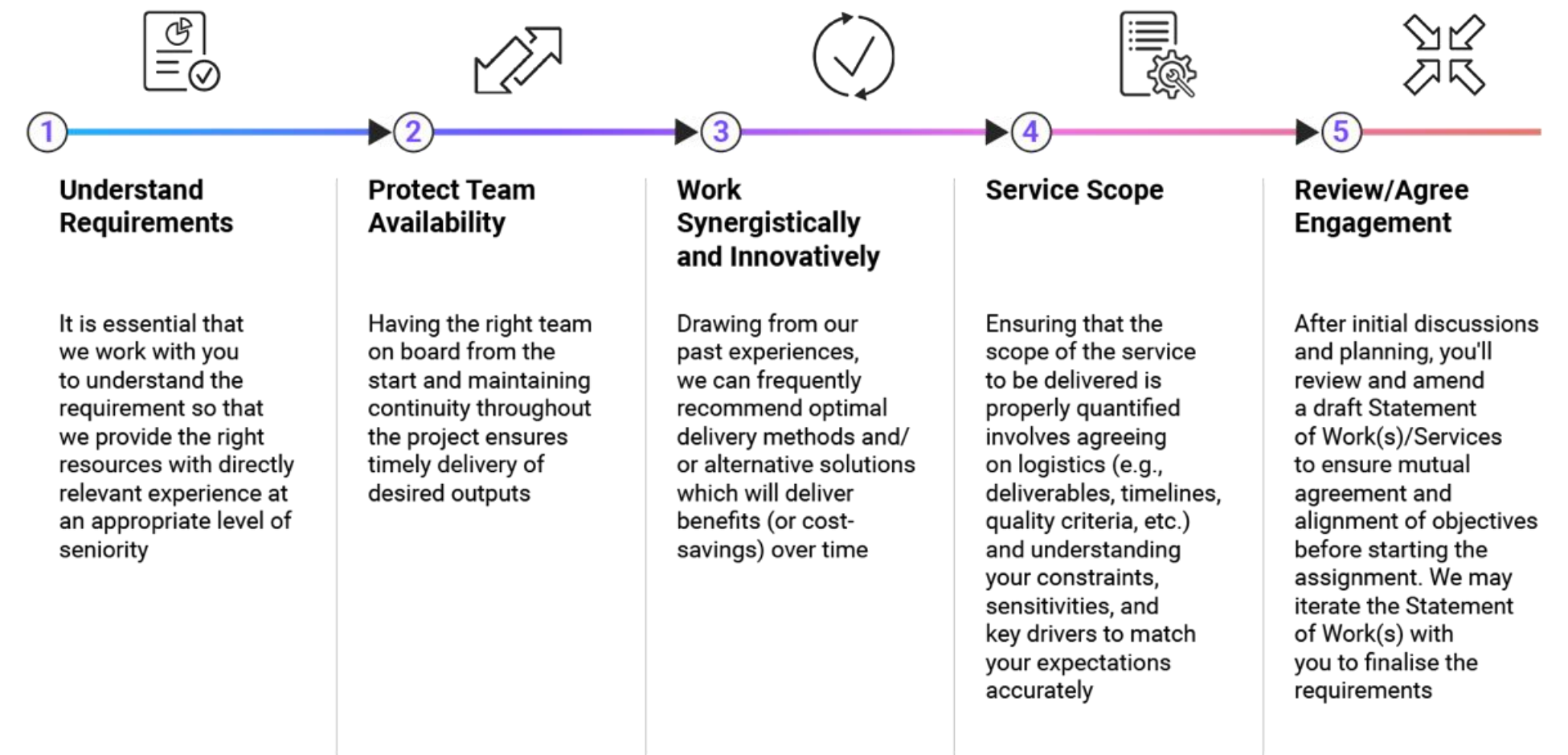
Methods provide collaborative and innovative solutions to help Central Government adapt to the changing landscape and deliver better outcomes for citizens.

With a focus on driving interoperability and innovation in UK Central Government, we have helped multiple organisations in the sector modernise their IT architecture, systems, strategy, and operating models to improve organisational resilience and service delivery.

Methods deliver wide-ranging services and thought leadership to support delivery including:



Onboarding and offboarding process



Ordering and Invoicing

Once we have agreed a Statement of Work(s) we will sign the appropriate agreement and complete a Call Off contract with an attached Statement of Work(s), and submission of a Purchase Order. We will then set up a mutually acceptable start date and commence work.

Payment terms are 30 days or less as may be agreed.

Please note - we are unable to accept Government Procurement Card (GPC) payments.



Customer Responsibilities

For any given requirement, we will identify any dependencies on the customer (e.g. access to key stakeholders, facilities, documentation, etc.) and agree these at the start of the work.

Making a difference

The work we do each day is focused on delivering a positive difference for the public sector for the benefit of society as a whole.



Customer stories



Stopped a Central Government high-severity Cyber threat in its tracks with a Threat Management solution that continuously monitors the security posture and responds to active cyber security incidents and vulnerabilities fast



Simplified 230+ service offerings with no disruption to live service to deliver service management maturity that was standardised to be more efficient, and optimised to reduce cost at a critical time for HMCTS



Put nature at the heart of government decision-making using digital and AI innovation to explore 21 natural capital ecosystem assessments with Defra



Reduced service costs by 60% through the design and transition of Robotic Process Automation of 1.2M service billing transactions per month at NOS Telecoms Cabinet Office



Enabled the delivery of 4.7M care and food supplies to people who were at the highest risk from COVID-19 through the development, delivery, and maintenance of the Shielding Vulnerable People service at the Cabinet Office



Increased speed and traceability of annual education funding allocations by transforming the Funding Service at ESFA in the DFE