

Consulting Services
G-Cloud – Service Definition

Business Architecture & Design

1. About Us

Valcon is a full-service provider that works at the intersection between consultancy, technology, data, advanced analytics and strategy. Situated in The Netherlands, The United Kingdom, Denmark, Sweden, Germany and Croatia, Valcon forms a European community helping clients across national borders. We focus on end-to-end transformations in which we create long-lasting and sustainable value together with a human approach.

We know that every link matters in improving an organisation value chain. We support our clients in pursuing the right change in people, system, and process. Our involvement is based on deep knowledge and experience, working shoulder to shoulder with many different organisations. We do not blindly follow a methodology; we follow through on getting things done. Who have deep expertise in operationalising strategy, process design, data and analytics, technology, and change.

2. Service offering

Valcon's business architecture practitioners provide pragmatic input to unlock the value of investment in transformation using architecture expertise. We collaborate in the joint team using Valcon's Delivery Excellence model to build on clear requirements provided by our business analysts, and design solutions which accelerate successful execution.

Features

- Assess capability to implement new value proposition and business model
- Identify gaps and big shifts in capability
- Design processes and services to meet new customer journey
- Tools: UML, Lean, SixSigma, Agile, The Open Group Architecture Framework
- TOGAF, Business Process Model and Notation (BPMN)
- Resource and skill planning to meet capability gaps
- Pilot and roll-out planning
- KPI development and implementation
- Governance, communication and innovation roadmap
- Dedicated business architecture design consultants

Benefits

- Detailed process and technology blue prints to inform TOM
- Early engagement of people and buy-in
- Customer journey improvements
- Capability to deliver
- Common language across divisions
- Clear target KPIs and benefits monitoring
- Accelerated execution and benefits realisation
- Clear communication of change
- Ability to quickly mobilise architects with experience and insight
- Delivery assured through Valcon Consulting Delivery Excellence model

3. Approach

Valcon's business architects align the enterprise/business area architecture with the buyer's vision and strategy. We design which components of the business will be part of the cloud hosting or software service implementation. A holistic view is taken, and all business domains are analysed: process, organisation structure, location, data, application, and technology. A current state of the business operating model is developed and used as baseline. The current state is compared to the target state and gaps are identified in all business domains. Capability assessments are conducted to provide a detailed visual plan of action per key capability. For example, in the case of cloud hosting, an assessment to determine an application's readiness for the Cloud will be carried out. The business architects define a roadmap based on the capability/readiness gaps, and work with Valcon's PMO to produce a detailed implementation plan. Valcon's business architecture service is based on ITIL's Architecture Management requirements and the Business Architecture Guild's Business Architecture Body of Knowledge (BizBok). Our planning and health check toolkits are key to the success of the planning and delivery phase. Valcon's business architecture consultants have experience of agile (Scrum, DevOps) delivery methodologies

Valcon's business architecture consultants collaborate with project management consultants for the development of the cloud migration plan. The migration plan is based on the enterprise/business area architecture, which in turn is informed by the migration strategy. A holistic view is taken, and all business domains are analysed: process, organisation structure, location, data, application, and technology. The target operation model (TOM) for the migration includes views on all the business domains. It describes which processes/organisation structures/locations are impacted by the cloud migration, and the degree of impact (new, changed, removed and not affected). Changes to data/applications/technology are also identified with their corresponding degree of change (new, changed, removed and not affected) as cloud servers, data services, and networks behave differently than their on-premises counterparts. Different views of the TOM are created and tailored for different audiences within the buyer's organisation (e.g. senior executives, project managers, developers). The TOM views are communicated and to help staff get on-boarding and comfortable in the Cloud. These views are normally matrices/cross-views of the different business domains, e.g. which business processes per location are impacted by the Cloud change.

4. Effort and Cost

Effort will be scoped between Valcon and the client based on the skills mix required. See the Pricing Document for the current rates.

Rate card prices are exclusive of VAT. Expenses are re-charged at cost. Expenses will be evidenced by receipts and will include reasonable travel, accommodation and subsistence costs. The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of and engagement is dependent on the key assumptions identified through collaboration between the client and Valcon. These will be documented and agreed as a part of the Statement of Work.