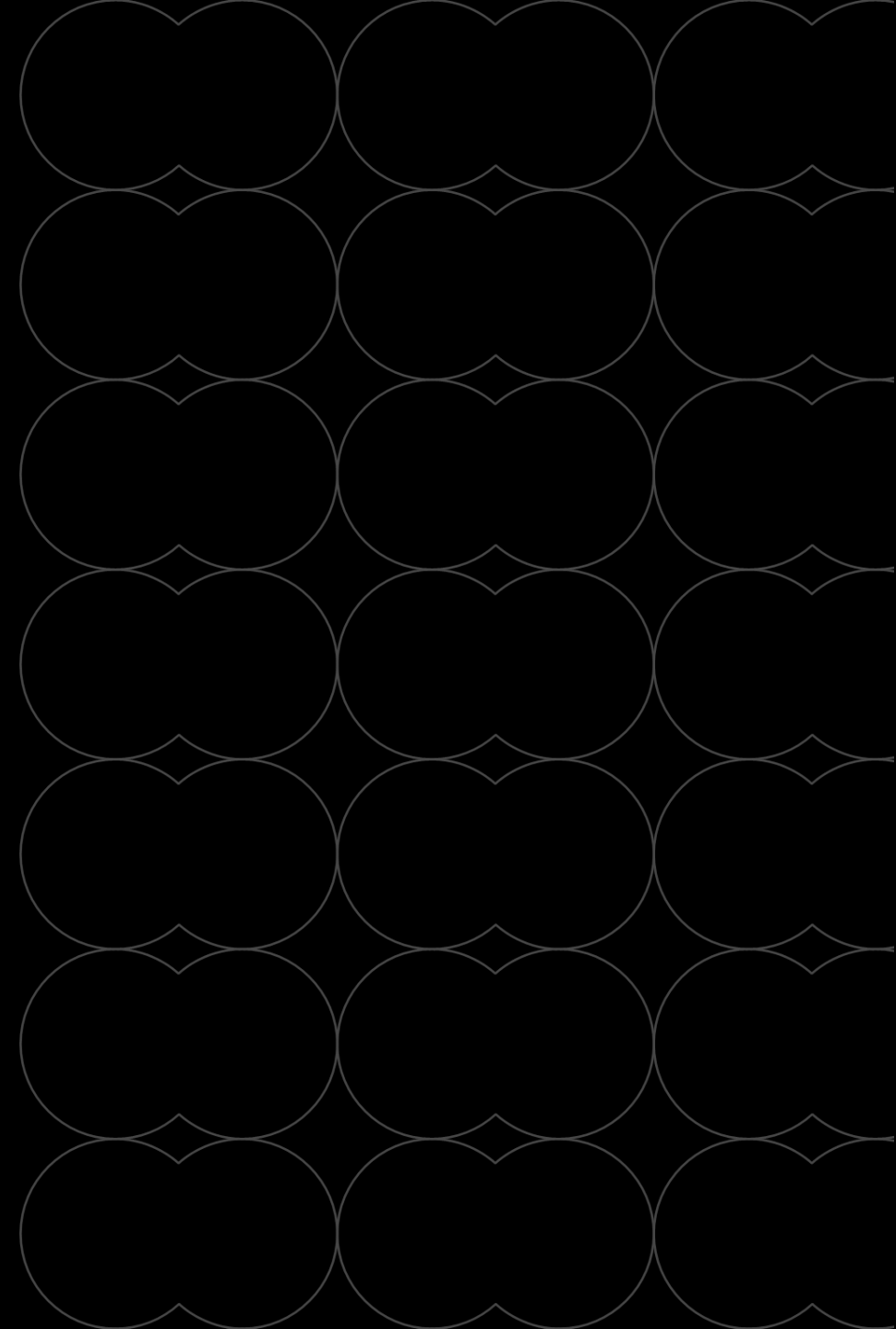


Emergn G Cloud 14

Cloud Support – Pricing



Emergn Overview



IDEAS TO IDEAS TO IMPACT

Emergn

We are a global digital business services firm with a mission to improve the way people and companies work. Forever.

We empower the world's most respected businesses to transform their promising ideas into valuable digital products and customer experiences, faster than anyone else. We call this Ideas to Impact.

Our experts work with you to transform your business in three ways:



1 Define your thinking

We help shape your product organisation, clarify and communicate your product strategy and approach for change.



2 Develop your people

Our proven training develops exemplary competencies in product management, modern ways of working, and effective leadership.



3 Deliver your outcomes

Our product managers, designers, developers, and architects work with you to build customer-centric digital products and experiences.



A game changer for transforming organisations

We've been improving the world of work for over a decade through the lens of VFQ.

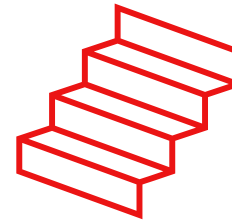
A **philosophy** that helps you achieve your transformative outcomes fast.

A **framework** that encompasses methodologies and makes them work as they were meant to.

A **foundation** from which you can establish continuous learning inside your organisation.



Our superpower



DELIVER **VALUE**
EARLY AND OFTEN



OPTIMISE THE **FLOW**
OF WORK END TO END



DISCOVER **QUALITY**
WITH FAST FEEDBACK



Our expertise

TEAMS WITH DEEP SKILLS AND
EXPERIENCED PEOPLE



Digital Transformation

Tests your product strategy, designs a system of work to deliver it and prioritises your most valuable work.



Software Development

Working with you to build new products and features faster, more consistently, and with fewer defects through agile development.



Product Management

Starts or accelerates the move from project to product management to reduce the time it takes you to bring new ideas to market.



Cloud & DevOps

Develops the cloud and DevOps capabilities you need to bring scalable, secure digital products to market quicker.



Experience Design

Uncovers which of your ideas are most viable and focuses on meeting the real needs of your customer.



Intelligent Automation

Drives better performance by focusing on the right outcomes and automating where possible to support your future competitiveness.



Data & Analytics

Gives you visibility of bright and dark spots by structuring your data and applying measurements that are focused on what really matters.



Learning Skills & Capabilities

Leaves you with modern ways of working – in leadership, agility and product management – to deliver your strategy and support transformation.



Learn more at emergn.com/client-stories/

We transform organisations to deliver world-class products and customer experiences



Define your thinking

We embed a new mindset, so you think about work differently. Our advisory service ensures your organisation is:

- 1 Transitioning to be more product centric
- 2 Working on the right things
- 3 Building them the right way



Develop your people

We focus on making your organisation more agile and leaving lasting capability by:

- 1 Accelerating team performance
- 2 Improving individual performance and providing certification
- 3 Scaling capability through centres of excellence

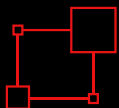


Deliver your outcomes

We help you deliver your most important initiatives, products, and experiences by:

- 1 Ensuring plans are focused on success
- 2 Analysing customer experiences and trusted data
- 3 Using the right metrics, governance, tools, tech, and methods to meet your context

OUR AREAS OF EXPERTISE



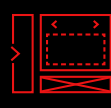
Digital Transformation



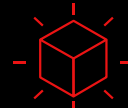
Product Management



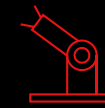
Data & Analytics



Experience Design



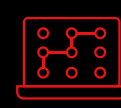
Software Development



Intelligent Automation



Cloud & DevOps



Learning Skills & Capabilities

Why Emergn



You own your transformation

Unlike others in our industry, we focus on building the competencies your team needs to **own your transformation and not be dependent on us**. Our aim is not to swamp your business with consultants.



Proven track record of delivery

Our way of working creates **the results you need at the speed you need them**. Our technical experts and experience help you get to market faster, develop your world-class product management competencies, and support stronger, data-driven decisions



Global experience

From mid-sized powerhouses to global titans, **we've worked on some of the most complex business transformation and engineering programmes**. We understand the nuances of how to work with partners and client teams to deliver the products and experiences their customers expect.



Our game-changing philosophy

Based on three principles – delivering value early and often, optimising the flow of work end to end, and discovering quality with fast feedback – it's how we run our business and transform yours. We call it **Value, Flow, Quality** (or **VFQ** for short).



Pricing



SFIA Consulting rate card

	STRATEGY & ARCHITECTURE	BUSINESS CHANGE	DEVELOPMENT & IMPLEMENTATION	SERVICE MANAGEMENT	MANAGEMENT SUPPORT	CLIENT INTERFACE
1. Follow (Consultant)	£700	£700	£700	£700	£700	£700
2. Assist (Consultant)	£850	£850	£850	£850	£850	£850
3. Apply SC	£950	£950	£950	£950	£950	£950
4. Enable SC	£1,160	£1,160	£1,160	£1,160	£1,160	£1,160
5. Ensure/Advise SC	£1,470	£1,470	£1,470	£1,470	£1,470	£1,470
6. Initiate/Influence EL/PC	£1,910	£1,910	£1,910	£1,910	£1,910	£1,910
7. Set Strategy/Inspire CP	£2,270	£2,270	£2,270	£2,270	£2,270	£2,270



SFIA Engineering rate card

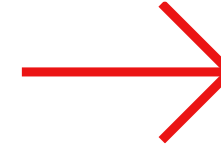
	STRATEGY & ARCHITECTURE	BUSINESS CHANGE	DEVELOPMENT & IMPLEMENTATION	SERVICE MANAGEMENT	MANAGEMENT SUPPORT	CLIENT INTERFACE
1. Follow	£650	£650	£320	£300	£650	£650
2. Assist	£775	£775	£370	£350	£775	£775
3. Apply	£900	£900	£520	£500	£900	£900
4. Enable	£1,100	£1,100	£700	£670	£1,100	£1,100
5. Ensure/Advise	£1,400	£1,400	£950	£850	£1,400	£1,400
6. Initiate/Influence	£1,850	£1,850	£1,400	£1,400	£1,850	£1,850
7. Set Strategy/Inspire	£2,200	£2,200	£2,000	£2,000	£2,200	£2,200



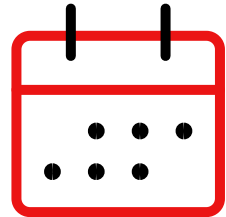
Standards for Consultancy rate card



**CONSULTANT'S
WORKING DAY**



8 hours exclusive of
travel and subsistence



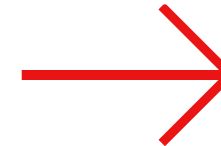
**WORKING
WEEK**



Monday to Friday
excluding national holidays



**OFFICE
HOURS**



9:00 – 17:00
Monday to Friday



THANK YOU
THANK YOU
THANK YOU
THANK YOU