April 2024



# Cloud Security Management Pricing

Microsoft
Solutions Partner
Infrastructure
Azure

Fordway Cloud Security Management is a complex, three-stage engagement which requires an agreed scope and defined monitored environment. For this reason, the prices below are indicative only, each service will need to be individually priced per client.

## **Service Charges**

### **Stage 1: Security Baseline**

The Security Baseline element of Fordway's Cloud Security Management Service is a consultancy-led engagement to an agreed scope of work, which will be priced from Fordway's G-Cloud 13 SFIA Rate Card, which is attached to this service on Digital Marketplace.

# **Stage 2: Security Monitoring and Reporting**

The ongoing Security Monitoring has three-element costs: a cost per monitored element, whether a server, application, service, network infrastructure or security device, plus the syslog servers required to collect, analyse and forward events; a monthly service management charge which covers event analysis, incident identification and initial response, service and security reporting with continual service improvement; and the cost of the MS Azure Log Analytics and MS Azure Sentinel subscriptions which provide the SIEM/ SOAR and security dashboard elements.

### Service Cost, Per Fordway Secured Element

| Cost Per Defined Monitored Element                             | Monthly |
|--|---------|
| Security monitored network device                              | £35.00  |
| Security monitored server (on premise or Cloud hosted)         | £85.00  |
| Security monitored SaaS service                                | £110.00 |
| Security monitored user identity                               | £1.50   |
| Security monitored end user device                             | £14.00  |
| Security monitored firewall/proxy                              | £85.00  |
| Syslog server for event collection, correlation and forwarding | £140.00 |
| Monthly Security Service Management                            | £POA    |

- Customers must have or set up a Microsoft Azure subscription for the service. MS Azure Log
  Analytics and MS Azure Sentinel costs for the service will be charged at Microsoft
  published prices.
- Monitored servers and user devices must have suitable anti-malware software installed to report into the service.
- Monitored user identities in Azure AD, customers must have Defender for Identity subscription.
- Minimum purchase level: 25 monitored elements. Volume discounts available for 100 or more monitored elements under a single agreement.

### **Stage 3: Response and Remediation**

Initial incident response and notification is included within Stage 2 Monthly Security Service Management charge. Following initial response there will be an impact assessment, containment and remediation phase. As this work will need to be scoped on a case by case basis this is charged against our G-Cloud 13 SFIA rate card.

# **Ordering**

**Fordway Cloud Managed Print Service** can be ordered by contacting your Fordway account manager or other members of our team on **01483 528200**, emailing **sales@fordway.com** or using the contact form on **www.fordway.com**.

Public Sector customers can order Fordway Cloud services through the G-Cloud Framework, please go to **www.digitalmarketplace.service.gov.uk**, search on Fordway and browse the catalogue.



Fordway Solutions
Ltd Charterhouse Suite
Ground Floor
Mill Pool House
Mill Lane
Godalming
Surrey
GU7 1EY

### **Confidentiality Notice:**

This document is confidential and contains proprietary information and intellectual property of Fordway Solutions Ltd. Neither this document nor any of the information contained herein may be reproduced or disclosed under any circumstances without the express written permission of Fordway Solutions Ltd. Please be aware that disclosure, copying, distribution or use of this document and the information contained therein is strictly prohibited.