



Hitachi Solutions

G-Cloud 14
Unit-based pricing

Pricing Information

General Pricing Information

- No sector-specific pricing applies. The quoted pricing information for this service applies equally across all client sectors.
- All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of VAT at the applicable rate (unless otherwise stated).

Unit Based Pricing

- Unit is defined as a person.
- Final price for each service line will be calculated based on individual customer requirements and the number of units required to deliver the Cloud service based on those requirements, captured in the Statement of Work.
- Unit-based pricing is defined in the SFIA Rate Card for this service.
- The SFIA Rate Card (available as a separate attachment, downloadable from the service web page) lists the day rates applicable to this service.
- Prices quoted on the SFIA Rate Card represent the maximum rate charged for each skill/responsibility level.

Pricing for Combined Services

- If a client wishes to purchase several discrete G-Cloud services as a single package, the total price will be the combination of the individual service line prices.

Volume / Combination Discounts

- All prices are quoted without volume or combination discounts. Discounts may apply where the volume or work combination is appropriate but will be subject to negotiation and agreement during the purchasing stage.
- Discounts of up to 5% can be given where a multi-disciplinary team is contracted at full utilisation (80%) for a period of 90 days or more

Hitachi Solutions Europe Rate Card - Onshore

| | Strategy & Architecture | Change & Transformation | Development & Implementation | Delivery and Operation | People & Skills | Relationships & Engagement |
|--|-------------------------|-------------------------|------------------------------|------------------------|-----------------|----------------------------|
| Follow | £345 | £345 | £345 | £295 | £345 | £345 |
| Assist | £450 | £395 | £450 | £335 | £395 | £365 |
| Apply | £705 | £830 | £705 | £430 | £820 | £600 |
| Enable | £890 | £915 | £890 | £770 | £905 | £770 |
| Ensure, advise | £1,080 | £1,025 | £1,080 | £985 | £995 | £930 |
| Initiate, influence | £1,175 | £1,180 | £1,175 | £1,195 | £1,180 | £1,110 |
| Set strategy, inspire, mobilise | £1,620 | £1,565 | £1,620 | £1,490 | £1,565 | £1,510 |

Consultant's Working Day: 8 hours exclusive of travel and lunch

Working Week: Monday to Friday excluding national holidays

Office Hours: 09:00 – 18:00 Monday to Friday

Travel and Subsistence: Included in day rate within M25. Payable at department's standard T&S rates outside M25

Mileage: As above

On-site days: Charged with travel and expenses and agreed upfront

Professional Indemnity Insurance: included in day rate

Hitachi Solutions Europe Rate Card - Offshore

| | Strategy & Architecture | Change & Transformation | Development & Implementation | Delivery and Operation | People & Skills | Relationships & Engagement |
|---|-------------------------|-------------------------|------------------------------|------------------------|-----------------|----------------------------|
| Follow | £ - | £ - | £ - | £ - | £ - | £ - |
| Assist | £ 380.00 | £ 380.00 | £ 380.00 | £ 380.00 | £ 380.00 | £ 380.00 |
| Apply | £ 445.00 | £ 445.00 | £ 445.00 | £ 445.00 | £ 445.00 | £ 445.00 |
| Enable | £ 535.00 | £ 535.00 | £ 535.00 | £ 535.00 | £ 535.00 | £ 535.00 |
| Ensure, advise | £ 695.00 | £ 695.00 | £ 695.00 | £ 695.00 | £ 695.00 | £ 695.00 |
| Initiate, influence | £ - | £ - | £ - | £ - | £ - | £ - |
| Set strategy, inspire, mobilise- | £ - | £ - | £ - | £ - | £ - | £ - |

Consultant's Working Day: 8 hours exclusive of travel and lunch

Working Week: Monday to Friday excluding local national holidays

Office Hours: 09:00 – 18:00 Monday to Friday

Travel and Subsistence: Remote work only

Professional Indemnity Insurance: included in day rate

Further Information

For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: +44 (0)204 526 8510

Email: enquiries@hitachisolutions.com

Please including the following information:

1. The name of this service.
2. The name of your organisation.
3. Your name and contact details.
4. A brief description of your business situation.
5. Your preferred timescales for starting the work.