

**valcon**

# **G-Cloud 14 Pricing Document**

Valcon SFIA Rate Card

## 1. Valcon SFIA Rate Card

<b>SFIA Grade</b>	<b>Strategy and architecture</b>	<b>Change and transformation</b>	<b>Development and implementation</b>	<b>Delivery and operation</b>	<b>People and skills</b>	<b>Relationships and engagement</b>
1. Follow	£525	£525	£525	£525	£525	£525
2. Assist	£700	£700	£700	£700	£700	£700
3. Apply	£810	£810	£810	£810	£810	£810
4. Enable	£920	£920	£920	£920	£920	£920
5. Ensure or advise	£999	£999	£999	£999	£999	£999
6. Initiate or influence	£1200	£1200	£1200	£1200	£1200	£1200
7. Set strategy or inspire	£1400	£1400	£1400	£1400	£1400	£1400

### SFIA Pricing:

1. All of Valcon's professional services that are applicable to G-Cloud are listed in the SFIA rate table. Pricing excludes VAT.
2. Engagement Pricing: Engagements can be agreed on a fixed price or managed service basis. The rate card represents Valcon Consulting's time & materials pricing
3. Working Week: Services are provided Monday to Friday 9:00am to 5:30pm, based on 8 hours per day, exclusive of travel, excluding national holidays.
4. Expenses: Travel and Subsistence (T&S) is included in day rate within M25. Payable at HMRC standard T&S rates outside M25.
5. Volume Discounts: Rates for large scale or longer duration projects or programmes, where economies of scale apply, may qualify for a volume discount