

Consulting Services G-Cloud – Service Definition

Project & Programme Capability Build

Version 1.0

1. About Us

Valcon is a full-service provider that works at the intersection between consultancy, technology, data, advanced analytics and strategy. Situated in The Netherlands, The United Kingdom, Denmark, Sweden, Germany and Croatia, Valcon forms a European community helping clients across national borders. We focus on end-to-end transformations in which we create long-lasting and sustainable value together with a human approach.

We know that every link matters in improving an organisation value chain. We support our clients in pursuing the right change in people, system, and process. Our involvement is based on deep knowledge and experience, working shoulder to shoulder with many different organisations. We do not blindly follow a methodology; we follow through on getting things done. Who have deep expertise in operationalising strategy, process design, data and analytics, technology, and change.

2. Service offering

Valcon help organisations continuously develop their in-house change capability to better deliver transformations. We provide training, coaching and mentoring to develop and equip resources to undertake Agile and waterfall delivery roles on Cloud projects at all levels from Sponsors and Product Owners to Project Support Officers.

Features

- Conduct Programme and Project Management maturity assessment
- Guide development of pragmatic delivery methodologies
- Integrate effectively with corporate functions such as commercial, HR, Finance
- Conduct cultural assessment, how the organisation culture supports delivery
- Conduct training needs analysis, to identify required skills and training
- Implement knowledge transfer requirements definitions
- Define and manage capability development programme
- Manage coaching, mentoring, training and on-the-job programmes
- Establish expectation and performance frameworks to support staff management

Benefits

- Increase the predictability of programme and project delivery
- Increase business confidence in your ability to deliver change
- Independent assessment of current capability
- Balance your organisation's operational requirements with current capabilities.
- Understand and develop the future skills and capabilities required
- Increased ability to differentiate the performance of change professionals
- Increased workforce motivation by establish clear career paths

3. Approach

Valcon can undertake a capability assessment to help you to determine the current levels of maturity in the organisation, and use this as a basis to discuss ways to improve the organisations capacity through training and development or the appropriate use of partnering with supplier organisations. We can, in addition, provide burst capacity to complement your in-house change team helping to build both the capacity and capability of the team.

Valcon can help to devise the approach to migrating users to new cloud services or between services. This involves all aspects of the process redesign, test planning and user acceptance testing, data cleansing, migration and archiving, transition planning, business change management, communication and leadership and governance. Our experienced practitioners ensure that all of these activities are orchestrated in such a way as to minimise disruption to operations and optimise the adoption of the new cloud services.

4. Effort and Cost

Effort will be scoped between Valcon and the client based on the skills mix required. See the Pricing Document for the current rates.

Rate card prices are exclusive of VAT. Expenses are re-charged at cost. Expenses will be evidenced by receipts and will include reasonable travel, accommodation and subsistence costs. The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of and engagement is dependent on the key assumptions identified through collaboration between the client and Valcon. These will be documented and agreed as a part of the Statement of Work.