

Consulting Services G-Cloud – Service Definition

Agile Delivery Version 1.0

1. About Us

Valcon is a full-service provider that works at the intersection between consultancy, technology, data, advanced analytics and strategy. Situated in The Netherlands, The United Kingdom, Denmark, Sweden, Germany and Croatia, Valcon forms a European community helping clients across national borders. We focus on end-to-end transformations in which we create long-lasting and sustainable value together with a human approach.

We know that every link matters in improving an organisation value chain. We support our clients in pursuing the right change in people, system, and process. Our involvement is based on deep knowledge and experience, working shoulder to shoulder with many different organisations. We do not blindly follow a methodology; we follow through on getting things done. Who have deep expertise in operationalising strategy, process design, data and analytics, technology, and change.

2. Service offering

Valcon specialise in delivering cloud services using agile techniques; we are Bronze partners for SAFe Scaled Agile implementation and can deliver tailored hybrid versions using its Adaptive Delivery approach. We supply qualified and pragmatic Agile leaders and practitioners with real-world experience in delivering Agile successfully, achieving measurable benefits, velocity and value, particularly in the migration to cloud services. Valcon helps you to assess agile capability, identify training and mentoring needs then provide the coaching and services needed to fast-track organisations to Agile maturity.

Features

- Specialists in Agile and Cloud delivery across a range of sectors
- Outcome-focused and benefits-driven approach to all engagements
- Proven lean portfolio management and agile delivery methodologies
- Rapid deployment of metrics and dashboards to track velocity and facilitate longer term planning
- Project planning and programme mobilisation as a service
- Project financial, risk and resource management as a service
- Implementation and use of common tools such as Jira, Confluence, Azure DevOps, Slack and TFS
- Definition and maintenance of fit for purpose Roadmaps, Epics, user Stories and backlogs
- Establishing and coaching new teams, enabling rapid uptake of Agile practice
- Embedding an agile culture and coaching senior leadership in Agile best practice
- Scrum, Kanban, Scaled Agile Framework (SAFe), PI Planning and backlog management

Benefits

- Successfully delivering agile benefits such as early return on investment
- Facilitates rapid decision-making through agile, responsive techniques
- Enable rapid decision-making based on value and agile techniques such as Weighted Shortest Job First, Increment Planning and lean canvas
- Tailored Agile implementation to suit individual teams and projects
- Accelerate delivery using best of breed tools and agile expertise
- Drive continuous improvement and a learning culture through coaching and retrospectives
- Deliver knowledge and skills transfer to civil servants and permanent teams as part of the engagement
- Facilitate collaboration and effective working between delivery teams and external suppliers
- We provide access to highly experienced consultants as Release Train Engineers, Product Managers, Scrum Masters, Analysts, Testers, Solution Architects and Agile Project support

3. Approach

Valcon can support at all stages of an agile initiative, from Feasibility study and selection, through to kick off, Sprint 0, establishing all the Sprints, scoping -Minimal Viable Product (MVP) and the release approach and transition planning. Valcon Agile experts work collaboratively with the Product Owner, architects, developers, testers, and Service Management to ensure the mobilisation, delivery and transition to operations works well. The Valcon approach provides visibility to PMOs and leadership that the value is being delivered, as well as identifying and overcoming road blocks to success.

In devising the agile approach, Valcon gain an understanding of the environment and help to provide skilled practitioners, either individuals or teams, who can service the transformation and agile need. Valcon can also more traditional delivery methods, and importantly, hybrid approaches which elicit value from change programmes, such as their Adaptive Delivery approach. Embedding Business Value throughout the lifecycle.

Valcon can help to devise the approach to migrating users to new cloud services or between services. This involves all aspects of the process redesign, test planning and user acceptance testing, data clean up, migration and archiving, transition planning, business change management, communication and leadership and governance. Our experienced practitioners ensure that all of these activities are orchestrated in such a way as to minimise disruption to operations and optimise the adoption of the new cloud services.

4. Effort and Cost

Effort will be scoped between Valcon and the client based on the skills mix required. See the Pricing Document for the current rates.

Rate card prices are exclusive of VAT. Expenses are re-charged at cost. Expenses will be evidenced by receipts and will include reasonable travel, accommodation and subsistence costs. The payment schedule will follow milestone completions as agreed in the Statement of Work.

5. Assumptions

The successful delivery of and engagement is dependent on the key assumptions identified through collaboration between the client and Valcon. These will be documented and agreed as a part of the Statement of Work.